

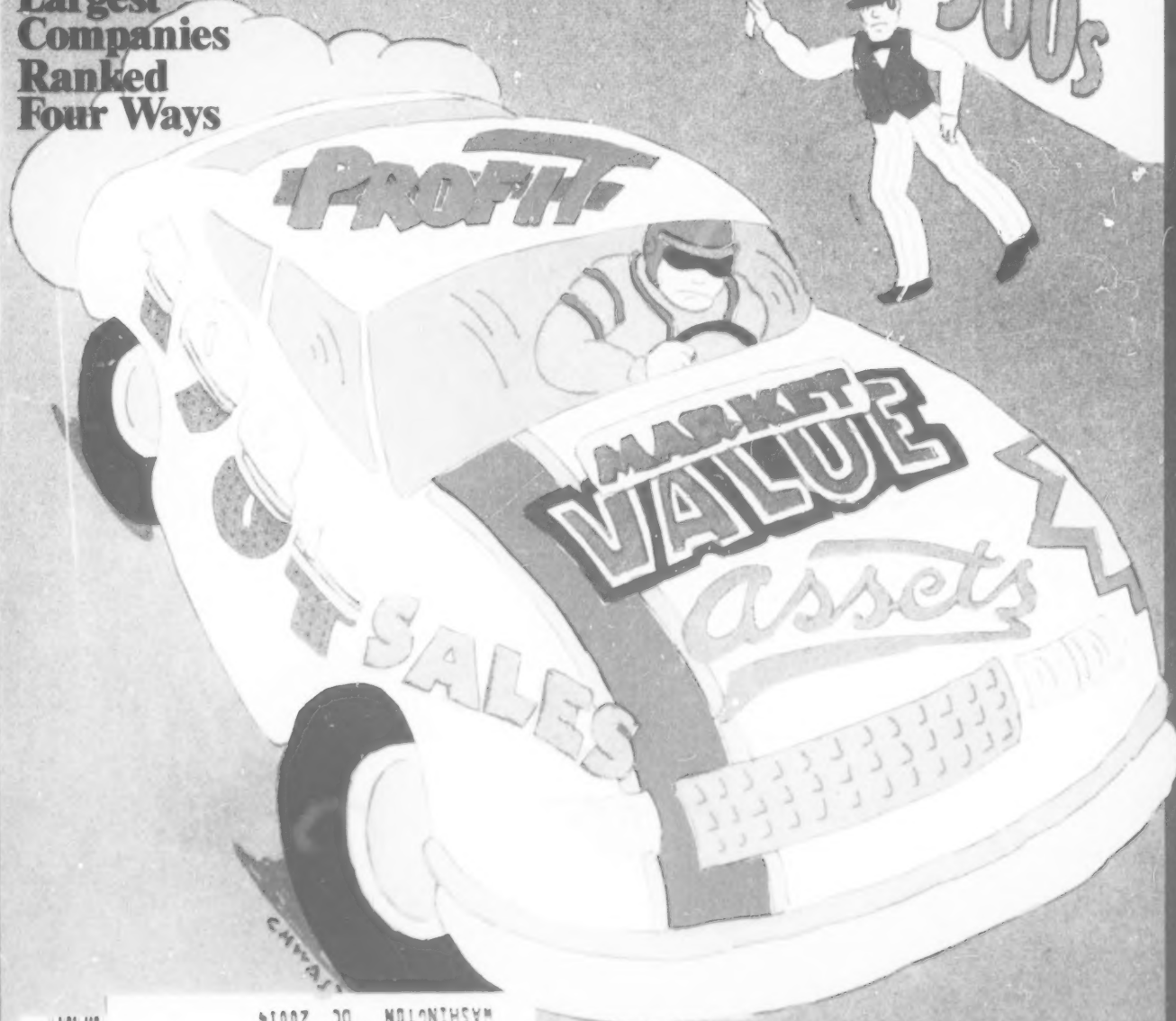
1984 EDITION

FOUR DOLLARS

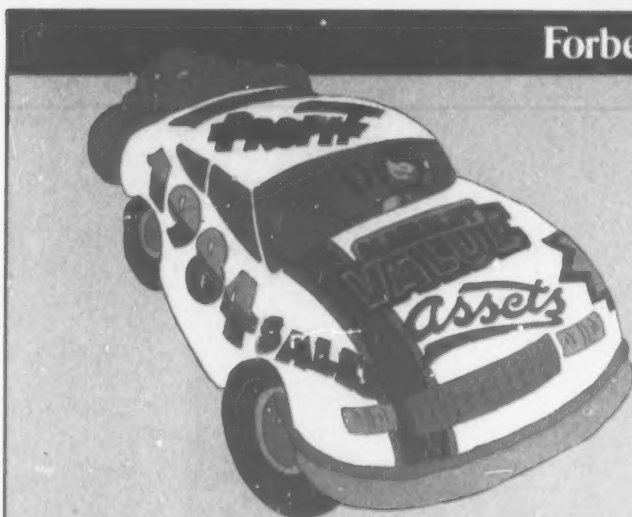
Forbes

Annual Directory

The Nation's
Largest
Companies
Ranked
Four Ways



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April 30, 1984
Volume 133
Number 10

The Forbes 500s

The nation's 808 largest companies ranked four ways.

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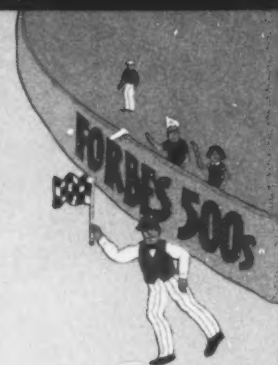
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"Sector" funds that concentrate on a specific industry or sector of the economy are a very hot item now—just as they were back in 1929.

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Sales were up slightly for the 500s in 1983. But never mind. The real improvements came in profitability. Those gains impressed investors, who pushed up market value numbers even more.

It was a very good year

As the percentage changes in the box below indicate, 1983 represented a return to good times for The Forbes 500s. Not only are all the totals up, they're up in the right way.

Market value and profits figures, for example, rose far more than sales or assets. This is good news because it means that net margins, return on equity and other measures of efficient use of capital are also moving up. After being hit hard by the recession, balance sheets of The Forbes 500s should recover fast.

There is encouragement, too, on the productivity front. The Forbes 500s managed to do nearly \$91 billion more business in 1983 than in 1982. But they handled this increased volume with only 285,000 more employees. On the average, a pleasing \$321,000 in additional sales stood behind each new worker, almost 3 times the overall sales-per-employee figure.

In general, the companies enjoyed last year's good times roughly in proportion to their ability to benefit from consumer spending. Retailers posted gains that were well above average. But capital goods producers didn't.

The situation in the construction industry beautifully reflects the nature of the recovery. There was a steady increase in housing starts. So the 17 building materials companies included in The Forbes 500s roster earned \$1.5 billion last year, a gain of 91%.

Folks who sell mobile homes did even better. On the average their gains amounted to over 200%. When people buy new residences, of course, they also buy appliances, furniture and carpets. Companies in these groups did well, too.

Now look what happened in heavy construction. Fluor, Morrison-Knudsen and other companies that handle massive projects had a rough time. So did producers of heavy machinery like Allis-Chalmers, Caterpillar and International Harvester. If no one was ordering bulldozers, however, lots of drivers were flocking to showrooms to buy cars. Result: Automakers were a major beneficiary of the consumer-led recovery, and their rebound is a major reason why The Forbes 500s numbers look so good.

In 1982, for example, Chrysler and Ford lost money, while General Motors made \$3 billion less than it did in 1983. When the good times hit, however, automakers posted total profits of over \$6 billion—nearly 5% of the earnings of all The Forbes 500s firms. But that's only part of the story. Suppliers did well—from tire producers to companies that make paint and fabrics.

When people buy cars, they drive them. But that wasn't enough for the oil companies. They scored modest assets and profits gains last year, but most are still earning considerably less than in 1981. This sluggish performance

is a major drag on The Forbes 500s, even though many other companies benefit from lower energy prices. The 23 integrated oil producers on this list account for roughly one-sixth of total sales and profits. Major moves in their earnings can affect the totals dramatically.

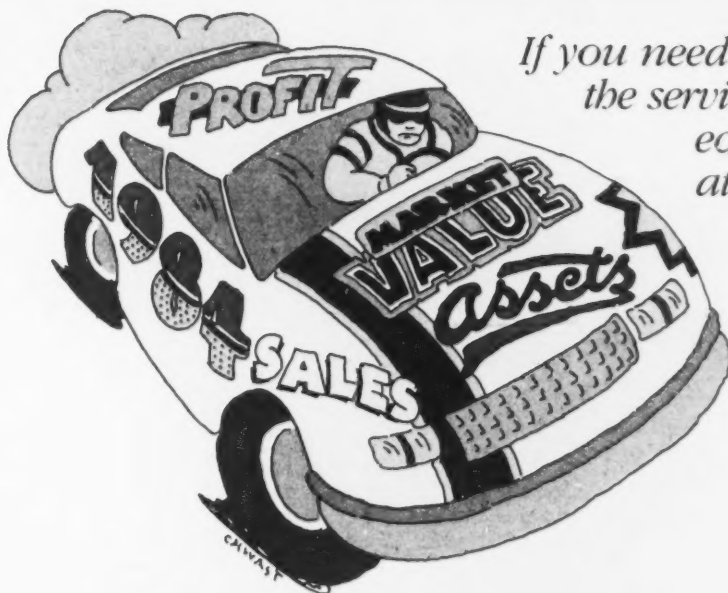
The Forbes 500s, of course, are an ever-changing group. If the economic recovery continues, we can expect to see some major movement next year. Many of the now-depressed capital goods producers and energy companies, which saw only modest gains this year, could lead the list in 1984.

The grand totals

There is good news in this table. Reduced inflation rates make sales growth look sluggish. But profit and market value growth rates bested their five-year averages. Employment, meanwhile, is on the rise again.

Category	1983 totals	% change from 1982	5-year growth rate
Sales 500s	\$ 2.48 trillion	+ 3.8%	+ 9.1%
Profits 500s	\$131.6 billion	+17.0	+ 7.9
Assets 500s	\$4.24 trillion	+10.8	+11.2
Market value 500s	\$1.32 trillion	+22.8	+14.2
Total employment of 500s companies	\$21.9 million	+ 1.3	-0.2

The Forbes Sales 500



If you need proof that the growth of the service sector is changing the economy, just look closely at this list. Three of the top ten companies don't make anything.

IN AN AGE when newer nearly always means bigger, the top of The Forbes Sales 500 has been shrinking. Exxon, the perennial list-leader, had revenues of \$108 billion in 1981, but for the past two years that figure has declined steadily. Falling oil prices, of course, are the cause for the drop. On the plus side, of course, they are also a reason for the recovery of the automobile business, which helped give General Motors its strong second-place showing.

Something else is happening to the firms that reach the top of this list. Each year, fewer of them are manufacturers or natural resource companies. In 1983, for example, three of the firms in the top ten—AT&T, Sears, and fast-growing Phibro-Salomon—are classic service businesses. Similar changes are under way in the lower ranks, where service-oriented newcomers include CFS Continental, Federal Express and Leaseway Transportation.

When it comes to gains and losses, events in the oil

patch took a heavy toll. Each of the leaders, in terms of percentage revenue decline, can trace its trouble straight to the oil patch. NL Industries and Baker International are in the depressed drilling services business. Tosco is a refiner, and United Energy is a pipeline. Continental Illinois is in the same boat. Its difficulties stem in part from energy-related loan losses.

Where is the good news? In terms of sales gains, Financial Corp. of America is the runaway leader. An aggressive asset-growth program has helped this West Coast thrift institution make its debut on this table. Fleetwood, meanwhile, scored impressively because of a pickup in recreational vehicle sales. Falling oil prices cut both ways.

Mergers helped other sales winners. In a highly publicized move, Allied Corp. acquired Bendix, and Morton Thiokol is a combination of Morton-Norwich and Thiokol. MCI, meanwhile, benefited from heavy demand for cut-rate telephone service.

Rank 1983	Rank 1982	Company	Sales (\$mil)	% change over 1982
1	1	Exxon	88,561	-8.9
2	3	General Motors	74,582	24.2
3	2	American Tel & Tel	69,403	6.6
4	4	Mobil	54,607	-8.9
5	6	Ford Motor	44,455	19.9

Winners

The leaders in sales growth

Rank 1983	Rank 1982	Company	Sales (\$mil)	% change over 1982
346	■	Fin Corp of America	1,827	137.2
455	■	Fleetwood Enterprises	1,313	79.0
345	■	Morton Thiokol	1,830	78.3
411	■	MCI Communications	1,521	67.8
44	77	Allied Corp	10,022	66.7

■ Not on 500 list in 1982

Losers

The laggards in sales growth

Rank 1983	Rank 1982	Company	Sales (\$mil)	% change over 1982
437	295	NL Industries	1,390	-35.0
270	183	Tosco	2,494	-28.0
155	94	Utd Energy Resources	4,035	-27.3
141	82	Continental Illinois	4,381	-25.6
351	258	Baker International	1,788	-25.3

Source: Media General Financial Services, Inc.; Forbes

The Forbes Sales 500

Rank 1983	Rank 1982	Company	Sales (\$mil)	% change over 1982
6	7	IBM	40,180	16.9
7	5	Texaco	40,068	-14.7
8	10	Sears, Roebuck	35,883	19.5
9	9	E I du Pont	35,173	6.1
10	13	Phibro-Salomon	29,757	11.4
11	12	Standard Oil Indiana	27,635	-1.6
12	8	Standard Oil Calif	27,342	-20.4
13	14	General Electric	26,797	1.1
14	11	Gulf	26,581	-6.5
15	15	Atlantic Richfield	25,147	-5.0
16	17	Shell Oil	19,678	-1.9
17	19	Occidental Petroleum	19,116	8.3
18	22	K Mart	18,598	10.9
19	21	Safeway Stores	18,585	5.4
20	20	Citicorp	17,037	-4.1
21	18	United States Steel	16,869	-8.2
22	23	Phillips Petroleum	15,249	-2.9
23	33	Kroger	15,236	3.2
24	24	Sun Company	14,730	-5.1
25	28	United Technologies	14,669	8.0
26	25	Tenneco	14,449	-3.5
27	27	Aetna Life & Cas	14,411	1.8
28	16	ITT	14,155	-7.1
29	26	BankAmerica	13,299	-11.5
30	42	Chrysler	13,240	31.8
31	31	GTE	12,944	10.0
32	32	Procter & Gamble	12,633	2.7
33	34	CIGNA	12,564	6.4
34	35	J C Penney	12,078	5.8
35	36	Travelers	12,002	5.5
36	29	Standard Oil Ohio	11,599	-11.8
37	48	Boeing	11,129	23.2
38	39	Dow Chemical	10,951	3.1
39	■	BellSouth	10,681	3.8
40	37	R J Reynolds Inds	10,371	11.2
41	38	Eastman Kodak	10,170	-6.0
42	■	NYNEX	10,143	4.7
43	40	Unocal	10,066	-3.1
44	77	Allied Corp	10,022	66.7
45	55	American Express	9,770	20.7
46	51	Goodyear	9,736	1.5
47	43	Dart & Kraft	9,714	-2.6
48	44	Westinghouse Elec	9,533	-2.2
49	46	Philip Morris	9,466	5.5
50	49	Beatrice Foods	9,441	3.3
51	■	Ameritech	9,041	3.6
52	47	Union Carbide	9,001	-0.7
53	45	RCA	8,977	12.0
54	■	Bell Atlantic	8,883	6.2
55	58	Federated Dept Strs	8,690	12.9
56	53	General Foods	8,573	5.0
57	41	Chase Manhattan	8,523	-15.7
58	70	Southland	8,512	30.7
59	63	Fed National Mortgage	8,472	14.7
60	52	Xerox	8,463	9.3

Rank 1983	Rank 1982	Company	Sales (\$mil)	% change over 1982
61	56	Lucky Stores	8,388	5.2
62	54	Amerada Hess	8,369	0.3
63	84	Union Pacific	8,353	43.6
64	62	Rockwell International	8,309	9.5
65	65	McDonnell Douglas	8,111	10.6
66	■	Pacific Telesis Group	8,015	2.0
67	60	American Stores	7,984	6.3
68	57	Household Intl	7,912	1.9
69	■	Southwestern Bell	7,904	2.5
70	61	PepsiCo	7,896	5.3
71	50	Ashland Oil	7,838	-8.3
72	■	U S WEST	7,705	4.2
73	78	General Dynamics	7,146	16.1
74	69	Winn-Dixie Stores	7,133	1.5
75	71	Minn Mining & Mfg	7,039	6.6
76	88	Dayton-Hudson	6,963	23.0
77	76	Coca-Cola	6,829	13.4
78	81	Consolidated Foods	6,789	5.6
79	68	Pacific Gas & Electric	6,647	-2.0
80	59	Manufacturers Hanover	6,596	-13.6
81	90	Lockheed	6,490	15.6
82	98	Georgia-Pacific	6,469	19.8
83	74	Monsanto	6,299	-0.4
84	79	W R Grace	6,219	1.5
85	109	Signal Cos	6,151	64.9
86	123	Anheuser-Busch Cos	6,034	31.8
87	99	UAL	6,022	13.2
88	83	Nabisco Brands	5,985	1.9
89	NC	Santa Fe Southern	5,976	0.3
90	87	Johnson & Johnson	5,973	3.7
91	85	Coastal Corp	5,963	2.8
92	86	City Investing	5,948	2.5
93	96	Raytheon	5,937	7.7
94	113	CSX	5,787	17.9
95	67	J P Morgan	5,764	-14.8
96	97	Honeywell	5,753	4.8
97	102	Super Valu Stores	5,750	14.9
98	91	Jewel Cos	5,723	2.7
99	108	Merrill Lynch	5,687	13.1
100	80	Charter	5,566	40.2
101	100	General Mills	5,520	2.2
102	107	Consolidated Edison	5,516	8.8
103	66	Halliburton	5,511	-24.3
104	103	TRW	5,493	7.0
105	104	F W Woolworth	5,456	6.5
106	72	Caterpillar Tractor	5,424	-16.2
107	112	Southern Company	5,418	10.0
108	89	Texas Eastern	5,393	-4.6
109	118	Alcoa	5,263	13.2
110	120	Great Atl & Pac Tea	5,222	13.3
111	92	Sperry	5,158	4.7
112	106	Columbia Gas System	5,078	0.2
113	64	Fluor	5,042	-23.3
114	111	Litton Industries	5,021	12.9
115	142	InterNorth	4,997	20.1

Rank 1983	Rank 1982	Company	Sales (\$mil)	% change over 1982
116	115	Ralston Purina	4,964	3.0
117	136	Hewlett-Packard	4,933	14.5
118	95	Chemical New York	4,903	-10.8
119	101	Bethlehem Steel	4,898	-6.9
119	169	Fleming Cos	4,898	32.8
121	138	Weyerhaeuser	4,883	16.6
122	114	Colgate-Palmolive	4,865	-0.5
123	122	American Home Prod	4,856	6.0
124	155	Digital Equipment	4,827	20.1
125	93	*Continental Group	4,819	-3.8
126	140	AMR	4,763	14.0
127	167	Archer Daniels	4,733	19.6
128	127	Loews	4,693	7.9
129	132	Transamerica	4,681	8.2
130	190	Wal-Mart Stores	4,667	38.2
131	143	Commonwealth Edison	4,634	12.2
132	194	Esmark	4,587	42.5
133	130	Pacific Lighting	4,586	5.2
134	135	Control Data	4,583	5.6
135	131	Texas Instruments	4,580	5.9
136	116	LTV	4,578	-4.2
137	137	Burlington Northern	4,508	7.5
138	133	Southern Calif Edison	4,464	3.8
139	148	CBS	4,458	10.0
140	124	*Americar Brands	4,436	10.2
141	82	Continental Illinois	4,381	-25.6
142	139	American Elec Power	4,368	4.5
143	125	McKesson	4,365	14.3
144	150	International Paper	4,357	8.5
145	121	First Interstate Bancp	4,341	-5.2
146	162	Motorola	4,328	14.3
147	126	Security Pacific	4,323	-2.6
148	145	Burroughs	4,296	4.9
149	153	Albertson's	4,279	8.6
150	144	Borden	4,265	3.7
151	165	Champion Intl	4,264	14.1
152	170	May Dept Stores	4,229	15.2
153	73	*Gulf & Western Inds	4,198	6.6
154	75	*Armco	4,165	-23.3
155	94	Utd Energy Resources	4,035	-27.3
156	205	Diamond Shamrock	4,026	26.7
157	146	CPC International	4,011	-2.0
158	158	Firestone	3,998	4.1
159	177	American Intl Group	3,996	12.2
160	119	Deere	3,995	-9.4
161	160	Houston Industries	3,993	4.0
162	156	Pub Svc Elec & Gas	3,963	2.3
163	228	American General	3,953	35.7
164	187	Pillsbury	3,948	12.2
165	180	Continental Corp	3,947	5.9
166	164	Eastern Air Lines	3,942	4.6
167	196	Melville	3,923	20.3
168	172	Bristol-Myers	3,917	8.8
169	192	Lincoln National	3,899	16.9
169	178	Martin Marietta	3,899	10.6

■ Not on 500 list in 1982 *1983 ranks exclude unconsolidated subsidiaries NC, not comparable

Source: Media General Financial Services, Inc. Forbes

The Forbes Sales 500

Rank 1983 1982	Company	Sales (\$mil)	% change over 1982	Rank 1983 1982	Company	Sales (\$mil)	% change over 1982	Rank 1983 1982	Company	Sales (\$mil)	% change over 1982
171 171	Delta Air Lines	3,883	7.6	226 244	McDonald's	3,001	10.5	281 307	Ryder Systems	2,384	14.8
172 134	Intl Harvester	3,863	-6.3	227 215	Avon Products	3,000	-2.3	282 277	Kellogg	2,381	0.6
173 117	Bankers Trust N Y	3,852	-15.8	228 154	*National Intergroup	2,993	-1.7	283 281	Revlon	2,379	1.2
174 157	Transco Energy	3,845	-0.6	229 195	Wells Fargo	2,980	-7.7	284 247	Mead	2,367	11.2
175 168	H J Heinz	3,843	3.1	230 227	Textron	2,980	1.5	285 237	Allegheny Intl	2,348	-17.3
176 217	R H Macy	3,827	18.9	231 149	*Teledyne	2,979	4.0	286 302	St Paul Cos	2,321	7.5
177 206	No American Philips	3,800	19.9	232 243	Consumers Power	2,974	8.9	287 305	Norwest	2,319	14.1
178 166	Pan Am World Air	3,789	2.0	233 204	Houston Natural Gas	2,972	-2.8	288 288	Pennzoil	2,317	2.1
179 185	Pfizer	3,750	7.3	234 250	Amer Broadcasting	2,940	11.3	289 304	Detroit Edison	2,310	8.8
180 179	NCR	3,731	5.8	235 236	Alco Standard	2,939	13.5	290 270	AMAX	2,290	-5.2
181 159	IC Industries	3,724	2.0	236 253	Abbott Laboratories	2,928	12.5	291 240	Ingersoll-Rand	2,274	-18.0
182 203	Associated Dry Goods	3,718	16.6	237 245	Quaker Oats	2,919	14.6	292 399	National Distillers	2,267	51.2
183 193	PPG Industries	3,682	11.7	238 231	Middle South Utilities	2,910	2.2	293 296	Amfac	2,253	8.7
184 197	Allied Stores	3,676	14.3	239 251	Wickes Cos	2,875	9.0	294 301	NICOR	2,237	3.3
185 128	First Chicago	3,675	-16.3	240 266	Dana	2,865	18.2	295 152	United Brands	2,232	-17.6
186 213	Carter Hawley Hale	3,633	18.9	241 230	Kaiser Alum & Chem	2,858	-1.9	296 319	Kemper	2,222	11.9
187 181	Emerson Electric	3,599	3.7	242 219	SmithKline Beckman	2,835	7.3	297 316	Grumman	2,220	10.8
188 191	MidCon	3,597	7.7	243 263	Avco	2,806	14.1	298 315	H F Ahmanson	2,213	9.9
189 202	Borg-Warner	3,542	10.9	244 282	Stop & Shop Cos	2,791	19.2	299 329	Northwest Airlines	2,196	17.0
190 184	American Cyanamid	3,535	2.4	245 256	St Regis Paper	2,775	8.6	300 309	General Tire & Rubber	2,184	6.0
191 198	Supermarkets General	3,517	8.3	246 NC	Owens-Corning Fbrgl	2,753	16.0	301 292	Gillette	2,183	-2.5
192 163	Kerr-McGee	3,508	-7.1	247 176	Time Inc	2,717	14.6	302 303	American Standard	2,181	2.7
193 161	ENSERCH	3,502	-7.5	248 223	Crown Zellerbach	2,709	-8.1	303 372	E F Hutton Group	2,172	36.0
194 182	FMC	3,498	-1.7	249 242	Republic Steel	2,701	-1.4	304 356	Williams Cos	2,167	28.1
195 200	Texas Utilities	3,488	7.7	250 254	Levi Strauss	2,689	2.8	305 278	Morrison-Knudsen	2,166	-8.3
196 225	Campbell Soup	3,483	12.9	251 246	SONAT	2,687	0.2	306 271	Marine Midland Banks	2,156	-10.5
197 229	Boise Cascade	3,451	18.5	252 300	Malone & Hyde	2,681	13.4	307 269	InterFirst	2,150	-9.9
198 201	Consol Natural Gas	3,445	7.3	253 264	Eaton	2,674	9.0	308 110	*Greyhound	2,131	-5.8
199 141	Dresser Industries	3,435	-10.8	254 287	Whirlpool	2,668	17.5	309 331	Fruehauf	2,129	15.0
200 151	Warner Comm	3,425	-16.3	255 313	Tandy	2,662	17.5	310 352	Sysco	2,119	12.1
201 174	Owens-Illinois	3,422	-3.7	256 255	Interco	2,658	0.5	311 ■	James River Corp Va	2,104	52.1
202 186	Panhandle Eastern	3,405	0.6	257 274	Niagara Mohawk Pwr	2,632	10.0	312 340	Continental Telecom	2,101	12.8
203 188	Carnation	3,365	-0.5	258 262	Hercules	2,629	0.3	313 314	Engelhard	2,099	4.0
204 ■	Trans World Airlines	3,354	1.0	259 260	Swift Independent	2,624	5.0	314 289	McGraw-Edison	2,094	-7.4
205 201	Am Natural Resources	3,354	8.8	260 299	Zayre	2,614	22.2	315 326	Jim Walter	2,093	5.8
206 226	Florida Power & Light	3,352	14.0	261 275	Central & South West	2,613	9.3	316 294	Wilson Foods	2,085	-8.7
207 147	American Can	3,346	-17.6	262 279	Dominion Resources	2,612	10.6	317 381	Best Products	2,081	31.6
208 216	Reynolds Metals	3,341	11.6	263 241	Bank of Boston	2,599	-4.9	318 291	American Petrofina	2,069	-8.0
209 220	Amer Hospital Supply	3,310	11.6	264 249	Philadelphia Electric	2,596	-1.8	319 324	Genuine Parts	2,068	6.8
210 224	Kimberly-Clark	3,274	11.1	265 323	Wetterau	2,565	15.1	320 317	MAPCO	2,065	3.6
211 233	American Motors	3,272	36.7	266 232	Crocker National	2,560	-11.8	321 318	White Consolidated	2,058	3.4
212 212	Celanese	3,261	6.5	267 207	Penn Central	2,539	-19.8	322 248	Kidde	2,052	-1.8
213 261	Northrop	3,261	31.9	268 280	Mellon National	2,519	7.7	323 341	J P Stevens	2,043	14.5
214 211	Merck	3,246	6.0	269 268	United Telecom	2,511	7.6	324 321	Uniroyal	2,040	3.7
215 218	Hospital Corp of Am	3,203	7.6	270 183	Tosco	2,494	-28.0	325 308	IU International	2,039	-1.0
216 214	B F Goodrich	3,192	6.2	271 306	Jack Eckerd	2,486	13.9	326 387	Revco D S	2,001	17.1
217 239	ARA Services	3,156	10.7	272 355	ConAgra	2,485	24.0	327 424	Gt Western Financial	1,991	16.2
218 189	Norfolk Southern	3,148	-6.3	273 272	General Public Utils	2,480	3.1	328 335	Upjohn	1,986	8.6
219 235	Burlington Industries	3,121	12.4	274 298	Times Mirror	2,478	12.6	329 333	Sherwin-Williams	1,973	6.6
220 199	Warner-Lambert	3,108	-4.2	275 259	Singer	2,478	-1.8	330 362	Primark	1,967	18.7
221 175	Combustion Eng	3,092	-13.4	276 285	Scott Paper	2,465	7.5	331 332	Giant Food	1,957	5.7
222 265	Tesoro Petroleum	3,046	27.4	277 312	Walgreen	2,447	15.9	332 349	No Indiana Pub Svc	1,956	14.1
223 238	Inland Steel	3,046	12.8	278 290	Duke Power	2,420	7.8	333 338	Olin	1,935	6.1
224 257	Marriott	3,037	19.5	279 252	Murphy Oil	2,388	-8.2	334 322	First Bank System	1,928	-1.7
225 221	Eli Lilly	3,034	2.4	280 284	USF&G	2,387	3.5	335 471	Natl Medical Entrprs	1,918	31.8

■ Not on 500 list in 1982. *1983 ranks exclude unconsolidated subsidiaries. NC: not comparable

Source: Media General Financial Services, Inc.; Forbes

The Forbes Sales 500

Rank 1983	Rank 1982	Company	Sales (\$mil)	% change over 1982
336	343	Sterling Drug	1,901	5.8
337	328	Texas Oil & Gas	1,894	1.2
338	NC	Trans World	1,889	5.6
339	346	Northeast Utilities	1,889	7.1
340	336	Rohm & Haas	1,876	2.6
341	273	Cooper Industries	1,850	-22.7
342	396	Humana	1,847	9.3
343	359	Baxter Travenol Labs	1,842	10.2
344	286	Irving Bank	1,836	-19.2
345	■	Morton Thiokol	1,830	78.3
346	■	Fin Corp of America	1,827	137.2
347	376	A E Staley Mfg	1,815	16.2
348	339	Schering-Plough	1,808	4.6
349	310	Superior Oil	1,793	-12.1
350	473	Wang Laboratories	1,793	35.7
351	258	Baker International	1,788	-25.3
352	364	Long Island Lighting	1,788	9.5
353	360	Squibb	1,769	6.5
354	330	SCM	1,767	5.4
355	398	Chubb	1,761	16.8
356	334	*Ethyl	1,745	8.1
357	345	Manville	1,729	2.7
358	297	Ogden	1,728	-4.0
359	348	Allegheny Power	1,724	-1.6
360	325	RepublicBank	1,721	-10.1
361	293	Turner Construction	1,709	-23.5
362	384	Hershey Foods	1,706	9.0
363	394	Gannett	1,704	12.1
364	385	Northern States Power	1,696	8.6
365	392	Union Camp	1,688	17.6
366	353	Emhart	1,686	-1.4
367	365	Chesebrough-Pond's	1,685	3.8
368	344	Crown Central Petrol	1,668	-6.9
369	342	Texas Commerce Bshs	1,668	-7.3
370	383	Air Prods & Chems	1,662	5.0
371	400	General Re	1,659	10.8
372	389	National Can	1,648	6.9
373	390	Carolina Power & Lt	1,647	7.1
374	402	Safeco	1,643	13.7
375	337	Castle & Cooke	1,642	5.8
376	374	Baltimore Gas & Elec	1,639	4.0
377	375	Public Service Colo	1,629	2.4
378	413	Mercantile Stores	1,626	13.8
379	350	First City Bancorp	1,624	-4.8
380	422	Hammermill Paper	1,623	16.2
381	432	United States Gypsum	1,611	21.6
382	283	Northwest Industries	1,608	-19.2
383	407	Pitney Bowes	1,606	13.0
384	379	Cummins Engine	1,605	1.1
385	358	Whittaker	1,603	-4.2
386	418	Pacific Power & Light	1,598	13.7
387	382	Corning Glass Works	1,589	0.7
388	401	Waldbaum	1,587	6.4
389	■	Tribune	1,586	10.8
390	■	Bergen Brunswig	1,585	22.4

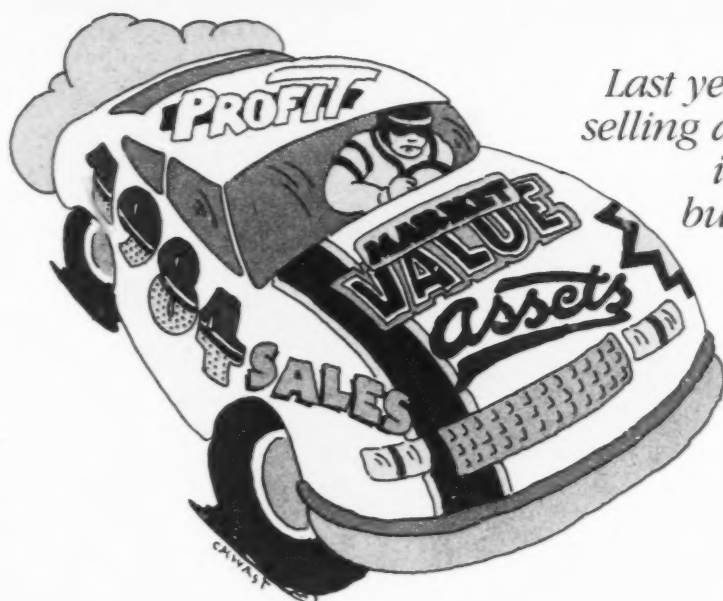
Rank 1983	Rank 1982	Company	Sales (\$mil)	% change over 1982
391	415	Holiday Inns	1,585	11.2
392	378	MCA	1,584	-9.5
393	311	Beneficial Corp	1,582	4.7
394	441	Capital Holding	1,581	22.9
395	377	Cabot	1,579	0.7
396	397	Colt Industries	1,576	4.3
397	347	Central Soya	1,575	4.7
398	366	General Signal	1,575	-2.9
399	380	Koppers	1,566	-1.2
400	411	Gr Northern Nekoosa	1,565	9.5
401	408	Westvaco	1,564	7.8
402	456	Pacific Resources	1,550	25.6
403	■	CalFed	1,548	34.2
404	388	Peoples Energy	1,547	2.4
405	419	R R Donnelley & Sons	1,546	10.1
406	369	Foster Wheeler	1,541	-5.3
407	410	San Diego Gas & Elec	1,530	6.9
408	421	Brown Group	1,529	8.0
409	403	Lear Siegler	1,527	4.6
410	500	Paine Webber	1,527	17.2
411	■	MCI Communications	1,521	67.8
412	412	Ohio Edison	1,516	6.0
413	452	AMP	1,515	21.9
414	404	Farm House Foods	1,515	3.4
415	426	ASARCO	1,512	12.0
416	391	Republic Airlines	1,511	-1.3
417	406	Dun & Bradstreet	1,510	10.9
418	499	Natl Semiconductor	1,505	28.2
419	327	Valero Energy	1,495	-21.4
420	386	Intl Minerals & Chem	1,493	3.8
421	429	Flickinger	1,489	3.0
422	423	First Boston	1,482	6.3
423	351	Harris Corp	1,474	-4.7
424	430	Knight-Ridder News	1,473	10.9
425	468	Service Merchandise	1,458	22.0
426	414	George A Hormel	1,440	2.1
427	442	Armstrong World Inds	1,439	11.9
428	433	Gulf States Utilities	1,436	9.9
429	443	USAir Group	1,432	12.5
430	438	Rite Aid	1,432	18.1
431	■	Lowe's Companies	1,431	38.4
432	448	United States Shoe	1,428	21.1
433	436	Wisconsin Elec Pwr	1,418	8.8
434	457	PACCAR	1,412	14.8
435	357	Anderson, Clayton	1,402	-4.5
436	459	Union Electric	1,401	15.1
437	295	NL Industries	1,390	-35.0
438	477	Amer Medical Intl	1,386	14.7
439	435	Witco Chemical	1,386	6.2
440	495	Avnet	1,375	25.0
441	462	New England Electric	1,374	8.9
442	■	Monfort Of Colorado	1,373	27.8
443	446	Cincinnati G & E	1,369	8.6
444	453	Zenith Radio	1,361	9.9
445	464	Consol Freightways	1,355	12.6

Rank 1983	Rank 1982	Company	Sales (\$mil)	% change over 1982
446	454	Evans Products	1,352	1.2
447	354	First Executive	1,342	-21.4
448	393	Bank of New York	1,340	-11.7
449	■	Walt Disney	1,339	23.0
450	461	Florida Progress	1,338	10.2
451	367	Stauffer Chemical	1,326	-18.0
452	450	Johnson Controls	1,325	3.5
453	361	Gould	1,325	5.7
454	■	Toys 'R' Us	1,320	26.7
455	■	Fleetwood Enterprises	1,313	79.0
456	476	SCOA Industries	1,305	12.9
457	370	Allis-Chalmers	1,300	-19.2
458	496	West Point-Pepperell	1,300	16.1
459	425	Crown Cork & Seal	1,298	-4.0
460	437	Arkla	1,297	6.9
461	469	McGraw-Hill	1,295	8.5
462	405	*Entex	1,293	1.9
463	444	Fischbach	1,293	-4.8
464	498	Illinois Power	1,278	15.5
465	475	Centel	1,272	10.0
466	■	Leaseway Transportn	1,267	18.8
467	439	Polaroid	1,254	-3.0
468	486	Super Food Services	1,254	6.4
469	483	Roadway Services	1,253	9.3
470	■	NCNB	1,252	16.9
471	409	Tiger International	1,250	7.7
472	458	Penn Power & Light	1,248	2.4
473	395	Texas Air	1,246	-17.8
474	465	First Natl Supermks	1,246	-4.4
475	470	Louisiana Land	1,245	-1.4
476	455	Colonial Penn Group	1,241	0.4
477	■	Combined Intl	1,235	18.3
478	484	Pneumo	1,235	6.2
479	■	CFS Continental	1,233	14.5
480	267	Pittston	1,230	-4.4
481	472	Black & Decker	1,227	8.3
482	■	Pay'N Save	1,220	11.8
483	434	PNC Financial	1,218	-5.3
484	488	Thrifty Corp	1,217	7.6
485	■	Mack Trucks	1,217	-5.8
486	■	Brunswick	1,216	13.9
487	440	Blue Bell	1,216	-4.3
488	489	Longs Drug Stores	1,214	8.1
489	493	Richardson-Vicks	1,213	14.5
490	497	Cleveland Elec Illum	1,210	9.2
491	467	Tektronix	1,209	0.7
492	431	Eastern Gas & Fuel	1,200	-9.1
493	■	Federal Express	1,194	34.7
494	■	So New England Tel	1,183	9.4
495	474	Dorchester Gas	1,182	-11.9
496	■	Temple-Inland	1,175	7.2
497	■	Food Lion	1,172	23.8
498	■	Potomac Elec Power	1,170	6.8
499	479	Federal Co	1,168	3.3
500	■	Libbey-Owens-Ford	1,168	8.6

■ Not on 500 list in 1982 *1983 ranks exclude unconsolidated subsidiaries. NC: not comparable

Source: Media General Financial Services, Inc., Forbes

The Forbes Profits 500



Last year was a great one to be selling automobiles. But nobody invited the folks in the oil business along for the ride. Never mind. Cash flow figures tell the full story.

SURE, 1983 was a comeback year for U.S. automakers, but to leave it at that is to ignore just how extraordinary their comeback was. The names at the top of The Forbes Profits 500 list this year tell that story best. General Motors, Ford and Chrysler earned a total of over \$6 billion. Remarkable performances by any measure, and all the more impressive considering that two of the Big Three automakers were recovering from operating losses in 1982.

If the Detroiters had it good, however, the boys from Houston continued to suffer. Though nearly all of the big oil companies scored earnings gains, most are still report-

ing profits that are well below 1981 levels.

Trouble in the oil patch, what's more, caused major earnings declines elsewhere. Baker International, which makes drilling gear, was hurt by the decline in exploration. So was ENSERCH, which services wells and provides contract drilling.

Profits, however, are only part of what makes a business strong. Look

at the cash flow figures in the last two columns. Largely because of depreciation charges, most corporations actually have more money at their disposal than reported earnings indicate. Oil companies, for example, do particularly well in this regard, as the rankings show.

Rank 1983	Rank 1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983
1	1	American Tel & Tel	5,746.6	-17.8	15,601	1
2	2	IBM	5,485.0	24.4	9,423	2
3	3	Exxon	4,978.0	18.9	8,506	4
4	13	General Motors	3,730.2	287.5	8,850	3
5	6	General Electric	2,024.0	11.4	3,108	10
6	■	Ford Motor	1,926.9	D-P	4,219	5
7	5	Standard Oil Indiana	1,868.0	2.3	3,626	7
8	4	Standard Oil Ohio	1,731.0	-7.9	2,929	14
9	8	Shell Oil	1,633.0	1.7	3,041	12
10	10	Standard Oil Calif	1,590.0	15.5	3,757	6

Winners

The leaders in profit rebounds.

Rank 1983	Rank 1982	Company	Net profits (\$mil)	% change over 1982
6	■	Ford Motor	1,926.9	D-P
44	■	Chrysler	525.8	D-P
142	■	AMR	227.9	D-P
202	■	Alcoa	164.5	D-P
388	■	Fedl National Mortgage	75.5	D-P

■ Not on 500 list in 1982. D-P: deficit to profit

Losers

The laggards in profit growth.

Rank 1983	Rank 1982	Company	Net profits (\$mil)	% change over 1982
472	102	Baker International	55.4	-70.8
415	181	ENSERCH	69.6	-55.8
386	178	Combustion Eng	76.2	-51.8
41	12	Eastman Kodak	565.0	-51.4
378	191	Fluor	79.3	-51.3

Source: Media General Financial Services, Inc.; Forbes

The Forbes Profits 500

Rank 1983	1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983	Rank 1983	1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983
11	7	Atlantic Richfield	1,547.9	-7.6	3,520	8	66	88	Burlington Northern	413.2	42.8	671	64
12	9	Mobil	1,503.0	23.9	3,395	9	67	67	Rockwell International	410.7	20.8	658	66
13	■	BellSouth	1,371.5	1.5	3,042	11	68	92	Allied Corp	410.0	40.4	878	47
14	18	Sears, Roebuck	1,300.8	56.7	1,658	27	69	59	Bristol-Myers	408.0	17.0	475	113
15	11	Texaco	1,233.0	-3.7	2,950	13	70	39	CIGNA	400.5	-18.3	401	138
16	15	E I du Pont	1,127.0	26.1	2,846	15	71	53	BankAmerica	390.5	-1.2	643	67
17	■	Ameritech	1,064.8	13.7	2,435	17	72	55	American Brands	390.3	2.4	489	108
18	■	Bell Atlantic	1,026.1	10.6	2,404	18	73	60	Pub Svc Elec & Gas	389.8	13.7	682	62
19	■	NYNEX	982.7	1.0	2,273	20	74	64	Philadelphia Electric	389.1	15.7	554	85
20	17	GTE	964.0	19.2	2,731	16	75	74	Middle South Utilities	378.1	21.7	561	81
21	22	Philip Morris	903.5	15.6	1,231	32	76	68	Monsanto	369.0	12.2	886	46
22	■	U S WEST	894.0	6.8	2,099	21	77	77	Long Island Lighting	365.0	18.0	428	130
23	■	Southwestern Bell	892.7	4.9	1,991	22	78	101	Detroit Edison	364.6	43.1	547	88
24	23	Procter & Gamble	886.0	7.9	1,219	33	79	84	Boeing	355.0	21.6	720	58
25	14	Gulf	864.0	-4.0	2,324	19	80	87	Anheuser-Busch Cos	348.0	27.0	535	92
26	24	Citicorp	860.0	18.9	1,059	40	81	89	Consumers Power	347.8	24.0	534	93
27	16	R J Reynolds Inds	835.0	19.5	1,309	30	82	86	Abbott Laboratories	347.6	20.2	448	122
28	29	Commonwealth Edison	802.3	32.2	1,213	35	83	81	McDonald's	342.6	14.0	528	97
29	20	Pacific Gas & Electric	788.0	-2.7	1,185	36	83	75	Travelers	342.6	10.6	383	148
30	27	Phillips Petroleum	721.0	11.6	1,706	24	85	109	Federated Dept Strs	338.3	45.3	545	91
31	19	Tenneco	716.0	-7.3	1,696	25	86	83	Manufacturers Hanover	337.0	14.3	386	147
32	32	Southern Calif Edison	690.8	24.3	980	43	87	157	Santa Fe Southern	333.4	8.3	860	49
33	■	Pacific Telesis Group	675.7	7.1	1,772	23	88	103	Goodyear	331.5	12.1	628	68
34	28	Minn Mining & Mfg	667.0	5.7	1,033	41	89	35	Aetna Life & Cas	325.2	1.9	357	164
35	31	American Home Prod	627.2	12.0	723	57	90	73	Nabisco Brands	322.6	2.5	461	116
36	21	Unocal	625.9	-22.2	1,675	26	91	50	Norfolk Southern	315.4	-23.3	549	87
37	26	ITT	623.9	19.6	1,145	37	92	37	Halliburton	314.8	-37.1	691	60
38	33	Sun Company	613.0	8.5	1,533	28	93	95	Florida Power & Light	314.0	17.7	579	77
39	40	Southern Company	583.5	29.8	1,094	39	94	79	Merrill Lynch	313.2	1.4	387	146
40	38	Consolidated Edison	575.8	16.9	866	48	95	94	Niagara Mohawk Pwr	312.4	16.4	452	121
41	12	Eastman Kodak	565.0	-51.4	1,217	34	96	82	Emerson Electric	311.0	3.4	417	133
42	36	Coca-Cola	558.3	11.0	786	52	97	137	General Foods	309.6	11.2	461	115
43	34	Johnson & Johnson	547.0	4.5	757	54	98	104	Texas Oil & Gas	306.6	17.2	492	105
44	■	Chrysler	525.8	D-P	983	42	99	105	Chemical New York	305.6	27.0	348	167
45	30	American Express	514.7	-11.4	515	100	100	85	Teledyne	303.8	-9.5	358	163
46	44	United Technologies	509.2	19.3	910	45	101	235	Houston Industries	303.7	3.2	503	103
47	97	K Mart	492.3	88.0	757	54	102	71	Raytheon	300.1	-5.9	517	99
48	42	SmithKline Beckman	486.0	6.9	579	78	103	167	Gulf & Western Inds	297.3	75.2	367	158
49	185	Occidental Petroleum	480.2	252.1	1,488	29	104	90	Penn Power & Light	296.0	6.1	404	136
50	63	Phibro-Salomon	470.0	39.5	501	104	105	61	Dow Chemical	293.0	-14.3	1,134	38
51	52	J C Penney	467.0	8.6	620	70	106	117	Tandy	292.7	15.2	336	171
52	43	Texas Utilities	461.5	7.7	689	61	107	135	American General	289.8	43.0	312	182
53	51	J P Morgan	460.0	16.7	491	107	108	106	NCR	287.7	22.7	534	95
54	45	Xerox	459.2	24.9	1,307	31	109	223	General Dynamics	286.6	78.6	458	119
55	49	Eli Lilly	457.4	11.1	556	84	110	116	PepsiCo	284.1	-6.5	545	90
56	47	Merck	450.9	8.6	600	73	111	139	Pacific Power & Light	277.1	39.8	487	109
57	41	Westinghouse Elec	449.0	-6.7	832	50	112	132	Union Electric	276.2	34.4	369	157
58	66	Pfizer	447.1	32.9	562	80	113	125	McDonnell Douglas	274.9	28.0	486	110
59	54	Hewlett-Packard	442.0	11.9	682	63	114	143	Ohio Edison	272.4	39.3	400	139
60	57	Dart & Kraft	435.1	5.1	614	71	115	62	CSX	271.6	-3.3	587	76
61	58	Duke Power	431.3	13.5	756	56	116	99	Central & South West	267.4	14.2	460	117
62	80	Chase Manhattan	429.6	39.7	511	101	117	91	Dominion Resources	266.0	20.0	561	81
63	65	American Elec Power	428.0	27.8	796	51	118	111	Arizona Public Service	264.8	14.6	355	165
64	48	American Intl Group	427.3	3.5	458	120	119	107	Security Pacific	264.3	12.8	329	174
65	69	Union Pacific	414.0	40.3	938	44	120	128	Lockheed	262.8	26.8	375	152

■ Not on 500 list in 1982. D-P: deficit to profit

Source: Media General Financial Services, Inc. Forbes

The Forbes Profits 500

Rank 1983 1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983
121	46 Digital Equipment	262.2	-24.5	490	107
122	394 Ralston Purina	261.3	137.8	371	156
123	108 Public Service Ind	255.8	9.7	338	170
124	119 Bankers Trust N Y	254.0	25.6	287	200
125	123 Loews	252.7	61.5	308	183
126	122 First Interstate Bancp	247.4	11.8	316	178
127	117 Cleveland Elec Illum	246.0	17.7	340	169
128	115 General Mills	245.7	6.5	381	149
129	186 PPG Industries	244.3	73.8	432	128
130	165 Motorola	244.0	44.0	533	96
131	163 Hospital Corp of Am	243.2	41.5	399	140
131	130 Dayton-Hudson	243.2	22.6	377	150
133	72 Litton Industries	242.7	-9.9	438	125
133	113 Kellogg	242.7	9.3	306	187
135	120 RCA	240.8	38.4	782	53
136	114 Carolina Power & Lt	239.3	5.4	420	132
137	144 H J Heinz	232.9	13.9	307	185
138	136 United Telecom	232.6	8.1	659	65
139	93 Honeywell	231.2	11.9	562	79
140	220 InterNorth	231.0	27.4	478	111
141	169 Gulf States Utilities	229.8	38.4	333	172
142	■ AMR	227.9	D-P	525	98
143	194 Northeast Utilities	221.5	46.5	345	168
144	76 Union Carbide	220.0	-23.3	697	59
145	149 Baxter Travenol Labs	218.1	16.7	304	188
146	161 Baltimore Gas & Elec	216.5	23.9	375	151
147	217 R H Macy	212.7	30.3	297	197
148	112 Amer Hospital Supply	211.9	24.6	288	198
149	173 International Paper	211.6	54.5	436	127
150	133 SONAT	210.2	2.7	407	135
151	184 Illinois Power	207.7	32.8	278	207
152	237 Household Intl	206.4	64.6	438	126
153	166 Amerada Hess	205.3	46.6	611	72
154	208 Weyerhaeuser	204.8	46.3	546	89
155	321 MCI Communications	202.9	34.0	374	155
156	160 Warner-Lambert	200.5	22.9	300	192
157	56 Beatrice Foods	200.1	-37.9	391	144
158	142 TRW	199.6	24.3	393	142
159	156 Continental Group	199.2	10.5	429	129
160	240 Wal-Mart Stores	196.2	58.1	246	229
161	146 Carnation	194.8	2.2	249	226
162	303 Burroughs	192.5	11.7	598	74
163	131 General Re	192.0	-7.1	196	285
164	155 Gannett	191.7	6.2	259	221
165	110 CPC International	191.6	-17.3	306	186
166	151 Columbia Gas System	191.0	3.5	395	141
167	138 Kimberly-Clark	188.8	2.9	300	193
168	182 San Diego Gas & Elec	187.4	19.1	267	215
169	257 CBS	187.2	26.1	284	201
170	96 Houston Natural Gas	186.2	-22.3	534	94
170	140 Colgate-Palmolive	186.2	-5.4	248	227
172	180 Northern States Power	183.9	16.6	375	153
173	221 Mellon National	183.8	36.8	212	262
174	214 First Chicago	183.5	34.1	218	257
175	177 Safeway Stores	183.3	19.4	448	123

Rank 1983 1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983
176	168 Borg-Warner	182.6	9.1	297	196
177	183 Consolidated Foods	179.6	9.8	303	190
178	209 Times Mirror	179.5	46.7	299	195
179	268 Wang Laboratories	179.0	44.8	313	180
180	152 Schering-Plough	178.5	0.3	229	243
181	197 Campbell Soup	178.0	16.0	275	210
182	124 Panhandle Eastern	177.6	-29.9	404	136
183	206 May Dept Stores	177.5	26.5	277	209
184	164 Texas Commerce Bshs	177.0	4.1	201	276
185	204 Melville	176.3	24.1	232	239
186	154 Transamerica	175.9	-2.7	319	176
187	327 City Investing	175.0	35.3	313	181
188	216 Pillsbury	173.6	48.0	288	198
189	188 Squibb	173.3	12.8	208	269
190	■ Fin Corp of America	172.5	531.9	199	281
191	195 Continental Telecom	172.4	17.2	459	118
192	254 USF&G	171.5	50.3	179	297
193	118 Superior Oil	171.4	-23.3	558	83
193	232 Humana	171.4	27.3	272	211
195	172 Am Natural Resources	171.3	6.3	389	145
196	121 Sperry	170.7	24.8	392	143
197	234 Levi Strauss	170.3	17.7	215	260
198	174 Allegheny Power	169.7	5.6	283	202
199	193 FMC	168.8	10.8	331	173
200	243 Lincoln National	168.1	38.6	196	283
201	225 American Cyanamid	166.4	36.4	349	166
202	■ Alcoa	164.5	D-P	511	102
203	141 Avon Products	164.4	-16.4	232	240
204	148 Pennzoil	164.2	-13.0	447	124
205	250 AMP	163.1	37.2	226	246
206	210 Whirlpool	163.0	19.7	224	249
207	176 Consol Natural Gas	162.8	1.9	365	160
208	196 Portland Genl Elec	162.7	8.3	237	235
209	189 Control Data	161.7	4.3	361	162
210	170 Borden	160.4	16.3	256	222
211	236 Upjohn	160.2	27.1	218	256
212	175 Amer Broadcasting	159.8	-0.1	213	261
213	70 W R Grace	159.7	-37.4	464	114
214	231 Pacific Lighting	157.2	22.0	280	203
215	200 N Y State Elec & Gas	156.7	8.0	227	245
216	211 Wells Fargo	154.9	11.8	205	272
217	171 Texas Eastern	154.6	-4.2	374	154
218	301 Public Service N H	151.7	65.6	173	305
219	316 Hercules	151.0	46.2	279	205
220	227 Wisconsin Elec Pwr	150.0	14.0	264	217
221	159 MCA	147.2	-16.5	626	69
222	219 Gillette	145.9	8.0	222	252
222	229 Cincinnati G & E	145.9	11.8	222	254
224	267 Duquesne Light	145.2	23.9	225	247
225	126 Kerr-McGee	144.9	-43.7	428	131
226	222 Utah Power & Light	144.5	8.3	225	248
227	190 Time Inc	143.2	16.5	234	237
228	■ UAL	142.0	1,190.9	553	86
228	205 Dun & Bradstreet	142.0	20.2	189	287
230	300 Martin Marietta	141.3	54.3	303	189

■ Not on 500 list in 1982 D-P: deficit to profit

Source: Media General Financial Services, Inc.; Forbes.

The Forbes Profits 500

Rank 1983	Rank 1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983
231	249	Potomac Elec Power	140.1	17.7	238	234
232	395	No Indiana Pub Svc	137.8	99.7	253	223
233	324	Rohm & Haas	137.6	83.0	232	238
234	226	Sterling Drug	136.8	3.6	173	306
235	233	Farmers Group	136.2	8.5	147	337
236	239	Bank of Boston	135.7	9.1	168	311
237	286	Quaker Oats	134.7	20.6	199	280
238	228	Penn Central	133.5	-14.4	251	224
239	266	Safeco	133.3	23.9	133	368
240	213	Transco Energy	133.0	-2.9	491	106
241	241	Union Camp	132.7	7.0	251	225
242	261	New England Electric	132.6	22.4	267	216
243	98	SEDCO	132.2	1.3	200	278
244	179	Murphy Oil	131.9	-16.4	412	134
245	263	Southland	131.8	21.9	277	208
246	320	Combined International	131.3	36.9	184	293
247	253	First Bank System	129.7	13.1	155	322
248	265	Esmark	128.7	25.7	217	259
249	306	Allied Stores	128.5	47.5	209	268
250	273	Toledo Edison	128.3	21.6	179	296
251	238	Chesebrough-Pond's	127.9	2.1	154	327
252	203	Kroger	127.1	-33.8	307	184
253	134	St Paul Cos	126.8	-35.2	139	355
254	342	Kansas City Pwr & Lt	126.5	56.4	173	303
254	260	McGraw-Hill	126.5	15.0	154	328
256	310	Norwest	125.2	40.5	156	320
257	364	Holiday Inns	124.4	28.0	228	244
258	224	MidCon	123.9	-5.7	364	161
259	371	Scott Paper	123.7	66.0	270	212
260	245	Marsh & McLennan	123.5	2.6	148	334
260	269	Capital Holding	123.5	15.5	130	372
262	258	Dayton Power & Light	123.2	9.8	178	299
263	299	So New England Tel	120.6	31.4	269	213
264	270	Waste Management	120.4	13.1	209	267
265	202	RepublicBank	119.5	-17.2	136	363
266	281	Knight-Ridder News	119.4	16.0	171	308
266	301	VF	119.4	30.3	140	352
268	307	American Stores	117.9	30.4	205	273
269	■	F W Woolworth	117.7	43.5	218	258
269	332	Pitney Bowes	117.7	25.6	193	286
269	275	Oklahoma Gas & Elec	117.7	12.0	178	298
272	276	PNC Financial	117.0	12.0	130	373
273	252	Public Service N M	116.4	0.5	168	312
274	■	Intel	116.1	287.0	219	255
275	352	Associated Dry Goods	115.5	47.3	188	288
276	294	Ethyl	115.4	23.6	211	265
277	292	Marriott	115.2	22.2	212	264
278	272	Air Prods & Chems	115.0	16.0	300	191
279	287	Capital Cities Comm	114.7	19.1	155	323
280	304	R R Donnelley & Sons	114.4	25.4	186	290
281	279	Winn-Dixie Stores	114.3	7.3	235	236
282	313	Dow Jones	114.2	28.0	152	331
283	256	Signal Cos	114.0	-16.8	222	252
284	198	Diamond Shamrock	113.7	-23.9	596	75
285	262	Centel	113.3	4.7	280	204

Rank 1983	Rank 1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983
286	■	Celanese	112.0	D-P	325	175
287	463	Burlington Industries	111.5	175.3	245	230
288	■	Grumman	110.7	22.6	145	342
289	340	E F Hutton Group	110.6	36.4	133	369
290	187	Archer Daniels	110.4	1.7	230	241
291	207	G D Searle	110.0	-15.2	153	329
292	■	Eaton	109.6	204.4	201	277
293	469	Dana	109.1	108.6	197	282
294	259	Revlon	109.0	-1.9	185	291
295	349	Amer Medical Intl	108.2	29.6	185	292
296	368	Natl Medical Entrprs	108.1	0.5	164	314
297	■	H F Ahmanson	107.9	D-P	129	376
298	326	Kansas Gas & Electric	107.5	26.9	137	358
299	297	Fort Howard Paper	107.0	15.8	151	332
300	355	Masco	106.6	37.4	156	321
301	251	Public Service Colo	106.4	-8.7	207	271
301	353	Federal Express	106.4	31.2	199	279
303	■	Beneficial Corp	105.6	34.9	138	357
304	298	Lucky Stores	105.4	7.8	183	294
305	468	Georgia-Pacific	105.0	101.9	476	112
305	323	Interco	105.0	-6.7	147	338
307	337	Florida Progress	103.9	26.6	229	242
307	288	So Carolina E & G	103.9	18.3	149	333
309	283	Genuine Parts	103.6	3.4	119	389
310	358	Tucson Electric Power	103.4	39.5	148	335
311	423	Avco	102.9	22.9	146	340
312	285	Puget Sound Pwr & Lt	102.0	7.8	146	339
313	354	Continental Illinois	101.2	29.9	159	317
314	333	Ryder Systems	101.1	22.4	366	159
314	315	Marine Midland Banks	101.1	16.2	124	384
316	■	Northrop	100.7	1,764.8	211	266
317	360	Southwestern Pub Svc	100.4	27.6	146	341
317	282	Mercantile Texas	100.4	-2.0	115	400
319	293	Hershey Foods	100.2	6.4	139	353
320	■	Colt Industries	99.3	20.4	137	361
321	362	Roadway Services	99.2	30.2	135	365
322	334	Allied Bancshares	98.8	16.1	110	407
323	322	Jefferson-Pilot	98.7	14.6	101	421
324	■	Firestone	98.0	8.3	224	250
324	215	Morton Thiokol	98.0	54.3	158	318
324	367	Torchmark	98.0	30.0	116	397
327	■	American Can	97.5	294.7	181	295
328	356	GEICO	94.8	22.3	99	429
329	153	Ashland Oil	94.7	-41.7	279	206
330	361	Louisiana Land	94.0	23.2	316	179
331	375	No American Philips	93.6	27.2	169	309
332	392	American Natl Ins	93.5	34.5	99	433
333	341	Irving Bank	92.5	14.2	118	392
334	410	Toys 'R' Us	92.3	43.8	106	417
335	363	NCNB	92.2	21.2	109	410
336	404	Coastal Corp	91.6	39.6	240	233
337	378	Bank of New York	90.6	23.8	107	415
338	402	Freeport-McMoRan	90.1	8.8	264	218
339	264	General Signal	89.7	-16.8	132	370
340	■	Adolph Coors	89.3	133.8	156	319

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The Forbes Profits 500

Rank 1983 1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983	Rank 1983 1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983
341 397	Provident Life & Acc	89.2	32.7	101	422	396 463	Trust Co of Georgia	73.0	31.1	87	459
342 328	Textron	88.7	19.7	153	330	397 420	Pioneer	72.9	13.2	136	364
343 386	Montana Power	88.6	27.8	121	387	398 343	Mitchell Energy & Dev	72.8	-9.3	176	301
344 345	Idaho Power	88.1	10.0	127	379	399 329	Kidde	72.6	12.7	117	394
345 ■	Crown Zellerbach	87.8	580.6	187	289	400 445	Walgreen	71.9	24.2	98	438
346 384	El Paso Electric	87.3	23.1	99	431	401 458	Olin	71.7	14.2	205	274
347 390	Rochester Gas & Elec	86.2	23.1	143	347	402 ■	Tribune	71.6	72.9	145	343
348 331	Hilton Hotels	85.9	5.7	126	382	403 218	Cooper Industries	71.2	-47.3	139	354
349 400	Central Ill Pub Svc	85.5	29.0	144	344	404 425	United States Shoe	71.1	30.5	90	457
349 ■	James River Corp Va	85.5	101.7	139	356	405 433	Nalco Chemical	71.0	10.2	101	422
351 374	Delmarva Power & Light	85.1	15.6	137	359	406 ■	Limited	70.9	111.0	99	427
352 284	Walt Disney	84.9	-15.0	247	228	407 ■	General Tire & Rubber	70.8	14.7	148	335
353 387	Republic New York	84.7	1.7	94	447	408 ■	Clorox	70.7	37.0	91	452
354 457	Wachovia	84.6	58.4	96	443	409 447	U S Tobacco	70.6	27.7	81	473
355 212	Intl Minerals & Chem	84.5	6.4	201	275	410 271	Greyhound	70.3	-30.8	119	390
356 372	Chubb	84.4	13.7	90	456	410 454	New York Times	70.3	53.2	118	393
357 344	Emhart	84.3	5.1	127	380	410 432	Albertson's	70.3	20.4	115	399
358 351	Great Northern Nekoosa	84.0	7.0	163	316	413 230	Mesa Petroleum	70.2	-19.4	207	270
359 411	Kansas Power & Light	83.6	30.4	129	376	414 426	Brown Group	70.1	14.4	93	449
360 437	Banc One	83.3	44.9	99	428	415 181	ENSERCH	69.6	-55.8	260	220
361 415	Browning-Ferris Inds	83.2	20.1	176	300	416 ■	Paine Webber	69.5	17.4	83	466
361 391	Mercantile Stores	83.2	20.6	117	395	417 376	McKesson	69.4	18.6	108	411
363 312	Jewel Cos	83.1	-5.7	173	303	418 435	Auto Data Processing	68.8	15.2	134	367
364 441	CoreStates Financial	83.0	54.9	98	435	419 465	Washington Post	68.4	30.5	100	425
365 ■	Champion International	82.2	201.1	269	214	419 413	Intl Flavors & Frag	68.4	8.2	80	475
366 ■	Owens-Illinois	82.1	-7.2	245	231	419 369	Kemper	68.4	-8.8	68	487
367 440	Barnett Banks Fla	81.9	44.2	107	416	422 424	Boston Edison	67.9	12.4	155	324
368 338	NBD Bancorp	81.7	0.0	97	441	423 427	Washington Water Power	67.7	14.0	87	460
369 428	USAir Group	80.6	36.4	144	345	424 479	Carter Hawley Hale	67.5	37.8	142	348
369 385	Jack Eckerd	80.6	17.5	114	401	425 430	IPALCO Enterprises	67.4	30.6	110	406
369 318	Brown-Forman Dist	80.6	-13.3	98	436	426 ■	General Public Utils	66.9	98.5	318	177
372 403	United Illuminating	80.5	22.3	98	437	427 347	National Distillers	66.7	-6.1	135	366
372 ■	CalFed	80.5	1,577.1	92	450	428 388	Avnet	66.3	29.7	79	477
374 ■	United States Gypsum	80.3	82.9	128	378	429 ■	Atlantic City Electric	66.2	88.6	105	418
375 295	First Boston	80.2	-13.8	85	463	430 145	Brunswick	66.1	244.3	111	405
376 ■	Owens-Corning Fbrgl	79.7	168.4	196	284	430 ■	Student Loan Mktg	66.1	74.9	67	488
376 ■	Jim Walter	79.7	23.4	155	326	432 449	Consol Freightways	65.5	19.5	129	374
378 191	Fluor	79.3	-51.3	299	194	433 496	Electronic Data Syst	65.2	22.8	91	453
379 296	Gould	79.2	-0.9	141	349	434 452	Kentucky Utilities	65.1	19.4	110	407
380 477	Revco D S	78.4	35.6	99	429	435 489	Entex	63.2	10.1	108	411
381 405	Cox Communications	78.0	19.3	174	302	436 ■	Armstrong World Inds	63.1	165.1	119	390
382 309	Dover	77.5	-13.7	116	396	437 ■	Sovran Financial	62.9	11.3	82	467
383 ■	Golden West Financial	77.4	D-P	98	439	438 ■	American Standard	62.6	75.8	129	375
384 407	Deluxe Check Printers	76.6	17.3	98	440	439 314	Cabot	62.0	-24.5	137	359
385 350	USLIFE	76.5	-5.6	86	461	440 ■	Zayre	61.4	74.4	95	446
386 178	Combustion Eng	76.2	-51.8	163	315	441 455	Johnson Controls	61.3	12.1	102	419
387 490	IC Industries	76.1	50.7	212	263	442 ■	Maytag	60.7	63.6	74	482
388 ■	Fedl National Mortgage	75.5	D-P	76	481	443 ■	Boise Cascade	60.4	727.4	222	251
389 396	Super Valu Stores	75.0	11.4	126	381	444 ■	Trans World	60.2	31.2	124	384
390 414	Westvaco	74.7	19.3	172	307	445 ■	Manville	60.1	D-P	137	362
391 487	TECO Energy	74.3	54.8	125	383	445 380	Square D	60.1	-16.2	99	431
392 ■	Gt Western Financial	73.7	D-P	91	455	447 419	Alco Standard	59.9	10.5	91	451
393 357	Becton, Dickinson	73.5	41.9	130	371	448 ■	Louisville Gas & Elec	59.7	38.2	101	420
393 408	Engelhard	73.5	13.4	107	413	449 370	Corning Glass Works	59.5	44.1	166	313
395 379	Lear Siegler	73.4	19.0	107	414	449 451	Iowa-Illinois G & E	59.5	9.2	100	424

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The Forbes Profits 500

Rank 1983 1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983
449	■ West Point-Pepperell	59.5	29.1	99	434
452	■ Southmark	59.4	206.2	66	491
453	289 Arkla	59.1	-38.1	112	403
454	486 General Cinema	59.0	39.8	97	442
455	■ Bacardi	58.8	28.9	63	494
456	492 Medtronic	58.6	13.6	82	470
457	■ First Union	58.5	35.7	69	485
458	■ ASARCO	58.3	D-P	113	402
458	■ Norstar Bancorp	58.3	31.3	67	488
460	481 A H Robins	58.2	19.5	69	486
461	472 National Svc Inds	58.1	13.3	82	467
461	■ Fleetwood Enterprises	58.1	172.8	63	493
463	476 Cit & Southern Ga	57.9	14.7	79	476
464	■ Integrated Resources	57.8	158.0	61	498
465	421 Apple Computer	57.6	-19.1	81	472
466	491 Lubrizol	57.2	20.2	94	447
467	500 G Heileman Brewing	57.0	24.7	81	474
468	366 Harris Corp	56.1	3.1	141	350
468	448 Rite Aid	56.1	27.8	78	478
470	484 Mountain Fuel Supply	55.7	15.1	100	425
470	439 Ohio Casualty	55.7	-2.3	60	499
472	102 Baker International	55.4	-70.8	55	500
473	453 American Petrofina	55.3	1.7	140	351
474	■ St Regis Paper	55.2	22.7	169	310
474	■ ALLTEL	55.2	7.2	144	346

■ Not on 500 list in 1982 D-P: deficit to profit

Rank 1983 1982	Company	Net profits (\$mil)	% change over 1982	Cash flow (\$mil)	Cash flow rank 1983
474	■ Wendy's International	55.2	25.2	82	471
474	■ Tecumseh Products	55.2	34.6	76	480
478	■ American Greetings	54.8	34.3	70	484
479	493 Wisconsin Pwr & Lt	54.6	15.2	115	398
480	462 Southeast Banking	54.5	3.6	88	458
481	■ ARA Services	54.2	43.8	155	324
481	450 Vulcan Materials	54.2	-0.9	121	388
483	483 Minnesota Power	54.1	11.8	85	462
484	■ Williams Cos	54.0	81.8	245	231
485	■ ConAgra	53.2	34.7	82	469
486	■ Alexander & Baldwin	53.1	32.4	84	465
486	■ Gulfstream Aerospace	53.1	23.5	67	490
488	482 Newmont Mining	52.9	8.8	109	409
489	478 Nike	52.6	-6.1	63	495
490	431 Ogden	52.5	38.9	95	445
491	467 U S Bancorp	52.4	0.6	62	497
492	■ Uniroyal	52.3	104.3	111	404
492	■ First Atlanta	52.3	36.2	63	496
494	■ Central Maine Power	52.2	27.3	78	479
495	308 General Instrument	52.0	-49.7	122	386
495	■ Witco Chemical	52.0	74.5	96	444
495	■ Fleet Financial	52.0	33.3	66	492
498	■ White Consolidated	51.8	62.9	91	453
498	416 Perkin-Elmer	51.8	1.0	84	464
500	475 W W Grainger	51.7	3.2	72	483

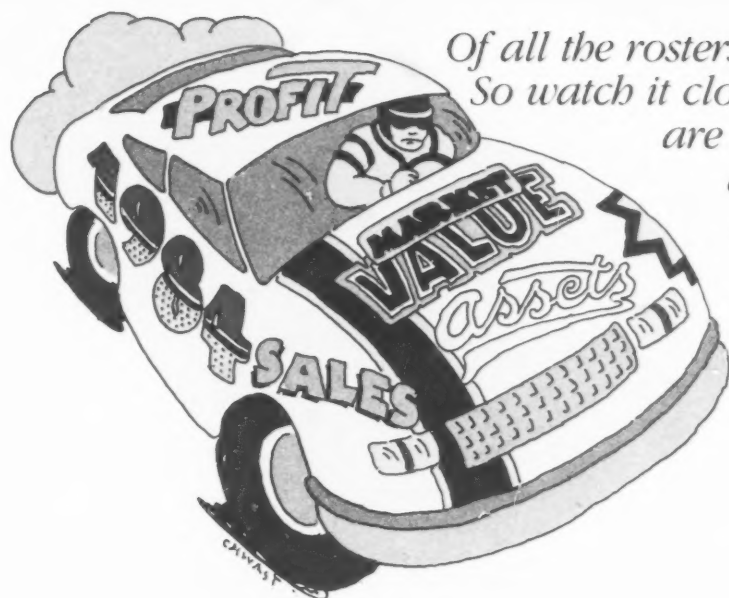
Source: Media General Financial Services, Inc.; Forbes.

Companies are making big plans in San Antonio.

America's tenth largest city is being brought into focus as a prime location for corporate expansion and investment. For warehouse/distribution centers, manufacturing facilities, Corporate Research, R&D, San Antonio is a Free Trade Zone. With nine colleges and universities, a full spectrum of medical, training and world class hotels, shopping, dining, sports, energy, justask Advanced Micro Devices, Southwest Power Administration, TWA and others. Know more about other companies that have business in San Antonio. And start making plans for a future.

For an Executive Summary and more information, contact
Stephanie A. Coleman, President, San Antonio Economic Development Authority,
P.O. Box 1628, San Antonio, Texas 78206, (512) 226-1194.

The Forbes Assets 500



Of all the rosters, this one changes least. So watch it closely. Some corporations are expanding, while others are shedding operations to improve profitability.

OF ALL The Forbes 500s rankings, the assets list is the most constant. There's an aura of stability to the names of the companies that head this roster, and no wonder: The top ten firms appear in precisely the same order as they did last year.

Within that group the most significant movement involves banking. Bank of America and J.P. Morgan got smaller in 1983. Manufacturers Hanover stayed even. And Citicorp and Chemical New York posted impressive gains.

At AT&T growth slowed almost to a halt. But never mind. The assets figure that puts Ma Bell at the top of this list is a predivestiture number. Next year the newly divested communications carrier will show up well down on our list. To get an idea of what's coming, note that six of AT&T's newly spunoff operating companies are already on the roster, based on reported results for 1983.

Among other newcomers are a handful of resurgent

Rank 1983	Rank 1982	Company	Assets (\$mil)	% change over 1982
1	1	American Tel & Tel	149,530	0.9
2	2	Citicorp	134,655	3.6
3	3	BankAmerica	121,176	-1.0
4	4	Chase Manhattan	81,921	1.3
5	5	Fed National Mortgage	78,918	7.4

thrift institutions, most notably Beverly Hills' Columbia Savings & Loan. Like several other fast-growing competitors, Columbia is using stockbrokers to sell its certificates of deposit. The growing number of S&Ls on this list also reflects the wave of consolidation that is sweeping the thrift industry.

Companies outside the financial sector, of course, have also moved into the fast lane of asset growth via acquisitions: Consider the recent success of Esmark and American Express. Technology, by contrast, provides fewer dramatic gains. Of 1983's newcomers to this list, only MCI can credit success to a hot new idea.

Still, not every company is adding to its asset base. Some—like Continental Group, which sold substantial forest products operations to Stone Container—are shrinking by design. Assets, after all, are only valuable if they can be used to turn a profit. Many of today's managers see restructuring as one of their key responsibilities.

Winners

The leaders in asset growth.

Rank 1983	Rank 1982	Company	Assets (\$mil)	% change over 1982
206	■	Columbia S & L	4,990	386.1
38	122	Fin Corp of America	22,700	244.4
297	■	MCI Communications	3,500	123.1
220	407	Williams Cos	4,686	97.8
314	499	Esmark	3,338	94.7

■ Not on 500 list in 1982 *1983 ranks exclude unconsolidated subsidiaries

Losers

The laggards in asset growth.

Rank 1983	Rank 1982	Company	Assets (\$mil)	% change over 1982
78	53	Occidental Petroleum	11,775	-25.3
233	69	*Gulf & Western Inds	4,425	-22.2
365	277	First Okla Bancorp	2,862	-14.0
279	146	*Continental Group	3,653	-13.2
285	130	*Armco	3,609	-13.2

Source: Media General Financial Services, Inc., Forbes

The Forbes Assets 500

Rank 1983	Rank 1982	Company	Assets (\$mil)	% change over 1982
6	6	Manufacturers Hanover	64,332	0.5
7	7	Exxon	62,963	1.1
8	8	J P Morgan	58,023	-1.0
9	9	Chemical New York	51,165	6.2
10	10	Aetna Life & Cas	47,626	8.3
11	17	Sears,Roeback	46,176	26.0
12	12	General Motors	45,694	10.4
13	13	First Interstate Bancp	44,423	8.7
14	23	American Express	43,981	55.3
15	11	Continental Illinois	42,097	-1.9
16	15	Phibro-Salomon	42,017	5.9
17	16	Security Pacific	40,382	9.2
18	14	Bankers Trust N Y	40,003	-1.0
19	20	IBM	37,243	14.4
20	19	First Chicago	36,323	1.2
21	21	CIGNA	35,117	11.9
22	18	Mobil	35,072	-0.4
23	24	Travelers	32,876	17.5
24	25	Texaco	27,199	0.3
25	27	Wells Fargo	27,018	8.9
26	39	Mellon National	26,433	30.2
27	37	Merrill Lynch	26,139	26.3
28	29	Standard Oil Indiana	25,805	6.2
29	28	E I du Pont	24,432	0.4
30	31	GTE	24,223	9.1
31	■	BellSouth	24,083	3.6
32	30	Standard Oil Calif	24,010	2.2
33	32	Ford Motor	23,869	8.7
34	26	Crocker National	23,393	-6.3
35	34	General Electric	23,288	7.7
36	33	Atlantic Richfield	23,282	7.6
37	40	Marine Midland Banks	22,872	13.0
38	122	Fin Corp of America	22,700	244.4
39	35	Shell Oil	22,169	3.7
40	47	First Boston	22,003	27.0
41	36	InterFirst	21,736	3.4
42	38	Gulf	20,964	2.6
43	49	First Bank System	20,871	23.4
44	50	H F Ahmanson	20,226	19.9
45	■	NYNEX	20,100	5.4
46	45	Norwest	19,854	12.9
47	43	Bank of Boston	19,538	7.0
48	44	Texas Commerce Bshs	19,499	6.9
49	42	United States Steel	19,314	-0.6
50	48	RepublicBank	19,082	10.5
51	■	Pacific Telesis Group	18,973	5.3
52	■	Bell Atlantic	18,930	4.1
53	59	Gt Western Financial	18,639	20.0
54	41	Irving Bank	18,586	-4.8
55	■	Ameritech	18,512	1.8
56	■	Southwestern Bell	18,360	4.9
57	46	Tenneco	17,994	3.5
58	■	U S WEST	17,370	2.5
59	51	First City Bancorp	17,263	4.2
60	52	Standard Oil Ohio	16,362	2.2
61	56	American General	15,061	13.4
62	54	Commonwealth Edison	15,048	9.6
63	61	Southern Company	15,034	10.0
64	55	Pacific Gas & Electric	14,721	8.0
65	■	CalFed	14,329	38.2
66	22	*ITT	13,967	-1.4
67	60	NBD Bancorp	13,245	6.8
68	104	E F Hutton Group	13,164	79.8
69	63	Phillips Petroleum	13,094	8.2
70	62	American Elec Power	12,832	5.0
71	67	NCNB	12,808	10.8
72	58	Bank of New York	12,797	0.6
73	64	Sun Company	12,466	5.2
74	66	PNC Financial	12,245	5.5
75	65	Dow Chemical	11,981	1.5
76	■	PSFS	11,922	18.0
77	76	Mercantile Texas	11,884	16.6
78	53	Occidental Petroleum	11,775	-25.3
79	73	Loews	11,510	10.7
80	NC	Santa Fe Southern	11,388	4.0
81	77	Southern Calif Edison	11,292	10.3
82	74	Midstate South Utilities	11,101	7.1
83	80	Lincoln National	11,086	11.4
84	72	Transamerica	10,952	5.1
85	71	Eastman Kodak	10,928	3.0
86	143	Burlington Northern	10,901	54.4
87	91	CSX	10,835	17.8
88	85	American Intl Group	10,556	15.8
89	70	Union Carbide	10,295	-3.0
90	79	Union Pacific	10,218	-0.6
91	84	Republic New York	10,119	9.0
92	75	R J Reynolds Inds	9,874	0.7
93	■	Glendale Federal S&L	9,741	8.7
94	81	Philip Morris	9,667	0.5
95	114	Barnett Banks Fla	9,397	35.6
96	97	Xerox	9,297	21.2
97	86	Continental Corp	9,278	7.6
98	87	Unocal	9,228	8.4
99	■	Student Loan Mktg	9,118	21.5
100	180	Sun Banks	8,901	77.9
101	107	Southeast Banking	8,883	22.1
102	92	Texas Utilities	8,781	9.5
103	117	Control Data	8,778	21.4
104	93	United Technologies	8,720	9.1
105	124	CoreStates Financial	8,587	36.3
106	88	Westinghouse Elec	8,569	2.6
107	95	Pub Svc Elec & Gas	8,565	8.3
108	103	Comerica	8,556	16.0
109	99	Consumers Power	8,469	11.5
110	90	Household Intl	8,446	2.6
111	102	Procter & Gamble	8,361	7.9
111	101	City Investing	8,361	10.7
113	212	Paine Webber	8,314	60.6
114	96	Consolidated Edison	8,247	4.8
115	98	Detroit Edison	8,195	7.2
116	108	Golden West Financial	8,186	12.6
117	106	K Mart	8,183	11.4
118	120	Norfolk Southern	8,172	4.0
119	110	Valley National	8,146	13.4
120	111	Philadelphia Electric	8,144	15.9
121	115	Southwest Bancshares	7,989	13.4
122	■	First Federal Michigan	7,971	53.1
123	136	Allied Bancshares	7,895	27.6
124	116	Wachovia	7,850	13.5
125	118	Florida Power & Light	7,721	12.7
126	105	Dominion Resources	7,691	2.8
127	57	*RCA	7,656	1.1
128	125	Allied Corp	7,647	21.9
129	100	Boeing	7,471	-1.6
130	94	J C Penney	7,438	11.3
131	112	Harris Bankcorp	7,425	4.0
132	113	Duke Power	7,379	4.6
133	179	Banc One	7,270	44.6
134	NC	Sovran Financial	7,187	7.8
135	121	Amerifin	7,112	5.0
136	109	Caterpillar Tractor	6,968	-3.2
137	137	Cit & Southern Ga	6,933	15.0
138	123	Michigan National	6,891	6.0
139	131	Kemper	6,838	10.7
140	132	First Union	6,803	10.3
141	■	Home Federal S&L-Cal	6,803	11.4
142	205	City Federal S & L	6,795	49.2
143	126	Chrysler	6,772	8.1
144	129	*Beneficial Corp	6,716	10.8
145	119	National City	6,586	-3.5
146	148	Houston Industries	6,575	15.8
147	144	U S Bancorp	6,511	13.1
148	128	Northern Trust	6,438	3.0
149	134	Monsanto	6,427	5.8
150	186	First Natl State Bcp	6,417	31.8
151	211	Midlantic Banks	6,413	47.8
152	141	Rainier Bancorp	6,413	9.3
153	157	Long Island Lighting	6,390	19.4
154	135	Avco	6,388	5.8
155	138	Alcoa	6,267	4.6
156	133	Amerada Hess	6,217	1.2
157	163	Imperial Corp of Am	6,110	15.9
158	175	CBT	6,072	19.8
159	142	BancOhio	6,062	4.1
160	152	Penn Power & Light	6,049	9.4
161	188	Gibraltar Financial	6,047	24.8
162	297	Diamond Shamrock	6,024	88.6
163	166	Goodyear	5,985	1.7
164	139	Deere	5,947	0.5
165	140	Weyerhaeuser	5,946	0.4
166	164	Ohio Edison	5,905	12.5
167	149	Halliburton	5,834	4.5
168	162	Manufacturers Natl	5,801	9.9
169	176	Bank of New England	5,801	14.5
170	145	Ameritrust	5,797	0.8

The Forbes Assets 500

Rank 1983 1982	Company	Assets (\$mil)	% change over 1982
171	207 First Atlanta	5,762	28.6
172	153 Minn Mining & Mfg	5,760	4.5
173	156 Shawmut	5,755	7.1
174	178 Maryland National	5,740	13.5
175	204 Fleet Financial	5,736	26.5
176	170 Central & South West	5,716	11.3
177	220 Fidelcor	5,662	34.8
178	150 International Paper	5,617	0.9
179	160 St Paul Cos	5,595	5.2
180	147 Mercantile Bancorp	5,508	-3.2
181	159 Donaldson, Lufkin	5,445	2.2
182	192 General Re	5,440	14.7
183	165 Huntington Bancshares	5,426	3.5
184	171 Dart & Kraft	5,418	5.5
185	187 United Virginia Bshs	5,415	11.7
186	195 Texas American Bshs	5,409	11.5
187	158 Sperry	5,376	1.8
188	193 Niagara Mohawk Pwr	5,358	12.0
189	172 Centerre Bancorp	5,354	4.5
190	254 Norstar Bancorp	5,351	46.5
191	185 Rockwell International	5,339	6.7
192	167 General Public Utils	5,334	2.6
193	182 Carolina Power & Lt	5,294	6.9
194	174 USF&G	5,279	3.9
195	181 Superior Oil	5,267	5.5
196	168 Columbia Gas System	5,238	1.6
197	183 Coca-Cola	5,228	6.2
198	197 Union Electric	5,206	12.4
199	257 Signal Cos	5,203	70.9
200	177 Panhandle Eastern	5,194	2.5
201	155 First Pennsylvania	5,152	-5.2
202	201 UAL	5,134	12.1
203	189 First Wisconsin	5,062	4.7
204	184 W R Grace	5,035	2.3
205	228 InterNorth	5,010	26.7
206	■ Columbia S & L	4,990	386.1
207	169 Georgia-Pacific	4,979	-3.3
208	225 Digital Equipment	4,950	18.2
209	190 United Telecom	4,945	4.0
210	200 First Security	4,943	7.3
211	202 Federated Dept Strs	4,901	7.1
212	■ Great American Fedl	4,897	12.1
213	206 Trust Co of Georgia	4,850	2.8
214	266 First Executive	4,810	39.4
215	198 McDonnell Douglas	4,792	3.7
216	191 Beatrice Foods	4,788	-3.3
217	222 Capital Holding	4,784	17.7
218	250 Riggs National	4,766	28.3
219	233 AMR	4,728	21.3
220	407 Williams Cos	4,686	97.8
221	218 Hartford National	4,676	11.2
222	208 Honeywell	4,675	4.6
223	203 Texas Eastern	4,644	2.3
224	251 BayBanks	4,639	25.1
225	215 PepsiCo	4,638	10.5

Rank 1983 1982	Company	Assets (\$mil)	% change over 1982
226	224 Northeast Utilities	4,629	14.9
227	272 First Tennessee Natl	4,617	36.1
228	214 Johnson & Johnson	4,461	6.0
229	199 Bethlehem Steel	4,457	-3.3
230	209 Pacific Power & Light	4,451	0.9
231	173 AMAX	4,448	-12.6
232	265 Hewlett-Packard	4,444	25.4
233	69 *Gulf & Western Inds	4,425	-22.2
234	226 LTV	4,406	9.5
235	■ Carteret Savings	4,396	25.4
236	236 Arizona Public Service	4,386	12.8
237	246 Gulf States Utilities	4,353	14.4
238	240 General Foods	4,349	6.9
239	217 California First Bank	4,347	4.6
240	245 Public Service Ind	4,345	13.9
241	232 Anheuser-Busch Cos	4,330	11.0
242	127 *American Brands	4,304	6.5
243	231 Society	4,283	9.5
244	243 Litton Industries	4,273	7.9
245	241 Cleveland Elec Illum	4,267	10.2
246	239 Continental Telecom	4,228	9.4
247	255 Merck	4,215	15.3
248	234 Lincoln First Banks	4,179	7.4
249	235 Safeway Stores	4,174	7.3
250	244 First of America Bank	4,109	7.6
251	219 Burroughs	4,098	-0.6
252	196 Fluor	4,085	-9.3
253	258 Hospital Corp of Am	4,083	13.4
254	213 Ashland Oil	4,063	-2.0
255	230 State Street Boston	4,044	3.3
256	229 IC Industries	3,985	1.2
257	227 Am Natural Resources	3,944	-0.9
258	248 Pfizer	3,936	4.1
259	249 Gibraltar Savings	3,902	-1.9
260	■ Florida Federal S&L	3,896	27.9
261	260 United Banks of Colo	3,868	9.8
262	242 BanCal Tri-State	3,867	0.7
263	151 *Teledyne	3,852	17.1
264	274 Bank of Virginia	3,850	14.8
265	291 Dominion Bankshares	3,826	18.6
266	261 Baltimore Gas & Elec	3,810	6.8
267	247 Kerr-McGee	3,807	1.2
268	270 Fidelity Union Bancorp	3,766	10.5
269	290 Eastern Air Lines	3,758	16.5
270	262 Raytheon	3,729	6.2
271	382 Meridian Bancorp	3,728	8.3
272	283 McDonald's	3,727	14.2
273	301 Third National	3,726	18.9
274	271 American Security	3,724	9.3
275	284 Pacific Lighting	3,719	14.2
276	411 Old Kent Financial	3,706	57.5
277	267 No Indiana Pub Svc	3,696	7.1
278	268 First Maryland Bancorp	3,655	6.0
279	146 *Continental Group	3,653	-13.2
280	285 AmSouth Bancorp	3,637	11.7

Rank 1983 1982	Company	Assets (\$mil)	% change over 1982
281	287 United Jersey Banks	3,635	12.5
282	253 Nabisco Brands	3,625	-7.6
283	238 Transco Energy	3,625	-6.2
284	282 PPG Industries	3,615	10.5
285	130 *Armco	3,609	-13.2
286	319 Dayton-Hudson	3,586	20.2
287	288 Pennzoil	3,584	11.1
288	264 Champion Intl	3,576	3.0
289	269 Allegheny Power	3,561	4.4
290	273 NCR	3,560	5.6
291	263 Florida National Banks	3,550	1.5
292	295 Chubb	3,539	10.5
293	256 Kaiser Alum & Chem	3,506	-3.8
294	341 Boatmen's Bancshares	3,505	27.1
295	■ United Financial Group	3,504	89.5
296	346 Kroger	3,502	6.3
297	■ MCI Communications	3,500	123.1
298	371 First American	3,497	10.9
299	337 Key Banks	3,492	24.9
300	276 Commerce Bancshares	3,477	4.0
301	307 Illinois Power	3,437	11.1
302	292 American Natl Ins	3,429	6.4
303	317 Safeco	3,415	14.1
304	299 Eli Lilly	3,414	8.2
305	■ Washington Mutual Sv	3,400	26.5
306	296 Northern States Power	3,395	6.2
307	320 Bancorp Hawaii	3,377	13.7
308	311 American Fletcher	3,377	11.1
309	■ Northeast Savings	3,373	10.0
310	326 Marshall & Ilsley	3,362	14.4
311	280 Washington National	3,360	2.1
312	281 Consol Natural Gas	3,358	2.6
313	289 Coastal Corp	3,338	3.5
314	499 Esmark	3,338	94.7
315	376 Atlantic Bancorp	3,330	31.4
316	303 TRW	3,321	6.3
317	329 First Kentucky Natl	3,318	16.3
318	489 Southland	3,309	79.6
319	363 MidCon	3,293	16.0
319	275 Reynolds Metals	3,293	-1.5
321	417 Amer Savings & Loan	3,278	28.0
322	302 Jefferson-Pilot	3,277	4.7
323	308 ENSERCH	3,259	5.8
324	294 Equimark	3,254	1.2
325	418 Continental Bancorp	3,239	10.8
326	333 Motorola	3,236	14.2
327	359 Delta Air Lines	3,230	11.7
328	300 SONAT	3,222	2.6
329	312 Torchmark	3,217	5.9
330	304 First Alabama Bshs	3,214	2.9
331	252 Intl Harvester	3,214	-9.9
332	354 Provident Life & Acc	3,194	18.5
333	279 Dresser Industries	3,181	0.0
334	328 SmithKline Beckman	3,170	12.6
335	352 General Mills	3,164	0.3

■ Not on 500 list in 1982. *1983 ranks do not reflect consolidation of unconsolidated subsidiaries

Source: Media General Financial Services, Inc., Forbes

The Forbes Assets 500

Rank 1983 1982	Company	Assets (\$mil)	% change over 1982
336 293	USLIFE	3,158	-2.0
337 325	Duquesne Light	3,146	9.1
338 350	N Y State Elec & Gas	3,143	16.3
339 322	Florida Progress	3,140	7.7
340 390	New England Electric	3,131	11.7
341 364	Houston Natural Gas	3,129	15.3
342 298	Warner Comm	3,122	-2.0
343 335	American Home Prod	3,086	9.0
344 351	Indiana National	3,068	13.6
345 314	Cullen/Frost Bankers	3,064	1.1
346 315	American Cyanamid	3,056	2.0
347 342	Bristol-Myers	3,007	9.1
348 391	SouthTrust	3,001	19.5
349 355	CBS	2,990	5.7
350 347	Banco Popular PR	2,974	9.1
351 384	Texas Oil & Gas	2,970	21.3
352 369	Western S&L	2,964	14.2
353 316	Owens-Illinois	2,936	-2.0
354 393	Pillsbury	2,931	15.3
355 344	Cincinnati G & E	2,928	7.0
356 323	Warner-Lambert	2,919	0.4
357 353	Pan Am World Air	2,910	7.9
358 357	Kimberly-Clark	2,904	9.0
359 340	Centran	2,884	4.4
360 330	St Regis Paper	2,880	1.0
361 313	Republic Steel	2,876	-5.2
362 387	Equitable Bancorp	2,874	17.0
363 305	Penn Central	2,874	-7.3
364 327	Celanese	2,869	0.2
365 277	First Okla Bancorp	2,862	-14.0
366 368	May Dept Stores	2,845	8.4
367 396	San Diego Gas & Elec	2,840	17.8
368 345	Utah Power & Light	2,833	2.7
369 358	Boise Cascade	2,838	6.6
370 362	General Dynamics	2,836	7.5
371 361	American Can	2,830	6.9
372 383	Lockheed	2,830	14.8
373 374	Abbott Laboratories	2,824	10.0
374 332	Central Bancorp	2,822	-0.4
375 318	Murphy Oil	2,808	-6.1
376 349	Potomac Elec Power	2,807	3.6
377 379	First Florida Banks	2,798	10.4
378 339	FMC	2,783	0.6
379 360	Central Bancshares	2,769	4.2
380 408	Moore Financial	2,766	17.2
381 414	Arizona Bancwest	2,760	18.1
382	Trans World Airlines	2,738	2.5
383 331	Martin Marietta	2,738	-3.5
384 404	Scott Paper	2,723	14.3
385 370	Borden	2,720	5.1
386 400	Consolidated Foods	2,720	8.7
387 365	Texas Instruments	2,713	3.1
388 321	Utd Energy Resources	2,710	-7.8
389 377	Central Fidelity Banks	2,702	6.7
390 401	CharterCorp	2,701	13.0

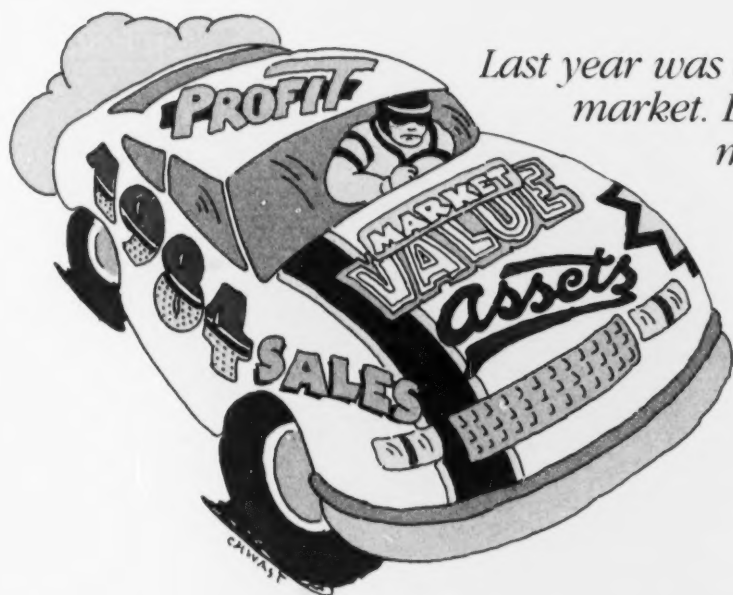
Rank 1983 1982	Company	Assets (\$mil)	% change over 1982
391	Farm & Home Savings	2,695	5.7
392 367	NICOR	2,684	2.1
393 397	Citizens Fidelity	2,668	10.8
394 372	Public Service Colo	2,665	3.5
395 373	Colgate-Palmolive	2,664	3.5
396 82	National Intergroup	2,649	0.3
397 348	United Missouri Bshs	2,639	-2.9
398 375	Jim Walter	2,638	3.7
399 424	First National Cinc	2,633	17.6
400 366	Inland Steel	2,626	-9.1
401 385	Borg-Warner	2,617	6.3
402 403	First Hawaiian	2,605	9.3
403 336	Combustion Eng	2,585	-8.4
404 437	Suburban Bancorp	2,580	19.9
405 356	Firestone	2,579	-0.1
406 406	B F Goodrich	2,576	6.3
407 430	Archer Daniels	2,550	27.7
408 343	GATX	2,531	-7.5
409 416	Emerson Electric	2,519	9.0
410 389	Combined Intl	2,514	5.1
411 451	Marriott	2,501	21.3
412 410	Wisconsin Elec Pwr	2,491	5.8
413 443	Northwestern Finl	2,489	17.6
414 438	Public Service N M	2,487	15.9
415 395	CPC International	2,483	2.9
416 405	Gelco	2,470	7.0
417 446	Walt Disney	2,466	11.7
418 466	Fin Cp Santa Barbara	2,463	22.8
419 398	Colorado Natl Bnks	2,463	2.4
420 413	Marine	2,455	4.9
421 444	Sumitomo Bank Cal	2,454	16.1
422 434	TRANSOHIO Finl	2,447	12.5
423	Horizon Bancorp	2,428	58.8
424 421	Allied Stores	2,427	9.5
425 441	H J Heinz	2,421	5.6
426 402	Crown Zellerbach	2,411	1.1
427 442	Toledo Edison	2,402	13.0
428 392	Schering-Plough	2,397	-1.3
429	Guarantee Finl Calif	2,394	18.2
430 440	Times Mirror	2,384	11.7
431 456	Union Camp	2,381	16.4
432 419	Commerce Union	2,369	3.5
433 380	F W Woolworth	2,364	-5.0
434 462	First Virginia Banks	2,360	17.0
435 431	So Carolina E & G	2,358	7.1
436 429	Centel	2,352	6.9
437 415	Portland Genl Elec	2,348	1.1
438 497	Natl Bancshares Texas	2,346	9.6
439 423	U S Trust	2,333	3.4
440 439	Old Stone	2,316	8.4
441 399	Ingersoll-Rand	2,311	-4.9
442 428	Zions Utah Bancorp	2,311	4.4
443 449	South Carolina Natl	2,308	11.3
444	Mesa Petroleum	2,306	38.3
445 450	Deposit Guaranty	2,294	10.7

Rank 1983 1982	Company	Assets (\$mil)	% change over 1982
446 461	Dayton Power & Light	2,287	7.3
447 427	Avon Products	2,286	2.4
448 460	Amer Hospital Supply	2,280	13.0
449 459	Eaton	2,279	12.3
450 NC	Time Inc	2,273	31.5
451	Valley Fed Sav & Loan	2,272	27.0
452 500	Humana	2,272	17.5
453 412	Liberty National	2,261	-3.6
454	Dauphin Deposit	2,260	67.8
455 470	Ryder Systems	2,257	13.7
456 435	Air Prods & Chems	2,256	4.5
457 426	Manville	2,253	0.8
458 492	No American Philips	2,252	23.4
459 452	Affiliated Bshs Colo	2,248	9.2
460 436	ASARCO	2,227	3.4
461 422	Revlon	2,215	-2.5
462	Citadel Holding	2,207	26.8
463 453	Burlington Industries	2,195	7.4
464 463	Upjohn	2,195	9.0
465	Union National	2,185	46.2
466 469	Hercules	2,175	3.5
467 487	Campbell Soup	2,173	8.8
468 381	Baker International	2,165	-12.0
469	Toledo Trustcorp	2,151	25.9
470 473	So New England Tel	2,128	6.5
471 465	Oklahoma Gas & Elec	2,128	5.7
472 495	Baxter Travenol Labs	2,127	18.6
473 474	Puget Sound Pwr & Lt	2,127	9.1
474	Mercantile Bankshares	2,124	22.9
475 455	Western Union	2,123	3.8
476	BancTEXAS Group	2,123	15.0
477 454	Whitney Holding	2,122	3.6
478 433	Stauffer Chemical	2,119	-3.2
479 457	Textron	2,105	3.3
480	R H Macy	2,104	20.6
481	BancOklahoma	2,103	37.8
482 409	Hughes Tool	2,098	-11.1
483 445	Ralston Purina	2,098	-2.9
484 471	Dana	2,095	5.6
485 476	Newmont Mining	2,091	11.8
486 482	Amer Broadcasting	2,090	8.7
487 425	Mead	2,087	-3.6
488	Public Service N H	2,086	29.1
489 472	Merchants National	2,082	5.1
490 488	City National	2,071	11.4
491 496	Kansas City Pwr & Lt	2,071	15.6
492 475	First Empire State	2,071	6.5
493	Cit & Southern SC	2,052	25.3
494 480	RIHT Financial	2,041	5.8
495 493	Farmers Group	2,040	13.2
496 485	Carter Hawley Hale	2,029	7.3
497	First Commerce	2,024	2.1
498 478	Broadview Financial	2,019	4.4
499	Associated Dry Goods	2,004	17.8
500 479	Boston Edison	1,995	3.4

■ Not on 500 list in 1982 NC: not comparable *1983 ranks do not reflect consolidation of unconsolidated subsidiaries

Source: Media General Financial Services, Inc., Forbes

The Forbes Market Value 500



Last year was a good one for the stock market. But it was even better for many of the corporations on this volatile list. A handful posted gains of 100% or more.

THE STOCK MARKET was good to the bulk of The Forbes Market Value 500 last year. No wonder. During the 12 months of 1983, the broad-based Wilshire 5000 index was up nearly 20%. But seven of the ten companies at the top of this list did even better.

The real excitement, however, comes in the big percentage moves. Many of the other 500s rankings remain relatively stable from year to year. But not market value. Fifteen firms on this list, for example, posted gains of 100% or more.

The leader was Teradyne, which makes test equipment for solid-state circuits. Demand for its products is robust, and share prices surged from below \$14 at the beginning of last year to almost \$40 in December.

Three other firms in the top five—Zenith, Advanced Micro Devices and Intel—benefited from investors' fascination with technology. Pan Am, by contrast, is only an airline, the new technology of an older era. The force

Rank	Rank	Company	Market value (\$mil)	% change over 1982
1983	1982			
1	1	IBM	74,508	28.5
2	2	American Tel & Tel	59,392	11.6
3	3	Exxon	31,623	22.7
4	4	General Electric	26,653	23.3
5	5	General Motors	23,419	20.4

behind its gains is largely financial.

On the downside, some firms—such as now-bankrupt Baldwin-United—have disappeared from our roster completely. Long Island Lighting, however, leads the list of losers that still make our \$694 million cutoff. Concern about its Shoreham nuclear plant shaved more than

\$600 million off the utility's market value.

Other prominent losers include two computer makers that hit hard times. Digital Equipment and Prime were both buffeted by reduced demand for their midsize products. General Instrument was hurt by a slump in demand for its cable-television products, and Humana suffered when investors lost some of their enthusiasm over the growth potential of for-profit hospitals.

Be sure to check the bottom of this list for a crop of newcomers. These include fresh names like Analog Devices (see p. 134) and Molex (p. 138), as well as familiar ones like Cummins Engine and Maytag.

Winners

The largest increases in market value.

Rank	Rank	Company	Market value (\$mil)	% change over 1982
1983	1982			
456	■	Teradyne	782	218.0
457	■	Zenith Radio	780	186.5
428	■	Pan Am World Air	837	181.8
178	421	Advanced Micro Dvcs	1,813	173.8
56	149	Intel	4,691	166.9

■ Not on 500 list in 1982

Losers

The largest decreases in market value.

Rank	Rank	Company	Market value (\$mil)	% change over 1982
1983	1982			
330	150	Long Island Lighting	1,080	-37.3
350	179	General Instrument	1,024	-34.2
76	28	Digital Equipment	4,070	-26.7
426	262	Prime Computer	839	-22.7
154	88	Humana	2,096	-22.0

Source: Media General Financial Services, Inc. For

The Forbes Market Value 500

Rank 1983	Rank 1982	Company	Market value (\$mil)	% change over 1982	Rank 1983	Rank 1982	Company	Market value (\$mil)	% change over 1982	Rank 1983	Rank 1982	Company	Market value (\$mil)	% change over 1982
6	7	Standard Oil Indiana	14,829	27.7	61	64	Phibro-Salomon	4,539	33.2	116	102	TRW	2,895	21.2
7	10	Sears, Roebuck	13,163	24.3	62	31	Tandy	4,524	-14.6	117	89	Texas Utilities	2,876	7.2
8	6	Eastman Kodak	12,606	-11.4	63	60	Caterpillar Tractor	4,496	26.9	118	104	Merrill Lynch	2,865	22.4
9	18	E I du Pont	12,421	46.4	64	47	Pacific Gas & Electric	4,470	11.7	119	139	RCA	2,842	55.0
10	8	Shell Oil	12,364	8.1	65	38	Weyerhaeuser	4,445	-3.2	120	90	J P Morgan	2,742	2.6
11	9	Standard Oil Calif	11,813	8.2	66	54	Union Carbide	4,422	19.2	121	133	H J Heinz	2,682	40.2
12	12	Mobil	11,696	14.6	67	51	Commonwealth Edison	4,348	15.8	122	123	General Foods	2,672	30.0
13	17	Standard Oil Ohio	11,082	25.8	68	80	United Technologies	4,334	41.0	123	127	Travelers	2,658	31.2
14	11	Atlantic Richfield	10,802	4.3	69	79	Monsanto	4,307	39.1	124	145	Ralston Purina	2,651	49.6
15	15	Hewlett-Packard	10,620	15.9	70	42	Eli Lilly	4,253	-2.5	125	126	R H Macy	2,634	29.6
16	16	Minn Mining & Mfg	9,672	9.4	71	71	Boeing	4,242	29.6	126	129	Deere	2,608	30.6
17	13	Procter & Gamble	9,469	-3.6	72	59	J C Penney	4,190	17.9	127	107	Federated Dept Strs	2,605	13.6
18	19	Texaco	9,292	15.7	73	87	K Mart	4,186	52.9	128	96	Nabisco Brands	2,603	1.8
19	20	Philip Morris	8,967	18.7	74	58	McDonald's	4,183	15.6	129	116	Times Mirror	2,575	20.8
20	21	GTE	8,341	11.4	75	101	AMP	4,101	67.7	130	212	Lockheed	2,527	91.7
21	■	BellSouth	8,136	NA	76	28	Digital Equipment	4,070	-26.7	131	211	Diamond Shamrock	2,515	89.6
22	14	Johnson & Johnson	7,820	-16.7	77	66	Southern Calif Edison	4,004	17.9	132	92	Georgia-Pacific	2,512	-5.5
23	36	Ford Motor	7,755	65.7	78	61	Norfolk Southern	3,972	15.5	133	110	Duke Power	2,503	12.2
24	23	American Home Prod	7,735	10.9	79	72	Southern Company	3,759	15.2	134	99	General Mills	2,501	1.5
25	22	Coca-Cola	7,295	3.3	80	131	Burlington Northern	3,678	87.1	135	183	Sperry	2,483	62.7
26	32	Gulf	7,130	38.5	81	52	Dart & Kraft	3,653	-2.6	136	125	Kellogg	2,476	21.7
27	25	American Express	6,961	13.5	82	50	Raytheon	3,649	-3.4	137	155	American Cyanamid	2,450	45.7
28	26	R J Reynolds Inds	6,881	19.8	83	100	Alcoa	3,632	48.5	138	143	PPG Industries	2,437	35.5
29	24	Merck	6,683	6.8	84	112	CSX	3,614	67.5	139	108	Squibb	2,417	6.2
30	33	Dow Chemical	6,536	30.1	85	142	Signal Cos	3,592	99.5	140	134	Occidental Petroleum	2,399	26.7
31	■	Bell Atlantic	6,301	NA	86	57	Aetna Life & Cas	3,583	-1.0	141	124	Amerada Hess	2,396	16.8
32	■	Ameritech	6,229	NA	87	69	PepsiCo	3,579	7.2	142	109	Warner-Lambert	2,370	5.2
33	44	ITT	6,160	48.0	88	86	Dun & Bradstreet	3,496	26.1	143	111	Pub Svc Elec & Gas	2,340	6.1
34	■	NYNEX	5,939	NA	89	91	Teledyne	3,407	27.5	144	165	McDonnell Douglas	2,338	44.5
35	29	Union Pacific	5,824	8.4	90	62	Hospital Corp of Am	3,402	-0.6	145	218	Gulf & Western Inds	2,330	81.1
36	40	Bristol-Myers	5,760	26.7	91	106	NCR	3,383	47.1	146	147	Burroughs	2,289	29.9
37	41	Tenneco	5,714	29.5	92	48	MCI Communications	3,371	-13.9	147	140	Florida Power & Light	2,268	24.1
38	30	Pfizer	5,705	7.6	93	199	Chrysler	3,365	138.5	148	98	Waste Management	2,224	-11.8
39	■	Southwestern Bell	5,686	NA	94	76	Texas Instruments	3,331	4.6	149	120	Middle South Utilities	2,221	7.2
40	37	Unocal	5,493	18.8	95	63	Baxter Travenol Labs	3,275	-4.0	150	137	W R Grace	2,194	18.7
41	35	Abbott Laboratories	5,480	15.8	96	97	American Brands	3,256	28.6	151	121	G D Searle	2,165	4.8
42	68	Wal-Mart Stores	5,457	62.8	97	94	Consolidated Edison	3,227	22.5	152	136	McGraw-Hill	2,119	13.0
43	■	U S WEST	5,372	NA	98	74	CIGNA	3,206	-1.4	153	174	Borg-Warner	2,115	33.7
44	70	Motorola	5,366	61.1	99	95	Goodyear	3,202	23.4	154	88	Humana	2,096	-22.0
45	■	Pacific Telesis Group	5,360	NA	100	113	United States Steel	3,178	48.2	155	158	Kimberly-Clark	2,071	24.7
46	34	Phillips Petroleum	5,286	5.8	101	105	Beatrice Foods	3,163	35.9	156	154	MCA	2,054	21.5
47	73	Rockwell International	5,098	56.4	102	67	Gannett	3,149	-6.8	157	115	Philadelphia Electric	2,053	-4.0
48	55	Sun Company	5,081	37.1	103	82	BankAmerica	3,140	5.6	158	162	Federal Express	2,038	25.5
49	75	Texas Oil & Gas	5,010	54.6	104	118	Dow Jones	3,116	48.5	159	168	Loews	2,027	25.7
50	NC	Santa Fe Southern	4,989	NC	105	NC	Time Inc	3,095	NC	160	191	Union Camp	2,011	37.1
51	53	Wang Laboratories	4,895	31.9	106	85	General Re	3,088	7.6	161	190	Transamerica	2,001	36.0
52	65	Westinghouse Elec	4,792	41.0	107	81	American Elec Power	3,079	1.0	162	178	Campbell Soup	1,967	26.2
53	43	Halliburton	4,778	14.4	108	144	General Dynamics	3,064	70.4	163	146	CBS	1,966	11.0
54	77	Xerox	4,707	48.7	109	132	Honeywell	3,046	57.0	164	164	Carnation	1,944	20.1
55	27	SmithKline Beckman	4,706	-17.7	110	78	Anheuser-Busch Cos	3,025	-2.9	165	180	Marriott	1,915	23.3
56	149	Intel	4,691	166.9	111	93	Dayton-Hudson	3,013	13.3	166	197	Toys R Us	1,905	33.3
57	56	Superior Oil	4,676	27.7	112	247	Allied Corp	2,980	161.2	167	184	Masco	1,899	24.8
58	39	American Intl Group	4,665	2.3	113	122	Litton Industries	2,956	43.8	168	227	Hercules	1,893	53.6
59	46	Citicorp	4,625	11.9	114	103	International Paper	2,935	22.9	169	175	Capital Cities Comm	1,887	19.7
60	45	Emerson Electric	4,558	9.9	115	84	Amer Hospital Supply	2,932	1.9	170	119	Schering-Plough	1,881	-10.2

■ Not on 500 list in 1982 NA, not available NC, not comparable

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The Forbes Market Value 500

Rank 1983	Rank 1982	Company	Market value (\$mil)	% change over 1982	Rank 1983	Rank 1982	Company	Market value (\$mil)	% change over 1982	Rank 1983	Rank 1982	Company	Market value (\$mil)	% change over 1982
171	278	Security Pacific	1,878	80.9	226	171	Fedl National Mortgage	1,514	-5.6	281	290	UAL	1,267	28.7
172	130	Avon Products	1,872	-5.8	227	236	Safeway Stores	1,513	26.5	282	273	Utah Power & Light	1,248	17.0
173	128	CPC International	1,868	-7.4	228	228	American General	1,513	23.6	283	221	Auto Data Processing	1,247	-1.4
174	217	Electronic Data Syst	1,849	42.0	229	256	Household Intl	1,511	37.2	284	371	Black & Decker	1,239	62.4
175	151	Dominion Resources	1,834	6.7	230	302	Southland	1,505	61.4	285	■	Tribune	1,237	NA
176	138	Melville	1,829	-0.7	231	370	Berkshire Hathaway	1,502	96.4	286	243	Nalco Chemical	1,235	7.3
177	117	Walt Disney	1,819	-13.9	232	188	Natl Medical Entrprs	1,501	0.1	287	387	Martin Marietta	1,229	66.0
178	421	Advanced Micro Dvcs	1,813	173.8	233	215	USF&G	1,498	14.6	288	327	Computervision	1,228	45.1
179	170	Houston Industries	1,809	12.8	234	205	Gillette	1,494	9.1	289	203	Consumers Power	1,228	-11.5
180	200	Upjohn	1,803	28.7	235	258	Continental Telecom	1,493	36.8	290	294	ENSERCH	1,222	27.5
181	153	United Telecom	1,793	5.5	236	229	Cooper Industries	1,492	22.0	291	379	Greyhound	1,221	62.6
182	193	Detroit Edison	1,792	22.6	237	245	Freeport-McMoRan	1,478	29.3	292	268	Baltimore Gas & Elec	1,221	13.7
183	159	Archer Daniels	1,786	14.4	238	213	Consolidated Foods	1,478	12.7	293	242	Union Electric	1,219	5.0
184	186	Central & South West	1,783	17.6	239	201	Corning Glass Works	1,470	5.2	294	333	St Regis Paper	1,216	44.8
185	207	Holiday Inns	1,777	30.5	240	250	R R Donnelley & Sons	1,467	29.6	295	231	Cleveland Elec Illum	1,214	-0.5
186	173	Whirlpool	1,772	11.2	241	202	Penn Power & Light	1,451	3.9	296	214	St Paul Cos	1,212	-7.3
187	307	Eaton	1,769	92.1	242	225	General Signal	1,447	14.9	297	264	Northeast Utilities	1,205	11.1
188	196	Marsh & McLennan	1,765	22.3	243	405	Limited	1,445	106.3	298	252	Winn-Dixie Stores	1,204	7.0
189	114	Warner Comm	1,763	-17.6	244	151	Apple Computer	1,443	-16.2	299	366	Pacific Lighting	1,202	55.7
190	169	Colgate-Palmolive	1,763	9.6	245	257	Tektronix	1,424	30.1	300	330	Penn Central	1,194	41.5
191	194	Houston Natural Gas	1,757	20.5	246	235	Farmers Group	1,417	18.4	301	315	GEICO	1,185	34.7
192	239	InterNorth	1,751	48.0	247	274	Browning-Ferris Inds	1,402	32.4	302	325	Quaker Oats	1,179	39.0
193	141	Pennzoil	1,749	-3.0	248	240	Pacific Power & Light	1,396	19.1	303	272	Revlon	1,179	10.2
194	306	AMR	1,747	89.6	249	265	Air Prods & Chems	1,387	28.2	304	458	Varian Associates	1,177	92.6
195	172	Levi Strauss	1,744	8.9	250	244	Roadway Services	1,385	21.0	305	320	Walgreen	1,172	36.5
196	219	First Interstate Bancp	1,726	34.8	251	269	Armco	1,383	28.8	306	443	American Stores	1,171	83.6
197	220	Fort Howard Paper	1,725	35.9	252	297	Consol Natural Gas	1,382	45.4	307	276	Boise Cascade	1,170	12.4
198	204	Control Data	1,725	25.0	253	300	Lincoln National	1,379	46.7	308	■	Mead	1,165	133.3
199	328	Esmark	1,719	103.3	254	293	Tandem Computers	1,376	42.7	309	310	Northern States Power	1,164	28.4
200	167	Knight-Ridder News	1,700	5.3	255	222	Carolina Power & Lt	1,375	8.7	310	324	Intl Minerals & Chem	1,158	35.9
201	255	Kroger	1,655	50.2	256	266	City Investing	1,374	27.1	311	230	Hughes Tool	1,158	-5.2
202	206	Sterling Drug	1,654	21.0	257	280	Columbia Gas System	1,369	32.4	312	226	Amer Medical Intl	1,144	-7.8
203	177	Dresser Industries	1,646	5.6	258	182	Fluor	1,357	-11.2	313	298	Square D	1,143	20.8
204	192	Niagara Mohawk Pwr	1,638	11.7	259	163	Continental Corp	1,354	-15.5	314	348	Am Natural Resources	1,130	39.9
205	156	Amer Broadcasting	1,631	-2.4	260	161	Gould	1,352	-17.2	315	391	Mitchell Energy & Dev	1,127	52.9
206	160	Genuine Parts	1,628	-0.5	261	195	Manufacturers Hanover	1,343	-7.7	316	347	Textron	1,125	38.6
207	185	Kerr-McGee	1,616	6.5	262	176	Baker International	1,342	-14.4	317	432	U S Tobacco	1,122	73.1
208	281	Avnet	1,614	56.7	263	275	Bankers Trust N Y	1,338	27.9	318	382	Pitney Bowes	1,120	50.1
209	216	Champion Intl	1,588	21.7	264	■	Natl Semiconductor	1,333	158.4	319	427	No American Philips	1,114	70.2
210	241	Harris Corp	1,584	36.0	265	238	Texas Commerce Bshs	1,333	12.1	320	340	Revco D S	1,112	33.9
211	209	Borden	1,582	16.5	266	270	SONAT	1,330	24.1	321	316	Arkla	1,112	26.4
212	223	Dana	1,581	25.0	267	210	Ohio Edison	1,329	-1.2	322	388	New York Times	1,111	50.1
213	157	Chase Manhattan	1,581	-4.9	268	282	Chemical New York	1,325	29.1	323	224	InterFirst	1,110	-11.9
214	148	Delta Air Lines	1,580	-10.2	269	166	Chesebrough-Pond's	1,321	-18.3	324	291	Homestake Mining	1,107	13.8
215	198	AMAX	1,578	10.6	270	332	Bethlehem Steel	1,318	56.8	325	356	F W Woolworth	1,106	39.6
216	263	Pillsbury	1,574	45.0	271	383	Mellon National	1,315	76.3	326	381	Combined Intl	1,105	47.6
217	288	Rohm & Haas	1,568	55.8	272	246	Northrop	1,312	14.9	327	283	Stauffer Chemical	1,104	7.8
218	208	May Dept Stores	1,550	13.9	273	267	Ryder Systems	1,309	21.6	328	406	Westvaco	1,094	57.4
219	189	Newmont Mining	1,537	3.0	274	309	ROLM	1,307	44.0	329	402	Celanese	1,082	53.5
220	277	FMC	1,537	48.0	275	251	Allegheny Power	1,297	14.7	330	150	Long Island Lighting	1,080	-37.3
221	260	Panhandle Eastern	1,531	40.8	276	181	Arizona Public Service	1,292	-15.7	331	296	Super Valu Stores	1,079	13.3
222	254	Continental Group	1,529	37.7	277	337	Morton Thiokol	1,289	54.6	332	323	Murphy Oil	1,079	26.6
223	237	Hilton Hotels	1,523	27.6	278	233	Cox Communications	1,277	5.4	333	301	Firestone	1,077	15.5
224	187	Texas Eastern	1,522	1.5	279	386	Colt Industries	1,271	71.1	334	259	Dover	1,072	-1.7
225	319	Scott Paper	1,522	76.2	280	232	Perkin-Elmer	1,269	4.2	335	279	Owens-Corning Fbrgls	1,071	3.3

■ Not on 500 list in 1982. NA: not available

Source: Media General Financial Services, Inc.; Forbes

The Forbes Market Value 500

Rank 1983	Rank 1982	Company	Market value (\$mil)	% change over 1982
336	289	Gulf States Utilities	1,067	7.7
337	390	First Chicago	1,057	43.3
338	261	Combustion Eng	1,052	-3.1
339	384	PACCAR	1,047	40.4
340	308	Jack Eckerd	1,040	13.0
341	375	MidCon	1,039	36.8
342	361	Ingersoll-Rand	1,039	32.7
343	362	Polaroid	1,037	32.7
344	372	Owens-Illinois	1,037	36.3
345	363	Washington Post	1,035	32.6
346	318	Engelhard	1,033	19.3
347	292	Safeco	1,032	6.1
348	■	Student Loan Mktg	1,028	NA
349	335	Potomac Elec Power	1,028	22.7
350	179	General Instrument	1,024	-34.2
351	354	Tandon	1,015	27.8
352	339	San Diego Gas & Elec	1,014	21.8
353	■	Ethyl	1,014	85.3
354	322	So New England Tel	1,009	17.9
355	373	Pioneer	1,008	32.5
356	■	Telerate	1,007	NA
357	■	LTV	1,004	80.1
358	351	Burlington Industries	1,004	25.7
359	475	Gr Northern Nekoosa	1,002	71.2
360	481	American Can	1,001	74.4
361	355	Allied Stores	1,001	26.1
362	286	Intl Flavors & Frag	999	-1.1
363	253	Illinois Power	998	-10.3
364	357	Crown Zellerbach	993	25.7
365	313	Hershey Foods	991	12.2
366	334	United States Gypsum	990	18.0
367	431	VF	989	52.4
368	399	Northwest Industries	987	39.4
369	314	Interco	986	14.6
370	■	Intergraph	983	77.5
371	336	EG&G	981	17.6
372	341	Metromedia	979	18.3
373	321	N Y State Elec & Gas	976	13.7
374	389	No Indiana Pub Svc	976	32.0
375	249	NL Industries	973	-14.2
376	285	Northwest Airlines	972	-4.6
377	287	Centel	970	-3.9
378	303	Capital Holding	960	3.6
379	380	Pioneer Hi-Bred Intl	958	27.7
380	312	Lucky Stores	958	8.2
381	358	New England Electric	957	21.6
382	■	Sanders Associates	952	63.4
383	376	Wisconsin Elec Pwr	948	25.5
384	448	Wells Fargo	946	49.2
385	■	Williams Cos	944	86.6
386	419	Norwest	940	41.7
387	429	Rite Aid	938	44.4
388	396	E-Systems	923	27.6
389	■	James River Corp Va	920	40.1
390	344	Public Service Colo	910	11.4

Rank 1983	Rank 1982	Company	Market value (\$mil)	% change over 1982
391	■	Parker-Hannifin	908	69.2
392	295	Big Three Industries	906	-5.1
393	464	Associated Dry Goods	897	49.1
394	462	Transco Energy	895	47.4
395	360	Mesa Petroleum	895	14.0
396	304	Deluxe Check Printers	893	-3.3
397	349	Sundstrand	892	10.8
398	■	PNC Financial	889	NA
399	■	Fin Corp of America	887	124.1
400	369	W W Grainger	886	15.5
401	■	TIE/Communications	881	77.8
402	497	Tucson Electric Power	880	57.1
403	353	National Distillers	879	10.5
404	271	Western Union	878	-18.0
405	346	Continental Illinois	878	7.9
406	417	E F Hutton Group	878	31.8
407	478	Tele-Communications	876	51.0
408	343	American Standard	865	5.6
409	368	Albertson's	863	12.2
410	413	Convergent Technolgs	861	27.8
411	338	Public Service N M	861	3.4
412	415	H F Ahmanson	859	28.0
413	393	Lubrizol	857	16.7
414	428	Kaiser Alum & Chem	857	31.4
415	299	M/A-Com	857	-9.0
416	NC	Trans World	855	NC
417	404	Allied Bancshares	853	21.5
418	457	Chubb	852	39.3
419	465	Wendy's International	851	42.9
420	385	Oklahoma Gas & Elec	848	14.0
421	352	ASARCO	848	6.4
422	394	Florida Progress	845	16.1
423	345	RepublicBank	844	3.4
424	■	Data General	843	87.4
425	305	Louisiana-Pacific	840	-8.9
426	262	Prime Computer	839	-22.7
427	350	Louisiana Land	838	4.4
428	■	Pan Am World Air	837	181.8
429	■	Reynolds Metals	836	66.4
430	■	Carter Hawley Hale	830	66.6
431	401	General Tire & Rubber	828	17.3
432	473	American Greetings	828	41.3
433	364	A C Nielsen	825	6.1
434	437	SEDCO	823	27.3
435	311	Brown-Forman Dist	818	-9.4
436	412	Consol Freightways	817	21.1
437	■	Torchmark	812	65.3
438	496	Cray Research	811	44.6
439	474	United States Shoe	811	38.5
440	407	Lowe's Companies	811	17.1
441	411	Mercantile Stores	810	18.7
442	■	First Bank System	809	51.9
443	422	Shared Medical Sys	807	22.3
444	418	Cabot	805	24.9
445	450	Jefferson-Pilot	803	26.9

Rank 1983	Rank 1982	Company	Market value (\$mil)	% change over 1982
446	426	Banc One	802	22.4
447	466	Southwest Airlines	800	34.5
448	■	IC Industries	799	68.5
449	■	G Heileman Brewing	790	51.0
450	359	Duquesne Light	789	0.4
451	■	Temple-Inland	788	NA
452	367	Ashland Oil	787	2.1
453	■	Molex	786	80.9
454	494	Emhart	783	39.1
455	453	Vulcan Materials	783	26.6
456	■	Teradyne	782	218.0
457	■	Zenith Radio	780	186.5
458	374	Gt Western Financial	779	2.4
459	■	Zayre	776	51.8
460	471	Inland Steel	772	31.1
461	■	Wometco Enterprises	767	69.9
462	342	Sysco	767	-6.5
463	454	Bank of Boston	766	25.0
464	424	Stanley Works	764	16.0
465	317	Becton, Dickinson	762	-12.9
466	482	Timken	759	32.4
467	480	Lear Siegler	758	31.8
468	398	Petrolane	757	4.8
469	■	Cummins Engine	756	83.9
470	■	Beneficial Corp	753	38.3
471	470	Southwestern Pub Svc	753	27.5
472	■	White Consolidated	751	56.1
473	445	Noble Affiliates	749	18.0
474	■	Weis Markets	745	39.9
475	451	Raychem	745	18.9
476	483	Cincinnati Milacron	744	30.1
477	■	Trust Co of Georgia	743	96.9
478	■	Olin	737	32.8
479	420	Southland Royalty	728	9.7
480	■	MGM/UA Enter	728	120.8
481	438	Avco	727	13.4
482	488	Norton	727	28.3
483	■	Analog Devices	726	110.2
484	423	USAir Group	725	10.0
485	■	Price Co	725	37.6
486	487	B F Goodrich	715	26.2
487	■	Maytag	712	36.5
488	■	Marion Laboratories	712	53.9
489	■	Amdahl	711	36.3
490	■	National Intergroup	711	118.0
491	459	ServiceMaster Inds	710	16.2
492	■	Adolph Coors	709	65.3
493	484	Premier Industrial	708	23.8
494	■	NCNB	707	56.3
495	469	Payless Cashways	704	19.0
496	■	MGM/UA Home Enter	704	94.9
497	430	MAPCO	702	8.1
498	■	Wachovia	697	41.9
499	■	Coastal Corp	695	63.9
500	467	Clorox	694	16.7

■ Not on 500 list in 1982. NA: not available. NC: not comparable.

Source: Media General Financial Services, Inc.; Forbes.

The Forbes 500s—Jobs And Productivity

The nation's largest companies may be reporting higher sales and profits, but they aren't eager to expand their payrolls.

Lean and mean

THIS TABLE RANKS, according to their total employment, the 808 companies that make up the four Forbes 500s rosters. The table also provides productivity figures. These measure sales per employee, profits per employee and assets per employee for each of the firms.

The big news here isn't a change in rankings. Most of the nation's leading employers are the same corporations that were at the top of the roster last year. What is significant, however, is the fact that so many of these firms made it through the recovery year of 1983 by cutting payrolls rather than hiring new workers.

Of 20 firms at the top of the list, for example, 10 have fewer workers now than they did this time last year. Look at Du Pont. Corporate profits were up 26%, and sales were up 6%. But the payroll shrank by 9,000 names. Result: All productivity measures were up smartly.

The numbers at the right of each column give a rough

measure of how efficiently each company uses its personnel. But don't be tricked by the peculiarities at either end of these lists. Financial institutions, for example, score unusually high in terms of total assets per employee. No wonder. Theirs is an asset-intensive business. By the same token, labor-intensive businesses like ARA Services and Safeway Stores are near the bottom of the profits-per-employee rankings. Theirs is a people-intensive business.

Productivity comparisons make the most sense when they involve companies in the same basic business. Look, for example, at Dayton-Hudson, a Minnesota department store chain, and Wal-Mart, an Arkansas discounter. The discounter beats the department store chain in terms of per-worker sales and earnings—part of the reason Wal-Mart is a more profitable company. But Wal-Mart comes up short on assets—providing, perhaps, yet another place for founder Sam Walton to make improvements.

Rank	Company	Employees (000)	Per employee (\$000)			Rank	Company	Employees (000)	Per employee (\$000)		
			Sales (rank)	Profits (rank)	Assets (rank)				Sales (rank)	Profits (rank)	Assets (rank)
1	American Tel & Tel	977.3	71.0 (689)	5.9 (444)	153.0 (411)	20	BellSouth	125.9	84.8 (609)	10.9 (264)	191.3 (388)
2	General Motors	691.0	107.9 (481)	5.4 (471)	66.1 (603)	21	Eastman Kodak	125.5	81.0 (635)	4.5 (515)	81.0 (545)
3	Sears, Roebuck	426.8	84.1 (615)	3.0 (607)	108.2 (475)	22	McDonald's	125.0	24.0 (805)	2.7 (634)	29.8 (768)
4	Ford Motor	380.1	117.0 (438)	5.1 (484)	62.8 (624)	23	Federated Dept Strs	124.0	70.1 (698)	2.7 (631)	39.5 (728)
5	IBM	367.2	109.4 (471)	14.9 (175)	101.4 (492)	24	NYNEX	118.8	85.4 (605)	8.3 (351)	169.2 (402)
6	General Electric	340.0	78.8 (647)	6.0 (442)	68.5 (594)	25	Allied Corp	117.8	85.1 (607)	3.5 (578)	64.9 (614)
7	ITT	280.5	50.5 (780)	2.2 (674)	49.8 (690)	26	ARA Services	116.0	27.2 (803)	0.5 (749)	12.1 (806)
8	K Mart	245.0	75.9 (664)	2.0 (691)	33.4 (752)	27	RCA	109.5	82.0 (623)	2.2 (670)	69.9 (585)
9	United Technologies	188.8	77.7 (656)	2.7 (629)	46.2 (699)	28	Marriott	109.3	27.8 (802)	1.1 (735)	22.9 (796)
10	GTE	187.2	69.2 (704)	5.2 (480)	129.4 (439)	29	Xerox	107.0	79.1 (645)	4.3 (527)	86.9 (521)
11	Mobil	183.1	298.3 (103)	8.2 (355)	191.6 (387)	30	F W Woolworth	105.9	51.5 (779)	1.1 (735)	22.3 (798)
12	J C Penney	174.0	69.4 (703)	2.7 (630)	42.7 (715)	31	Bell Atlantic	102.7	86.5 (599)	10.0 (285)	184.3 (393)
13	E I du Pont	162.1	217.0 (184)	7.0 (404)	150.7 (416)	32	Pacific Telesis Group	101.9	78.6 (649)	6.6 (421)	186.1 (390)
14	Kroger	159.3	95.6 (551)	0.8 (742)	22.0 (799)	33	Rockwell Intl	101.5	81.9 (624)	4.0 (547)	52.6 (678)
15	Safeway Stores	159.3	116.7 (440)	1.2 (730)	26.2 (783)	34	Union Carbide	101.4	88.8 (588)	2.2 (669)	101.6 (491)
16	Exxon	156.0	567.7 (29)	31.9 (60)	403.6 (325)	35	Ameritech	99.5	90.9 (574)	10.7 (268)	186.1 (390)
17	PepsiCo	143.5	55.0 (769)	2.0 (695)	32.3 (757)	36	United States Steel	98.7	170.9 (255)	-11.8 (799)	195.6 (382)
18	Westinghouse Elec	132.9	71.7 (687)	3.4 (587)	64.5 (616)	37	Tenneco	96.5	149.7 (309)	7.4 (391)	186.5 (389)
19	Goodyear	128.8	75.6 (665)	2.6 (640)	46.5 (696)	38	Southwestern Bell	94.8	83.4 (618)	9.4 (303)	193.7 (384)

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s—Jobs And Productivity

Rank	Company	Employees (000)	Per employee (\$000)		
			Sales (rank)	Profits (rank)	Assets (rank)
39	R J Reynolds Inds	93.8	110.6 (463)	8.9 (329)	105.3 (484)
40	Honeywell	93.8	61.4 (737)	2.5 (646)	49.9 (688)
41	U S WEST	93.5	82.4 (621)	9.6 (297)	185.9 (392)
42	Consolidated Foods	91.2	74.5 (674)	2.0 (694)	29.8 (768)
43	General Dynamics	88.9	80.4 (638)	3.2 (597)	31.9 (760)
44	BankAmerica	88.2	150.8 (306)	4.4 (520)	1,374.4 (105)
45	TRW	86.7	63.3 (730)	2.3 (661)	38.3 (737)
46	Minn Mining & Mfg	86.5	81.3 (631)	7.7 (377)	66.6 (601)
47	Dayton-Hudson	85.5	81.4 (630)	2.8 (622)	41.9 (719)
48	Boeing	84.6	131.5 (359)	4.2 (534)	88.3 (518)
49	Motorola	83.8	51.6 (777)	2.9 (615)	38.6 (734)
50	Chrysler	81.5	162.5 (273)	6.5 (423)	83.1 (540)
51	Household Intl	80.5	98.3 (535)	2.6 (640)	104.9 (485)
52	General Mills	80.5	68.6 (709)	3.1 (601)	39.3 (729)
53	Texas Instruments	80.4	57.0 (760)	-1.8 (771)	33.8 (750)
54	Johnson & Johnson	78.6	76.0 (663)	7.0 (405)	56.8 (655)
55	Halliburton	78.5	70.2 (697)	4.0 (547)	74.4 (563)
56	Beatrice Foods	78.0	121.0 (416)	2.6 (640)	61.4 (629)
57	Dart & Kraft	77.1	125.9 (398)	5.6 (458)	70.2 (580)
58	Borg-Warner	77.1	45.9 (787)	2.4 (654)	33.9 (749)
59	W R Grace	76.6	81.2 (634)	2.1 (681)	65.8 (606)
60	Digital Equipment	75.8	63.7 (728)	3.5 (581)	65.3 (609)
61	Santa Fe Southern	75.3	79.4 (642)	4.4 (521)	151.3 (414)
62	Sperry	74.8	68.9 (705)	2.3 (660)	71.9 (573)
63	Raytheon	74.1	80.2 (639)	4.1 (542)	50.4 (686)
64	Hospital Corp of Am	73.5	43.6 (792)	3.3 (593)	55.6 (661)
65	McDonnell Douglas	73.5	110.4 (464)	3.7 (563)	65.2 (611)
66	Litton Industries	72.1	69.6 (702)	3.4 (587)	59.3 (639)
67	Lockheed	71.0	91.4 (572)	3.7 (563)	39.9 (726)
68	American Brands	70.9	62.6 (731)	5.5 (465)	60.7 (634)
69	Philip Morris	70.0	135.2 (346)	12.9 (208)	138.1 (426)
69	Hewlett-Packard	70.0	70.5 (694)	6.3 (432)	63.5 (620)
69	Trans World	70.0	27.0 (804)	0.9 (741)	21.0 (801)
72	May Dept Stores	69.8	60.6 (740)	2.5 (647)	40.8 (723)
73	American Express	67.2	145.3 (321)	7.7 (377)	654.2 (239)
74	Winn-Dixie Stores	66.5	107.3 (489)	1.7 (712)	17.0 (803)
75	Melville	65.0	60.4 (742)	2.7 (633)	23.0 (795)
76	Lucky Stores	64.5	130.0 (367)	1.6 (719)	26.6 (780)
77	City Investing	63.2	94.1 (555)	2.8 (622)	132.3 (433)
78	Procter & Gamble	63.1	200.2 (207)	14.0 (185)	132.5 (432)
79	Allied Stores	63.0	58.3 (753)	2.0 (691)	38.5 (735)
80	Burroughs	62.9	68.3 (712)	3.1 (601)	65.2 (611)
81	Firestone	62.9	63.6 (729)	1.6 (720)	41.0 (722)
82	NCR	62.5	59.7 (747)	4.6 (510)	57.0 (651)
83	Nabisco Brands	62.4	95.9 (549)	5.2 (480)	58.1 (646)
84	Citicorp	62.2	274.1 (122)	13.8 (192)	2,166.6 (47)
85	General Foods	62.0	138.3 (338)	5.0 (488)	70.1 (583)
86	CSX	61.4	94.3 (553)	4.4 (520)	176.6 (396)
87	American Stores	61.0	130.9 (362)	1.9 (700)	26.7 (779)
88	Esmark	60.0	76.4 (661)	2.1 (682)	55.6 (661)
88	Gulf & Western Inds	60.0	70.0 (700)	5.0 (491)	73.7 (565)
88	Associated Dry Goods	60.0	62.0 (734)	1.9 (700)	33.4 (752)
91	Caterpillar Tractor	58.4	92.9 (563)	-4.9 (782)	119.3 (452)
92	UAL	58.0	103.8 (505)	2.4 (653)	88.5 (517)
92	Carter Hawley Hale	58.0	62.6 (731)	1.2 (730)	35.0 (740)
94	Ralston Purina	57.7	86.1 (601)	4.5 (514)	36.4 (738)
95	Texaco	57.5	696.8 (22)	21.4 (119)	473.0 (300)
96	Standard Oil Indiana	57.3	482.5 (40)	32.6 (59)	450.6 (307)
97	Singer	56.5	43.9 (791)	0.3 (752)	25.1 (788)
98	Pillsbury	56.0	70.5 (694)	3.1 (601)	52.3 (680)
99	Control Data	55.9	81.9 (624)	2.9 (614)	156.9 (410)
100	Dow Chemical	55.6	197.1 (212)	5.3 (477)	215.7 (374)
101	Southland	55.4	153.8 (295)	2.4 (653)	59.8 (637)
102	American Home Prod	54.6	88.9 (585)	11.5 (240)	56.5 (656)
103	Wal-Mart Stores	54.0	86.4 (600)	3.6 (567)	30.6 (763)
104	Burlington Industries	53.0	58.9 (750)	2.1 (685)	41.4 (721)
105	Aetna Life & Cas	52.8	272.7 (123)	6.2 (435)	901.3 (194)
106	Bethlehem Steel	52.8	92.8 (564)	-6.0 (788)	84.4 (534)
107	Monsanto	51.5	122.2 (408)	7.2 (396)	124.7 (447)
108	Interco	51.5	51.6 (777)	2.0 (691)	32.0 (759)
109	Emerson Electric	51.4	70.1 (698)	6.1 (439)	49.1 (692)
110	No American Philips	51.2	74.3 (675)	1.8 (706)	44.0 (708)
111	Atlantic Richfield	50.6	496.5 (38)	30.6 (67)	459.7 (303)
112	Armco	50.0	83.2 (620)	-5.5 (785)	72.1 (571)
113	Natl Medical Entrprs	49.3	38.9 (797)	2.2 (675)	40.2 (724)
114	R H Macy	49.0	78.1 (653)	4.3 (528)	42.9 (714)
115	Signal Cos	48.8	126.0 (397)	2.3 (660)	106.6 (478)
116	Occidental Petroleum	47.3	403.8 (66)	10.1 (283)	248.8 (365)
117	Gulf	47.1	564.4 (31)	18.3 (141)	445.1 (310)
118	Deere	47.1	84.9 (608)	0.6 (748)	126.4 (442)
119	Standard Oil Ohio	46.9	247.3 (151)	36.9 (47)	348.8 (340)
120	Union Pacific	46.9	178.1 (242)	8.8 (333)	217.9 (372)
121	Owens-Illinois	45.3	75.6 (665)	1.8 (706)	64.9 (614)
122	Burlington Northern	45.1	99.9 (525)	9.2 (315)	241.6 (367)
123	Ogden	45.0	38.4 (798)	1.2 (730)	23.4 (791)
124	Teledyne	44.6	66.9 (717)	6.8 (414)	86.5 (524)
125	Levi Strauss	44.5	60.4 (742)	3.8 (558)	39.0 (730)
126	Holiday Inns	43.6	36.3 (799)	2.9 (617)	44.4 (706)
127	Continental Group	43.3	111.3 (459)	4.6 (510)	84.4 (534)
128	Colgate-Palmolive	43.0	113.1 (451)	4.3 (527)	62.0 (627)
128	United Brands	43.0	51.9 (776)	-2.4 (775)	23.4 (791)
130	H J Heinz	42.5	90.4 (575)	5.5 (465)	57.0 (651)
131	AMR	42.0	113.4 (449)	5.4 (471)	112.6 (462)
131	Warner-Lambert	42.0	74.0 (676)	4.8 (502)	69.5 (586)
133	IC Industries	41.9	88.9 (585)	1.8 (706)	95.2 (502)
134	Martin Marietta	41.9	93.2 (561)	3.4 (587)	65.4 (608)
135	CIGNA	41.6	301.9 (99)	9.6 (297)	843.9 (207)
136	Georgia-Pacific	41.5	155.9 (290)	2.5 (645)	120.0 (450)
137	Eaton	41.0	65.2 (720)	2.7 (632)	55.5 (664)
138	Textron	41.0	72.7 (683)	2.2 (671)	51.3 (683)
139	Merrill Lynch	40.9	138.9 (335)	7.7 (377)	638.5 (245)
140	Standard Oil Calif	40.9	668.4 (25)	38.9 (38)	586.9 (261)
141	Pfizer	40.7	92.3 (566)	11.0 (261)	96.8 (499)
142	Humana	40.6	45.5 (788)	4.2 (536)	56.0 (659)
143	Campbell Soup	40.5	85.9 (602)	4.4 (520)	53.6 (674)
144	Weyerhaeuser	40.4	120.9 (417)	5.1 (484)	147.2 (419)
145	Coca-Cola	40.3	169.5 (257)	13.9 (190)	129.7 (438)
146	Dresser Industries	40.3	85.3 (606)	0.5 (749)	79.0 (551)
147	Great Atl & Pac Tea	40.0	130.6 (364)	0.8 (742)	28.5 (774)
148	Sun Company	39.6	371.8 (71)	15.5 (163)	314.6 (353)

Source: Media General Financial Services, Inc., Forbes.

The Forbes 500s—Jobs And Productivity

Rank	Company	Employees (000)	Per employee (\$000)			Rank	Company	Employees (000)	Per employee (\$000)		
			Sales (rank)	Profits (rank)	Assets (rank)				Sales (rank)	Profits (rank)	Assets (rank)
149	American Cyanamid	39.5	89.6 (580)	4.2 (534)	77.5 (555)	204	Cooper Industries	30.4	60.8 (738)	2.3 (662)	64.1 (617)
150	Champion Intl	39.3	108.6 (476)	2.1 (680)	91.1 (510)	205	Southern Company	30.4	178.3 (240)	19.2 (131)	494.9 (293)
151	Alcoa	39.1	134.6 (349)	4.2 (534)	160.3 (407)	206	Loews	30.0	156.4 (288)	8.4 (346)	383.7 (331)
152	Allegheny Intl	38.9	60.4 (742)	-0.1 (759)	49.9 (688)	207	Ashland Oil	29.8	263.0 (136)	3.2 (597)	136.3 (427)
153	Anheuser-Busch Cos	38.7	155.8 (291)	9.0 (326)	111.8 (464)	207	American Can	29.8	112.3 (454)	3.3 (593)	95.0 (503)
154	Fluor	38.6	130.6 (364)	2.1 (680)	105.8 (482)	207	Gillette	29.8	73.3 (682)	4.9 (496)	56.9 (653)
155	Avon Products	38.6	77.7 (656)	4.3 (529)	59.2 (640)	210	B F Goodrich	29.7	107.3 (489)	0.5 (749)	86.6 (523)
156	American Standard	38.6	56.6 (762)	1.6 (721)	42.1 (718)	211	Northwest Industries	29.6	54.3 (772)	0.2 (755)	61.2 (631)
157	Eastern Air Lines	38.2	103.3 (509)	-8.0 (794)	98.5 (496)	212	Emhart	29.4	57.4 (758)	2.9 (614)	34.7 (741)
158	CPC International	38.1	105.1 (502)	5.0 (488)	65.1 (613)	213	Eli Lilly	29.3	103.7 (506)	15.6 (161)	116.7 (456)
159	Kidde	38.0	54.0 (774)	1.9 (701)	44.4 (706)	214	Travelers	29.1	412.1 (59)	11.8 (234)	1,128.9 (155)
160	Combustion Eng	37.9	81.5 (629)	2.0 (691)	68.1 (598)	215	Phillips Petroleum	29.0	525.8 (35)	24.9 (98)	451.5 (306)
161	Intl Harvester	37.9	102.0 (512)	-8.6 (796)	84.9 (532)	215	Walt Disney	29.0	46.2 (785)	2.9 (616)	85.0 (530)
162	Natl Semiconductor	37.8	39.8 (795)	1.2 (730)	28.7 (773)	217	Transamerica	28.8	162.5 (273)	6.1 (439)	380.3 (333)
163	Norfolk Southern	37.7	83.4 (618)	8.4 (345)	216.6 (373)	218	Inland Steel	28.7	106.1 (497)	-1.8 (771)	91.5 (509)
164	Delta Air Lines	37.5	103.6 (508)	-0.4 (761)	86.2 (526)	219	McGraw-Edison	28.5	73.5 (681)	1.1 (735)	53.3 (677)
165	Jewel Cos	37.1	154.5 (294)	2.2 (669)	42.2 (717)	220	Pan Am World Air	28.5	133.2 (353)	-2.1 (773)	102.3 (490)
166	Chase Manhattan	37.0	230.2 (166)	11.6 (238)	2,212.9 (46)	221	Corning Glass Works	28.3	56.2 (765)	2.1 (686)	62.7 (625)
167	Celanese	37.0	88.1 (592)	3.0 (607)	77.5 (555)	222	United Telecom	28.3	88.8 (587)	8.2 (355)	175.0 (398)
168	PPG Industries	37.0	99.6 (528)	6.6 (421)	97.8 (497)	223	Reynolds Metals	28.2	118.5 (427)	-1.0 (767)	116.8 (455)
169	Northrop	36.4	89.7 (578)	2.8 (622)	43.9 (711)	224	Mrs Hanover	28.1	235.1 (163)	12.0 (229)	2,292.7 (42)
170	Zayre	36.0	72.6 (684)	1.7 (712)	25.2 (786)	225	Grumman	28.1	79.2 (644)	3.9 (554)	38.8 (732)
171	Penn Central	36.0	70.6 (692)	3.7 (563)	79.9 (547)	226	Brown Group	28.0	54.6 (771)	2.5 (648)	23.1 (794)
172	Shell Oil	35.8	549.0 (34)	45.6 (30)	618.5 (250)	226	Blue Bell	28.0	43.4 (793)	1.8 (707)	23.4 (791)
173	Bristol-Myers	35.7	109.7 (467)	11.4 (245)	84.2 (536)	228	Boise Cascade	28.0	123.4 (405)	2.2 (669)	101.4 (492)
174	Castle & Cooke	35.5	46.2 (785)	1.0 (739)	30.4 (765)	229	Times Mirror	27.7	89.3 (583)	6.5 (423)	85.9 (527)
175	IU International	35.0	58.3 (753)	1.0 (739)	33.0 (754)	230	Trans World Airlines	27.5	122.0 (410)	-1.3 (769)	99.6 (495)
176	J P Stevens	34.6	59.0 (748)	0.7 (745)	33.6 (751)	231	Zenith Radio	27.0	50.4 (781)	1.7 (713)	27.4 (776)
177	LTV	34.0	134.8 (347)	-7.0 (790)	129.8 (437)	232	Pacific Gas & Electric	26.6	249.5 (149)	29.6 (73)	552.6 (273)
178	International Paper	33.7	129.5 (370)	6.3 (432)	166.9 (403)	233	Amfac	26.6	84.7 (612)	-0.8 (765)	54.1 (672)
179	Greyhound	33.6	63.8 (727)	2.1 (684)	58.4 (644)	234	Gannett	26.5	64.3 (725)	7.2 (396)	63.8 (618)
180	Ingersoll-Rand	33.6	67.7 (714)	-0.8 (765)	68.8 (591)	235	Wang Laboratories	26.5	67.7 (714)	6.8 (413)	72.4 (569)
181	Kimberly-Clark	33.3	98.3 (534)	5.7 (453)	87.2 (520)	236	Pitney Bowes	26.5	60.7 (739)	4.4 (522)	55.6 (661)
182	Abbott Laboratories	33.2	88.1 (592)	10.5 (272)	85.0 (530)	237	Quaker Oats	26.2	111.3 (459)	5.1 (484)	62.1 (626)
183	Amer Hospital Supply	33.2	99.7 (527)	6.4 (428)	68.7 (592)	238	Avco	26.0	107.8 (483)	4.0 (548)	245.4 (366)
184	Albertson's	33.0	129.7 (368)	2.1 (680)	28.4 (775)	239	St Regis Paper	26.0	106.7 (494)	2.1 (680)	110.8 (466)
184	Supermarkets General	33.0	106.6 (495)	1.2 (730)	22.8 (797)	239	Dun & Bradstreet	26.0	58.1 (755)	5.5 (465)	45.6 (701)
184	Gen Tire & Rubber	33.0	66.2 (718)	2.1 (683)	56.1 (658)	241	General Instrument	25.6	34.8 (800)	2.0 (691)	32.3 (757)
187	Borden	32.6	130.8 (363)	4.9 (496)	83.5 (539)	242	Republic Steel	25.3	107.0 (491)	-7.7 (791)	113.9 (460)
188	Wendy's International	32.5	22.0 (806)	1.7 (714)	15.6 (804)	243	Harris Corp	25.2	58.4 (752)	2.2 (673)	62.9 (623)
189	Baxter Travenol Labs	32.3	57.0 (760)	6.7 (419)	65.8 (606)	244	Schering-Plough	25.2	71.9 (686)	7.1 (399)	95.3 (501)
190	Merck	32.3	100.5 (523)	14.0 (185)	130.5 (435)	245	American Motors	25.1	130.3 (366)	-10.3 (798)	68.7 (592)
191	FMC	32.2	108.6 (476)	5.2 (480)	86.4 (525)	246	United States Shoe	25.0	57.1 (759)	2.8 (623)	27.1 (777)
192	Hilton Hotels	32.0	21.3 (807)	2.7 (635)	34.4 (742)	247	American Elec Power	24.7	176.7 (247)	17.3 (146)	519.1 (284)
193	Dana	31.8	90.2 (576)	3.4 (587)	66.0 (604)	248	Fruehauf	24.5	87.1 (596)	0.3 (752)	65.3 (609)
194	First Interstate Bancp	31.7	136.9 (341)	7.8 (374)	1,400.5 (102)	249	Hercules	24.3	108.0 (480)	6.2 (435)	89.4 (514)
195	Walgreen	31.7	77.3 (659)	2.3 (660)	25.2 (786)	250	Super Valu Stores	24.1	238.5 (160)	3.1 (601)	44.0 (708)
196	CBS	31.6	141.1 (329)	5.9 (444)	94.6 (504)	251	American Intl Group	24.0	166.5 (264)	17.8 (144)	439.8 (312)
197	Tandy	31.5	84.5 (613)	9.3 (310)	34.2 (744)	252	Squibb	23.9	74.0 (676)	7.3 (394)	81.4 (544)
198	Stop & Shop Cos	31.5	88.7 (589)	1.6 (719)	25.8 (785)	253	Sterling Drug	23.8	80.0 (640)	5.8 (449)	61.9 (628)
199	Wickes Cos	31.4	91.6 (571)	0.3 (752)	30.5 (764)	254	General Signal	23.3	67.6 (716)	3.9 (554)	56.4 (657)
200	Jack Eckerd	31.3	79.4 (642)	2.6 (640)	33.0 (754)	255	Baker International	23.0	77.6 (658)	2.4 (653)	94.0 (505)
201	Revlon	31.2	76.2 (662)	3.5 (579)	71.0 (576)	256	White Consolidated	23.0	89.5 (581)	2.3 (660)	57.2 (649)
202	Amer Medical Intl	31.0	44.7 (790)	3.5 (582)	55.0 (668)	257	Owens-Corning Fibrgls	22.8	120.9 (417)	3.5 (576)	72.0 (572)
203	SmithKline Beckman	30.9	91.8 (570)	15.7 (158)	102.7 (488)	258	SCM	22.7	77.8 (655)	1.3 (728)	48.9 (693)

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s—Jobs And Productivity

Rank	Company	Employees (000)	Per employee (\$000)			Rank	Company	Employees (000)	Per employee (\$000)		
			Sales (rank)	Profits (rank)	Assets (rank)				Sales (rank)	Profits (rank)	Assets (rank)
259	VF	22.7	48.5 (783)	5.3 (477)	25.0 (789)	313	Mead	17.5	135.6 (345)	1.7 (712)	119.6 (451)
260	Security Pacific	22.5	191.9 (223)	11.7 (235)	1,792.6 (67)	315	Consol Freightways	17.4	77.9 (654)	3.8 (558)	56.9 (653)
261	Consolidated Edison	22.4	246.4 (152)	25.7 (93)	368.4 (334)	316	Marsh & McLennan	17.4	55.8 (766)	7.1 (399)	44.9 (702)
262	Revco D S	22.3	89.7 (578)	3.5 (576)	30.3 (766)	317	Allis-Chalmers	17.3	75.1 (668)	-7.7 (791)	60.9 (632)
263	Crown Zellerbach	22.2	121.9 (411)	4.0 (547)	108.5 (474)	318	Morton Thiokol	17.3	105.8 (498)	5.7 (453)	68.4 (596)
264	Morrison-Knudsen	22.1	98.1 (537)	1.9 (700)	38.9 (731)	319	Kaiser Alum & Chem	17.2	166.1 (267)	-5.7 (787)	203.8 (378)
265	Warner Comm	21.9	156.6 (287)	-19.1 (803)	142.7 (422)	320	Time Inc	17.1	158.9 (283)	8.4 (345)	132.9 (431)
266	Continental Telecom	21.8	96.2 (546)	7.9 (368)	193.5 (385)	321	Whittaker	17.1	94.0 (556)	2.2 (669)	57.1 (650)
267	Chesebrough-Pond's	21.6	78.2 (652)	5.9 (444)	54.4 (671)	322	National Svc Inds	16.9	59.0 (748)	3.4 (588)	29.5 (770)
268	A C Nielsen	21.5	32.0 (801)	2.4 (655)	24.3 (790)	323	Waste Management	16.9	61.7 (736)	7.1 (399)	79.4 (548)
269	West Point-Pepperell	21.5	60.5 (741)	2.8 (622)	34.4 (742)	324	Union Camp	16.8	100.7 (521)	7.9 (368)	142.1 (424)
270	Knight-Ridder News	21.5	68.6 (709)	5.6 (459)	54.9 (669)	325	Wells Fargo	16.7	179.0 (239)	9.3 (307)	1,622.7 (73)
271	Ryder Systems	21.4	111.3 (459)	4.7 (504)	105.4 (483)	326	Timken	16.6	56.3 (764)	3.0 (607)	66.6 (601)
272	Colt Industries	21.4	73.8 (678)	4.7 (504)	55.1 (667)	327	R R Donnelley	16.5	93.7 (558)	6.9 (410)	73.0 (567)
273	Upjohn	21.3	93.2 (561)	7.5 (388)	103.1 (487)	328	Norwest	16.5	140.9 (330)	7.6 (382)	1,206.1 (141)
274	Square D	21.2	54.1 (773)	2.8 (624)	44.7 (704)	329	Anderson, Clayton	16.4	85.5 (603)	1.7 (712)	28.8 (772)
275	Carnation	21.1	159.5 (282)	9.2 (315)	82.9 (541)	330	Texas Utilities	16.3	213.7 (189)	28.3 (80)	537.9 (279)
276	Tektronix	20.9	57.9 (756)	2.3 (663)	53.6 (674)	331	Auto Data Processing	16.3	50.1 (782)	4.2 (537)	43.2 (713)
277	Whirlpool	20.8	128.3 (380)	7.8 (374)	70.5 (578)	332	MCA	16.3	97.5 (540)	9.1 (320)	108.8 (471)
278	Unitroyal	20.7	98.5 (533)	2.5 (645)	71.7 (575)	333	United States Gypsum	16.1	100.1 (524)	5.0 (489)	74.2 (564)
279	Duke Power	20.6	117.4 (434)	20.9 (124)	357.9 (338)	333	Leaseway Transportn	16.1	78.7 (648)	2.3 (660)	56.0 (659)
280	Johnson Controls	20.6	64.3 (725)	3.0 (609)	46.9 (695)	335	Southern Calif Edison	16.0	278.2 (116)	43.1 (33)	703.8 (233)
281	Manville	20.6	84.1 (615)	2.9 (614)	109.6 (469)	336	Alco Standard	15.7	187.7 (232)	3.8 (558)	69.3 (588)
282	AMP	20.5	73.8 (678)	7.9 (369)	60.3 (635)	337	Browning-Ferris Inds	15.5	56.4 (763)	5.4 (472)	50.8 (684)
283	Intel	20.5	54.9 (770)	5.7 (453)	82.1 (543)	338	Giant Food	15.4	127.1 (388)	2.6 (640)	32.5 (756)
284	Lear Siegler	20.4	74.8 (673)	3.6 (567)	42.5 (716)	339	Libbey-Owens-Ford	15.2	76.9 (660)	2.7 (629)	55.2 (666)
285	ENSERCH	20.3	172.2 (252)	3.4 (587)	160.2 (408)	340	Black & Decker	15.1	81.3 (631)	2.7 (629)	69.5 (586)
286	Gould	20.3	65.2 (720)	3.9 (554)	73.2 (566)	341	Data General	15.0	5 (757)	1.9 (700)	58.9 (641)
287	Sherwin-Williams	20.2	97.6 (539)	2.5 (645)	46.5 (696)	342	Rite Aid	15.0	95.3 (552)	3.7 (563)	34.0 (746)
288	Norton	20.2	55.8 (766)	1.4 (727)	51.6 (682)	343	Service Merchandise	15.0	97.2 (543)	3.0 (608)	50.4 (686)
289	Unocal	20.2	499.0 (37)	31.0 (65)	457.5 (305)	344	Crocker National	14.9	171.8 (254)	-0.7 (763)	1,570.0 (75)
290	Becton, Dickinson	20.2	55.6 (768)	3.6 (571)	53.4 (676)	345	Kemper	14.9	149.6 (310)	4.6 (510)	460.5 (302)
291	Mercantile Stores	20.0	81.3 (631)	4.2 (535)	46.5 (696)	346	Westvaco	14.8	105.4 (499)	5.0 (488)	108.6 (472)
292	Armstrong World Ind	19.8	72.6 (684)	3.2 (597)	48.2 (694)	347	NL Industries	14.8	94.0 (556)	-1.3 (769)	130.3 (436)
293	James River Corp Va	19.8	106.5 (496)	4.3 (527)	69.3 (588)	348	Western Union	14.7	71.0 (689)	-4.0 (780)	144.3 (421)
294	National Intergroup	19.7	151.9 (305)	-6.1 (789)	134.5 (429)	349	E F Hutton Group	14.6	148.8 (311)	7.6 (382)	901.7 (193)
295	Chemical New York	19.5	251.4 (145)	15.7 (158)	2,623.8 (34)	350	Koppers	14.5	107.8 (483)	1.6 (719)	81.0 (545)
296	Jim Walter	19.4	107.9 (481)	4.1 (542)	136.0 (428)	351	Foster Wheeler	14.4	107.0 (491)	3.1 (601)	63.1 (622)
297	Federal Express	19.1	62.4 (733)	5.6 (460)	58.9 (641)	351	Limited	14.4	75.4 (667)	4.9 (496)	26.2 (783)
298	EG&G	19.0	47.5 (784)	2.4 (653)	17.8 (802)	353	Republic Airlines	14.3	105.4 (499)	-7.7 (791)	77.3 (557)
299	SCOA Industries	19.0	68.7 (707)	2.2 (672)	26.4 (781)	354	Perkin-Elmer	14.2	74.9 (671)	3.6 (567)	63.2 (621)
300	Parker-Hannifin	19.0	58.6 (751)	2.3 (664)	41.7 (720)	355	Polaroid	14.2	88.3 (591)	3.5 (577)	92.9 (506)
301	Kellogg	18.8	126.7 (391)	12.9 (208)	78.1 (552)	356	Hughes Tool	14.1	82.1 (622)	-2.6 (777)	148.8 (418)
302	Cummins Engine	18.8	85.5 (603)	1.3 (728)	67.0 (600)	357	Bank of Boston	14.0	185.7 (234)	9.7 (295)	1,395.6 (103)
303	Tribune	18.7	84.8 (609)	3.8 (558)	87.5 (519)	357	Thrifty Corp	14.0	87.0 (597)	1.6 (719)	34.2 (744)
304	Brunswick	18.6	65.4 (719)	3.6 (569)	43.9 (711)	359	Northwest Airlines	14.0	157.2 (285)	3.6 (567)	114.7 (459)
305	Roadway Services	18.5	67.9 (713)	5.4 (471)	44.0 (708)	360	McGraw-Hill	14.0	92.8 (564)	9.1 (320)	75.4 (561)
306	ConAgra	18.2	136.8 (342)	2.9 (614)	71.0 (576)	361	Hershey Foods	14.0	122.3 (407)	7.2 (396)	70.5 (578)
307	Continental Corp	18.0	219.3 (179)	0.8 (742)	515.5 (285)	362	Stanley Works	13.9	70.6 (692)	3.6 (568)	50.5 (685)
307	Best Products	18.0	115.6 (444)	2.1 (680)	-79.1 (549)	363	American General	13.8	286.0 (112)	21.0 (122)	1,089.4 (165)
309	Olin	17.9	108.4 (478)	4.0 (547)	102.5 (489)	364	Amer Broadcasting	13.8	213.8 (188)	11.6 (238)	152.0 (413)
310	Scott Paper	17.8	138.5 (337)	6.9 (410)	153.0 (411)	365	Toys 'R' Us	13.7	96.7 (545)	6.8 (413)	60.1 (636)
310	American Greetings	17.8	45.2 (789)	3.1 (602)	38.4 (736)	366	Centel	13.6	93.4 (559)	8.3 (351)	172.7 (399)
312	Air Prods & Chems	17.8	93.4 (559)	6.5 (423)	126.8 (441)	367	Ethyl	13.5	129.3 (372)	8.5 (342)	111.9 (463)
313	Commonwealth Ed	17.5	265.6 (132)	46.0 (28)	862.3 (204)	368	Middle South Utils	13.4	217.1 (183)	28.2 (82)	828.2 (209)

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369	So New England Tel	13.4	88.5 (590)	9.0 (326)	159.3 (409)	424	Stauffer Chemical	10.5	126.4 (394)	-0.3 (760)	202.0 (379)
370	AMAX	13.3	172.2 (252)	-36.8 (808)	334.4 (349)	425	Philadelphia Electric	10.4	250.3 (147)	37.5 (44)	785.1 (218)
371	Electronic Data Syst	13.3	52.4 (775)	4.9 (497)	34.0 (746)	426	Fleetwood Enterprises	10.3	127.4 (387)	5.6 (458)	31.8 (761)
372	Sundstrand	13.3	68.6 (709)	3.9 (554)	69.2 (590)	427	InterNorth	10.2	490.8 (39)	22.7 (108)	492.1 (294)
373	Pub Svc Elec & Gas	13.2	300.2 (100)	29.5 (75)	648.8 (242)	428	Safeco	10.1	163.5 (272)	13.3 (200)	339.8 (347)
374	Beneficial Corp	13.1	120.8 (419)	8.1 (358)	512.7 (286)	429	Deluxe Check Printers	10.0	61.8 (735)	7.6 (383)	40.2 (724)
374	Varian Associates	13.1	60.4 (742)	3.6 (570)	45.8 (700)	430	Temple-Inland	10.0	117.6 (432)	4.8 (502)	120.9 (449)
376	Evans Products	13.0	104.0 (505)	-4.9 (782)	67.1 (600)	430	Weis Markets	10.0	89.2 (584)	5.0 (488)	34.0 (746)
376	Federal Co	13.0	89.8 (577)	1.9 (700)	26.8 (778)	432	St Paul Cos	10.0	232.4 (164)	12.7 (215)	560.0 (271)
376	Louisiana-Pacific	13.0	84.8 (611)	1.8 (706)	97.3 (498)	433	Paine Webber	9.9	153.8 (295)	7.0 (403)	837.8 (208)
379	Consumers Power	13.0	229.4 (169)	26.8 (88)	653.4 (240)	434	ASARCO	9.9	152.7 (302)	5.9 (444)	225.0 (369)
380	Dover	12.9	78.3 (651)	6.0 (442)	54.6 (670)	435	Tecumseh Products	9.8	84.4 (614)	5.6 (458)	52.5 (679)
381	Crown Cork & Seal	12.9	100.7 (521)	4.0 (549)	63.7 (619)	436	First Bank System	9.9	196.6 (213)	13.2 (203)	2,128.6 (49)
382	J P Morgan	12.8	449.0 (50)	35.8 (51)	4,519.6 (12)	437	InterFirst	9.7	222.7 (177)	-17.8 (802)	2,251.7 (44)
383	Pittston	12.8	96.0 (548)	-5.6 (786)	82.8 (542)	438	Fort Howard Paper	9.6	81.6 (628)	11.1 (256)	124.5 (448)
384	Florida Power & Light	12.8	261.9 (137)	24.5 (101)	603.2 (258)	439	Kerr-McGee	9.6	364.4 (72)	15.1 (173)	395.4 (326)
384	First Natl Supermks	12.8	97.3 (542)	0.1 (757)	21.2 (800)	440	Irving Bank	9.6	191.3 (225)	9.6 (297)	1,936.1 (60)
386	Dominion Resources	12.7	206.2 (202)	21.0 (122)	607.3 (257)	441	Barnett Banks Fla	9.4	104.8 (503)	8.7 (336)	996.8 (182)
387	Lincoln National	12.7	308.1 (93)	13.3 (200)	875.8 (199)	442	Food Lion	9.4	125.1 (399)	3.0 (607)	29.3 (771)
388	G D Searle	12.6	75.1 (668)	8.7 (336)	106.6 (478)	443	Pneumo	9.3	132.3 (357)	4.2 (534)	52.1 (681)
389	General Public Utils	12.6	197.3 (210)	5.3 (477)	424.3 (317)	444	Cincinnati Milacron	9.3	60.2 (746)	-1.1 (768)	67.7 (599)
390	Continental Illinois	12.6	348.8 (78)	8.1 (358)	3,351.7 (24)	445	Pacific Power & Light	9.2	173.9 (250)	30.1 (69)	484.2 (297)
391	General Cinema	12.5	73.6 (680)	4.7 (505)	53.9 (673)	446	USF&G	9.2	260.7 (138)	18.7 (137)	576.7 (266)
392	Gr Northern Nekosko	12.4	126.2 (395)	6.8 (413)	146.6 (420)	447	Baltimore Gas & Elec	9.1	179.3 (238)	23.7 (107)	416.9 (320)
393	Genuine Parts	12.4	167.2 (262)	8.4 (345)	70.2 (580)	448	M/A-Com	9.1	71.7 (687)	3.5 (580)	72.4 (569)
394	Texas Air	12.3	101.2 (516)	-14.4 (801)	95.7 (500)	449	Central & South West	9.0	289.4 (111)	29.6 (73)	633.2 (248)
395	Petrolane	12.2	78.6 (649)	-3.3 (778)	68.3 (597)	450	Adolph Coors	9.0	123.7 (403)	9.9 (289)	128.7 (440)
396	McKesson	12.2	357.8 (76)	5.7 (453)	118.6 (453)	451	Northeast Utilities	8.8	214.1 (187)	25.1 (96)	524.5 (282)
396	Hammermill Paper	12.2	133.0 (355)	2.7 (629)	84.5 (533)	452	Pennzoil	8.8	263.8 (135)	18.7 (137)	408.0 (323)
396	Farmers Group	12.2	64.7 (723)	11.3 (251)	172.1 (400)	453	Wilson Foods	8.7	239.7 (157)	-5.1 (784)	30.3 (766)
399	Diamond Shamrock	12.1	332.1 (83)	9.4 (303)	497.0 (292)	454	First City Bancorp	8.7	187.2 (233)	5.7 (453)	1,989.3 (56)
400	E-Systems	12.0	68.7 (707)	4.1 (542)	30.8 (762)	455	Carolina Power & Lt	8.7	189.9 (228)	27.6 (84)	610.4 (254)
401	Columbia Gas System	12.0	423.2 (55)	15.9 (156)	436.5 (313)	456	New York Times	8.6	126.2 (395)	8.1 (360)	89.5 (513)
401	Fischbach	12.0	107.7 (485)	2.0 (693)	39.8 (727)	456	Northeast Savings	8.6	39.0 (796)	-0.5 (762)	389.9 (328)
401	Tiger International	12.0	104.2 (504)	-8.0 (794)	92.8 (507)	458	Sanders Associates	8.6	74.9 (671)	4.9 (496)	55.3 (665)
404	National Distillers	12.0	189.7 (229)	5.6 (458)	165.1 (404)	459	Raychem	8.6	70.3 (696)	3.3 (593)	58.9 (641)
405	Mellon National	11.9	211.0 (195)	15.4 (164)	2,214.0 (45)	460	Archer Daniels	8.5	457.5 (46)	13.0 (207)	300.1 (357)
406	Bankers Trust N Y	11.8	327.0 (86)	21.6 (114)	3,395.9 (23)	461	Intl Minerals & Chem	8.4	177.3 (245)	10.0 (285)	235.2 (368)
407	Fleming Cos	11.6	421.0 (57)	3.6 (567)	58.3 (645)	462	GATX	8.4	101.0 (517)	1.8 (706)	301.3 (355)
408	Mack Trucks	11.6	105.4 (499)	-2.3 (774)	84.2 (536)	463	Bank of New York	8.4	159.7 (281)	10.8 (266)	1,525.7 (80)
409	Advanced Micro Dvcs	11.5	42.3 (794)	4.1 (542)	35.9 (739)	464	Gelco	8.4	108.1 (479)	-0.7 (763)	295.5 (359)
410	Masco	11.5	92.1 (568)	9.3 (309)	110.6 (468)	465	Capital Holding	8.3	191.5 (224)	15.0 (174)	579.4 (264)
411	USAir Group	11.5	124.8 (402)	7.0 (403)	114.9 (458)	466	Sovran Financial	8.2	98.6 (532)	7.6 (382)	873.2 (200)
412	Rohm & Haas	11.5	163.7 (271)	12.0 (229)	131.9 (434)	467	Longs Drug Stores	8.2	148.1 (314)	4.4 (520)	38.8 (732)
413	Am Natural Resources	11.3	297.4 (104)	15.2 (170)	349.8 (339)	468	Penn Power & Light	8.2	152.5 (304)	36.2 (48)	739.1 (224)
414	First Chicago	11.2	326.7 (87)	16.3 (153)	3,229.3 (26)	469	Central Soya	8.2	193.1 (221)	2.9 (614)	77.9 (553)
415	Detroit Edison	11.1	207.2 (201)	32.7 (58)	735.3 (225)	470	Avnet	8.2	168.7 (259)	8.1 (359)	104.0 (486)
416	Marine Midland Banks	11.1	193.7 (219)	9.1 (320)	2,054.6 (51)	470	American Natl Ins	8.2	92.2 (567)	11.5 (240)	420.7 (319)
417	Pay'N Save	11.0	111.0 (462)	2.7 (629)	44.6 (705)	472	RepublicBank	8.1	211.3 (194)	14.7 (178)	2,343.3 (41)
418	Houston Industries	11.0	363.0 (74)	27.6 (84)	597.8 (259)	473	Texas Commerce Bshs	8.1	205.4 (204)	21.8 (111)	2,400.8 (38)
419	Richardson-Vicks	10.9	111.8 (456)	4.5 (514)	90.6 (511)	474	Amerada Hess	8.1	1,035.0 (9)	25.4 (94)	769.3 (220)
420	Houston Natural Gas	10.8	276.5 (118)	17.3 (146)	291.1 (360)	475	Carteret Savings	8.1	64.7 (723)	1.5 (726)	544.1 (277)
421	Pacific Lighting	10.7	429.9 (54)	14.7 (178)	348.6 (341)	476	PACCAR	8.1	175.1 (249)	4.6 (510)	111.0 (465)
422	National Can	10.5	156.3 (289)	3.5 (576)	76.7 (559)	477	Malone & Hyde	8.0	335.2 (81)	4.7 (504)	60.8 (633)
423	Niagara Mohawk Pwr	10.5	250.7 (146)	29.8 (71)	510.2 (287)	478	Witco Chemical	8.0	173.7 (251)	6.5 (423)	91.9 (508)

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s—Jobs And Productivity

Rank	Company	Employees (000)	Per employee (\$000)		
			Sales (rank)	Profits (rank)	Assets (rank)
479	Lowe's Companies	7.9	181.1 (237)	6.4 (428)	66.0 (604)
480	Eastern Gas & Fuel	7.9	152.8 (301)	5.4 (471)	161.3 (405)
481	Ohio Edison	7.8	194.5 (217)	34.9 (53)	757.6 (223)
482	NCNB	7.7	162.5 (273)	12.0 (229)	1,661.2 (71)
483	Payless Cashways	7.7	118.5 (427)	4.4 (520)	57.3 (648)
484	Sysco	7.7	276.4 (119)	5.5 (465)	72.6 (568)
485	Chubb	7.7	230.2 (166)	11.0 (261)	462.7 (301)
486	Wetterau	7.6	338.1 (80)	2.8 (622)	57.5 (647)
487	Capital Cities Comm	7.6	100.8 (520)	15.2 (170)	139.2 (425)
488	Northern States Pwr	7.5	224.8 (174)	24.4 (102)	450.2 (308)
489	Consol Natural Gas	7.5	458.3 (44)	21.7 (113)	446.7 (309)
490	Sun Banks	7.5	79.5 (641)	6.2 (435)	1,191.4 (146)
491	Combined Intl	7.4	167.8 (261)	17.8 (144)	341.6 (346)
492	Cabot	7.4	214.8 (186)	8.4 (345)	180.7 (395)
493	Arizona Public Service	7.3	146.2 (318)	36.1 (49)	597.2 (260)
494	ROLM	7.3	75.0 (670)	4.7 (504)	110.8 (466)
495	Union Electric	7.3	192.2 (222)	37.9 (41)	714.0 (231)
496	Panhandle Eastern	7.2	472.9 (42)	24.7 (100)	721.3 (229)
497	MCI Communications	7.2	211.4 (193)	28.2 (82)	486.3 (296)
498	Williams Cos	7.2	303.1 (98)	7.6 (382)	655.4 (238)
498	Michigan National	7.2	109.0 (474)	2.2 (669)	963.8 (188)
500	Engelhard	7.1	295.7 (105)	10.4 (274)	125.3 (444)
501	Flickinger	7.1	210.5 (196)	1.7 (712)	26.4 (781)
502	Waldbaum	7.0	226.7 (171)	2.0 (692)	44.9 (702)
502	Cox Communications	7.0	87.8 (595)	11.1 (255)	134.3 (430)
504	Newmont Mining	7.0	103.7 (506)	7.6 (382)	300.9 (356)
505	George A Hormel	6.9	209.1 (197)	4.9 (496)	74.6 (562)
506	Public Service Colo	6.8	238.6 (159)	15.6 (161)	390.4 (327)
507	Valley National	6.8	120.0 (420)	6.8 (413)	1,200.9 (142)
508	Southeast Banking	6.8	127.9 (384)	8.0 (365)	1,311.2 (117)
509	NBD Bancorp	6.8	170.2 (256)	12.1 (226)	1,958.4 (57)
510	Phibro-Salomon	6.7	4,441.0 (2)	70.1 (12)	6,271.2 (6)
511	Mercantile Texas	6.6	168.1 (260)	15.2 (170)	1,794.3 (66)
512	SONAT	6.6	407.1 (62)	31.8 (62)	488.2 (295)
513	Superior Oil	6.6	272.1 (124)	26.0 (91)	799.2 (216)
514	H F Ahmanson	6.5	338.6 (79)	16.5 (150)	3,094.6 (27)
515	Metromedia	6.5	81.9 (624)	5.0 (438)	201.4 (380)
516	Wachovia	6.4	121.4 (414)	13.1 (205)	1,219.1 (137)
517	PNC Financial	6.4	191.2 (226)	18.4 (139)	1,921.7 (62)
518	Torchmark	6.4	178.3 (240)	15.4 (164)	506.2 (288)
519	MAPCO	6.4	324.9 (89)	7.9 (368)	258.3 (363)
520	Texas Eastern	6.4	849.3 (15)	24.3 (104)	731.4 (226)
521	No Indiana Pub Svc	6.3	309.1 (92)	21.8 (111)	584.0 (262)
522	Swift Independent	6.2	421.3 (56)	3.5 (576)	49.2 (691)
523	Wometco Enterprises	6.2	83.5 (617)	5.0 (490)	85.8 (528)
524	ALLTEL	6.2	98.2 (536)	8.9 (329)	222.0 (370)
525	Wisconsin Elec Pwr	6.2	230.2 (166)	24.4 (102)	404.6 (324)
526	Dow Jones	6.1	142.4 (327)	18.8 (135)	115.1 (457)
527	ServiceMaster Inds	6.1	115.3 (446)	4.2 (534)	15.6 (804)
528	Jefferson-Pilot	6.0	153.7 (297)	16.5 (150)	546.8 (274)
529	Long Island Lighting	6.0	299.0 (102)	61.0 (16)	1,068.5 (169)
530	Coastal Corp	6.0	998.3 (12)	15.3 (167)	558.9 (272)
531	G Heileman Brewing	6.0	193.4 (220)	9.6 (297)	89.1 (516)
532	Banc One	5.9	125.1 (399)	14.0 (185)	1,224.2 (134)
533	Murphy Oil	5.9	404.4 (65)	22.3 (109)	475.4 (298)
534	Vulcan Materials	5.9	139.9 (332)	9.2 (315)	125.2 (445)
535	Allegheny Power	5.8	294.9 (106)	29.0 (78)	609.1 (256)
536	Washington National	5.8	141.7 (328)	3.8 (558)	577.3 (265)
537	Amdahl	5.8	134.1 (351)	7.5 (388)	124.8 (446)
538	W W Grainger	5.8	152.7 (302)	9.0 (326)	107.1 (477)
539	Citizens & South Ga	5.7	119.1 (424)	10.1 (283)	1,207.7 (140)
540	A H Robins	5.7	98.9 (531)	10.2 (280)	89.4 (514)
541	NICOR	5.7	395.9 (69)	8.8 (333)	475.1 (299)
542	Prime Computer	5.6	91.9 (569)	5.8 (449)	79.1 (549)
543	Clorox	5.6	167.0 (263)	12.6 (218)	112.7 (461)
544	CoreStates Financial	5.6	161.3 (278)	14.9 (175)	1,545.0 (79)
545	BancOhio	5.5	109.8 (466)	3.3 (593)	1,095.5 (163)
546	U S Bancorp	5.5	119.1 (424)	9.5 (301)	1,186.7 (147)
547	Gt Western Financial	5.5	364.1 (73)	13.5 (198)	3,408.8 (21)
548	CBT	5.4	107.7 (485)	7.1 (399)	1,118.3 (159)
549	Cleveland Elec Illum	5.4	225.2 (173)	45.8 (29)	793.9 (217)
549	Potomac Elec Power	5.4	217.6 (182)	26.1 (90)	522.3 (283)
551	Shawmut	5.4	109.6 (469)	6.1 (439)	1,075.5 (168)
552	Arkla	5.3	242.7 (154)	11.1 (255)	324.0 (350)
553	Comerica	5.3	146.5 (317)	9.1 (321)	1,606.9 (74)
554	Ohio Casualty	5.3	177.9 (243)	10.5 (272)	315.5 (352)
555	Public Service Ind	5.3	164.6 (270)	48.2 (25)	818.4 (213)
556	Rainier Bancorp	5.3	131.3 (361)	8.9 (329)	1,209.5 (139)
557	Washington Post	5.3	165.6 (268)	12.9 (208)	107.7 (476)
558	Big Three Industries	5.2	128.2 (381)	8.7 (336)	210.5 (376)
559	Norstar Bancorp	5.2	91.0 (573)	11.2 (253)	1,031.6 (179)
560	Medtronic	5.2	81.9 (624)	11.4 (246)	86.9 (521)
561	MidCon	5.1	704.3 (21)	24.3 (104)	644.9 (243)
562	Cincinnati G & E	5.1	268.5 (129)	28.6 (79)	574.1 (268)
563	First Union	5.1	128.9 (378)	11.5 (240)	1,335.0 (113)
564	New England Electric	5.1	269.8 (128)	26.0 (91)	614.9 (251)
565	United Virginia Bshs	5.0	112.4 (453)	10.3 (279)	1,079.9 (167)
566	Maryland National	5.0	109.5 (470)	7.7 (377)	1,147.1 (152)
567	San Diego Gas & Elec	5.0	306.0 (96)	37.5 (44)	567.9 (269)
568	Entex	5.0	258.6 (140)	12.6 (218)	199.4 (381)
569	Duquesne Light	5.0	161.4 (277)	29.3 (76)	634.4 (247)
570	Florida Progress	4.9	271.8 (125)	21.1 (121)	637.7 (246)
571	GEICO	4.9	177.5 (244)	19.3 (130)	361.2 (336)
572	Freeport-McMoRan	4.9	160.4 (279)	18.4 (139)	289.4 (361)
573	Gulf States Utilities	4.9	294.6 (107)	47.1 (26)	893.0 (195)
574	SEDCO	4.8	113.4 (449)	27.5 (86)	195.1 (383)
575	BayBanks	4.8	97.5 (540)	6.7 (419)	971.8 (186)
576	Brown-Forman Dist	4.8	165.4 (269)	17.0 (148)	213.0 (375)
577	First Security	4.7	110.4 (464)	4.5 (514)	1,046.5 (174)
578	Maytag	4.7	126.9 (390)	12.9 (208)	68.5 (594)
579	Farm House Foods	4.7	325.7 (88)	0.2 (755)	60.6 (634)
580	Trust Co of Georgia	4.6	117.5 (433)	15.7 (158)	1,046.1 (175)
581	Computervision	4.6	87.0 (597)	7.7 (377)	75.9 (560)
582	Nalco Chemical	4.6	143.4 (325)	15.4 (164)	106.4 (481)
583	First Natl State Bcp	4.6	115.5 (445)	10.4 (274)	1,410.3 (99)
584	Utah Power & Light	4.5	188.8 (230)	31.9 (60)	626.7 (249)
585	A E Staley Mfg	4.5	402.6 (67)	2.4 (653)	256.1 (364)
586	Berkshire Hathaway	4.5	138.6 (336)	10.8 (266)	412.5 (321)
587	N Y State Elec & Gas	4.4	225.7 (172)	35.6 (52)	713.8 (232)
588	CalFed	4.4	351.8 (77)	18.3 (141)	3,256.6 (25)

Source: Media General Financial Services, Inc., Forbes

The Forbes 500s—Jobs And Productivity

Rank	Company	Employees (000)	Per employee (\$000)			Rank	Company	Employees (000)	Per employee (\$000)		
			Sales (rank)	Profits (rank)	Assets (rank)				Sales (rank)	Profits (rank)	Assets (rank)
589	Huntington Bancsha	4.4	128.2 (381)	5.6 (458)	1,246.8 (126)	644	Texas Oil & Gas	3.4	551.7 (33)	89.3 (7)	865.4 (202)
590	Nike	4.4	198.0 (208)	12.1 (226)	106.6 (478)	645	First Virginia Banks	3.4	79.0 (646)	6.5 (342)	690.1 (236)
591	Fleet Financial	4.3	132.1 (358)	12.1 (226)	1,330.5 (114)	646	Key Banks	3.4	101.0 (517)	9.8 (292)	1,030.9 (180)
592	Southwest Bancshares	4.3	169.1 (258)	0.7 (745)	1,858.7 (65)	647	Monfort of Colorado	3.4	405.4 (64)	4.3 (527)	61.4 (629)
593	Banco Popular PR	4.3	68.9 (705)	6.3 (432)	693.7 (234)	648	Analog Devices	3.4	70.9 (691)	7.0 (403)	70.0 (584)
594	First Wisconsin	4.3	123.7 (403)	7.9 (368)	1,183.0 (148)	649	Fidelcor	3.3	157.2 (285)	14.0 (185)	1,694.2 (69)
595	CFS Continental	4.3	290.0 (110)	4.0 (547)	76.9 (558)	650	Home Fed S&L-Cal	3.3	231.7 (165)	11.1 (255)	2,039.9 (52)
595	Tandon	4.3	80.9 (636)	6.4 (428)	83.7 (538)	651	First Tennessee Natl	3.3	127.5 (386)	9.1 (320)	1,385.7 (104)
597	Midlantic Banks	4.2	121.4 (414)	11.5 (240)	1,509.4 (82)	652	Tesoro Petroleum	3.3	923.1 (14)	13.6 (195)	323.4 (351)
598	Primark	4.2	463.2 (43)	7.3 (394)	346.4 (344)	652	Fidelity Union Bncp	3.3	103.2 (511)	5.1 (485)	1,141.3 (153)
599	Lubrizol	4.2	188.6 (231)	13.5 (198)	160.9 (406)	654	Texas American Bshs	3.3	160.4 (279)	10.6 (270)	1,643.2 (72)
600	Bank of New England	4.2	147.3 (316)	8.7 (336)	1,372.7 (106)	655	Molex	3.3	64.8 (722)	9.1 (320)	59.8 (637)
601	Northern Trust	4.2	161.8 (276)	4.3 (527)	1,525.3 (81)	656	Lincoln First Banks	3.3	129.5 (370)	8.0 (365)	1,279.5 (120)
602	First Atlanta	4.2	129.7 (368)	12.4 (221)	1,368.9 (107)	657	Portland Genl Elec	3.2	181.8 (236)	50.4 (23)	727.9 (228)
603	National City	4.2	150.0 (307)	9.9 (293)	1,565.1 (77)	658	City Federal S & L	3.2	217.7 (181)	13.7 (193)	2,118.0 (50)
604	Charter	4.2	1,346.0 (7)	12.0 (229)	431.7 (314)	659	Southwest Airlines	3.2	139.8 (333)	12.8 (213)	183.2 (394)
605	Florida National Bks	4.2	96.2 (546)	7.0 (403)	846.4 (206)	660	United Banks of Colo	3.2	125.0 (401)	8.3 (351)	1,210.3 (138)
606	Provident Life & Acc	4.1	278.3 (115)	21.6 (114)	773.5 (219)	661	Third National	3.2	122.5 (406)	10.2 (280)	1,171.6 (149)
607	Tandem Computers	4.1	109.7 (467)	8.2 (355)	108.6 (472)	662	Society	3.2	134.7 (348)	9.3 (307)	1,355.3 (110)
608	Apple Computer	4.0	270.0 (127)	14.3 (183)	151.2 (415)	663	Atlantic Bancorp	3.1	99.2 (530)	9.2 (315)	1,060.8 (171)
609	Ameritrust	4.0	143.0 (326)	12.7 (215)	1,445.7 (94)	664	Dayton Power & Lt	3.1	305.7 (97)	39.4 (37)	730.7 (227)
610	Boston Edison	4.0	267.7 (130)	17.0 (148)	499.5 (290)	665	Dominion Bankshares	3.1	121.7 (412)	7.9 (368)	1,238.2 (129)
611	Fin Corp of America	4.0	457.8 (45)	43.2 (32)	5,687.9 (7)	666	Colonial Penn Group	3.1	407.0 (63)	15.3 (167)	362.2 (335)
612	Illinois Power	4.0	321.1 (90)	52.2 (21)	863.3 (203)	667	USLIFE	3.0	306.7 (95)	25.2 (95)	1,040.4 (177)
613	Oklahoma Gas & Elec	3.9	248.4 (150)	30.1 (69)	543.5 (278)	668	Northwestern Finl	3.0	89.5 (581)	5.8 (449)	822.6 (211)
614	Utd Energy Resources	3.9	1,031.0 (10)	7.4 (391)	693.2 (235)	669	First Kentucky Natl	3.0	102.0 (512)	9.9 (289)	1,097.0 (162)
615	California First Bank	3.9	118.2 (429)	4.7 (504)	1,114.3 (160)	670	Southmark	3.0	126.5 (392)	19.8 (127)	306.4 (354)
616	First of America Bank	3.9	112.2 (455)	6.8 (413)	1,065.6 (170)	670	Premier Industrial	3.0	119.2 (423)	12.2 (225)	77.9 (553)
617	Harris Bankcorp	3.9	202.6 (206)	8.1 (358)	1,928.1 (61)	672	Commerce Bancshares	3.0	112.6 (452)	11.7 (235)	1,163.7 (151)
618	TECO Energy	3.8	176.9 (246)	19.4 (129)	431.2 (315)	673	MGM/UA Enter	3.0	241.1 (156)	10.0 (285)	458.6 (304)
619	Peoples Energy	3.8	409.9 (61)	12.9 (208)	359.9 (337)	674	United Jersey Banks	2.9	116.5 (441)	8.1 (358)	1,235.3 (130)
620	Manufacturers Natl	3.7	148.2 (313)	9.3 (307)	1,558.0 (78)	675	Montana Power	2.9	166.5 (264)	30.2 (68)	576.3 (267)
621	Mercantile Bancorp	3.7	140.9 (330)	11.1 (255)	1,479.1 (89)	676	Public Service N M	2.9	136.5 (343)	40.0 (36)	854.0 (205)
622	Allied Bancshares	3.7	211.9 (191)	26.7 (89)	2,131.5 (48)	677	Marshall & Ilsley	2.9	119.5 (422)	10.9 (264)	1,165.6 (150)
622	U S Tobacco	3.7	103.3 (509)	19.1 (132)	100.6 (494)	678	Central Ill Pub Svc	2.9	255.4 (143)	29.8 (71)	535.1 (281)
624	Crown Central Petrol	3.7	450.5 (49)	1.1 (735)	176.3 (397)	679	Meridian Bancorp	2.9	139.1 (334)	11.3 (251)	1,303.6 (119)
625	Mitchell Energy & Dev	3.7	251.5 (144)	19.7 (128)	535.5 (280)	680	South Carolina Natl	2.8	88.0 (594)	8.9 (329)	812.9 (214)
625	State Street Boston	3.7	119.7 (421)	10.4 (274)	1,093.1 (164)	681	Bank of Virginia	2.8	145.2 (322)	10.6 (270)	1,357.5 (109)
627	Donaldson, Lufkin	3.7	196.1 (214)	6.5 (423)	1,476.7 (90)	681	Colorado Natl Bnkshs	2.8	99.9 (525)	7.8 (374)	868.6 (201)
628	Hartford National	3.7	114.1 (448)	10.4 (274)	1,268.8 (123)	683	Bancorp Hawaii	2.8	122.1 (409)	11.0 (261)	1,195.5 (143)
629	So Carolina E & G	3.7	265.2 (134)	28.3 (80)	641.5 (244)	684	Mountain Fuel Supply	2.8	206.1 (203)	20.2 (126)	336.8 (348)
630	First Pennsylvania	3.7	147.7 (315)	-4.3 (781)	1,405.7 (100)	685	Rochester Gas & Elec	2.7	275.7 (121)	31.4 (64)	546.3 (275)
631	Alexander & Baldwin	3.7	117.9 (430)	14.5 (181)	204.0 (377)	686	First American	2.7	127.6 (385)	9.5 (301)	1,275.9 (121)
632	Glendale Federal S&L	3.6	277.7 (117)	9.7 (295)	2,671.0 (33)	687	Kansas City Pwr & Lt	2.7	207.3 (200)	46.6 (27)	763.1 (222)
633	Intl Flavors & Frag	3.6	126.5 (392)	18.8 (135)	125.8 (443)	688	General Re	2.7	617.3 (28)	71.5 (11)	2,024.7 (53)
634	Louisville Gas & Elec	3.6	175.8 (248)	16.5 (150)	384.9 (330)	689	Equitable Bancorp	2.6	116.4 (442)	5.5 (466)	1,088.8 (166)
635	Center Bancorp	3.6	137.3 (339)	5.8 (449)	1,486.0 (88)	690	Central Fidelity Bks	2.6	116.1 (443)	9.4 (303)	1,039.1 (178)
636	Teradyne	3.6	69.8 (701)	5.9 (444)	70.2 (580)	691	Old Kent Financial	2.6	134.6 (349)	12.5 (220)	1,428.8 (96)
637	Tele-Communications	3.5	98.1 (537)	4.5 (514)	345.1 (345)	692	Pioneer Hi-Bred Intl	2.6	197.6 (209)	15.9 (156)	278.3 (362)
638	Transco Energy	3.5	1,086.0 (8)	37.6 (42)	1,024.5 (181)	693	BanCal Tri-State	2.6	155.5 (292)	4.1 (542)	1,494.6 (86)
639	First Alabama Bshs	3.5	99.5 (529)	11.4 (245)	924.4 (189)	694	American Petrofina	2.6	807.6 (17)	21.6 (114)	546.2 (276)
640	First Maryland Bncp	3.5	111.6 (458)	5.5 (465)	1,054.2 (173)	695	Turner Construction	2.6	667.7 (26)	4.5 (514)	170.1 (401)
641	Gulfstream Aerospace	3.5	166.5 (264)	15.3 (167)	149.1 (417)	696	First Florida Banks	2.6	109.2 (472)	13.3 (200)	1,097.2 (161)
642	AmSouth Bancorp	3.4	109.1 (473)	9.8 (292)	1,056.5 (172)	697	Wisconsin Pwr & Lt	2.5	219.4 (178)	21.6 (114)	348.0 (343)
643	Kansas Power & Light	3.4	250.0 (148)	24.3 (104)	497.6 (291)	698	SouthTrust	2.5	117.9 (430)	11.1 (255)	1,192.0 (144)

Source: Media General Financial Services, Inc.; Forbes.

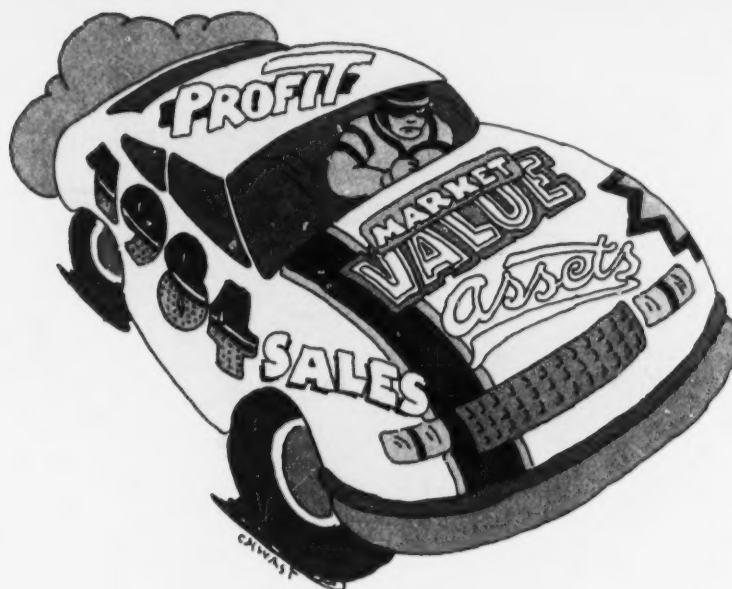
The Forbes 500s—Jobs And Productivity

Rank	Company	Employees (000)	Per employee (\$000)		
			Sales (rank)	Profits (rank)	Assets (rank)
699	Delmarva Power & Lt	2.5	259.1 (139)	33.9 (56)	611.4 (253)
700	Citizens & South SC	2.5	80.7 (637)	8.1 (358)	822.3 (217)
701	Cullen/Frost Bankers	2.5	129.3 (372)	-9.0 (797)	1,229.9 (131)
702	Tosco	2.5	1,003.0 (11)	-32.6 (807)	383.7 (331)
703	Bergen Brunswig	2.5	639.3 (27)	8.8 (333)	142.2 (423)
704	PSFS	2.5	456.5 (47)	10.7 (268)	4,866.2 (11)
705	Moore Financial	2.4	117.4 (434)	9.3 (307)	1,132.4 (154)
706	Toledo Edison	2.4	207.5 (199)	52.8 (19)	987.6 (184)
707	Puget Sound Pwr & Lt	2.4	214.9 (185)	42.3 (34)	881.4 (198)
708	American Fletcher	2.4	133.1 (354)	9.2 (315)	1,403.6 (101)
709	Southwestern Pub Svc	2.4	313.9 (91)	41.8 (35)	581.6 (263)
710	Public Service N H	2.4	196.1 (214)	64.2 (14)	882.3 (197)
711	Centran	2.4	129.3 (372)	6.4 (428)	1,226.0 (132)
712	Mercantile Bankshares	2.3	101.3 (515)	12.7 (215)	911.0 (191)
713	Affiliated Bshs Colo	2.3	107.0 (491)	9.3 (308)	971.2 (187)
714	Pioneer	2.3	445.2 (51)	31.7 (63)	422.4 (318)
715	Homestake Mining	2.3	96.9 (544)	18.9 (134)	219.5 (371)
716	Equimark	2.3	148.7 (312)	-4.9 (782)	1,426.5 (97)
717	Republic New York	2.3	440.0 (53)	37.6 (42)	4,497.4 (13)
718	Boatmen's Bancshares	2.2	118.6 (426)	11.4 (245)	1,567.0 (76)
719	Arizona Bancwest	2.2	121.5 (413)	8.6 (341)	1,240.6 (127)
720	Central Bancshares	2.2	129.0 (376)	11.2 (253)	1,247.4 (125)
721	Continental Bancorp	2.2	145.6 (320)	13.6 (195)	1,463.6 (91)
722	Shared Medical Sys	2.2	95.8 (550)	12.4 (221)	71.9 (573)
723	IPALCO Enterprises	2.2	194.9 (216)	30.7 (66)	609.8 (255)
724	Horizon Bancorp	2.2	94.2 (554)	8.7 (336)	1,118.8 (158)
725	Intergraph	2.2	117.2 (436)	13.6 (195)	117.0 (454)
726	Integrated Resources	2.1	153.1 (295)	27.4 (87)	440.7 (311)
727	First Hawaiian	2.1	127.1 (388)	10.0 (285)	1,240.6 (127)
728	Central Maine Power	2.1	7.7 (918)	24.9 (98)	504.1 (289)
729	First Empire State	2.1	108.9 (475)	2.5 (645)	991.8 (183)
730	First Boston	2.1	711.2 (20)	38.5 (39)	10,558.0 (5)
731	Golden West Financial	2.1	443.7 (52)	37.2 (46)	3,939.2 (16)
732	Great American Fed	2.1	265.3 (133)	13.7 (193)	2,363.4 (40)
733	RIHT Financial	2.1	107.5 (487)	2.5 (645)	986.0 (185)
734	CharterCorp	2.1	131.4 (360)	9.3 (307)	1,306.3 (118)
735	Indiana National	2.1	136.0 (344)	6.9 (410)	1,489.6 (87)
736	Atlantic City Electric	2.0	257.4 (141)	33.0 (57)	567.4 (270)
736	Marine	2.0	129.2 (375)	8.4 (345)	1,222.1 (135)
738	United Missouri Bshs	2.0	111.7 (457)	13.1 (205)	1,344.9 (112)
739	Riggs National	2.0	194.3 (218)	12.0 (229)	2,438.0 (37)
740	Union National	2.0	100.9 (519)	7.0 (403)	1,119.0 (157)
741	Kansas Gas & Electric	1.9	203.0 (205)	55.5 (18)	918.5 (190)
742	Commerce Union	1.9	128.9 (378)	7.4 (391)	1,225.1 (133)
743	Kentucky Utilities	1.9	267.2 (131)	34.0 (55)	614.4 (252)
744	Amerifin	1.9	1.7 (808)	-12.0 (800)	3,799.3 (18)
745	Super Food Services	1.9	677.9 (24)	3.5 (576)	85.2 (529)
746	City National	1.8	117.1 (437)	9.4 (303)	1,127.5 (156)
747	Suburban Bancorp	1.8	128.0 (383)	12.4 (221)	1,414.5 (98)
748	Valero Energy	1.8	836.6 (16)	25.0 (97)	826.6 (210)
749	Natl Bancshares Texas	1.8	129.0 (376)	9.9 (289)	1,315.1 (116)
750	Citizens Fidelity	1.8	155.3 (293)	16.3 (153)	1,506.4 (83)
751	Noble Affiliates	1.8	153.3 (298)	13.2 (203)	408.5 (322)
752	Price Co	1.7	451.3 (48)	10.2 (280)	109.2 (470)
752	First National Cinc	1.7	145.1 (323)	14.6 (180)	1,506.1 (84)

Rank	Company	Employees (000)	Per employee (\$000)		
			Sales (rank)	Profits (rank)	Assets (rank)
754	Marion Laboratories	1.7	114.6 (447)	11.5 (240)	90.0 (512)
755	Deposit Guaranty	1.7	137.1 (340)	10.4 (274)	1,348.1 (111)
756	Dauphin Deposit	1.7	107.5 (487)	9.8 (292)	1,329.7 (115)
757	Zions Utah Bancorp	1.7	144.5 (324)	14.5 (181)	1,364.2 (108)
758	Idaho Power	1.7	223.1 (175)	52.3 (20)	901.8 (192)
759	Sumitomo Bank Cal	1.6	153.0 (300)	5.4 (471)	1,496.4 (85)
760	Louisiana Land	1.6	772.6 (19)	58.3 (17)	1,043.8 (176)
761	U S Trust	1.6	145.9 (319)	11.4 (245)	1,449.1 (93)
762	First Commerce	1.6	133.8 (352)	8.0 (365)	1,268.1 (124)
763	Minnesota Power	1.6	236.5 (162)	34.2 (54)	678.5 (237)
764	Iowa-Illinois G & E	1.6	331.5 (84)	38.4 (40)	717.0 (230)
765	United Illuminating	1.5	291.4 (109)	52.2 (21)	764.4 (221)
766	Gibraltar Financial	1.5	416.7 (58)	21.2 (120)	3,939.4 (15)
767	Central Bancorp	1.5	191.1 (227)	14.9 (175)	1,890.4 (64)
768	First Okla Bancorp	1.5	207.8 (198)	-29.4 (805)	1,936.4 (59)
769	Toledo Trustcorp	1.5	132.9 (356)	14.0 (185)	1,458.2 (92)
770	American Security	1.5	229.0 (170)	21.5 (118)	2,552.8 (35)
771	Cray Research	1.5	116.9 (439)	18.0 (143)	192.1 (386)
772	Merchants National	1.5	158.9 (283)	6.2 (435)	1,436.1 (95)
773	First Federal Michigan	1.4	559.9 (32)	22.1 (110)	5,578.3 (8)
774	Imperial Corp of Am	1.4	411.4 (60)	-24.3 (804)	4,287.9 (14)
775	Washington Water Pr	1.4	245.7 (153)	49.1 (24)	890.0 (196)
776	Old Stone	1.3	197.2 (211)	11.4 (245)	1,716.5 (68)
777	Florida Federal S&L	1.3	282.0 (113)	0.7 (745)	2,916.2 (30)
778	Dorchester Gas	1.2	972.9 (13)	11.7 (235)	429.0 (316)
779	TIE/Communications	1.2	270.1 (126)	29.3 (76)	299.0 (358)
780	Fedl National Mtge	1.2	7,101.0 (1)	63.3 (15)	66,150.0 (1)
781	Guarantee Finl Calif	1.2	213.5 (190)	3.0 (607)	2,013.5 (54)
782	Western S&L	1.2	280.9 (114)	16.0 (155)	2,499.4 (36)
783	Liberty National	1.1	211.7 (192)	12.8 (213)	2,011.7 (55)
784	Tucson Electric Power	1.1	327.7 (85)	92.2 (6)	1,666.5 (70)
785	BancTEXAS Group	1.1	184.1 (235)	3.2 (597)	1,902.5 (63)
786	El Paso Electric	1.1	276.4 (119)	79.8 (10)	1,273.6 (122)
787	BancOklahoma	1.1	149.8 (308)	13.9 (190)	1,940.0 (58)
788	Valley Fed Sav & Loan	1.0	241.3 (155)	1.6 (719)	2,272.3 (43)
789	Washington Mutual	1.0	333.7 (82)	7.5 (388)	3,505.4 (20)
790	Amer Savings & Loan	0.9	361.4 (75)	19.1 (132)	3,575.0 (19)
791	Whitney Holding	0.9	236.9 (161)	36.1 (49)	2,370.5 (39)
792	TRANSOHIO Finl	0.8	307.9 (94)	5.2 (480)	3,013.3 (28)
793	Mesa Petroleum	0.8	479.4 (41)	86.7 (8)	2,846.4 (31)
794	Citadel Holding	0.8	257.1 (142)	8.5 (342)	2,751.7 (32)
795	Pacific Resources	0.8	1,965.0 (4)	14.1 (184)	807.5 (215)
796	Convergent Technolgs	0.7	222.8 (176)	20.3 (125)	348.1 (342)
797	Bacardi	0.7	239.5 (158)	80.3 (9)	385.8 (329)
798	Fin Cp Santa Barbara	0.7	299.9 (101)	-30.5 (806)	3,402.6 (22)
799	Gibraltar Savings	0.7	684.2 (23)	65.4 (13)	5,450.1 (9)
800	United Financial Gp	0.7	499.7 (36)	-2.4 (775)	4,927.7 (10)
801	Farm & Home Savings	0.7	401.4 (68)	-3.4 (779)	3,827.6 (17)
802	Broadview Financial	0.7	292.4 (108)	12.3 (224)	2,961.1 (29)
803	Southland Royalty	0.6	566.8 (30)	45.3 (31)	1,191.9 (145)
804	Student Loan Mktng	0.6	1,600.0 (5)	117.0 (2)	16,138.0 (2)
805	First Executive	0.4	3,158.0 (3)	103.0 (5)	11,318.0 (4)
806	Columbia S & L	0.4	783.1 (18)	108.0 (4)	13,597.0 (3)
807	Telerate	0.2	384.1 (70)	116.0 (3)	652.3 (241)
808	MGM/UA Home Ent	0.1	1,427.0 (6)	346.0 (1)	1,220.0 (136)

Source: Media General Financial Services, Inc.; Forbes

Ranking The Forbes 500s



The alphabetical listings in the table that follows contain a summary of The Forbes 500s rankings. The columns to the left of each company's name indicate its position on the various lists. The performance figures on which those rankings are based appear in the columns on the right.

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
373	236	41	82	Abbott Laboratories	2,824	2,928	5,480	347.6	448.2	33.2
■	■	178	■	Advanced Micro Devices	414	488	1,813	47.2	85.6	11.5
10	27	86	89	Aetna Life & Casualty	47,626	14,411	3,583	325.2	356.5	52.8
459	■	■	■	Affiliated Bkshs Colo	2,248	248	147	21.5	28.3	2.3
44	298	412	297	H F Ahmanson	20,226	2,213	859	107.9	128.7	6.5
456	370	249	278	Air Prods & Chems	2,256	1,662	1,387	115.0	300.4	17.8
■	149	409	410	Albertson's	936	4,279	863	70.3	115.2	33.0
■	235	■	447	Alco Standard	1,085	2,939	676	59.9	91.1	15.7

■ Not on 500 list.

Source: Media General Financial Services, Inc.; Forbes.

General notes: 1) This list includes U.S.-based companies that are publicly owned. 2) Fiscal year-end results are used for companies with fiscal years that end in December and January. For all other companies, trailing 12-month results are used for sales and profits, and assets are as of the most recent quarter. 3) For nonfinancial companies, sales includes net sales and other operating revenue, excluding excise taxes for oil, liquor and tobacco companies. For financial companies, sales includes total operating income and other income. 4) Market value is

calculated by multiplying the Dec. 30, 1983 closing price of common stock by the number of shares outstanding at that time. 5) Net profits and cash flow are from continuing operations before unusual and extraordinary items. In prior years profits included discontinued operations, so some 1982 profit ranks may not be comparable. Profits for insurance operations exclude realized gains or losses. 6) Cash flow is net profits plus depreciation, depletion and amortization. 7) The number of employees is an average figure for the year.

Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
■	■	■	486	Alexander & Baldwin	745	430	468	53.1	83.8	3.7
■	285	■	■	Allegheny Intl	1,940	2,348	366	-3.9	57.6	38.8
289	359	275	198	Allegheny Power	3,561	1,724	1,297	169.7	283.1	5.8
123	■	417	322	Allied Bancshares	7,895	785	853	98.8	109.5	3.7
128	44	112	68	Allied Corp	7,647	10,022	2,980	410.0	878.0	117.8
424	184	361	249	Allied Stores	2,427	3,676	1,001	128.5	209.1	63.0
■	457	■	■	Allis-Chalmers	1,054	1,300	223	-133.2	-91.2	17.3
■	■	■	474	ALLTEL	1,370	606	459	55.2	143.5	6.2
155	109	83	202	Alcoa	6,267	5,263	3,632	164.5	510.6	39.1
231	290	215	■	AMAX	4,448	2,290	1,578	-489.0	-304.1	13.3
■	■	489	■	Amdahl	724	778	711	43.3	100.4	5.8
156	62	141	153	Amerada Hess	6,217	8,369	2,396	205.3	611.1	8.1
242	140	96	72	American Brands	4,304	4,436	3,256	390.3	489.4	70.9
486	234	205	212	Amer Broadcasting	2,090	2,940	1,631	159.8	213.0	13.8
371	207	360	327	American Can	2,830	3,346	1,001	97.5	180.8	29.8
346	190	137	201	American Cyanamid	3,056	3,535	2,450	166.4	349.4	39.5
70	142	107	63	American Elec Power	12,832	4,368	3,079	428.0	796.0	24.7
14	45	27	45	American Express	43,981	9,770	6,961	514.7	514.7	67.2
308	■	■	■	American Fletcher	3,377	320	136	22.1	27.3	2.4
61	163	228	107	American General	15,061	3,953	1,513	289.8	311.8	13.8
■	■	432	478	American Greetings	683	804	828	54.8	70.1	17.8
343	123	24	35	American Home Prod	3,086	4,856	7,735	627.2	722.8	54.6
448	209	115	148	Amer Hospital Supply	2,280	3,310	2,932	211.9	287.9	33.2
88	159	58	64	American Intl Group	10,556	3,996	4,665	427.3	457.5	24.0
■	438	312	295	Amer Medical Intl	1,706	1,386	1,144	108.2	185.2	31.0
■	211	■	■	American Motors	1,724	3,272	514	-258.3	-171.3	25.1
302	■	■	332	American Natl Ins	3,429	752	623	93.5	98.8	8.1
257	205	314	195	Am Natural Resources	3,944	3,354	1,130	171.3	389.1	11.3
■	318	■	473	American Petrofina	1,399	2,069	597	55.3	139.8	2.6
321	■	■	■	Amer Savings & Loan	3,278	331	111	17.5	20.6	0.9
274	■	■	■	American Security	3,724	334	215	31.4	36.0	1.5
■	302	408	438	American Standard	1,622	2,181	865	62.6	128.8	38.6
■	67	306	268	American Stores	1,627	7,984	1,171	117.9	205.2	61.0
1	3	2	1	American Tel & Tel†	149,530	69,403	59,392	5,746.6	15,600.8	977.3
135	■	■	■	Amerifin	7,112	3	362	-22.4	-21.6	1.9
55	51	32	17	Ameritech	18,512	9,041	6,229	1,064.8	2,435.3	99.5
170	■	■	■	Ameritrust	5,797	573	452	51.1	60.6	4.0
■	293	■	■	Amfac	1,439	2,253	490	-21.3	25.4	26.6
■	413	75	205	AMP	1,238	1,515	4,101	163.1	226.4	20.5
219	126	194	142	AMR	4,728	4,763	1,747	227.9	525.1	42.0
280	■	■	■	AmSouth Bancorp	3,637	375	242	33.6	40.1	3.4
■	■	483	■	Analog Devices	235	238	726	23.6	37.2	3.4
■	435	■	■	Anderson, Clayton	472	1,402	352	27.5	53.5	16.4
241	86	110	80	Anheuser-Busch Cos	4,330	6,034	3,025	348.0	535.3	38.7
■	■	244	465	Apple Computer	607	1,085	1,443	57.6	81.3	4.0
■	217	■	481	ARA Services	1,407	3,156	609	54.2	154.9	116.0
407	127	183	290	Archer Daniels Midland	2,550	4,733	1,786	110.4	230.4	8.5
381	■	■	■	Arizona Bancwest	2,760	270	162	19.1	26.0	2.2
236	■	276	118	Arizona Public Service	4,386	1,074	1,292	264.8	354.9	7.3
■	460	321	453	Arkla	1,732	1,297	1,112	59.1	112.2	5.3

■ Not on 500 list. †Predivestiture results; operating companies also included in tables.

Source: Media General Financial Services, Inc.; Forbes.

Ranking The Forbes 500s

—Where they rank: 1983—				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
285	154	251	■	Armco	3,609	4,165	1,383	-273.0	-66.4	50.0
■	427	■	436	Armstrong World Inds	955	1,439	684	63.1	118.5	19.8
460	415	421	458	ASARCO	2,227	1,512	848	58.3	113.3	9.9
254	71	452	329	Ashland Oil	4,063	7,838	787	94.7	279.0	29.8
499	182	393	275	Associated Dry Goods	2,004	3,718	897	115.5	188.1	60.0
315	■	■	■	Atlantic Bancorp	3,330	311	243	28.8	36.5	3.1
■	■	■	429	Atlantic City Electric	1,140	517	401	66.2	104.6	2.0
36	15	14	11	Atlantic Richfield	23,282	25,147	10,802	1,547.9	3,519.8	50.6
■	■	283	418	Auto Data Processing	705	816	1,247	68.8	133.5	16.3
154	243	481	311	Avco	6,388	2,806	727	102.9	145.7	26.0
■	440	208	428	Avnet	847	1,375	1,614	66.3	78.6	8.1
447	227	172	203	Avon Products	2,286	3,000	1,872	164.4	231.7	38.6
■	■	■	455	Bacardi	282	175	638	58.8	63.0	0.7
468	351	262	472	Baker International	2,165	1,788	1,342	55.4	55.4	23.0
266	376	292	146	Baltimore Gas & Elec	3,810	1,639	1,221	216.5	375.2	9.1
133	■	446	360	Banc One	7,270	743	802	83.3	99.2	5.9
262	■	■	■	BanCal Tri-State	3,867	402	228	10.7	15.5	2.6
350	■	■	■	Banco Popular PR	2,974	295	119	26.8	31.1	4.3
159	■	■	■	BancOhio	6,062	608	185	18.5	30.1	5.5
481	■	■	■	BancOklahoma	2,103	162	138	15.1	17.6	1.1
307	■	■	■	Bancorp Hawaii	3,377	345	210	31.0	37.3	2.8
476	■	■	■	BancTEXAS Group	2,123	205	124	3.6	7.5	1.1
47	263	463	236	Bank of Boston	19,538	2,599	766	135.7	168.0	14.0
169	■	■	■	Bank of New England	5,801	622	204	36.6	41.8	4.2
72	447	■	337	Bank of New York	12,797	1,340	485	90.6	106.9	8.4
264	■	■	■	Bank of Virginia	3,850	412	197	30.2	36.0	2.8
3	29	103	71	BankAmerica	121,176	13,299	3,140	390.5	642.6	88.2
18	173	263	124	Bankers Trust N Y	40,003	3,852	1,338	254.0	286.9	11.8
95	■	■	367	Barnett Banks Fla	9,397	988	612	81.9	106.8	9.4
472	343	95	145	Baxter Travenol Labs	2,127	1,842	3,275	218.1	304.2	32.3
224	■	■	■	BayBanks	4,639	466	243	32.0	46.2	4.8
216	50	101	157	Beatrice Foods	4,788	9,441	3,163	200.1	390.7	78.0
■	■	465	393	Becton, Dickinson	1,076	1,120	762	73.5	130.0	20.2
52	54	31	18	Bell Atlantic	18,930	8,883	6,301	1,026.1	2,403.6	102.7
31	39	21	13	BellSouth	24,083	10,681	8,136	1,371.5	3,041.5	125.9
144	393	470	303	Beneficial Corp	6,716	1,582	753	105.6	138.0	13.1
■	390	■	■	Bergen Brunswig	353	1,585	299	21.7	25.0	2.5
■	■	231	■	Berkshire Hathaway	1,856	624	1,502	48.6	56.6	4.5
■	317	■	■	Best Products	1,423	2,081	466	37.1	72.2	18.0
229	119	270	■	Bethlehem Steel	4,457	4,898	1,318	-314.2	-62.5	52.8
■	■	392	■	Big Three Industries	1,098	669	906	45.3	119.4	5.2
■	481	284	■	Black & Decker	1,049	1,227	1,239	40.5	93.2	15.1
■	487	■	■	Blue Bell	654	1,216	425	51.0	72.5	28.0
294	■	■	■	Boatmen's Bancshares	3,505	265	182	25.4	30.2	2.2
129	37	71	79	Boeing	7,471	11,129	4,242	355.0	720.0	84.6
369	197	307	443	Boise Cascade	2,838	3,451	1,170	60.4	222.2	28.0
385	150	211	210	Borden	2,720	4,265	1,582	160.4	255.9	32.6
401	189	153	176	Borg-Warner	2,617	3,542	2,115	182.6	297.3	77.1
500	■	■	422	Boston Edison	1,995	1,069	430	67.9	154.9	4.0
347	168	36	69	Bristol-Myers	3,007	3,917	5,760	408.0	474.6	35.7

■ Not on 500 list.

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Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
498	■	■	■	Broadview Financial	2,019	199	22	8.4	11.5	0.7
■	■	435	369	Brown-Forman Dist	1,012	786	818	80.6	98.1	4.8
■	408	■	414	Brown Group	646	1,529	660	70.1	93.3	28.0
■	■	247	361	Browning-Ferris Inds	787	875	1,402	83.2	176.0	15.5
■	486	■	430	Brunswick	817	1,216	610	66.1	110.5	18.6
463	219	358	287	Burlington Industries	2,195	3,121	1,004	111.5	245.0	53.0
86	137	80	66	Burlington Northern	10,901	4,508	3,678	413.2	670.6	45.1
251	148	146	162	Burroughs	4,098	4,296	2,289	192.5	597.9	62.9
■	395	444	439	Cabot	1,328	1,579	805	62.0	137.1	7.4
65	403	■	372	CalFed	14,329	1,548	434	80.5	91.5	4.4
239	■	■	■	California First Bank	4,347	461	172	18.2	26.5	3.9
467	196	162	181	Campbell Soup	2,173	3,483	1,967	178.0	275.0	40.5
■	■	169	279	Capital Cities Comm	1,053	762	1,887	114.7	155.0	7.6
217	394	378	260	Capital Holding	4,784	1,581	960	123.5	134.1	8.3
■	203	164	161	Carnation	1,748	3,365	1,944	194.8	249.3	21.1
193	373	255	136	Carolina Power & Light	5,294	1,647	1,375	239.3	419.9	8.7
496	186	430	424	Carter Hawley Hale	2,029	3,633	830	67.5	142.4	58.0
235	■	■	■	Carteret Savings	4,396	523	68	12.2	22.8	8.1
■	375	■	■	Castle & Cooke	1,079	1,642	499	34.5	64.5	35.5
136	106	63	■	Caterpillar Tractor	6,968	5,424	4,496	-288.0	218.0	58.4
349	139	163	169	CBS	2,990	4,458	1,966	187.2	284.2	31.6
158	■	■	■	CBT	6,072	555	241	38.5	48.4	5.4
364	212	329	286	Celanese	2,869	3,261	1,082	112.0	325.0	37.0
436	465	377	285	Centel	2,352	1,272	970	113.3	279.8	13.6
189	■	■	■	Center Bancorp	5,354	495	200	20.8	30.3	3.6
176	261	184	116	Central & South West	5,716	2,613	1,783	267.4	460.2	9.0
374	■	■	■	Central Bancorp	2,822	285	158	22.3	28.9	1.5
379	■	■	■	Central Bancshares	2,769	286	155	24.8	29.4	2.2
389	■	■	■	Central Fidelity Banks	2,702	302	196	24.5	31.0	2.6
■	■	■	349	Central Ill Pub Svc	1,536	733	530	85.5	144.3	2.9
■	■	■	494	Central Maine Power	1,055	456	267	52.2	78.0	2.1
■	397	■	■	Central Soya	636	1,575	216	23.3	43.4	8.2
359	■	■	■	Centran	2,884	304	74	15.1	20.4	2.4
■	479	■	■	CFS Continental	327	1,233	203	17.0	31.5	4.3
288	151	209	365	Champion International	3,576	4,264	1,588	82.2	268.9	39.3
■	100	■	■	Charter	1,813	5,566	187	50.4	88.3	4.2
390	■	■	■	CharterCorp	2,701	272	178	19.2	19.2	2.1
4	57	213	62	Chase Manhattan	81,921	8,523	1,581	429.6	510.9	37.0
9	118	268	99	Chemical New York	51,165	4,903	1,325	305.6	347.8	19.5
■	367	269	251	Chesebrough-Pond's	1,172	1,685	1,321	127.9	154.3	21.6
143	30	93	44	Chrysler	6,772	13,240	3,365	525.8	983.0	81.5
292	355	418	356	Chubb	3,539	1,761	852	84.4	90.4	7.7
21	33	98	70	CIGNA	35,117	12,564	3,206	400.5	400.5	41.6
355	443	■	222	Cincinnati G & E	2,928	1,369	541	145.9	221.8	5.1
■	■	476	■	Cincinnati Milacron	629	559	744	-10.3	12.8	9.3
462	■	■	■	Citadel Holding	2,207	206	40	6.8	10.0	0.8
2	20	59	26	Citicorp	14,655	17,037	4,625	860.0	1,059.0	62.2
137	■	■	463	Citizens & Southern Ga	6,933	684	442	57.9	79.2	5.7
493	■	■	■	Citizens & Southern SC	2,052	201	185	20.2	27.7	2.5
393	■	■	■	Citizens Fidelity	2,668	275	255	28.8	33.0	1.8

■ Not on 500 list.

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Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
142	■	■	■	City Federal S & L	6,795	698	147	43.9	50.0	3.2
111	92	256	187	City Investing	8,361	5,948	1,374	175.0	313.0	63.2
490	■	■	■	City National	2,071	215	202	17.3	22.1	1.8
245	490	295	127	Cleveland Elec Illum	4,267	1,210	1,214	246.0	340.3	5.4
■	■	500	408	Clorox	631	935	694	70.7	90.9	5.6
313	91	499	336	Coastal Corp	3,338	5,963	695	91.6	240.4	6.0
197	77	25	42	Coca-Cola	5,228	6,829	7,295	558.3	785.6	40.3
395	122	190	170	Colgate-Palmolive	2,664	4,865	1,763	186.2	248.1	43.0
■	476	■	■	Colonial Penn Group	1,105	1,241	387	46.7	46.7	3.1
419	■	■	■	Colorado Natl Bnks	2,463	283	181	22.2	37.3	2.8
■	396	279	320	Colt Industries	1,177	1,576	1,271	99.3	137.0	21.4
196	112	257	166	Columbia Gas System	5,238	5,078	1,369	191.0	395.4	12.0
206	■	■	■	Columbia S & L	4,990	287	51	39.9	42.3	0.4
410	477	326	246	Combined International	2,514	1,235	1,105	131.3	183.6	7.4
403	221	338	386	Combustion Engineering	2,585	3,092	1,052	76.2	163.4	37.9
108	■	■	■	Comerica	8,556	780	315	48.7	58.1	5.3
300	■	■	■	Commerce Bancshares	3,477	336	238	34.9	39.5	3.0
432	■	■	■	Commerce Union	2,369	249	97	14.4	19.0	1.9
62	131	67	28	Commonwealth Edison	15,048	4,634	4,348	802.3	1,212.7	17.5
■	■	288	■	Computervision	349	400	1,228	35.3	64.3	4.6
■	272	■	485	ConAgra	1,290	2,485	631	53.2	81.9	18.2
114	102	97	40	Consolidated Edison	8,247	5,516	3,227	575.8	865.6	22.4
386	78	238	177	Consolidated Foods	2,720	6,789	1,478	179.6	303.1	91.2
■	445	436	432	Consol Freightways	990	1,355	817	65.5	129.1	17.4
312	198	252	207	Consol Natural Gas	3,358	3,445	1,382	162.8	365.2	7.5
109	232	289	81	Consumers Power	8,469	2,974	1,228	347.8	534.4	13.0
375	■	■	■	Continental Bancorp	3,239	322	243	30.1	33.4	2.2
97	165	259	■	Continental Corp	9,278	3,947	1,354	14.5	34.4	18.0
279	125	222	159	Continental Group	3,653	4,819	1,529	199.2	429.2	43.3
15	141	405	313	Continental Illinois	42,097	4,381	878	101.2	158.7	12.6
246	312	235	191	Continental Telecom	4,228	2,101	1,493	172.4	459.2	21.8
103	134	198	209	Control Data	8,778	4,583	1,725	161.7	361.0	55.9
■	■	410	■	Convergent Technologies	255	163	861	14.9	18.9	0.7
■	341	236	403	Cooper Industries	1,949	1,850	1,492	71.2	139.1	30.4
■	■	492	340	Adolph Coors	1,156	1,110	709	89.3	156.3	9.0
105	■	■	364	CoreStates Financial	8,587	896	477	83.0	98.2	5.6
■	387	239	449	Corning Glass Works	1,775	1,589	1,470	59.5	165.6	28.3
■	■	278	381	Cox Communications	940	615	1,277	78.0	173.9	7.0
415	157	173	165	CPC International	2,483	4,011	1,868	191.6	305.8	38.1
■	■	438	■	Cray Research	279	170	811	26.1	45.5	1.5
34	266	■	■	Crocker National	23,393	2,560	508	-10.4	37.0	14.9
■	368	■	■	Crown Central Petrol	653	1,668	112	4.0	48.3	3.7
■	459	■	■	Crown Cork & Seal	822	1,298	492	51.5	89.9	12.9
426	248	364	345	Crown Zellerbach	2,411	2,709	993	87.8	186.9	22.2
87	94	84	115	CSX	10,835	5,787	3,614	271.6	586.6	61.4
345	■	■	■	Cullen/Frost Bankers	3,064	322	213	-22.3	-14.0	2.5
■	384	469	■	Cummins Engine	1,259	1,605	756	24.7	94.8	18.8
484	240	212	293	Dana	2,095	2,865	1,581	109.1	196.6	31.8
184	47	81	60	Dart & Kraft	5,418	9,714	3,653	435.1	613.7	77.1
■	■	424	■	Data General	885	867	843	29.0	94.8	15.0

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Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
454	■	■	■	Dauphin Deposit	2,260	183	135	16.7	16.7	1.7
286	76	111	131	Dayton-Hudson	3,586	6,963	3,013	243.2	376.9	85.5
446	■	■	262	Dayton Power & Light	2,287	957	509	123.2	17.7	3.1
164	160	126	■	Deere	5,947	3,995	2,608	29.5	233.8	47.1
■	■	■	351	Delmarva Power & Light	1,533	650	571	85.1	137.1	2.5
327	171	214	■	Delta Air Lines	3,230	3,883	1,580	-13.9	321.3	37.5
■	■	396	384	Deluxe Check Printers	403	620	893	76.6	97.5	10.0
445	■	■	■	Deposit Guaranty	2,294	233	126	17.7	23.8	1.7
115	289	182	78	Detroit Edison	8,195	2,310	1,792	364.6	547.0	11.1
162	156	131	284	Diamond Shamrock	6,024	4,026	2,515	113.7	596.4	12.1
208	124	76	121	Digital Equipment	4,950	4,827	4,070	262.2	262.2	75.8
417	448	177	352	Walt Disney	2,466	1,339	1,819	84.9	247.0	29.0
265	■	■	■	Dominion Bankshares	3,826	376	206	24.5	30.3	3.1
126	262	175	117	Dominion Resources	7,691	2,612	1,834	266.0	561.3	12.7
181	■	■	■	Donaldson, Lufkin	5,445	723	200	24.0	31.3	3.7
■	405	240	280	R R Donnelley & Sons	1,204	1,546	1,467	114.4	186.3	16.5
■	495	■	■	Dorchester Gas	521	1,182	360	14.2	39.7	1.2
■	■	334	382	Dover	704	1,010	1,072	77.5	116.1	12.9
75	38	30	105	Dow Chemical	11,981	10,951	6,536	293.0	1,134.0	55.6
■	■	104	282	Dow Jones	700	866	3,116	114.2	151.6	6.1
333	199	203	■	Dresser Industries	3,181	3,435	1,646	22.1	220.1	40.3
29	9	9	16	E I du Pont	24,432	35,173	12,421	1,127.0	2,846.0	162.1
132	278	133	61	Duke Power	7,379	2,420	2,503	431.3	755.9	20.6
■	417	88	228	Dun & Bradstreet	1,186	1,510	3,496	142.0	189.4	26.0
337	■	450	224	Duquesne Light	3,146	800	789	145.2	225.0	5.0
■	■	388	■	E-Systems	371	827	923	49.9	62.0	12.0
269	166	■	■	Eastern Air Lines	3,758	3,942	233	-305.1	-21.4	38.2
■	492	■	■	Eastern Gas & Fuel	1,266	1,200	548	42.7	100.2	7.9
85	41	8	41	Eastman Kodak	10,928	10,170	12,606	565.0	1,217.0	125.5
449	253	187	292	Eaton	2,279	2,674	1,769	109.6	200.8	41.0
■	271	340	369	Jack Eckerd	1,034	2,486	1,040	80.6	1.3.8	31.3
■	■	371	■	EG&G	339	904	981	46.6	56.5	19.0
■	■	■	346	El Paso Electric	1,393	302	435	87.3	99.0	1.1
■	■	174	433	Electronic Data Systems	451	695	1,849	65.2	90.7	13.3
409	187	60	96	Emerson Electric	2,519	3,599	4,558	311.0	417.4	51.4
■	366	454	357	Emhart	1,018	1,686	783	84.3	126.5	29.4
■	313	346	393	Engelhard	889	2,099	1,033	73.5	107.4	7.1
323	193	290	415	ENSERCH	3,259	3,502	1,222	69.6	259.5	20.3
■	462	■	435	Entex	997	1,293	452	63.2	108.4	5.0
324	■	■	■	Equipmark	3,254	339	24	-11.1	-8.2	2.3
362	■	■	■	Equitable Bancorp	2,874	307	363	14.5	23.4	2.6
314	132	199	248	Esmark	3,338	4,587	1,719	128.7	217.3	60.0
■	356	353	276	Ethyl	1,510	1,745	1,014	115.4	211.2	13.5
■	453	■	■	Evans Products	872	1,352	132	-63.9	-40.5	13.0
7	1	3	3	Exxon	62,963	88,561	31,623	4,978.0	8,505.8	156.0
391	■	■	■	Farm & Home Savings	2,695	283	93	-2.4	0.9	0.7
■	414	■	■	Farm House Foods	285	1,515	51	0.8	0.8	4.7
495	■	246	235	Farmers Group	2,041	790	1,417	137.7	136.2	12.2
■	499	■	■	Federal Co	348	1,168	253	25.2	53.8	13.0
■	493	158	301	Federal Express	1,127	1,194	2,038	106.4	199.2	19.1

■ Not on 500 list.

Source: Media General Financial Services, Inc.; Forbes

Ranking The Forbes 500s

—Where they rank: 1983—				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
5	59	226	388	Fedl National Mortgage	78,917	8,472	1,514	75.5	75.5	1.2
211	55	127	85	Federated Dept Strs	4,901	8,690	2,605	338.3	544.5	124.0
177	■	■	■	Fidelcor	5,662	525	202	46.8	52.1	3.3
268	■	■	■	Fidelity Union Bancorp	3,766	340	181	16.7	22.1	3.3
38	346	399	190	Fin Corp of America	22,700	1,827	887	172.5	198.9	4.0
418	■	■	■	Fin Corp Santa Barbara	2,463	217	35	-22.1	-22.1	0.7
405	158	333	324	Firestone	2,579	3,998	1,077	98.0	224.0	62.9
330	■	■	■	First Alabama Bshs	3,214	346	284	39.7	46.8	3.5
298	■	■	■	First American	3,497	350	181	26.1	32.3	2.7
171	■	■	492	First Atlanta	5,762	546	341	52.3	62.5	4.2
43	334	442	247	First Bank System	20,871	1,928	809	129.7	155.3	9.8
40	422	■	375	First Boston	22,003	1,482	470	80.2	85.1	2.1
20	185	337	174	First Chicago	36,323	3,675	1,057	183.5	217.8	11.2
59	379	■	■	First City Bancorp	17,263	1,624	608	49.8	77.7	8.7
497	■	■	■	First Commerce	2,024	213	203	12.8	17.4	1.6
492	■	■	■	First Empire State	2,071	227	108	5.3	8.8	2.1
214	446	■	■	First Executive	4,810	1,342	598	44.1	44.1	0.4
122	■	■	■	First Federal Michigan	7,971	800	85	31.6	34.8	1.4
377	■	■	■	First Florida Banks	2,798	278	288	34.0	44.0	2.6
402	■	■	■	First Hawaiian	2,605	267	135	21.1	25.4	2.1
13	145	196	126	First Interstate Bancorp	44,423	4,341	1,726	247.4	315.8	31.7
317	■	■	■	First Kentucky Natl	3,318	309	236	29.9	34.6	3.0
278	■	■	■	First Maryland Bancorp	3,655	387	141	19.2	27.3	3.5
399	■	■	■	First National Cinc	2,633	254	202	25.6	31.4	1.7
150	■	■	■	First Natl State Bcp	6,417	526	242	47.4	54.6	4.6
■	474	■	■	First Natl Supermks	271	1,246	41	1.9	14.8	12.8
250	■	■	■	First of America Bank	4,109	433	119	26.1	42.5	3.9
365	■	■	■	First Oklahoma Bancorp	2,862	307	140	-43.5	-36.1	1.5
201	■	■	■	First Pennsylvania	5,152	541	108	-15.7	-9.4	3.7
210	■	■	■	First Security	4,943	521	255	21.2	30.5	4.7
227	■	■	■	First Tennessee Natl	4,617	425	223	30.2	45.6	3.3
140	■	■	457	First Union	6,803	657	504	58.5	69.0	5.1
434	■	■	■	First Virginia Banks	2,360	270	207	29.0	35.1	3.4
203	■	■	■	First Wisconsin	5,062	529	172	33.6	44.2	4.3
■	463	■	■	Fischbach	477	1,293	183	23.8	37.9	12.0
175	■	■	495	Fleet Financial	5,736	569	356	52.0	65.7	4.3
■	455	■	461	Fleetwood Enterprises	327	1,313	628	58.1	63.3	10.3
■	119	■	■	Fleming Cos	679	4,898	514	41.7	64.9	11.6
■	421	■	■	Flickinger	186	1,489	113	12.3	20.6	7.1
260	■	■	■	Florida Federal S&L	3,896	377	142	0.9	3.8	1.3
291	■	■	■	Florida National Banks	3,550	403	273	29.5	38.3	4.2
125	206	147	93	Florida Power & Light	7,721	3,352	2,268	314.0	579.0	12.8
339	449	422	307	Florida Progress	3,140	1,338	845	103.9	229.0	4.9
252	113	258	378	Fluor	4,085	5,042	1,357	79.3	299.3	38.6
378	194	220	199	FMC	2,783	3,498	1,537	168.8	331.1	32.2
■	497	■	■	Food Lion	274	1,172	537	27.7	41.8	9.4
33	5	23	6	Ford Motor	23,869	44,455	7,755	1,926.9	4,219.0	380.1
■	■	197	299	Fort Howard Paper	1,200	786	1,725	107.0	151.0	9.6
■	406	■	■	Foster Wheeler	908	1,541	529	44.2	58.8	14.4
■	■	237	338	Freeport-McMoRan	1,418	786	1,478	90.1	263.5	4.9

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Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
■	309	■	■	Fruehauf	1,596	2,129	586	8.4	99.1	24.5
■	363	102	164	Gannett	1,690	1,704	3,149	191.7	258.7	26.5
408	■	■	■	GATX	2,531	849	431	15.3	103.3	8.4
■	■	301	328	GEICO	1,776	873	1,185	94.8	99.1	4.9
416	■	■	■	Gelco	2,470	904	293	-5.8	239.9	8.4
■	■	■	454	General Cinema	673	920	506	59.0	96.6	12.5
370	73	108	109	General Dynamics	2,836	7,146	3,064	286.6	458.4	88.9
35	13	4	5	General Electric	23,288	26,797	26,653	2,024.0	3,108.0	340.0
238	56	122	97	General Foods	4,349	8,573	2,672	309.6	460.9	62.0
■	■	350	495	General Instrument	827	892	1,024	52.0	122.0	25.6
335	101	134	128	General Mills	3,164	5,520	2,501	245.7	380.5	80.5
12	2	5	4	General Motors	45,694	74,582	23,419	3,730.2	8,849.8	691.0
192	273	■	426	General Public Utils	5,334	2,480	487	66.9	317.8	12.6
182	371	106	163	General Re	5,440	1,659	3,088	192.0	195.8	2.7
■	398	242	339	General Signal	1,314	1,575	1,447	89.7	131.6	23.3
■	300	431	407	General Tire & Rubber	1,853	2,184	828	70.8	148.2	33.0
■	319	206	309	Genuine Parts	868	2,068	1,628	103.6	118.9	12.4
207	82	132	305	Georgia-Pacific	4,979	6,469	2,512	105.0	476.0	41.5
■	331	■	■	Giant Food	500	1,957	331	40.5	68.8	15.4
161	■	■	■	Gibraltar Financial	6,047	640	171	32.6	36.6	1.5
259	■	■	■	Gibraltar Savings	3,902	490	199	46.8	48.7	0.7
■	301	234	222	Gillette	1,696	2,183	1,494	145.9	222.0	29.8
93	■	■	■	Glendale Federal S&L	9,741	1,013	205	35.2	35.2	3.6
116	■	■	383	Golden West Financial	8,186	922	457	77.4	97.7	2.1
406	216	486	■	B F Goodrich	2,576	3,192	715	14.7	136.6	29.7
163	46	99	88	Goodyear	5,985	9,736	3,202	331.5	628.2	128.8
■	452	260	379	Gould	1,488	1,325	1,352	79.2	141.0	20.3
204	84	150	213	W R Grace	5,035	6,219	2,194	159.7	464.3	76.6
■	■	400	500	W W Grainger	617	880	886	51.7	72.0	5.8
212	■	■	■	Great American Federal	4,897	550	126	28.4	35.1	2.1
■	110	■	■	Great Atl & Pac Tea	1,139	5,222	459	31.4	80.1	40.0
■	400	359	258	Great Northern Nekoosa	1,818	1,565	1,002	84.0	162.7	12.4
53	327	458	392	Gt Western Financial	18,639	1,991	779	73.7	90.6	5.5
■	308	291	410	Greyhound	1,965	2,131	1,221	70.3	118.5	33.6
■	297	■	288	Grumman	1,088	2,220	682	110.7	144.8	28.1
30	31	20	20	GTE	24,223	12,944	8,341	964.0	2,731.0	187.2
429	■	■	■	Guarantee Finl Calif	2,394	254	39	3.6	8.8	1.2
42	14	26	25	Gulf	20,964	26,581	7,130	864.0	2,324.0	47.1
233	153	145	103	Gulf & Western Inds	4,425	4,198	2,330	297.3	367.3	60.0
237	428	336	141	Gulf States Utilities	4,353	1,436	1,067	229.8	333.1	4.9
■	■	■	486	Gulfstream Aerospace	516	576	554	53.1	67.1	3.5
167	103	53	92	Halliburton	5,834	5,511	4,778	314.8	690.7	78.5
■	380	■	■	Hammermill Paper	1,031	1,623	414	32.5	82.2	12.2
131	■	■	■	Harris Bankcorp	7,425	780	465	31.3	46.4	3.9
■	423	210	468	Harris Corp	1,588	1,474	1,584	56.1	140.8	25.2
221	■	■	■	Hartford National	4,676	421	249	38.4	46.3	3.7
■	■	449	467	G Heileman Brewing	530	1,151	790	57.0	80.5	6.0
425	175	121	137	H J Heinz	2,421	3,843	2,682	232.9	306.6	42.5
466	258	168	219	Hercules	2,175	2,629	1,893	151.0	279.2	24.3
■	362	365	319	Hershey Foods	984	1,706	991	100.2	139.3	14.0

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Ranking The Forbes 500s

Where they rank, 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
232	117	15	59	Hewlett-Packard	4,444	4,933	10,620	442.0	682.0	70.0
■	■	223	348	Hilton Hotels	1,099	683	1,523	85.9	126.0	32.0
■	391	185	257	Holiday Inns	1,936	1,585	1,777	124.4	228.4	43.6
141	■	■	■	Home Federal S&L-Cal	6,803	773	286	37.0	55.5	3.3
■	■	324	■	Homestake Mining	505	223	1,107	43.5	64.3	2.3
222	96	109	139	Honeywell	4,675	5,753	3,046	231.2	562.1	93.8
423	■	■	■	Horizon Bancorp	2,428	204	164	18.8	23.0	2.2
■	426	■	■	George A Hormel	514	1,440	298	33.5	60.5	6.9
253	215	90	131	Hospital Corp of Am	4,083	3,203	3,402	243.2	399.2	73.5
110	68	229	152	Household Intl	8,446	7,912	1,511	206.4	438.1	80.5
146	161	179	101	Houston Industries	6,575	3,993	1,809	303.7	502.8	11.0
341	233	191	170	Houston Natural Gas	3,129	2,972	1,757	186.2	534.3	10.8
482	■	311	■	Hughes Tool	2,098	1,157	1,158	-37.3	94.5	14.1
452	342	154	193	Humana	2,272	1,847	2,096	171.4	272.0	40.6
183	■	■	■	Huntington Bancshares	5,426	558	221	24.5	33.8	4.4
68	303	406	289	E F Hutton Group	13,164	2,172	878	117.6	132.7	14.6
256	181	448	387	IC Industries	3,985	3,724	799	76.1	212.1	41.9
■	■	■	344	Idaho Power	1,520	376	545	88.1	127.1	1.7
301	464	363	151	Illinois Power	3,437	1,278	998	207.7	277.7	4.0
157	■	■	■	Imperial Corp of Am	6,110	586	129	-34.6	-29.2	1.4
344	■	■	■	Indiana National	3,068	280	117	14.3	20.4	2.1
441	291	342	■	Ingersoll-Rand	2,311	2,274	1,039	-25.4	56.4	33.6
400	223	460	■	Inland Steel	2,626	3,046	772	-52.3	70.9	28.7
■	■	■	464	Integrated Resources	928	322	205	57.8	60.8	2.1
■	■	56	274	Intel	1,680	1,122	4,691	116.1	219.1	20.5
■	256	369	305	Interco	1,650	2,658	986	105.0	146.5	51.5
41	307	323	■	InterFirst	21,736	2,150	1,110	-172.0	-147.0	9.7
■	■	370	■	Intergraph	251	252	983	29.3	35.1	2.2
19	6	1	2	IBM	37,243	40,180	74,508	5,485.0	9,423.0	367.2
■	■	362	419	Intl Flavors & Frag	458	461	999	68.4	80.1	3.6
331	172	■	■	Intl Harvester	3,214	3,863	412	-324.4	-199.3	37.9
■	420	310	355	Intl Minerals & Chem	1,980	1,493	1,158	84.5	201.1	8.4
178	144	114	149	International Paper	5,617	4,357	2,935	211.6	436.4	33.7
205	115	192	140	InterNorth	5,010	4,997	1,751	231.0	477.9	10.2
■	■	■	449	Iowa-Illinois G & E	1,112	514	297	59.5	100.0	1.6
■	■	■	425	IPALCO Enterprises	1,337	427	484	67.4	110.4	2.2
54	344	■	333	Irving Bank	18,586	1,836	462	92.5	118.0	9.6
66	28	33	37	ITT	13,967	14,155	6,160	623.9	1,144.6	280.5
■	325	■	■	IU International	1,156	2,039	623	34.4	111.4	35.0
■	311	389	349	James River Corp Va	1,369	2,104	920	85.5	138.9	19.8
322	■	445	323	Jefferson-Pilot	3,277	921	803	98.7	101.0	6.0
■	98	■	363	Jewel Cos	1,562	5,723	553	83.1	172.8	37.1
398	315	■	376	Jim Walter	2,638	2,093	603	79.7	154.7	19.4
228	90	22	43	Johnson & Johnson	4,461	5,973	7,820	547.0	756.8	78.6
■	451	■	441	Johnson Controls	966	1,325	681	61.3	102.1	20.6
117	18	73	47	K Mart	8,183	18,598	4,186	492.3	756.8	245.0
293	241	414	■	Kaiser Alum & Chem	3,506	2,858	857	-98.0	18.8	17.2
491	■	■	254	Kansas City Pwr & Lt	2,071	562	531	126.5	172.8	2.7
■	■	■	298	Kansas Gas & Electric	1,778	393	546	107.5	137.4	1.9
■	■	■	359	Kansas Power & Light	1,711	860	491	83.6	128.7	3.4

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Ranking The Forbes 500s

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Assets	Sales	Market value	Net profits							
■	282	136	133	Kellogg	1,467	2,381	2,476	242.7	305.5	18.8
139	296	■	419	Kemper	6,838	2,222	572	68.4	68.4	14.9
■	■	■	434	Kentucky Utilities	1,176	512	418	65.1	109.5	1.9
267	192	207	225	Kerr-McGee	3,807	3,508	1,616	144.9	427.5	9.6
299	■	■	■	Key Banks	3,492	342	214	33.1	38.8	3.4
■	322	■	299	Kidde	1,686	2,052	641	72.6	116.8	38.0
358	210	155	167	Kimberly-Clark	2,904	3,274	2,071	188.6	299.6	33.3
■	424	200	266	Knight-Ridder News	1,180	1,473	1,700	119.4	170.9	21.5
■	399	■	■	Koppers	1,175	1,566	622	23.4	101.2	14.5
296	23	201	252	Kroger	3,502	15,236	1,655	127.1	306.7	159.3
■	409	467	395	Lear Siegler	868	1,527	758	73.4	107.1	20.4
■	466	■	■	Leaseway Transportation	901	1,267	467	37.3	238.9	16.1
■	250	195	197	Levi Strauss	1,736	2,689	1,744	170.3	215.3	44.5
■	500	■	■	Libbey-Owens-Ford	838	1,168	431	40.4	80.3	15.2
453	■	■	■	Liberty National	2,261	238	110	14.4	17.7	1.1
304	225	70	55	Eli Lilly	3,414	3,034	4,253	457.4	555.7	29.3
■	■	243	406	Limited	377	1,086	1,445	70.9	99.3	14.4
248	■	■	■	Lincoln First Banks	4,179	423	213	26.0	33.4	3.3
83	169	253	200	Lincoln National	11,086	3,899	1,379	168.1	196.4	12.7
244	114	113	133	Litton Industries	4,273	5,021	2,956	242.7	438.2	72.1
372	81	130	120	Lockheed	2,830	6,490	2,527	262.8	375.0	71.0
79	128	159	125	Loews	11,510	4,693	2,027	252.7	307.6	30.0
153	352	330	77	Long Island Lighting	6,390	1,788	1,080	365.0	428.4	6.0
■	488	■	■	Longs Drug Stores	318	1,214	516	36.4	44.3	8.2
■	475	427	330	Louisiana Land	1,682	1,245	838	94.0	315.5	1.6
■	■	425	■	Louisiana-Pacific	1,265	1,102	840	23.1	111.8	13.0
■	■	■	448	Louisville Gas & Elec	1,394	637	423	59.7	101.1	3.6
■	431	440	■	Lowe's Companies	521	1,431	811	50.6	62.6	7.9
234	136	357	■	LTV	4,406	4,578	1,004	-238.3	-128.3	34.0
■	■	413	466	Lubrizol	683	800	857	57.2	94.2	4.2
■	61	380	304	Lucky Stores	1,713	8,388	958	105.4	183.3	64.5
■	■	415	■	M/A-Com	660	654	857	31.6	63.0	9.1
■	485	■	■	Mack Trucks	973	1,217	644	-26.2	0.0	11.6
480	176	125	147	R H Macy	2,104	3,827	2,634	212.7	296.9	49.0
■	252	■	■	Malone & Hyde	486	2,681	452	37.3	58.3	8.0
6	80	261	86	Manufacturers Hanover	64,332	6,596	1,343	337.0	385.6	28.1
168	■	■	■	Manufacturers Natl	5,807	552	191	34.6	43.7	3.7
457	357	■	445	Manville	2,253	1,729	264	60.1	136.5	20.6
■	320	497	■	MAPCO	1,641	2,065	702	50.5	131.9	6.4
420	■	■	■	Marine	2,455	259	80	16.8	21.1	2.0
37	306	■	314	Marine Midland Banks	22,872	2,156	473	101.1	124.2	11.1
■	■	488	■	Marion Laboratories	156	199	712	20.0	26.1	1.7
411	224	165	277	Marriott	2,501	3,037	1,915	115.2	211.5	109.3
■	■	188	260	Marsh & McLennan	779	968	1,765	123.5	148.3	17.4
310	■	■	■	Marshall & Isley	3,362	345	238	31.5	38.3	2.9
383	169	287	230	Martin Marietta	2,738	3,899	1,229	141.3	303.2	41.8
174	■	■	■	Maryland National	5,740	548	268	38.6	48.4	5.0
■	■	167	300	Masco	1,271	1,059	1,899	106.6	155.5	11.5
366	152	218	183	May Dept Stores	2,845	4,229	1,550	177.5	276.6	69.8
■	■	487	442	Maytag	322	597	712	60.7	73.9	4.7

■ Not on 500 list

Source: Media General Financial Services, Inc., Forbes

Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
■	392	156	221	MCA	1,768	1,584	2,054	147.2	625.7	16.3
272	226	74	83	McDonald's	3,727	3,001	4,183	342.6	528.1	125.0
215	65	144	113	McDonnell Douglas	4,792	8,111	2,338	274.9	486.2	73.5
■	314	■	■	McGraw-Edison	1,520	2,094	685	31.7	104.5	28.5
■	461	152	254	McGraw-Hill	1,053	1,295	2,119	126.5	154.2	14.0
297	411	92	155	MCI Communications	3,500	1,521	3,371	202.9	373.9	7.2
■	143	■	417	McKesson	1,447	4,365	683	69.4	108.4	12.2
487	284	308	■	Mead	2,087	2,367	1,165	30.0	143.3	17.5
■	■	■	456	Medtronic	443	422	676	58.6	81.7	5.2
26	268	271	173	Mellon National	26,433	2,519	1,315	183.8	212.2	11.9
■	167	176	185	Melville	1,493	3,923	1,829	176.3	231.9	65.0
180	■	■	■	Mercantile Bancorp	5,508	525	262	41.5	49.0	3.7
474	■	■	■	Mercantile Bankshares	2,124	236	229	29.5	34.6	2.3
■	378	441	361	Mercantile Stores	931	1,626	810	83.2	116.6	20.0
77	■	■	317	Mercantile Texas	11,884	1,113	669	100.4	115.0	6.6
489	■	■	■	Merchants National	2,082	230	61	9.0	12.5	1.5
247	214	29	56	Merck	4,215	3,246	6,683	450.9	600.3	32.3
271	■	■	■	Meridian Bancorp	3,728	398	216	32.3	37.4	2.9
27	99	118	94	Merrill Lynch	26,139	5,687	2,865	313.2	387.1	40.9
444	■	395	413	Mesa Petroleum	2,306	388	895	70.2	207.3	0.8
■	■	372	■	Metromedia	1,311	533	979	32.8	71.9	6.5
■	■	480	■	MGM/UA Entertainment	1,353	711	728	29.4	64.6	3.0
■	■	496	■	MGM/UA Home Entertainment	146	171	704	41.6	41.8	0.1
138	■	■	■	Michigan National	6,891	779	186	15.9	36.0	7.2
319	188	341	258	MidCon	3,293	3,597	1,039	123.9	363.9	5.1
82	238	149	75	Middle South Utilities	11,101	2,910	2,221	378.1	561.3	13.4
151	■	■	■	Midlantic Banks	6,413	516	370	48.9	58.3	4.2
172	75	16	34	Minn Mining & Mfg	5,760	7,039	9,672	667.0	1,033.0	86.5
■	■	■	483	Minnesota Power	1,073	374	335	54.1	85.4	1.6
■	■	315	398	Mitchell Energy & Dev	1,981	931	1,127	72.8	175.5	3.7
22	4	12	12	Mobil	35,072	54,607	11,696	1,503.0	3,395.0	183.1
■	■	453	■	Molex	196	213	786	29.8	42.6	3.3
■	442	■	■	Monfort Of Colorado	208	1,373	67	14.4	25.3	3.4
149	83	69	76	Monsanto	6,427	6,299	4,307	369.0	886.0	51.5
■	■	■	343	Montana Power	1,692	489	601	88.6	121.4	2.9
380	■	■	■	Moore Financial	2,766	287	153	22.7	26.7	2.4
8	95	120	53	J P Morgan	58,023	5,764	2,742	460.0	491.0	12.8
■	305	■	■	Morrison-Knudsen	859	2,166	280	41.5	69.7	22.1
■	345	277	324	Morton Thiokol	1,184	1,830	1,289	98.0	157.8	17.3
326	146	44	130	Motorola	3,236	4,328	5,366	244.0	533.0	83.8
■	■	■	470	Mountain Fuel Supply	927	567	470	55.7	99.9	2.8
375	279	332	244	Murphy Oil	2,808	2,388	1,079	131.9	411.5	5.9
282	88	128	90	Nabisco Brands	3,625	5,985	2,603	322.6	460.8	62.4
■	■	286	405	Nalco Chemical	489	659	1,235	71.0	100.5	4.6
438	■	■	■	Natl Bancshares Texas	2,346	230	200	17.6	21.5	1.8
■	372	■	■	National Can	809	1,648	259	37.1	75.4	10.5
145	■	■	■	National City	6,586	631	351	41.4	53.3	4.2
■	292	403	427	National Distillers	1,973	2,267	879	66.7	134.5	12.0
396	228	490	■	National Intergroup	2,649	2,993	711	-120.8	-1.0	19.7
■	335	232	296	Natl Medical Entrprs	1,978	1,918	1,501	108.1	164.2	49.3

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Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
■	418	264	■	Natl Semiconductor	1,087	1,505	1,333	44.4	157.7	37.8
■	■	■	461	National Svc Inds	498	996	637	58.1	82.1	16.9
67	■	■	368	NBD Bancorp	13,245	1,151	538	81.7	96.9	6.8
71	470	494	335	NCNB	12,808	1,252	707	92.2	109.1	7.7
290	180	91	108	NCR	3,560	3,731	3,383	287.7	533.5	62.5
340	441	381	242	New England Electric	3,131	1,374	957	132.6	266.5	5.1
338	■	373	215	N Y State Elec & Gas	3,143	994	976	156.7	226.8	4.4
■	■	322	410	New York Times	774	1,091	1,111	70.3	117.6	8.6
485	■	219	488	Newmont Mining	2,091	721	1,537	52.9	109.3	7.0
188	257	204	95	Niagara Mohawk Power	5,358	2,632	1,638	312.4	451.6	10.5
392	294	■	■	NICOR	2,684	2,237	692	49.8	211.3	5.7
■	■	453	■	A C Nielsen	524	690	825	51.2	81.7	21.5
■	■	■	489	Nike	464	861	540	52.6	62.8	4.4
■	437	375	■	NL Industries	1,927	1,390	973	-18.8	110.0	14.8
■	■	473	■	Noble Affiliates	720	270	749	23.3	103.6	1.8
118	218	78	91	Norfolk Southern	8,172	3,148	3,972	315.4	549.4	37.7
190	■	■	458	Norstar Bancorp	5,351	472	432	58.3	67.2	5.2
458	177	319	331	North American Philips	2,252	3,800	1,114	93.6	169.2	51.2
309	■	■	■	Northeast Savings	3,373	337	44	-3.9	-1.9	8.6
226	339	297	143	Northeast Utilities	4,629	1,889	1,205	221.5	345.1	8.8
277	332	374	232	No Indiana Pub Svc	3,696	1,956	976	137.8	252.6	6.3
306	364	309	172	Northern States Power	3,395	1,696	1,164	183.9	374.6	7.5
148	■	■	■	Northern Trust	6,438	683	294	18.3	29.0	4.2
■	213	272	316	Northrop	1,596	3,261	1,312	100.7	210.5	36.3
■	299	376	■	Northwest Airlines	1,602	2,196	972	50.1	197.0	14.0
■	382	368	■	Northwest Industries	1,811	1,608	987	7.3	84.7	29.6
413	■	■	■	Northwestern Financial	2,489	271	156	17.5	25.1	3.0
■	■	482	■	Norton	1,043	1,128	727	28.7	77.4	20.2
46	287	386	256	Norwest	19,854	2,319	940	125.2	156.2	16.5
45	42	34	19	NYNEX	20,100	10,143	5,939	982.7	2,273.2	118.8
78	17	140	49	Occidental Petroleum	11,775	19,116	2,399	480.2	1,487.9	47.3
■	358	■	490	Ogden	1,053	1,728	571	52.5	95.3	45.0
■	■	■	470	Ohio Casualty	1,678	946	522	55.7	59.8	5.3
166	412	267	114	Ohio Edison	5,905	1,516	1,329	272.4	399.5	7.8
471	■	420	269	Oklahoma Gas & Elec	2,128	972	848	117.7	178.4	3.9
276	■	■	■	Old Kent Financial	3,706	349	174	32.4	40.3	2.6
440	■	■	■	Old Stone	2,316	266	89	15.4	18.2	1.3
■	333	478	401	Olin	1,829	1,935	737	71.7	205.0	17.9
■	246	335	376	Owens-Corning Fbrgls	1,640	2,753	1,071	79.7	196.0	22.8
353	201	344	366	Owens-Illinois	2,936	3,422	1,037	82.1	244.6	45.3
■	434	339	■	PACCAR	896	1,412	1,047	37.5	56.6	8.1
64	79	64	29	Pacific Gas & Electric	14,721	6,647	4,470	788.0	1,184.6	26.6
275	133	299	214	Pacific Lighting	3,719	4,586	1,202	157.2	280.2	10.7
230	386	248	111	Pacific Power & Light	4,451	1,598	1,396	277.1	486.5	9.2
■	402	■	■	Pacific Resources	637	1,550	141	11.1	20.4	0.8
51	66	45	33	Pacific Telesis Group	18,973	8,015	5,360	675.7	1,772.4	101.9
113	410	■	416	Paine Webber	8,314	1,527	496	69.5	82.6	9.9
357	178	428	■	Pan Am World Airways	2,910	3,789	837	-59.9	155.9	28.5
200	202	221	182	Panhandle Eastern	5,194	3,405	1,531	177.6	403.9	7.2
■	■	391	■	Parker-Hannifin	791	1,111	908	44.2	84.1	19.0

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Assets	Sales	Market value	Net profits							
■	■	495	■	Payless Cashways	442	914	704	33.8	46.4	7.7
■	482	■	■	Pay/N Save	491	1,220	394	30.1	45.4	11.0
363	267	300	238	Penn Central	2,874	2,539	1,194	133.5	250.9	36.0
130	34	72	51	J C Penney	7,438	12,078	4,190	467.0	620.0	174.0
160	472	241	104	Penn Power & Light	6,049	1,248	1,451	296.0	403.9	8.2
287	288	193	204	Pennzoil	3,584	2,317	1,749	164.2	446.5	8.8
■	404	■	■	Peoples Energy	1,359	1,547	302	48.6	91.9	3.8
225	70	87	110	PepsiCo	4,638	7,896	3,579	284.1	544.8	143.5
■	■	280	498	Perkin-Elmer	899	1,067	1,269	51.8	84.3	14.2
■	■	468	■	Petrolane	835	960	757	-40.4	29.3	12.2
258	179	38	58	Pfizer	3,936	3,750	5,705	447.1	561.6	40.7
16	10	61	50	Phibro-Salomon	42,017	29,757	4,539	470.0	501.0	6.7
120	264	157	74	Philadelphia Electric	8,144	2,596	2,053	389.1	554.4	10.4
94	49	19	21	Philip Morris	9,667	9,466	8,967	903.5	1,230.5	70.0
69	22	46	30	Phillips Petroleum	13,094	15,249	5,286	721.0	1,706.0	29.0
354	164	216	188	Pillsbury	2,931	3,948	1,574	173.6	287.9	56.0
■	■	355	397	Pioneer	973	1,025	1,008	72.9	135.5	2.3
■	■	379	■	Pioneer Hi-Bred Intl	721	512	958	41.2	63.6	2.6
■	383	318	269	Pitney Bowes	1,473	1,606	1,120	117.7	193.2	26.5
■	480	■	■	Pittston	1,060	1,230	530	-71.8	-7.6	12.8
74	483	398	272	PNC Financial	12,245	1,218	889	117.0	129.7	6.4
■	478	■	■	Pneumo	486	1,235	422	39.0	55.6	9.3
■	467	343	■	Polaroid	1,319	1,254	1,037	49.7	101.5	14.2
437	■	■	208	Portland Genl Elec	2,348	586	575	162.7	237.2	3.2
376	498	349	231	Potomac Elec Power	2,807	1,170	1,028	140.1	237.9	5.4
284	183	138	129	PPG Industries	3,615	3,682	2,437	244.3	432.4	37.0
■	■	493	■	Premier Industrial	234	358	708	36.6	40.9	3.0
■	■	485	■	Price Co	191	789	725	17.8	20.5	1.7
■	330	■	■	Primark	1,471	1,967	242	31.2	86.0	4.2
■	■	426	■	Prime Computer	445	516	839	32.5	61.8	5.6
111	32	17	24	Procter & Gamble	8,361	12,633	9,469	886.0	1,219.0	63.1
332	■	■	341	Provident Life & Acc	3,194	1,149	612	89.2	100.5	4.1
76	■	■	■	PSFS	11,922	1,118	394	26.2	65.5	2.5
394	377	390	301	Public Service Colo	2,665	1,629	910	106.4	207.0	6.8
240	■	■	123	Public Service Ind	4,345	874	625	255.8	338.1	5.3
488	■	■	218	Public Service N H	2,086	463	425	151.7	172.7	2.4
414	■	411	273	Public Service N M	2,487	397	861	116.4	167.5	2.9
107	162	143	73	Pub Svc Elec & Gas	8,565	3,963	2,340	389.8	682.3	13.2
473	■	■	312	Puget Sound Pwr & Lt	2,127	518	628	102.0	146.4	2.4
■	237	302	237	Quaker Oats	1,629	2,919	1,179	134.7	199.0	26.2
152	■	■	■	Rainier Bancorp	6,413	696	380	47.2	60.2	5.3
483	116	124	122	Ralston Purina	2,098	4,964	2,651	261.3	371.2	57.7
■	■	475	■	Raychem	507	605	745	28.2	59.2	8.6
270	93	82	102	Raytheon	3,729	5,937	3,649	300.1	517.2	774.1
127	53	119	135	RCA	7,656	8,977	2,842	240.8	781.7	109.5
■	416	■	■	Republic Airlines	1,109	1,511	115	-111.0	-40.4	14.3
91	■	■	353	Republic New York	10,119	990	489	84.7	94.2	2.3
361	249	■	■	Republic Steel	2,876	2,701	506	-195.3	-52.0	25.3
50	360	423	265	RepublicBank	19,082	1,721	844	119.5	136.0	8.1
■	326	320	380	Revco D S	676	2,001	1,112	78.4	99.1	22.3

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Assets	Sales	Market value	Net profits							
461	283	303	294	Revlon	2,215	2,379	1,179	109.0	185.3	31.2
92	40	28	27	R J Reynolds Inds	9,874	10,371	6,881	835.0	1,309.0	93.8
319	208	429	■	Reynolds Metals	3,293	3,341	836	-29.1	117.2	28.2
■	489	■	■	Richardson-Vicks	983	1,213	646	48.3	69.5	10.9
218	■	■	■	Riggs National	4,766	380	203	23.4	27.6	2.0
494	■	■	■	RIHT Financial	2,041	223	111	5.2	8.5	2.1
■	430	387	468	Rite Aid	510	1,432	938	56.1	78.2	15.0
■	469	250	321	Roadway Services	812	1,253	1,385	99.2	135.2	18.5
■	■	■	460	A H Robins	510	563	536	58.2	68.5	5.7
■	■	■	347	Rochester Gas & Elec	1,498	756	427	86.2	142.8	2.7
191	64	47	67	Rockwell International	5,339	8,309	5,098	410.7	657.7	101.5
■	340	217	233	Rohm & Haas	1,511	1,876	1,568	137.6	232.1	11.5
■	■	274	■	ROLM	812	549	1,307	34.1	52.8	7.3
455	281	273	314	Ryder Systems	2,257	2,384	1,309	101.1	365.9	21.4
303	374	347	239	Safeco	3,415	1,643	1,032	133.3	133.3	10.1
249	19	227	175	Safeway Stores	4,174	18,585	1,513	183.3	447.9	159.3
179	286	296	253	St Paul Cos	5,595	2,321	1,212	126.8	139.0	10.0
360	245	294	474	St Regis Paper	2,880	2,775	1,216	55.2	169.1	26.0
357	407	352	168	San Diego Gas & Elec	2,840	1,530	1,014	187.4	266.7	5.0
■	■	382	■	Sanders Associates	477	646	952	42.6	63.9	8.6
80	89	50	87	Santa Fe Southern	11,388	5,976	4,989	333.4	860.0	75.3
428	348	170	180	Schering-Plough	2,397	1,808	1,881	178.5	228.8	25.2
■	354	■	■	SCM	1,110	1,767	346	29.7	78.3	22.7
■	456	■	■	SCOA Industries	501	1,305	490	41.8	55.9	19.0
384	276	225	259	Scott Paper	2,723	2,465	1,522	123.7	270.1	17.8
■	■	151	291	G D Searle	1,343	946	2,165	110.0	153.4	12.6
11	8	7	14	Sears, Roebuck	46,176	35,883	13,163	1,300.8	1,658.4	426.8
17	147	171	119	Security Pacific	40,382	4,323	1,878	264.3	329.0	22.5
■	■	434	243	SEDCO	936	544	823	132.2	199.6	4.8
■	425	■	■	Service Merchandise	756	1,458	486	44.9	63.3	15.0
■	■	491	■	ServiceMaster Inds	95	701	710	25.6	29.8	6.1
■	■	443	■	Shared Medical Systems	158	211	807	27.3	42.4	2.2
173	■	■	■	Shawmut	5,755	586	261	32.9	43.6	5.4
39	16	10	9	Shell Oil	22,169	19,678	12,364	1,633.0	3,041.0	35.8
■	329	■	■	Sherwin-Williams	940	1,973	598	51.2	77.7	20.2
199	85	85	283	Signal Cos	5,203	6,151	3,592	114.0	222.0	48.8
■	275	■	■	Singer	1,420	2,478	468	16.2	68.5	56.5
334	242	55	48	SmithKline Beckman	3,170	2,835	4,706	486.0	578.7	30.9
243	■	■	■	Society	4,283	426	191	29.3	36.7	3.2
328	251	266	150	SONAT	3,222	2,687	1,330	210.2	406.6	6.6
435	■	■	307	So Carolina E & G	2,358	975	687	103.9	148.9	3.7
443	■	■	■	South Carolina Natl	2,308	250	170	25.4	33.5	2.8
101	■	■	480	Southeast Banking	8,883	867	429	54.5	88.3	6.8
81	138	77	32	Southern Calif Edison	11,292	4,464	4,004	690.8	980.2	16.0
63	107	79	39	Southern Company	15,034	5,418	3,759	583.5	1,093.7	30.4
470	494	354	263	So New England Tel	2,128	1,183	1,009	120.6	269.1	13.4
318	58	230	245	Southland	3,309	8,512	1,505	131.8	276.9	55.4
■	■	479	■	Southland Royalty	676	321	728	25.7	89.7	0.6
■	■	■	452	Southmark	919	379	296	59.4	66.4	3.0
348	■	■	■	SouthTrust	3,001	297	190	27.9	31.8	2.5

■ Not on 500 list.

Source: Media General Financial Services, Inc., Forbes

Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
■	■	447	■	Southwest Airlines	587	448	800	40.9	70.8	3.2
121	■	■	■	Southwest Bancshares	7,989	727	425	3.0	13.5	4.3
56	69	39	23	Southwestern Bell	18,360	7,904	5,686	892.7	1,991.1	94.8
■	■	471	317	Southwestern Pub Svc	1,398	754	753	100.4	145.6	2.4
134	■	■	437	Sovran Financial	7,187	811	517	62.9	82.1	8.2
187	111	135	196	Sperry	5,376	5,158	2,483	170.7	392.3	74.8
■	■	313	445	Square D	945	1,144	1,143	60.1	99.0	21.2
■	353	139	189	Squibb	1,946	1,769	2,417	173.3	207.7	23.9
■	347	■	■	A E Staley Mfg	1,155	1,815	669	10.8	77.7	4.5
32	12	11	10	Standard Oil Calif	24,010	27,342	11,813	1,590.0	3,757.0	40.9
28	11	6	7	Standard Oil Indiana	25,805	27,635	14,829	1,868.0	3,626.0	57.3
60	36	13	8	Standard Oil Ohio	16,362	11,599	11,082	1,731.0	2,929.0	46.9
■	■	464	■	Stanley Works	704	984	764	49.5	84.9	13.9
255	■	■	■	State Street Boston	4,044	443	251	38.5	43.1	3.7
478	450	327	■	Stauffer Chemical	2,119	1,326	1,104	-3.4	134.0	10.5
■	336	202	234	Sterling Drug	1,470	1,901	1,654	136.8	172.6	23.8
■	323	■	■	J P Stevens	1,164	2,043	365	23.5	78.2	34.6
■	244	■	■	Stop & Shop Cos	811	2,791	556	50.8	91.7	31.5
99	■	348	430	Student Loan Marketing	9,118	904	1,028	66.1	67.2	0.6
404	■	■	■	Suburban Bancorp	2,580	233	162	22.7	27.6	1.8
421	■	■	■	Sumitomo Bank Cal	2,454	251	64	8.8	13.2	1.6
100	■	■	■	Sun Banks	8,901	594	571	46.3	61.6	7.5
73	24	48	38	Sun Company	12,466	14,730	5,081	613.0	1,533.0	39.6
■	■	397	■	Sundstrand	917	909	892	51.4	106.6	13.3
■	468	■	■	Super Food Services	158	1,254	85	6.5	10.5	1.9
■	97	331	389	Super Valu Stores	1,062	5,750	1,079	75.0	126.2	24.1
195	349	57	193	Superior Oil	5,267	1,793	4,676	171.4	557.8	6.6
■	191	■	■	Supermarkets General	751	3,517	419	40.7	86.5	33.0
■	259	■	■	Swift Independent	307	2,624	151	22.0	34.6	6.2
■	310	462	■	Sysco	556	2,119	767	42.0	60.9	7.7
■	■	254	■	Tandem Computers	446	451	1,376	33.8	53.4	4.1
■	■	351	■	Tandon	356	344	1,015	27.3	36.4	4.3
■	255	62	106	Tandy	1,077	2,662	4,524	292.7	335.6	31.5
■	■	■	391	TECO Energy	1,649	677	654	74.3	125.3	3.8
■	■	■	474	Tecumseh Products	516	829	495	55.2	76.4	9.8
■	491	245	■	Tektronix	1,118	1,209	1,424	48.3	119.4	20.9
■	■	407	■	Tele-Communications	1,222	347	876	16.0	80.2	3.5
263	231	89	100	Teledyne	3,852	2,979	3,407	303.8	357.6	44.6
■	■	356	■	Telerate	127	75	1,007	22.8	29.7	0.2
■	496	451	■	Temple-Inland	1,209	1,175	788	48.2	112.6	10.0
57	26	37	31	Tenneco	17,994	14,449	5,714	716.0	1,696.0	96.5
■	■	456	■	Teradyne	253	251	782	21.4	36.0	3.6
■	222	■	■	Tesoro Petroleum	1,067	3,046	192	45.0	96.9	3.3
24	7	18	15	Texaco	27,199	40,068	9,292	1,233.0	2,950.0	57.5
■	473	■	■	Texas Air	1,178	1,246	86	-177.9	76.6	12.3
186	■	■	■	Texas American Bshs	5,409	528	389	34.9	53.0	3.3
48	369	265	184	Texas Commerce Bshs	19,499	1,668	1,333	177.0	201.0	8.1
223	108	224	217	Texas Eastern	4,644	5,393	1,522	154.6	374.0	6.4
387	135	94	■	Texas Instruments	2,713	4,580	3,331	-145.4	206.0	80.4
351	337	49	98	Texas Oil & Gas	2,970	1,894	5,010	306.6	491.7	3.4

■ Not on 500 list

Source: Media General Financial Services, Inc.; Forbes

Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
102	195	117	52	Texas Utilities	8,781	3,488	2,876	461.5	689.4	16.3
479	230	316	342	Textron	2,105	2,980	1,125	88.7	153.3	41.0
273	■	■	■	Third National	3,726	390	210	32.3	39.0	3.2
■	484	■	■	Thrifty Corp	478	1,217	349	23.0	38.1	14.0
■	■	401	■	TIE/Communications	359	324	881	35.1	42.4	1.2
■	471	■	■	Tiger International	1,114	1,250	117	-95.6	-13.5	12.0
450	247	105	227	Time Inc	2,273	2,717	3,095	143.2	233.7	17.1
430	274	129	178	Times Mirror	2,384	2,478	2,575	179.5	298.9	27.7
■	■	466	■	Timken	1,108	937	759	0.5	71.7	16.6
427	■	■	250	Toledo Edison	2,402	505	534	128.3	179.4	2.4
469	■	■	■	Toledo Trustcorp	2,151	196	144	20.7	24.2	1.5
329	■	437	324	Torchmark	3,217	1,133	812	98.0	115.6	6.4
■	270	■	■	Tosco	953	2,494	90	-81.0	-48.4	2.5
■	454	166	334	Toys 'R' Us	820	1,320	1,905	92.3	105.7	13.7
■	338	416	444	Trans World	1,473	1,889	855	60.2	124.2	70.0
382	204	■	■	Trans World Airlines	2,738	3,354	372	-35.9	185.0	27.5
84	129	161	186	Transamerica	10,952	4,681	2,001	175.9	318.7	28.8
283	174	394	240	Transco Energy	3,625	3,845	895	133.0	491.4	3.5
422	■	■	■	TRANSOHIO Financial	2,447	250	36	4.2	6.2	0.8
23	35	123	83	Travelers	32,876	12,002	2,658	342.6	382.5	29.1
■	389	285	402	Tribune	1,635	1,586	1,237	71.6	144.5	18.7
213	■	477	396	Trust Co of Georgia	4,850	545	743	73.0	86.9	4.6
316	104	116	158	TRW	3,321	5,493	2,895	199.6	392.8	86.7
■	■	402	310	Tucson Electric Power	1,868	367	880	103.4	148.1	1.1
■	361	■	■	Turner Construction	435	1,709	76	11.4	14.9	2.6
202	87	281	228	UAL	5,134	6,022	1,267	142.0	553.3	58.0
431	365	160	241	Union Camp	2,381	1,688	2,011	132.7	250.6	16.8
89	52	66	144	Union Carbide	10,295	9,001	4,422	220.0	697.0	101.4
198	436	293	112	Union Electric	5,206	1,401	1,219	276.2	368.5	7.3
465	■	■	■	Union National	2,185	197	112	13.7	23.4	2.0
90	63	35	65	Union Pacific	10,218	8,353	5,824	414.0	938.0	46.9
■	324	■	492	Uniroyal	1,486	2,040	572	52.3	110.8	20.7
261	■	■	■	United Banks of Colo	3,868	399	162	26.4	34.2	3.2
■	295	■	■	United Brands	1,005	2,232	193	-102.3	-69.4	43.0
388	155	■	■	Utd Energy Resources	2,710	4,035	692	28.9	299.4	3.9
295	■	■	■	United Financial Group	3,504	355	59	-1.7	0.0	0.7
■	■	■	372	United Illuminating	1,179	450	267	80.5	97.9	1.5
281	■	■	■	United Jersey Banks	3,635	343	195	23.8	28.5	2.9
397	■	■	■	United Missouri Bshs	2,639	219	185	25.7	32.7	2.0
147	■	■	491	U S Bancorp	6,511	653	410	52.4	61.7	5.5
■	381	366	374	United States Gypsum	1,194	1,611	990	80.3	127.7	16.1
■	432	439	404	United States Shoe	678	1,428	811	71.1	90.4	25.0
49	21	100	■	United States Steel	19,314	16,869	3,178	-1,161.0	8.0	98.7
■	■	317	409	U S Tobacco	373	383	1,122	70.6	81.2	3.7
439	■	■	■	U S Trust	2,333	235	153	18.4	23.3	1.6
58	72	43	22	U S WEST	17,370	7,705	5,372	894.0	2,098.5	93.5
104	25	68	46	United Technologies	8,720	14,669	4,334	509.2	909.7	188.8
209	269	181	138	United Telecom	4,945	2,511	1,793	232.6	659.4	28.3
185	■	■	■	United Virginia Bshs	5,415	563	371	51.5	63.5	5.0
98	43	40	36	Unocal	9,228	10,066	5,493	625.9	1,674.8	20.2

■ Not on 500 list

Source: Media General Financial Services, Inc., Forbes

Ranking The Forbes 500s

Where they rank: 1983				Company	Assets (\$mil)	Sales (\$mil)	Market value (\$mil)	Net profits (\$mil)	Cash flow (\$mil)	Number employed (thou)
Assets	Sales	Market value	Net profits							
464	328	180	211	Upjohn	2,195	1,986	1,803	160.2	217.9	21.3
■	429	484	369	USAir Group	1,318	1,432	725	80.6	144.1	11.5
194	280	233	192	USF&G	5,279	2,387	1,498	171.5	178.5	9.2
336	■	■	385	USLIFE	3,158	931	534	76.5	85.8	3.0
368	■	282	226	Utah Power & Light	2,838	855	1,248	144.5	224.5	4.5
■	419	■	■	Valero Energy	1,477	1,495	466	44.7	77.5	1.8
451	■	■	■	Valley Fed Sav & Loan	2,272	241	43	1.6	4.9	1.0
119	■	■	■	Valley National	8,146	814	419	45.8	66.2	6.8
■	■	304	■	Varian Associates	600	791	1,177	47.1	59.9	13.1
■	■	367	266	VF	567	1,101	989	119.4	139.5	22.7
■	■	455	481	Vulcan Materials	735	820	783	54.2	120.9	5.9
124	■	498	354	Wachovia	7,850	781	697	84.6	96.0	6.4
■	130	42	160	Wal-Mart Stores	1,652	4,667	5,457	196.2	246.0	54.0
■	388	■	■	Waldbaum	314	1,587	79	13.9	33.8	7.0
■	277	305	400	Walgreen	796	2,447	1,172	71.9	97.8	31.7
■	350	51	179	Wang Laboratories	1,918	1,793	4,895	179.0	313.1	26.5
342	200	189	■	Warner Communications	3,122	3,425	1,763	-417.8	-316.4	21.9
356	220	142	156	Warner-Lambert	2,919	3,108	2,370	200.5	299.8	42.0
305	■	■	■	Washington Mutual Sav	3,400	324	81	7.3	10.7	1.0
311	■	■	■	Washington National	3,360	824	267	22.4	27.3	5.8
■	■	345	419	Washington Post	571	878	1,035	68.4	99.9	5.3
■	■	■	423	Washington Water Power	1,227	339	395	67.7	86.6	1.4
■	■	148	264	Waste Management	1,338	1,040	2,224	120.4	209.4	16.9
■	■	474	■	Weis Markets	339	892	745	50.1	64.0	10.0
25	229	384	216	Wells Fargo	27,018	2,980	946	154.9	205.3	16.7
■	■	419	474	Wendy's International	507	715	851	55.2	81.5	32.5
■	458	■	449	West Point-Pepperell	740	1,300	532	59.5	98.5	21.5
352	■	■	■	Western Savings & Loan	2,964	333	80	19.0	23.5	1.2
475	■	404	■	Western Union	2,123	1,045	878	-59.1	84.1	14.7
106	48	52	57	Westinghouse Elec	8,569	9,533	4,792	449.0	832.0	132.9
■	401	328	390	Westvaco	1,611	1,564	1,094	74.7	172.3	14.8
■	265	■	■	Wetterau	436	2,565	204	21.4	38.5	7.6
165	121	65	154	Weyerhaeuser	5,946	4,883	4,445	204.8	545.5	40.4
■	254	186	206	Whirlpool	1,466	2,668	1,772	163.0	224.3	20.8
■	321	472	498	White Consolidated	1,315	2,058	751	51.8	90.7	23.0
477	■	■	■	Whitney Holding	2,122	212	279	32.3	32.3	0.9
■	385	■	■	Whittaker	974	1,603	268	37.6	61.4	17.0
■	239	■	■	Wickes Cos	958	2,875	70	9.5	46.9	31.4
220	304	385	484	Williams Cos	4,686	2,167	944	54.0	244.6	7.2
■	316	■	■	Wilson Foods	264	2,085	51	-44.4	-34.3	8.7
■	74	298	281	Winn-Dixie Stores	1,129	7,133	1,204	114.3	235.1	66.5
412	433	383	220	Wisconsin Elec Pwr	2,491	1,418	948	150.0	263.6	6.2
■	■	■	479	Wisconsin Pwr & Lt	881	555	363	54.6	115.3	2.5
■	439	■	495	Witco Chemical	733	1,386	511	52.0	95.6	8.0
■	■	461	■	Wometco Enterprises	534	520	767	30.9	72.0	6.2
433	105	325	269	F W Woolworth	2,364	5,456	1,106	117.7	217.5	105.9
96	60	54	54	Xerox	9,297	8,463	4,707	459.2	1,307.4	107.0
■	260	459	440	Zayre	908	2,614	776	61.4	95.2	36.0
■	444	457	■	Zenith Radio	739	1,361	780	46.3	76.1	27.0
442	■	■	■	Zions Utah Bancorp	2,311	245	195	24.5	27.9	1.7

■ Not on 500 list.

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s on Wall Street

The numbers that follow provide a glimpse of how The Forbes 500s fared in the stock market last year. They also include a wealth of information on yields and share performance. In addition, there are key financial ratios and earnings estimates for 1984, as well as a look at average trading volume and institutional ownership.

What every shareholder ought to know

THE TABLE THAT BEGINS on these pages doesn't provide all the information a shareholder needs to know. But it comes close.

What follows, in alphabetical order, is a passel of stock market information about every company listed at least once on the various Forbes 500s lists. The table, a new feature this year, provides 26 individual entries for each firm. Since 808 companies are ranked in this issue, that is a total of over 21,000 pieces of data.

Adding Wall Street wizards, of course, will spend hours poring over these columns. But the real purpose of this maze of numbers is to help put a company's stock performance in perspective. That can be useful to lots of people: current and potential shareholders, customers and suppliers, competitors, even takeover artists.

Think of these numbers as the equivalent of a baseball box score. To the uninitiated it seems dry and forbidding. But a good sportscaster can use its shorthand to convey a colorful picture of the real game.

So, too, with this table. To appreciate the potential,

consider Advanced Micro Devices, the second entry. Other parts of this issue provide basic information about the company: It is a semiconductor manufacturer with 11,500 employees on a bit of a run. Market value is a whopping \$1.8 billion, up 173.8% from 1982.

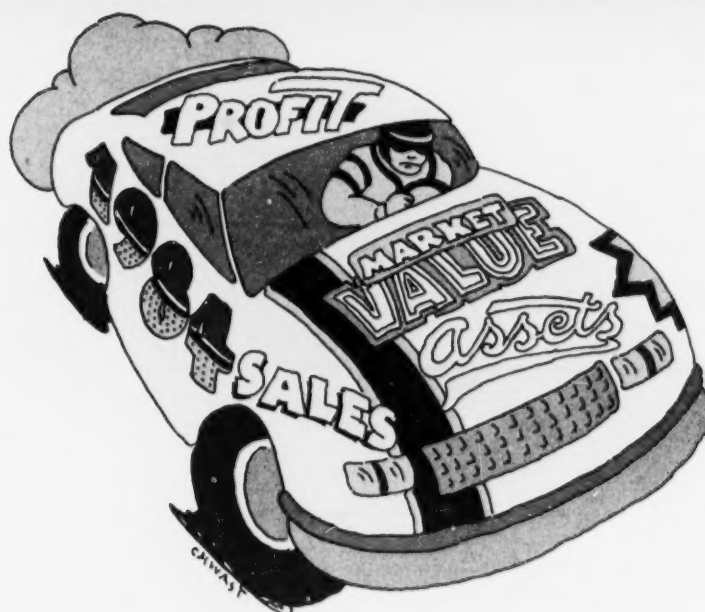
An additional insight comes from the numbers below. AMD shares, with a five-year high of 38 and a five-year low of 2, have surely made long-term holders rich. The current share price, however, is off over 9 from the long-term high, and percentage performance figures indicate that appreciation over the past 12 months is a nifty 63%.

Pay particular attention to the two ratios that follow: indexes of performance relative to market and industry group. The first figure, 156, indicates that AMD's shares have fared 56% better than the overall market over the past 12 months. The second, 151, reveals that this comparison is nearly as favorable relative to shares of other semiconductor firms. In 1983, then, AMD was a standout even among its competitors.

Are investors willing to pay big money for all this? The

Company/fiscal year-end	—Stock price—			—Stock performance—			—Stock price ratios—			
	5-year high-low	12-month high-low	recent	latest 12 months price change	relative to market	industry	price/earnings 5-year high-low	latest 12 months	1984 est	price/ sales
Abbott Laboratories/Dec	53-15	53-39	41%	-5%	91	98	19-10	15	12.4	1.72
Advanced Micro Deves/Mar	38-2	38-16	28%	63	156	151	NM-8	35	15.4	4.28
Aetna Life & Cas/Dec	48-26	44-33	36½	-6	90	99	14-4	12	10.0	0.25
Affiliated Bshs Colo/Dec	19-7	19-13	17½	38	132	129	9-4	9	7.5	0.67
H F Ahmanson/Dec	41-8	41-20	24%	-24	73	92	12-4	6	4.6	0.31
Air Prods & Chems/Sept	54-24	51-37	42%	2	98	75	14-6	13	9.7	0.82
Albertson's/Jan	30-8	30-22	24%	1	97	113	14-6	11	9.8	0.19
Alco Standard/Sept	40-11	40-28	32½	14	109	107	15-5	12	9.4	0.24

*From Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †From Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan; e: estimate; NA: not available or not applicable; NM: not meaningful.



next set of numbers offers the answer. AMD now commands a premium multiple of 35 times latest 12-month earnings, though over the past five years this figure has ranged as low as 8. At the moment, what's more, the stock commands a top-tier multiple of 4.28 times 1983 sales.

Per-share earnings data are in the first three columns below, and AMD's trajectory looks impressive. The 1984 earnings projection, provided by Lynch, Jones & Ryan's Institutional Brokers Estimate System, is well above the 1983 figure. Wall Street analysts think AMD's profits will be up more than 50% in its next fiscal year.

Checking the next group of tables shows widows and orphans should avoid AMD. Like many fast-growing companies, it pays no dividends. So income-oriented investors should look elsewhere. But that isn't hard: Merely let your fingers run down the yield column of this table. Then check the next two entries. A low payout ratio hints at the potential for dividend increases, and a high five-year dividend growth rate indicates a generous policy with regard to gradually raising payouts.

Financial ratios is the next subject heading, and these two columns of information are raw material for many useful comparisons. AMD's impressive stock market performance, for example, clearly doesn't stem from high profitability. Net margins are a respectable, but unspectacular, 5.9%. Debt, on the other hand, is a relatively low 20% of total equity.

The final data group summarizes trading activity. Average weekly volume is a useful benchmark against which to evaluate current trading. If 10 million AMD shares had changed hands last week, for example, that would have been roughly 6 times the normal. A sophisticated investor will find out what triggered all the attention. The last column indicates how much stock is owned by professionals—a sign of strength if you think the big institutions are smart and a warning signal if you don't like to follow the herd. The pros, not surprisingly, like AMD's high-tech image.

The bottom line here, of course, doesn't read "buy" or "sell." That isn't the purpose of this table. With it, however, anyone can make investment decisions more wisely.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings
\$2.37	\$2.86	\$3.34	\$1.20D	2.9%	34%	33%	11.9%	34%	121.4	0.7%	46.7%
0.19	1.09e	1.87	—	—	NA	NA	5.9	20	53.9	2.9	51.7
3.50	3.06	3.64	2.64D	7.2	86	17	2.1	10	99.5	1.0	53.1
1.98	2.00	2.33	0.80D	4.6	40	17	7.7	48	9.5	0.6	29.4
-1.88	4.02	5.21	1.20	4.9	30	-5	5.1	31	27.7	2.3	74.6
4.01	3.42	4.39	1.00D	2.3	24	14	6.7	40	31.1	1.3	63.2
1.91	2.15	2.46	0.68	2.8	32	31	1.6	59	32.8	0.5	25.2
2.95	2.72	3.41	1.16D	3.6	41	19	2.1	38	21.6	0.5	33.2

Source: Media General Financial Services, Inc.; Forbes.

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	industry	price/earnings 5-year high-low	price/earnings latest 12 months	1984 est	price/ sales
Alexander & Baldwin/Dec	30-8	30-18	25%	42%	136	144	14-3	9	7.9	1.10
Allegheny Intl/Dec	55-15	36-22	25%	-14	82	81	60-2	NM	8.8	0.10
Allegheny Power/Dec	29-12	29-22	25%	9	105	120	8-4	7	8.0	0.71
Allied Bancshares/Dec	27-6	27-17	23%	29	124	120	16-7	9	7.7	1.23
Allied Corp/Dec	62-29	58-42	52%	22	117	114	9-4	9	6.9	0.28
Allied Stores/Jan	57-19	57-40	41	-6	90	102	10-5	7	6.2	0.23
Allis-Chalmers/Dec	39-6	19-12	12%	-16	81	78	10-5	NM	NM	0.13
ALLTEL/Dec	26-14	26-21	21%	-4	92	104	10-6	8	6.9	0.65
Alcoa/Dec	49-22	49-31	41%	28	123	119	24-3	20	8.5	0.63
AMAX/Dec	69-18	33-22	26	12	108	104	21-5	NM	NM	0.75
Amdahl/Dec	30-8	30-15	18	-12	85	91	NM-15	19	11.8	0.90
Amerada Hess/Dec	55-12	35-21	30%	42	136	108	20-2	13	7.3	0.30
American Brands/Dec	63-24	63-46	56	15	111	100	9-4	8	7.3	0.69
Amer Broadcasting/Dec	70-26	70-50	54%	-12	85	85	13-5	10	8.3	0.55
American Can/Dec	55-26	55-33	47%	39	133	116	32-5	13	10.6	0.30
American Cyanamid/Dec	59-21	59-40	47%	13	109	83	17-6	14	10.3	0.66
American Elec Power/Dec	24-15	20-16	16%	-11	86	98	11-6	7	7.8	0.69
American Express/Dec	50-12	50-28	31	-26	71	90	14-5	12	10.3	0.64
American Fletcher/Dec	33-13	33-23	29	27	122	119	7-3	6	5.1	0.41
American General/Dec	26-8	26-19	21%	-4	92	101	11-4	7	6.8	0.36
American Greetings/Feb	29-5	29-20	24%	16	111	123	19-5	14	10.9	0.94
American Home Prod/Dec	55-21	55-43	52%	5	101	108	14-8	13	11.7	1.69
Amer Hospital Supply/Dec	49-16	49-33	35%	-22	75	103	19-9	12	10.6	0.79
American Intl Group/Dec	78-25	78-51	55%	-23	74	81	14-7	10	8.6	1.01
Amer Medical Intl/Aug	37-6	37-21	23%	-27	70	95	25-8	11	11.3	0.81
American Motors/Dec	11-2	11-6	5%	-2	94	83	5-3	NM	8.1	0.14
American Natl Ins/Dec	25-10	25-18	23%	25	120	132	10-4	7	7.6	0.92
Am Natural Resources/Dec	49-25	49-33	46%	40	134	110	7-4	7	6.5	0.34
American Petrofina/Dec	72-24	63-47	60	11	106	84	13-3	12	NA	0.31
Amer Savings & Loan /Sept	26-3	26-10	10%	-47	51	64	14-3	5	3.6	0.19
American Security/Dec	32-11	32-26	31	15	110	107	7-3	7	6.5	0.70
American Standard/Dec	44-17	38-27	28%	-19	77	89	24-4	12	8.4	0.35
American Stores/Jan	44-7	44-24	33%	38	133	137	12-3	9	8.1	0.12
American Tel & Tel/Dec	NA	21-16	16%	NA	NA	NA	NA	3	9.1	0.23
Amerifin/Dec	34-14	33-29	32%	5	101	128	31-4	NM	NA	NM
Ameritech /Dec	NA	71-62	67%	NA	NA	NA	NA	6	7.2	0.72
Ameritrust/Dec	50-23	50-35	41%	20	115	112	9-4	7	6.3	0.68
Amfac/Dec	36-17	31-24	27%	-4	93	91	13-4	8	11.5	0.20
AMP/Dec	119-30	119-74	101%	21	116	119	26-9	22	16.3	2.40
AMR/Dec	41-7	41-25	33%	23	118	143	NM-4	7	6.5	0.34
AmSouth Bancorp/Dec	24-11	24-18	21%	18	114	110	8-4	7	6.5	0.63
Analog Devices/Oct	42-3	42-20	31%	41	135	130	57-7	33	21.7	2.79
Anderson, Clayton /June	34-18	34-26	29%	1	97	102	19-5	13	10.0	0.26
Anheuser-Busch Cos/Dec	77-19	77-55	57	-22	74	79	13-6	9	7.8	0.46
Apple Computer/Sept	63-11	63-17	26	-40	58	62	NM-10	20	34.6	1.57
ARA Services/Sept	55-24	55-43	43%	-6	90	106	13-5	10	8.2	0.17
Archer Daniels Midland/June	25-7	25-19	20%	0	96	101	19-5	26	10.7	0.41
Arizona Bancwest/Dec	19-10	19-15	17%	19	115	111	9-5	8	7.2	0.59
Arizona Public Serv/Dec	27-15	27-18	18%	-26	71	81	8-5	5	5.3	1.13
Arkla/Dec	30-8	30-17	23%	35	129	106	25-7	20	11.6	0.91

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$ 2.18	\$ 2.88	\$ 3.27	\$1.20	4.7%	34%	12%	12.3%	52%	18.4	0.8%	22.8%
-1.07	-4.17	2.89	1.40D	5.5	NM	0	NM	150	11.2	1.1	37.8
3.41	3.54	3.16	2.60D	10.3	71	10	10.7	123	48.0	1.0	32.0
2.21	2.55	3.08	0.76	3.2	30	66	13.3	11	38.7	0.8	15.6
5.88	6.15	7.66	2.70D	5.2	44	5	3.3	55	53.5	1.4	48.8
4.41	6.28	6.54	2.00D	4.9	33	7	3.5	91	21.0	1.6	59.5
-17.24	-11.19	-0.52	—	—	NM	-17	NM	70	13.1	1.2	53.3
2.59	2.64	3.06	1.80	8.5	68	6	9.1	161	18.5	0.3	17.8
-0.15	2.03	4.85	1.20D	2.9	59	6	3.1	56	80.7	1.6	62.9
-6.53	-7.96	0.13	0.20D	0.8	NM	-11	NM	61	66.4	0.9	16.1
0.12	0.96	1.52	0.20	1.1	21	4	5.6	29	38.7	1.7	29.7
1.66	2.43	4.13	1.10	3.6	45	23	2.4	69	82.5	1.9	45.0
6.55	6.59	7.67	3.60D	6.4	55	18	8.2	28	54.9	0.5	20.6
5.38	5.45	6.55	1.60	2.9	29	10	5.4	16	29.3	1.7	70.7
1.12	3.58	4.48	2.90D	6.1	81	2	2.3	77	21.3	2.3	32.3
2.64	3.41	4.61	1.75D	3.7	51	3	4.7	33	49.0	1.7	58.3
2.03	2.44	2.46	2.26D	13.4	93	1	9.8	152	177.7	0.7	9.6
3.02	2.53	2.99	1.28D	4.1	35	12	5.3	59	201.4	1.6	52.8
3.92	4.66	5.66	1.40D	4.8	30	4	6.5	1	4.5	1.4	34.6
2.45	3.00	3.14	0.90D	4.2	30	54	5.0	60	66.5	1.4	46.9
1.54	1.87e	2.21	0.42	1.7	27	12	6.0	35	31.2	2.0	54.4
3.59	4.00	4.49	2.64D	5.0	60	17	12.9	0	155.9	0.9	47.2
2.36	2.86	3.32	1.00D	2.8	34	25	6.4	10	74.2	1.1	58.8
5.61	5.77	6.45	0.44	0.8	8	57	10.5	8	72.4	1.0	40.1
1.67	2.04	2.07	0.60D	2.6	23	37	7.6	140	47.7	3.1	-43.7
-4.23	-3.61	0.71	—	—	NM	NA	NM	469	82.2	1.9	5.7
2.38	3.22	3.11	0.96	4.0	30	16	12.4	0	29.0	0.7	13.2
6.01	7.03	7.18	3.16D	6.8	44	-1	5.1	100	24.5	0.7	38.7
5.03	5.10	NA	3.20D	5.3	63	10	2.7	51	10.9	0.1	0.3
-2.54	2.36	2.96	—	—	NA	NA	5.0	124	7.7	1.7	22.1
3.93	4.22	4.73	1.52D	4.9	33	7	9.4	4	7.5	0.3	12.5
1.30	2.27	3.35	1.60D	5.7	70	8	2.9	42	27.5	1.0	43.1
2.69	3.61	4.12	0.48	1.4	70	16	1.3	98	29.6	0.7	32.4
8.06	6.00	1.79	1.20D	7.3	20	NA	8.3	73	964.4	0.5	NA
-1.62	-1.87	NA	—	—	NM	7	NM	235	12.1	2.3	31.5
NA	11.03	9.31	6.00	8.9	54	NA	11.8	74	97.5	0.5	3.5
6.05	5.76	6.56	2.88D	6.9	52	7	8.9	0	9.3	0.9	44.8
2.16	3.40	2.39	1.44D	5.2	42	8	2.5	80	15.5	1.1	42.6
3.31	4.55	6.20	1.92D	1.9	35	35	10.8	6	35.8	1.1	75.1
-1.00	4.79	5.14	—	—	NA	NA	4.8	181	48.3	4.6	77.5
2.81	3.02	3.30	1.28D	6.0	39	10	9.0	23	10.9	0.2	30.9
0.55	0.97	1.46	—	—	NA	NA	8.6	18	18.7	0.6	41.5
4.46	1.75	2.93	1.32	4.5	75	7	1.6	8	12.3	0.3	20.8
5.61	6.50	7.31	1.76D	3.1	25	22	5.8	54	48.4	1.7	59.6
1.06	1.28	0.75	—	—	NA	NA	7.8	0	59.2	6.2	20.9
3.43	4.51	5.31	2.05D	4.7	46	7	1.7	50	11.9	0.9	58.8
1.94	1.01	1.89	0.14	0.7	13	7	1.9	33	89.3	1.5	45.2
2.13	2.17	2.45	0.80D	4.5	35	14	7.1	10	8.9	0.9	26.7
3.30	3.46	3.40	2.60D	14.2	74	9	24.7	104	66.3	1.2	14.0
1.90	1.18	2.02	1.04D	4.4	83	19	4.6	96	50.3	1.6	40.5

Source: Media General Financial Services, Inc.; Forbes.

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months market	relative to industry	price/earnings 5-year high-low	latest 12 months	1984 est	price/ sales
Armco/Dec	42-15	23-17	19½	3%	99	90	10-4	NM	9.1	0.31
Armstrong World Inds/Dec	34-12	34-22	27	-3	93	107	28-6	11	7.9	0.46
ASARCO/Dec	59-14	44-26	33½	-4	92	89	32-2	29	19.6	0.62
Ashland Oil/Sept	46-21	38-25	26¼	-6	90	72	26-4	13	7.2	0.09
Associated Dry Goods/Jan	72-16	72-49	51½	-6	90	102	12-5	9	7.7	0.21
Atlantic Bancorp/Dec	26-5	26-18	25½	41	135	131	9-3	9	8.3	0.86
Atlantic City Elec/Dec	26-15	26-20	20%	-2	94	107	12-5	6	6.5	0.69
Atlantic Richfield/Dec	74-28	53-38	45¼	18	114	90	11-5	8	7.1	0.45
Auto Data Processing/June	45-14	45-31	31½	-15	81	87	24-12	16	14.5	1.46
Avco/Nov	36-14	36-24	25¼	-23	73	93	12-4	6	5.6	0.21
Avnet/June	50-7	50-32	37%	-2	94	91	35-4	20	15.5	1.11
Avon Products/Dec	56-19	37-21	23%	-27	70	88	17-7	11	9.2	0.59
Bacardi/Dec	69-37	69-43	61	39	133	141	NA	10	NA	3.47
Baker International/Sept	54-16	26-16	20½	26	121	99	33-5	26	19.5	0.79
Baltimore Gas & Elec/Dec	34-18	34-28	31½	5	100	115	8-5	6	6.6	0.73
Banc One/Dec	28-7	28-20	21%	-6	90	88	11-4	8	7.4	0.99
BanCal Tri-State/Dec	49-15	49-29	48¼	60	154	149	24-5	23	13.8	0.60
Banco Popular PR/Dec	30-13	30-25	26¼	-5	91	88	NA	4	NA	0.41
BancOhio/Dec	33-12	33-17	30%	80	173	168	12-3	15	9.7	0.40
BancOklahoma/Dec	25-7	25-17	20%	26	121	117	11-4	6	5.6	0.73
Bancorp Hawaii/Dec	27-12	27-21	22	-5	91	88	8-4	6	5.2	0.55
BancTexas Group/Dec	9-3	8-5	5	-15	82	79	NM-9	63	9.1	0.51
Bank of Boston/Dec	48-16	48-35	38	-6	90	88	6-3	5	4.7	0.28
Bank of New England/Dec	65-18	65-46	48	-3	93	91	9-3	6	5.2	0.34
Bank of New York/Dec	34-13	34-27	30	8	104	101	7-4	6	5.7	0.33
Bank of Virginia/Dec	38-10	38-25	36	44	138	134	7-4	7	6.5	0.52
BankAmerica/Dec	31-16	26-18	20%	-3	93	91	12-5	10	6.9	0.23
Bankers Trust N Y/Dec	51-17	51-38	44½	9	104	101	7-2	5	4.9	0.30
Barnett Banks Fla/Dec	43-11	43-30	35½	14	109	106	11-4	8	7.1	0.56
Baxter Travenol Labs/Dec	31-9	31-16	17%	-33	64	87	22-11	11	10.4	1.33
BayBanks/Dec	40-12	40-33	37½	7	103	100	8-3	8	6.4	0.50
Beatrice Foods/Feb	36-16	36-25	32½	24	119	123	28-6	9	10.1	0.34
Becton Dickinson/Sept	55-22	54-34	33%	-26	71	97	20-7	23	11.2	0.63
Bell Atlantic/Dec	NA	79-65	71½	NA	NA	NA	NA	7	7.3	0.77
BellSouth/Dec	NA	98-84	93%	NA	NA	NA	NA	7	7.7	0.85
Beneficial Corp/Dec	36-15	36-21	28	26	121	153	11-5	7	6.3	0.40
Bergen Brunswig/Aug	40-3	40-21	24½	-22	75	83	25-4	16	12.7	0.21
Berkshire Hathaway/Dec	1,385-154	1,385-870	1,270	44	NA	NA	30-5	27	NA	2.34
Best Products/Jan	26-9	26-13	14¼	-34	63	65	16-7	10	7.2	0.18
Bethlehem Steel/Dec	32-15	30-20	27%	23	118	107	10-3	NM	8.4	0.26
Big Three Industries/Dec	38-15	28-18	20%	3	99	76	26-7	20	12.3	1.32
Black & Decker/Sept	29-12	29-19	25%	28	123	129	42-7	29	11.7	1.02
Blue Bell/Sept	41-20	41-34	36	1	97	106	10-4	9	7.2	0.38
Boatmen's Bancshares/Dec	30-9	30-21	30	44	138	134	8-4	8	6.7	0.72
Boeing/Dec	50-15	50-36	39%	-2	94	105	13-5	11	10.6	0.35
Boise Cascade/Dec	48-20	48-35	39%	-8	88	101	NM-4	21	8.8	0.30
Borden/Dec	61-20	61-50	55	0	96	99	12-4	10	7.3	0.37
Borg-Warner/Dec	28-7	28-19	19%	-9	87	85	14-4	10	7.3	0.47
Boston Edison/Dec	30-19	30-25	27%	-1	95	108	8-5	8	7.1	0.39
Bristol-Myers/Dec	48-15	48-35	45½	25	120	129	16-8	15	13.1	1.58

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D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$-1.58	\$-4.21	\$2.10	\$0.40	2.1%	NM	-7%	NM	67%	66.2	0.8%	21.9%
0.95	2.53	3.40	1.10D	4.1	43%	2	4.4%	17	24.8	1.1	67.0
-2.40	1.13	1.69	0.40D	1.2	35	-7	3.9	48	28.2	1.2	19.9
4.75	2.22	3.72	1.60D	6.0	90	9	1.2	62	27.6	0.9	22.8
4.31	5.95	6.76	2.20D	4.2	37	9	3.1	72	15.4	2.3	72.3
2.03	2.73	3.07	0.80	3.1	25	19	9.2	5	10.6	0.6	23.9
1.84	3.48	3.14	2.36D	11.4	66	8	12.8	93	17.2	0.5	11.7
6.61	6.03	6.44	3.00D	6.6	50	22	6.0	40	247.8	0.9	49.6
1.67	1.86	2.17	0.56	1.8	27	30	8.6	14	35.1	1.1	67.4
3.67	4.26	4.51	1.20D	4.8	28	7	3.5	277	22.9	1.7	46.5
1.61	1.43	2.41	0.50D	1.3	35	14	4.3	3	35.1	1.5	68.1
2.75	2.21	2.57	2.00D	8.5	90	-3	5.5	24	74.5	1.7	50.8
4.57	5.89	NA	2.55	4.1	43	28	33.5	11	10.0	0.1	0.7
3.60	0.81	1.05	0.92D	4.5	114	56	3.1	51	69.7	1.4	47.6
4.07	4.95	4.68	3.00D	9.6	58	6	13.2	102	38.6	1.0	32.4
2.18	2.55	2.88	0.96	4.5	38	14	11.8	24	33.1	0.4	12.4
2.00	2.10	3.50	1.20D	2.5	57	22	2.6	30	4.9	1.5	8.6
6.06	5.96	NA	1.80	6.7	30	14	9.1	NA	4.5	0.2	10.1
2.76	2.00	3.10	1.00	3.3	50	-6	3.0	5	8.0	1.2	24.6
2.80	3.33	3.71	0.80	3.9	24	6	11.7	17	4.5	0.5	11.7
3.53	3.58	4.18	1.24D	5.6	35	10	9.0	20	8.6	0.3	45.0
0.55	0.08	0.55	0.20	4.0	150	12	0.8	53	20.7	0.9	1.0
6.92	7.40	8.07	2.32D	6.1	29	15	5.2	30	18.3	0.9	45.1
7.93	7.45	9.14	2.60	5.4	35	16	5.3	23	4.4	0.8	30.6
4.15	4.72	5.22	1.84D	6.1	37	9	6.8	17	14.8	0.9	33.2
3.61	4.86	5.50	1.52D	4.2	31	7	7.1	23	6.0	0.7	24.5
2.60	2.18	2.98	1.52D	7.3	70	8	2.5	49	150.4	1.0	34.3
6.97	8.30	9.09	2.45D	5.5	30	11	6.4	26	29.7	1.6	51.0
3.32	4.31	4.99	1.20D	3.4	28	26	8.3	34	15.6	0.9	34.6
1.32	1.54	1.67	0.33D	1.9	19	41	11.8	16	141.2	1.3	55.7
5.18	4.91	5.76	2.20D	5.9	40	17	6.9	5	6.2	1.2	34.3
1.18	3.21e	3.60	1.70D	5.2	144	11	1.2	39	99.2	1.4	42.4
3.63	2.64	3.01	1.15D	3.4	43	11	3.2	46	20.7	1.4	27.1
NA	10.63	9.68	6.40D	9.0	60	NA	11.6	NA	98.3	0.5	NA
NA	14.20	12.09	7.80D	8.3	55	NA	12.8	NA	98.2	0.5	NA
2.73	3.96	4.41	2.00D	7.1	51	3	5.6	458	22.3	1.3	39.7
1.35	1.60	1.93	0.32	1.3	19	72	1.4	12	12.5	1.2	46.8
31.93	46.88	NA	—	—	NA	NA	8.3	12	1.1	NA	3.5
1.63	1.40	1.97	0.24	1.7	17	32	1.8	98	27.0	2.9	64.3
-9.60	-7.31	3.31	0.60D	2.2	NM	-5	NM	104	46.3	1.9	45.3
2.05	1.07	1.69	0.80	3.8	67	32	6.8	33	42.3	1.1	50.1
0.97	0.65	2.17	0.52D	2.0	80	0	2.4	29	47.0	1.7	55.8
3.35	3.95	5.00	2.00	5.6	46	6	4.1	13	10.9	0.9	45.6
3.58	3.74	4.45	1.35	4.5	36	8	9.0	22	5.9	0.5	20.4
3.02	3.67	3.76	1.40	3.5	38	7	3.2	11	96.9	1.7	45.0
0.26	1.91	4.44	1.90D	4.8	99	11	1.5	47	26.7	1.1	50.8
4.57	5.51	7.47	2.44D	4.4	44	8	3.7	27	29.1	0.9	45.2
1.95	2.03	2.71	0.84D	4.3	38	14	5.2	21	84.7	0.6	30.6
3.18	3.60	3.85	3.00D	11.0	80	4	6.3	138	15.0	0.6	10.0
2.59	3.00	3.48	1.60D	3.5	39	19	10.4	5	136.1	1.0	50.2

Source: Media General Financial Services, Inc.; Forbes.

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance— latest 12 months			Stock price ratios— price/earnings			
	5-year high-low	12-month high-low	recent	price change	market	relative to industry	5-year high-low	latest 12 months	1984 est	price/ sales
Broadview Financial/Dec	15-2	9-4	6%	27%	116	146	4-2	2	NA	0.10
Brown-Forman Dist/Apr	45-16	38-25	25½	-28	69	73	15-7	7	6.5	1.06
Brown Group/Oct	40-7	40-28	29%	-13	83	103	13-4	9	7.9	0.41
Browning-Ferris Inds/Sept	48-8	48-33	34½	-10	86	102	20-7	14	11.7	1.36
Brunswick/Dec	32-5	32-13	25	83	176	205	NM-4	9	6.8	0.44
Burlington Inds/Sept	43-15	43-27	28½	-18	79	79	16-5	7	5.9	0.27
Burlington Northern/Dec	55-9	55-36	44½	21	116	110	12-3	8	6.6	0.73
Burroughs/Dec	88-27	58-44	49½	5	100	108	44-8	11	8.8	0.52
Cabot/Sept	37-10	31-24	25½	-6	91	69	15-5	13	10.6	0.53
CalFed/Dec	NA	30-15	15½	NA	NA	NA	8-5	4	3.0	0.20
California First Bnk/Dec	18-12	17-16	16½	0	96	93	15-4	9	NA	0.37
Campbell Soup/July	64-25	64-44	62	31	125	104	13-6	11	10.6	0.61
Capital Cities Comm/Dec	158-37	158-12	139½	1	95	96	19-7	16	13.8	2.46
Capital Holding/Dec	40-16	40-31	35	-4	92	101	10-5	8	7.2	0.57
Carnation/Dec	59-21	59-44	53½	13	108	112	11-5	10	8.6	0.55
Carolina Pwr & Lt/Dec	25-15	25-20	21½	-5	91	104	8-5	7	6.3	0.82
Carter Hawley Hale/Jan	25-11	25-18	21½	2	94	106	14-6	7	8.8	0.21
Carteret Savings/Sept	NA	11-9	10	NA	NA	NA	2-2	2	NA	0.13
Castle & Cooke/June	20-7	20-12	17	36	131	108	47-6	23	15.9	0.31
Caterpillar Tractor/Dec	73-33	51-37	50½	12	107	104	11-7	NM	17.6	0.88
CBS/Dec	82-33	82-62	69½	2	98	99	13-6	11	8.9	0.46
CBT/Dec	38-12	38-27	28½	-3	93	90	9-3	6	5.3	0.42
Celanese/Dec	80-39	80-53	71½	29	124	95	12-4	11	7.2	0.34
Centel/Dec	40-21	40-31	33½	-12	85	96	10-6	8	7.3	0.72
Center Bancorp/Dec	29-16	29-19	23½	21	116	113	11-4	9	6.6	0.37
Central & South West/Dec	21-11	21-17	18	-2	98	112	7-5	6	5.7	0.63
Central Bancorp/Dec	33-16	33-25	31½	27	122	119	8-4	7	7.2	0.58
Central Bancshares/Dec	25-9	25-17	23%	39	133	130	8-3	7	6.4	0.56
Central Fidelity Bks/Dec	24-7	24-12	21½	29	124	121	8-4	7	6.0	0.56
Central Ill Pub Svc/Dec	17-10	17-14	15½	3	98	112	9-6	6	7.4	0.69
Central Maine Power/Dec	17-11	17-13	13%	-18	79	90	9-6	6	6.1	0.56
Central Soya/Aug	21-9	17-14	15½	3	93	98	13-5	9	8.5	0.15
Centran/Dec	30-12	24-16	22½	34	129	125	11-2	9	6.9	0.29
CFS Continental/Sept	26-4	26-18	23%	7	103	85	16-4	12	10.5	0.17
Champion Intl/Dec	30-12	29-21	25½	-4	92	105	55-5	21	8.3	0.33
Charter/Dec	50-5	14-8	9%	-14	82	65	24-0	5	13.1	0.03
CharterCorp/Dec	47-21	47-28	46½	66	159	155	10-5	10	NA	0.73
Chase Manhattan/Dec	62-29	62-41	50½	-6	91	88	8-3	5	4.2	0.20
Chemical New York/Dec	56-22	56-39	48	-1	95	93	6-3	5	5.0	0.29
Chesebrough-Pond's/Dec	47-19	43-35	35½	-11	86	107	13-6	10	9.0	0.74
Chrysler/Dec	36-3	36-17	26%	57	150	133	15-6	6	2.2	0.25
Chubb/Dec	72-31	72-65	67%	16	NA	NA	10-4	10	8.3	0.47
CIGNA/Dec	55-31	52-38	41%	-13	83	92	8-4	8	7.6	0.26
Cincinnati G & E/Dec	21-11	19-11	12%	-36	62	70	9-4	4	4.4	0.37
Cincinnati Milacron/Dec	47-10	39-25	25	-14	82	86	57-4	NM	32.9	1.01
Citadel Holding/Dec	18-10	15-10	13%	7	NA	NA	8-5	6	3.2	0.21
Citicorp/Dec	46-17	46-31	34%	-16	80	78	8-4	5	5.0	0.25
Citizens & Stn Ga/Dec	16-5	16-12	15	19	114	111	9-4	8	7.0	0.67
Citizens Southern SC/Dec	29-7	29-18	26	49	143	139	10-4	9	7.6	0.89
Citizens Fidelity/Dec	35-10	35-26	32%	25	120	116	10-4	9	8.0	0.96

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan e: estimate NA: not available or not applicable NM: not meaningful

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$-8.55	\$2.74	NA	\$0.01	0.2%	0%	-16%	4.1%	370%	3.0	1.6%	10.1%
3.76	3.35e	\$3.90	0.88D	3.5	23	25	15.7	11	25.2	0.5	39.7
2.78	3.20	3.72	1.28D	4.3	33	18	4.5	19	20.7	0.8	36.8
2.05	2.40	2.95	0.96D	2.8	32	28	9.4	31	32.6	1.1	39.6
0.65	2.92	3.68	0.60D	2.4	18	15	5.4	38	21.3	2.7	47.0
1.85	3.10	4.81	1.64D	5.8	49	2	3.0	40	28.6	1.4	52.8
2.28	5.40	6.66	1.00D	2.3	15	22	9.2	47	74.3	1.7	52.8
4.10	4.49	5.58	2.60	5.3	58	14	4.5	25	45.1	2.1	56.9
2.77	2.00	2.43	0.92D	3.6	46	33	4.1	36	32.2	0.3	48.9
0.23	3.94	4.96	—	—	NA	NA	5.2	268	20.4	5.8	48.4
1.10	1.78	NA	1.08D	6.6	59	5	4.0	4	10.3	NA	79.6
4.64	5.12	5.86	2.30	3.7	43	8	5.0	23	32.3	0.4	54.7
7.25	8.53	10.09	0.20	0.1	2	4	15.0	38	13.4	0.9	70.5
3.98	4.38	4.84	1.48D	4.2	32	16	7.8	36	25.9	0.8	46.2
5.21	5.47	6.21	2.40	4.5	40	13	5.8	12	34.9	0.8	53.3
3.17	3.21	3.42	2.52D	11.6	76	6	14.5	129	61.8	1.1	23.3
3.17	3.21	2.44	1.22D	5.7	38	4	1.9	85	35.3	1.1	46.5
-3.41	5.10	NA	—	—	NA	NA	6.6	571	6.8	1.7	19.7
0.22	-0.33	1.07	—	—	NM	-13	NM	56	28.1	1.9	31.5
-2.04	-3.12	2.85	1.50D	3.0	NM	-1	NM	57	94.8	1.3	54.9
5.29	6.31	7.71	2.80D	4.1	44	2	4.2	16	29.7	1.5	63.8
5.36	4.45	5.30	1.64	5.8	37	13	6.6	20	8.7	0.7	31.9
-2.45	6.52	9.95	4.00D	5.6	61	9	3.4	71	15.6	1.9	54.4
3.96	4.12	4.54	2.32D	7.0	55	7	8.9	123	27.6	0.7	35.0
3.05	2.74	3.57	1.80D	7.6	66	8	4.2	28	7.6	1.0	17.9
2.82	3.02	3.17	1.90D	10.6	63	7	11.3	99	88.1	1.0	37.8
4.04	4.26	4.38	2.00D	6.3	46	7	7.8	13	5.2	0.4	12.9
3.07	3.52	3.70	1.20	5.1	34	5	8.4	8	6.8	0.3	9.4
2.37	3.02	3.50	1.00D	4.7	31	13	8.1	33	8.0	0.2	11.3
1.81	2.33	2.05	1.62D	10.7	69	5	11.7	97	33.2	0.8	18.2
2.02	2.51	2.27	1.96D	14.1	75	5	11.4	124	18.3	0.4	2.3
1.28	1.62	1.80	0.84D	5.5	52	4	1.6	25	14.5	1.0	25.4
-10.69	2.53	3.23	0.40D	1.8	16	-11	3.2	60	3.9	2.0	39.7
1.71	1.87	2.20	0.40	1.7	19	17	1.4	61	8.5	1.4	34.3
0.45	1.22	3.05	0.40D	1.6	33	-9	1.9	64	55.0	1.2	57.1
0.85	1.86	0.75	1.00	10.1	54	51	0.6	72	16.6	1.7	2.4
3.15	4.60	NA	1.96	4.2	43	8	7.3	28	4.2	0.2	17.7
7.29	10.44	11.94	3.65D	7.3	35	13	4.2	45	34.5	2.0	52.9
7.68	9.03	9.49	3.54D	7.4	39	12	5.5	36	30.0	1.3	55.4
3.56	3.58	3.91	1.92D	5.5	51	21	7.6	20	35.6	1.3	49.2
-1.28	4.27	12.10	0.15	0.6	4	-27	3.9	NM	122.1	3.2	34.2
6.03	6.84	8.13	3.12	4.6	46	13	4.8	NA	12.4	NA	60.9
6.38	5.26	5.47	2.60D	6.2	18	NA	4.2	8	73.5	1.2	60.4
2.75	2.94	2.77	2.16D	17.8	73	3	10.7	137	41.8	2.2	21.7
0.53	-0.46	0.76	0.72D	2.9	NM	21	NM	30	22.7	0.5	30.0
NA	2.11	4.20	—	—	NA	NA	3.3	NA	3.2	NA	1.3
5.60	6.48	6.94	1.88D	5.4	30	12	5.0	233	124.2	2.0	61.9
1.66	1.89	2.13	0.64D	4.3	31	92	8.5	34	30.7	0.9	25.7
2.48	2.96	3.42	1.00D	3.8	29	19	10.1	8	6.9	0.3	16.3
3.11	3.57	4.08	1.38D	4.2	34	23	10.5	0	8.1	0.5	41.0

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	latest 12 months relative to industry	price/earnings 5-year high-low	price/earnings latest 12 months	1984 est	price/ sales
City Federal S & L/Dec	16-2	16-9	10%	-19%	78	98	16-7	4	3.6	0.19
City Investing/Dec	42-13	42-30	35%	11	107	105	11-5	9	7.0	0.22
City National/Dec	35-7	35-25	26%	-1	95	92	19-5	11	8.8	0.92
Cleveland Elec Illum/Dec	23-14	23-17	17%	-15	81	93	9-5	5	5.4	0.94
Clorox/June	37-8	37-25	26%	-9	87	92	15-6	9	8.6	0.70
Coastal Corp/Dec	60-14	39-19	34%	85	177	145	14-2	9	7.4	0.12
Coca-Cola/Dec	58-29	58-46	54%	7	103	97	14-8	13	11.5	1.10
Colgate-Palmolive/Dec	25-11	25-20	23%	2	98	103	11-5	10	9.2	0.39
Colonial Penn Group/Dec	28-11	28-20	23%	3	99	108	15-3	8	7.6	0.30
Colorado Natl Bnks/Dec	19-6	19-15	16%	13	109	105	9-4	7	5.5	0.58
Colt Industries/Dec	57-17	57-35	47%	36	130	126	14-4	12	9.1	0.72
Columbia Gas System/Dec	47-25	37-28	35%	19	114	94	9-5	7	7.6	0.27
Columbia S & L/Dec	NA	15-4	10%	100	NA	NA	NA	2	NA	NA
Combined Internatl/Dec	44-16	44-29	32	-2	94	103	11-5	8	7.4	0.71
Combustion Eng/Dec	55-16	38-29	29%	-16	80	78	17-4	13	10.8	0.32
Comerica/Dec	32-17	32-24	27%	11	107	104	7-4	7	5.9	0.36
Commerce Bancshrs/Dec	47-18	47-35	45%	33	128	124	7-4	7	6.0	0.71
Commerce Union/Dec	25-8	25-15	21%	46	140	136	9-4	7	7.1	0.34
Commonwealth Edison/Dec	29-16	29-22	22%	-17	80	91	11-5	5	5.2	0.82
Computervision/Dec	53-3	53-32	36%	-9	87	93	47-6	29	20.8	2.56
ConAgra/May	37-7	37-26	32	12	107	113	15-4	12	8.7	0.25
Consolidated Edison/Dec	26-10	26-21	23%	7	103	118	6-4	6	6.0	0.56
Consolidated Foods/June	29-10	29-20	27%	23	119	98	10-5	9	8.6	0.24
Consol Freightways/Dec	61-18	61-46	46%	-11	86	91	14-4	10	8.2	0.47
Consol Natural Gas/Dec	38-18	38-26	37%	38	132	108	10-5	10	8.2	0.45
Consumers Power/Dec	24-10	22-10	11%	-47	51	58	7-4	4	3.5	0.33
Continental Bancorp/Dec	31-15	31-26	28%	3	99	96	7-4	8	6.6	0.72
Continental Corp/Dec	38-21	38-26	29%	-15	81	89	NM-4	NM	8.4	0.37
Continental Group/Dec	37-17	37-26	33%	26	121	106	10-5	9	7.4	0.30
Continental Illinois/Dec	43-15	26-18	18%	-21	76	74	19-4	7	6.1	0.17
Continental Telecom/Dec	26-13	26-19	20%	6	102	116	11-6	8	7.3	0.68
Control Data/Dec	64-14	64-34	36%	-25	72	77	15-4	9	7.3	0.30
Convergent Technolgs/Dec	40-7	40-12	16	-48	50	53	NM-17	40	19.5	3.55
Cooper Industries/Dec	62-19	38-26	31%	9	105	102	30-7	25	14.1	0.73
Adolph Coors/Dec	29-10	29-15	15%	0	96	101	13-5	6	5.9	0.48
CoreStates Financial/Dec	36-12	36-27	31%	16	111	108	8-3	6	5.3	0.48
Corning Glass Works/Dec	90-39	90-60	63	-10	86	95	28-7	22	10.7	0.84
Cox Communications/Dec	55-14	55-39	42%	-8	88	89	21-9	15	13.7	1.96
CPC International/Dec	45-24	42-34	37%	8	103	109	11-6	9	8.0	0.45
Cray Research/Dec	58-8	58-37	44	-5	91	98	57-12	25	18.1	3.78
Crocker National/Dec	42-21	35-23	26%	-7	90	87	11-3	NM	8.5	0.21
Crown Central Petrol/Dec	49-9	30-17	20%	10	106	84	NM-1	47	4.7	0.08
Crown Cork & Seal/Dec	39-23	39-32	37	3	99	87	10-5	10	8.1	0.38
Crown Zellerbach/Dec	63-15	39-27	35%	16	111	97	26-6	14	37.3	0.35
CSX/Dec	28-12	28-19	22%	14	110	104	13-5	11	7.2	0.56
Cullen/Frost Bankers/Dec	34-11	34-20	32%	54	147	143	11-5	NM	NM	0.71
Cummins Engine/Dec	82-26	82-51	79%	48	142	138	NM-3	32	6.9	0.46
Dana/Dec	33-12	33-21	25%	13	109	96	25-5	13	8.2	0.51
Dart & Kraft/Dec	77-40	77-63	72%	3	93	97	10-6	9	8.1	0.41
Data General/Sept	49-10	49-27	46%	57	151	162	43-10	40	20.9	1.27

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan e: estimate NA: not available or not applicable NM: not meaningful

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$0.98	\$2.60	\$2.76	\$0.20	2.0%	8%	NA	4.9%	352%	12.9	2.9%	43.3%
3.43	3.85	5.03	2.00D	5.7	46	17%	2.9	143	36.8	1.7	44.1
1.92	2.29	2.97	0.88	3.4	38	67	8.1	8	7.6	0.6	3.4
3.01	3.28	3.19	2.40D	13.8	70	5	20.3	112	64.2	1.0	17.1
1.91	2.70	3.06	1.04D	3.9	36	10	7.2	22	26.2	1.8	31.5
2.65	3.93	4.70	0.40	1.1	10	4	1.5	188	20.9	2.0	31.8
3.95	4.10	4.75	2.76D	5.0	65	10	8.2	18	136.1	1.0	45.5
2.41	2.28	2.52	1.28D	5.5	55	5	3.8	20	82.0	1.3	33.1
1.82	2.89	3.08	1.40	6.0	48	11	3.8	0	16.1	1.3	38.4
2.23	2.27	3.04	0.70D	4.2	31	24	7.9	46	9.8	0.6	22.8
3.24	4.01	5.20	2.20D	4.6	50	18	6.3	32	24.5	0.8	51.4
5.10	4.87	4.69	3.18D	8.9	62	6	3.8	89	38.7	0.7	34.8
3.74	5.69	NA	—	—	NA	NA	NA	72	5.8	NA	NA
3.29	3.99	4.31	2.00D	6.3	50	24	10.6	5	27.4	0.9	41.1
4.77	2.29	2.76	1.84D	6.2	80	24	2.5	13	33.1	1.0	32.3
3.54	4.18	4.62	2.00	7.3	45	14	6.2	18	10.4	0.4	29.5
6.37	6.59	7.50	1.16	2.5	18	9	10.3	9	5.3	0.1	14.5
2.14	3.31	3.05	0.80	3.7	24	0	5.2	51	3.9	0.9	19.1
3.75	4.39	4.31	3.00	13.3	68	4	17.3	121	165.4	1.2	26.1
1.18	1.24	1.74	—	—	NA	NA	8.8	17	28.3	2.3	50.0
2.59	2.94e	3.69	1.14D	3.6	36	36	2.1	74	18.4	0.6	27.6
3.55	4.16	3.98	2.12D	8.9	45	15	10.4	75	129.5	0.8	23.9
2.70	2.88	3.19	1.30D	4.7	39	13	2.6	29	56.9	1.1	39.0
4.08	4.85	5.70	1.80	3.8	36	11	4.8	14	13.5	1.4	72.3
3.90	3.87	4.60	2.16D	5.7	52	9	4.7	62	40.7	0.3	20.9
3.16	3.12	3.17	2.52D	22.4	79	2	11.7	145	86.2	1.3	11.1
4.26	3.63	4.25	2.04	7.2	56	12	9.3	19	8.3	0.3	9.6
2.04	0.19	3.50	2.60D	8.9	NM	10	0.4	11	49.2	1.1	55.4
3.20	3.67	4.54	1.88D	5.6	47	4	4.1	53	42.3	0.9	56.7
1.95	2.46	2.99	2.00D	11.0	81	10	2.3	74	40.2	1.7	47.0
2.15	2.45	2.79	1.64D	8.0	67	7	8.1	146	66.0	1.3	37.5
4.11	4.20	5.00	0.66	1.8	14	113	3.5	214	38.1	2.6	60.7
0.42	0.40	0.82	—	—	NA	NA	9.1	1	36.2	6.0	50.7
2.75	1.28	2.22	1.52D	4.8	119	35	3.8	14	42.9	1.0	47.9
1.15	2.55	2.56	0.40	2.6	14	8	8.0	0	35.0	2.3	16.1
4.59	5.49	5.99	1.86	5.9	32	11	10.6	34	15.6	0.8	31.9
1.95	2.82	5.88	2.32D	3.7	82	6	3.7	31	21.1	1.1	57.4
2.31	2.75	3.09	0.30	0.7	11	15	12.7	36	28.3	0.5	37.5
4.80	3.94	4.65	2.20D	5.9	55	14	4.8	15	48.5	0.9	42.3
1.38	1.77	2.43	—	—	NA	NA	15.4	23	14.6	2.7	60.0
3.59	-0.63	3.17	2.40	8.9	NM	7	NM	17	20.4	0.7	78.4
0.92	0.44	4.42	0.80	3.9	NM	19	0.2	55	6.3	0.3	3.7
3.15	3.83	4.57	—	—	NA	NA	4.0	4	13.2	0.6	42.0
-0.21	2.54	0.94	1.00D	2.8	39	-6	3.2	66	27.0	1.3	36.8
2.24	2.07	3.15	1.04D	4.5	48	9	5.1	52	142.6	1.1	40.8
3.68	-3.16	-0.48	0.94	2.9	NM	38	NM	15	7.1	1.2	17.6
0.21	2.50	11.47	2.00D	2.5	80	4	1.5	57	9.4	1.8	49.1
0.79	1.97	3.13	1.12D	4.4	55	6	3.8	29	55.9	1.0	56.6
7.56	7.92	8.91	3.84D	5.3	48	8	4.5	22	54.8	0.9	52.2
0.92	0.96	2.23	—	—	NA	NA	2.8	30	22.6	4.8	75.2

Source: Media General Financial Services, Inc., Forbes

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	industry	5-year price/earnings high-low	latest 12 months	1984 est	price/sales
Dauphin Deposit/Dec	36-14	36-28	29½	5%	NA	NA	9-4	7	NA	0.75
Dayton-Hudson/Jan	41-9	41-29	29½	-12	85	96	16-6	12	9.7	0.41
Dayton Power & Light/Dec	19-11	19-11	14¼	-20	77	88	9-4	5	5.1	0.56
Deere/Oct	50-22	42-31	33½	-10	86	83	NM-7	64	14.0	0.57
Delmarva Power & Lt/Dec	20-10	20-16	18¼	11	106	121	9-5	7	7.4	0.83
Delta Air Lines/June	51-16	50-29	36½	-27	70	85	NM-5	NM	8.4	0.40
Deluxe Check Printers/Dec	48-14	48-36	37½	-10	87	102	14-7	11	9.9	1.37
Deposit Guaranty/Dec	43-21	43-30	41¼	39	134	130	8-4	8	6.7	0.57
Detroit Edison/Dec	16-10	16-13	13¼	-6	90	103	8-5	6	6.1	0.73
Diamond Shamrock/Dec	40-17	27-18	19	-15	82	65	22-6	15	8.9	0.60
Digital Equipment/June	132-49	130-64	91½	-28	69	74	26-8	20	17.3	1.21
Walt Disney/Sept	85-33	85-47	63½	-17	80	88	31-9	26	20.0	1.67
Dominion Bankshares/Dec	24-10	24-15	21½	31	125	122	9-4	9	6.9	0.55
Dominion Resources/Dec	24-14	24-20	21½	-4	92	105	9-5	7	6.6	0.68
Donaldson, Lufkin/Dec	25-3	25-14	15½	-34	63	77	17-4	10	9.5	0.27
R R Donnelley & Sons/Dec	48-12	48-32	36¼	5	101	119	16-6	12	10.5	0.91
Dorchester Gas/Aug	29-5	22-10	22½	116	207	169	22-4	27	21.3	0.28
Dover/Dec	39-10	39-28	32	10	106	98	18-6	15	11.8	1.13
Dow Chemical/Dec	40-20	38-27	31½	14	109	84	26-5	22	9.9	0.56
Dow Jones/Dec	57-8	57-35	36½	-10	87	99	32-10	20	16.8	2.70
Dresser Industries/Oct	57-12	26-16	21¼	30	125	102	NM-6	NM	18.2	0.48
E I du Pont/Dec	56-30	56-40	47½	18	113	86	13-6	10	7.9	0.32
Duke Power/Dec	26-14	26-22	24¼	7	102	117	7-5	6	6.4	0.99
Dun & Bradstreet/Dec	70-15	70-51	56¼	-7	89	105	24-9	19	15.8	1.96
Duquesne Light/Dec	19-11	19-13	13½	-17	80	91	10-6	6	6.2	0.99
E-Systems/Dec	45-4	45-22	23½	-17	80	77	29-5	14	11.8	0.83
Eastern Air Lines/Dec	13-4	12-4	5½	-41	56	68	5-3	NM	NM	0.05
Eastern Gas & Fuel/Dec	33-14	26-17	22¼	13	108	104	14-5	12	10.6	0.42
Eastman Kodak/Dec	98-43	87-64	66½	-23	74	88	27-6	19	10.9	1.08
Eaton/Dec	57-20	57-33	48¼	42	136	120	52-4	14	8.7	0.58
Jack Eckerd/July	35-13	35-24	25¼	-19	78	81	18-7	12	10.4	0.41
EG&G/Dec	38-6	38-27	28½	-7	89	86	25-8	10	14.6	0.96
El Paso Electric/Dec	16-8	16-11	11	-19	77	88	8-4	4	4.4	1.17
Electronic Data Syst/June	42-5	42-25	28½	-3	93	100	40-9	24	21.6	2.59
Emerson Electric/Sept	69-30	69-55	62	6	101	104	16-8	14	11.8	1.22
Emhart/Dec	34-12	34-24	29½	17	112	110	10-4	9	7.8	0.44
Engelhard/Dec	45-17	45-30	33¼	0	96	86	16-6	12	10.0	0.42
ENSERCH/Dec	40-11	27-18	20½	12	107	88	26-6	19	8.8	0.32
Entex/June	24-10	24-17	19½	-5	91	75	11-5	7	6.5	0.30
Equimark/Dec	12-4	6-4	4	-22	75	73	58-3	NM	40.0	0.06
Equitable Bancorp/Dec	21-5	21-13	17	33	128	124	13-3	13	10.0	0.35
Esmark/Oct	46-8	46-31	43	31	126	131	26-5	12	10.2	0.42
Ethyl/Dec	29-9	29-18	23¼	25	120	92	11-4	8	7.6	0.54
Evans Products/Dec	24-4	20-6	6½	-50	48	54	9-2	NM	NM	0.07
Exxon/Dec	44-24	40-30	37½	27	122	96	7-4	7	6.3	0.36
Farm & Home Savings Assn/Dec	NA	NA	14¼	NA	NA	NA	NA	NA	NA	0.35
Farm House Foods/Mar	7-2	7-4	4½	-1	95	106	NM-4	NM	7.5	0.02
Farmers Group/Dec	49-21	49-32	38	-10	86	95	13-8	9	8.2	1.63
Federal Co/May	33-13	33-24	33¼	18	113	117	23-4	11	7.3	0.25
Federal Express/May	49-5	49-32	33¼	-17	80	85	25-9	14	11.2	1.47
Fedl Natl Mortgage/Dec	30-6	30-15	16	33	64	72	53-4	14	6.7	0.12

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$3.52	\$4.12	NA	\$1.80	6.1%	44%	NA	5.7%	16%	4.6	NA	NA
2.06	2.52	\$3.01	0.65D	2.2	26	14%	3.5	47	96.6	1.0%	55.7%
2.65	2.80	2.75	2.00D	14.2	71	4	12.9	123	37.7	1.9	13.6
0.78	0.10	2.36	1.00D	3.0	NM	-1	0.2	38	67.7	1.2	58.6
2.13	2.45	2.44	1.80D	9.9	67	5	13.1	120	29.7	0.9	13.0
0.52	-2.18	4.34	0.60	1.6	NM	35	NM	122	39.8	3.3	56.1
2.84	3.37	3.83	1.36	3.6	40	28	12.2	3	22.4	0.9	42.4
5.06	5.55	6.20	2.14	5.1	39	13	7.6	15	3.2	0.2	9.5
1.75	2.21	2.15	1.68D	12.7	76	2	15.8	171	127.8	0.6	8.6
2.37	1.23	2.13	1.76D	9.3	143	5	2.8	67	127.0	2.0	40.3
7.53	5.00	5.30	—	—	NA	NA	6.6	3	56.5	4.2	74.0
3.01	2.70	3.17	1.20D	1.9	44	72	7.1	25	34.6	2.5	56.9
1.79	2.50	3.07	1.08D	5.1	43	7	6.5	26	9.7	0.9	17.5
2.97	3.28	3.24	2.56D	11.9	74	5	10.2	123	82.9	1.0	20.0
1.41	1.61	1.67	0.28	1.8	17	16	2.8	42	12.4	1.7	10.7
2.40	3.00	3.49	1.00D	2.7	27	17	7.4	2	38.2	0.8	62.7
1.01	1.01	1.04	0.16	0.7	16	17	1.3	90	17.4	2.9	19.1
2.51	2.18	2.71	0.74	2.3	33	26	7.7	7	35.6	0.9	44.0
1.14	1.45	3.19	1.80D	5.7	120	9	2.7	56	196.1	1.0	45.6
1.41	1.79	2.17	0.72	2.0	34	17	13.2	11	64.1	0.3	29.7
2.19	0.06	1.16	0.80D	3.8	NM	17	0.1	24	79.3	1.3	49.9
3.75	4.70	6.00	2.80D	5.9	60	-1	3.2	55	238.6	0.6	34.0
3.39	3.77	3.78	2.36D	9.8	62	7	17.8	105	98.1	1.1	46.9
2.53	2.97	3.55	1.60	2.9	52	26	10.4	0	56.4	0.6	61.3
1.96	2.20	2.20	2.06D	15.1	90	3	18.1	138	58.4	0.6	6.7
1.21	1.65	1.99	0.50	2.1	24	15	6.0	12	29.2	1.5	38.9
-5.89	-11.40	0.02	—	—	NM	NA	NM	NM	35.8	2.7	13.6
2.85	1.87	2.10	1.30D	5.8	70	13	3.6	71	22.8	1.4	39.6
7.12	3.41	6.05	3.55D	5.4	104	11	5.6	5	165.6	1.6	47.5
0.69	3.40	5.58	0.80D	1.6	24	-5	4.1	42	30.1	1.2	60.1
1.50	1.91	2.42	1.00D	4.0	50	29	3.1	2	37.5	1.1	50.5
1.38	1.53	1.98	0.40D	1.4	24	53	5.2	5	30.0	0.8	40.2
2.30	2.48	2.51	1.40D	12.7	55	7	28.9	105	32.3	1.1	18.4
0.86	1.05	1.30	0.34	1.2	30	15	9.3	12	58.0	0.5	30.8
4.37	4.42	5.26	2.30D	3.7	48	15	8.7	9	68.5	1.0	52.7
3.26	3.37	3.75	1.40D	4.7	42	5	5.0	29	24.9	0.6	39.7
2.41	2.73	3.32	0.64D	1.9	22	-3	3.5	16	26.8	0.6	29.6
2.70	1.05	2.27	1.60D	8.0	152	20	2.0	88	54.7	0.9	37.1
2.25	2.65	3.01	1.20	6.1	41	23	4.3	96	21.9	0.6	31.4
-0.54	-3.55	0.10	—	—	NM	-13	NM	143	4.7	0.6	5.2
1.21	1.34	1.70	0.72	4.2	54	33	2.8	34	6.8	0.4	17.0
3.18	3.66	4.19	1.04D	2.4	25	10	2.9	69	40.4	1.1	41.4
2.14	2.85	3.11	0.85D	3.6	30	9	6.5	45	40.6	0.7	38.7
-1.94	-5.00	-2.58	—	—	NM	0	NM	206	13.7	1.1	52.9
4.82	5.78	6.00	3.20D	8.4	55	17	5.5	16	859.4	0.4	29.5
NA	NA	NA	NA	NA	NA	NA	NM	NA	6.9	NA	NA
0.01	0.50e	0.60	—	—	NA	NA	NM	NM	8.6	1.4	1.9
3.69	4.02	4.65	1.52	4.0	38	26	17.3	0	34.0	1.5	51.4
3.13	3.76e	4.57	1.64D	4.9	44	11	2.3	16	8.2	0.7	29.2
2.04	2.70e	3.00	—	—	NA	NA	8.8	49	44.1	3.2	68.5
-2.20	1.15	2.38	0.16	1.0	14	14	0.9	NM	65.4	2.7	66.6

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	industry	5-year high-low	price/earnings latest 12 months	1984 est	price/ sales
Federated Dept Strs/Jan	69-21	69-48	48%	-14%	82	93	15-5	7	6.9	0.27
Fidelcor/Dec	40-9	40-28	37%	34	128	125	11-3	4	5.4	0.37
Fidelity Union Bncp/Dec	49-22	49-31	49%	57	150	146	14-3	11	8.0	0.55
Fin Corp of America/Dec	33-2	33-16	18	-20	77	97	28-3	4	3.1	0.43
Fin Cp Santa Barbara/Dec	19-3	12-6	7%	-9	87	110	NM-3	NM	16.2	0.15
Firestone/Oct	24-6	24-16	17½	-7	90	98	NM-5	9	6.7	0.22
First Alabama Bshs/Dec	39-17	39-27	35½	22	118	114	8-4	7	6.1	0.79
First American/Dec	21-8	21-16	19½	19	114	111	8-4	7	6.1	0.51
First Atlanta/Dec	26-5	26-16	23	41	135	131	8-3	8	7.0	0.71
First Bank System/Dec	61-28	61-45	51%	15	110	107	7-4	6	5.9	0.40
First Boston/Dec	67-5	57-36	39%	-18	79	96	11-NA	6	6.7	0.30
First Chicago/Dec	28-11	28-21	24%	14	110	107	10-4	6	5.7	0.30
First City Bancorp/Dec	41-16	25-17	19%	-5	91	88	12-4	16	7.0	0.39
First Commerce/Dec	26-7	26-19	22	19	114	111	17-3	15	6.6	0.87
First Empire State/Dec	40-9	40-26	31%	17	112	109	20-3	17	NA	0.40
First Executive/Dec	18-1	18-10	12%	-9	87	96	27-6	12	9.0	0.40
First Federal Mich/Dec	10-7	10-7	7%	NA	NA	NA	NA	2	NA	0.09
First Florida Banks/Dec	19-4	19-12	18%	57	151	146	9-3	9	7.6	1.02
First Hawaiian/Dec	43-23	43-31	41½	34	128	125	7-4	7	6.1	0.52
First Interstate Bancp/Dec	47-22	47-35	39%	5	101	98	9-4	7	5.9	0.37
First Kentucky Natl/Dec	31-10	31-19	29	51	145	141	10-4	9	7.9	0.84
First Maryland Bncp/Dec	29-13	29-21	23½	-15	81	79	6-4	6	6.1	0.37
First National Cinc/Dec	48-22	48-36	45%	27	122	119	8-4	8	7.1	0.81
First Natl State Bcp/Dec	42-16	42-33	38%	12	108	105	6-3	5	4.8	0.43
First Natl Supermks/Mar	24-4	24-8	8%	-52	46	54	11-2	12	2.5	0.02
First of America Bnk/Dec	33-12	33-19	30½	53	147	143	7-3	6	4.9	0.31
First Oklahoma Bncp/Dec	27-11	21-11	12%	-24	73	70	13-5	NM	7.2	0.38
First Pennsylvania/Dec	15-2	9-5	6%	37	131	128	19-11	NM	65.0	0.20
First Security/Dec	27-14	27-21	22%	-4	92	90	16-4	13	6.1	0.51
First Tennessee Natl/Dec	26-10	26-20	22%	11	107	104	8-4	7	5.8	0.49
First Union/Dec	44-10	44-30	38	25	120	117	8-3	7	6.1	0.58
First Virginia Banks/Dec	20-6	20-15	16½	9	105	102	9-3	7	6.5	0.77
First Wisconsin/Dec	24-10	24-17	21%	19	114	111	6-3	6	5.3	0.34
Fischbach/Sept	56-20	56-41	46	-5	91	85	9-5	7	7.1	0.13
Fleet Financial/Dec	54-15	54-39	48½	25	120	117	8-3	8	6.4	0.64
Fleetwood Enterprise/Apr	42-3	42-21	24%	0	96	112	NM-4	10	7.3	0.68
Fleming Cos/Dec	31-8	31-23	24%	-13	84	93	14-5	11	9.2	0.09
Flickinger/July	32-6	32-20	32%	60	153	170	12-4	13	11.9	0.11
Florida Federal S&L/June	23-13	23-13	15%	NA	NA	NA	25-14	NA	NA	0.43
Florida Natl Banks/Dec	42-11	42-30	39%	28	123	120	16-5	11	9.3	0.78
Florida Power & Lt/Dec	42-20	42-35	36%	-3	93	107	8-5	7	6.8	0.62
Florida Progress/Dec	23-11	23-18	19%	2	98	112	9-5	7	7.0	0.60
Fluor/Oct	71-11	24-16	21%	9	104	97	26-5	17	18.4	0.32
FMC/Dec	49-22	49-35	43½	18	114	110	10-5	9	8.1	0.40
Food Lion/Dec	15-2	14-9	10%	-16	81	94	32-8	20	7.8	0.48
Ford Motor/Dec	47-11	47-25	37%	42	136	120	5-2	4	2.9	0.15
Fort Howard Paper/Dec	62-18	62-45	51%	2	98	86	16-7	14	11.6	2.05
Foster Wheeltr/Dec	30-7	17-13	14	1	95	92	19-5	11	10.6	0.31
Freeport-McMoran/Dec	33-10	26-16	25½	47	141	108	22-9	23	13.3	2.35
Fruehauf/Dec	51-15	51-31	38%	21	116	103	NM-4	NM	6.3	0.23

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$4.79	\$6.96	\$7.02	\$2.20	4.5%	32%	7%	3.9%	33%	48.7	1.1%	57.6%
5.47	8.66	6.92	2.20	5.9	25	-10	8.6	34	5.2	1.4	38.8
0.74	4.40	6.15	2.80	5.7	64	3	4.9	9	3.8	0.9	14.1
1.19	5.13	5.85	0.68	3.8	13	82	12.3	205	41.3	4.0	57.3
-2.22	-5.14	0.47	—	—	NM	-13	NM	NA	4.4	1.5	7.6
1.37	2.03	2.61	0.80D	4.6	30	-10	2.6	30	48.4	1.3	51.1
4.32	5.14	5.80	2.00D	5.6	39	10	11.5	16	7.7	0.6	32.2
2.35	2.82	3.17	1.00	5.1	35	29	7.3	29	6.5	0.5	15.0
2.40	2.97	3.26	0.76	3.3	24	21	9.6	39	16.5	0.3	24.3
7.66	8.46	8.67	2.96D	5.7	35	11	6.6	47	15.0	1.1	58.7
7.20	6.53	5.80	2.00	5.1	31	68	5.0	18	11.2	1.7	16.8
3.33	3.92	4.34	1.32D	5.3	31	3	5.0	23	44.5	0.8	49.5
3.52	1.23	2.82	1.30	6.6	NM	28	2.4	15	32.2	0.8	27.2
2.16	1.51	3.31	1.20D	5.5	65	23	6.0	11	8.3	0.4	6.7
4.11	1.85	NA	1.00D	3.1	54	75	2.3	35	2.9	0.7	3.4
0.79	1.00	1.34	—	—	NA	NA	3.3	0	43.9	2.7	26.0
NA	3.20	NA	—	—	NA	NA	4.2	6	8.6	1.5	50.5
1.60	2.13	2.38	0.40	2.2	17	1	12.2	17	15.6	0.4	15.9
5.73	6.31	6.75	2.60	6.3	41	9	7.9	41	3.3	0.1	22.1
5.35	5.76	6.61	2.24	5.7	39	21	5.5	56	40.9	0.7	56.1
2.87	3.35	3.66	1.30	4.5	39	17	9.7	6	8.9	0.3	43.2
4.50	3.65	3.85	1.50	6.4	41	10	5.7	35	5.2	1.1	19.6
5.40	5.70	6.42	2.60D	5.7	46	8	10.1	22	4.5	0.3	17.6
6.58	7.27	7.90	2.64D	6.9	35	5	9.0	17	5.8	0.5	4.2
2.68	2.20e	3.25	0.25	3.0	1	0	0.6	140	2.9	1.3	23.4
4.13	5.21	6.15	1.32	4.3	25	8	5.2	64	4.3	0.4	14.5
1.87	-4.50	1.72	—	—	NM	NA	NM	22	9.8	0.7	49.7
-1.29	-1.10	0.10	—	—	NM	NM	2.9	127	16.2	1.7	11.8
4.42	1.75	3.63	1.10	4.9	63	11	4.1	59	12.1	0.5	29.1
3.24	3.31	3.86	1.40D	6.2	39	28	7.1	29	9.2	0.6	28.2
5.01	5.39	6.23	1.36	3.6	24	9	9.9	27	11.3	1.1	31.1
2.00	2.30	2.55	0.76D	4.6	30	10	10.7	28	12.6	0.8	8.5
3.43	3.78	4.02	1.10D	5.2	29	5	6.1	27	8.5	0.4	24.0
5.82	5.96	6.48	2.65	5.8	40	18	2.0	26	3.6	1.4	35.8
6.12	6.37	7.51	2.40D	4.9	35	14	9.1	100	7.5	0.6	30.6
1.33	2.67e	3.39	0.30	1.2	20	2	3.5	0	23.6	2.4	43.7
1.98	2.27	2.64	0.72D	3.0	31	13	0.9	59	17.8	0.6	34.8
2.09	2.42	2.70	0.66	2.1	28	17	0.8	44	4.8	0.4	14.9
NA	0.92	NA	—	—	NA	NA	1.4	63	9.4	4.8	11.7
2.28	3.51	4.26	0.96	2.4	27	18	6.9	0	7.9	0.7	20.9
4.77	5.02	5.40	3.60D	9.8	71	15	9.4	121	55.3	1.3	44.6
2.20	2.64	2.73	2.04D	10.7	74	13	7.8	148	41.3	1.1	27.0
2.05	1.28	1.18	0.80	3.7	63	20	1.9	41	78.7	0.8	16.4
4.56	5.02	5.35	1.80D	4.2	36	8	4.8	29	32.7	0.7	51.1
0.42	0.53	1.38	0.04	0.4	8	54	2.4	23	52.4	0.1	5.5
-3.64	10.29	12.75	1.20	3.2	5	-20	4.5	39	181.2	1.9	57.4
3.43	3.78	4.40	1.48D	2.9	33	36	13.6	22	31.5	0.5	41.1
1.67	1.30	1.32	0.44D	3.1	34	11	2.9	8	34.1	0.8	20.8
0.99	1.11	1.88	0.60D	2.4	47	18	11.5	65	73.4	1.1	32.8
-2.47	0.42	6.12	0.40	1.0	95	-13	0.4	89	12.5	1.7	60.4

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	industry	price/earnings 5-year high-low	latest 12 months	1984 est	price/ sales
Gannett/Dec	48-17	48-33	36½	-16%	80	92	20-9	16	12.9	1.73
GATX/Dec	46-21	37-26	30	-3	99	106	30-5	25	9.9	0.47
GEICO/Dec	66-7	66-43	56	19	114	125	14-3	13	10.3	1.31
Gelco/July	37-15	23-16	17½	-12	85	100	12-4	NM	15.3	0.25
General Cinema/Oct	46-8	46-32	36½	7	103	114	15-5	12	NA	0.44
General Dynamics/Dec	62-14	62-41	48	-4	100	111	16-4	9	7.1	0.38
General Electric/Dec	59-22	59-46	52½	0	96	99	13-7	12	10.2	0.89
General Foods/Mar	55-24	55-39	48½	14	109	115	9-5	8	7.2	0.31
General Instrument/Feb	67-9	60-23	24½	-55	43	41	21-7	18	9.9	0.80
General Mills/May	58-19	58-42	46½	-15	82	86	12-6	9	8.1	0.40
General Motors/Dec	81-34	81-56	66½	12	107	94	54-5	6	4.1	0.28
General Public Utils/Dec	19-3	10-7	7½	2	98	111	28-5	7	5.9	0.19
General Re/Dec	73-19	73-54	57½	-19	77	85	17-5	13	11.1	1.56
General Signal/Dec	54-25	54-41	44½	5	101	120	18-7	14	10.9	0.81
Genl Tire & Rubber/Nov	39-11	39-29	34½	-2	98	107	20-6	11	7.6	0.34
Genuine Parts/Dec	32-13	32-25	26	-13	84	93	17-8	14	11.1	0.68
Georgia-Pacific/Dec	35-13	32-21	23½	-15	82	93	55-8	24	7.8	0.37
Giant Food/Feb	25-4	25-18	22½	3	99	116	16-4	8	7.6	0.17
Gibraltar Financial/Dec	17-3	16-8	8½	-14	83	105	8-4	4	3.7	0.23
Gibraltar Savings/Sept	29-7	29-20	25	23	119	150	10-2	5	5.4	0.35
Gillette/Dec	52-18	52-41	48½	-1	95	119	11-4	10	8.8	0.68
Glendale Federal S&L/June	NA	14-8	9½	NA	NA	NA	12-9	8	3.5	0.20
Golden West Finl/Dec	31-5	31-15	17½	-3	93	117	9-3	5	4.2	0.39
B F Goodrich/Dec	44-16	44-29	32½	-12	85	83	NM-3	64	8.3	0.24
Goodyear/Dec	37-11	35-25	26½	-8	88	96	12-4	8	6.3	0.29
Gould/Dec	44-19	44-26	30½	-11	86	88	25-9	17	12.7	1.02
W R Grace/Dec	64-26	50-38	41½	1	97	74	16-5	13	9.5	0.32
W W Grainger/Dec	66-25	66-47	54½	15	110	122	18-7	15	12.1	0.89
Great Amer Fed Savings/Dec	NA	13-10	10½	NA	NA	NA	NA	NA	NA	0.24
Great Atl & Pac Tea/Feb	14-4	14-10	13½	18	114	132	25-14	16	14.5	0.10
Gt Northern Nekoosa/Dec	42-19	42-28	40½	33	128	112	13-5	12	9.4	0.64
Gt Western Financial/Dec	32-10	32-18	19½	-22	75	95	15-4	9	5.3	0.35
Greyhound/Dec	28-11	28-21	25	1	97	95	20-4	17	8.0	0.56
Grumman/Dec	34-7	34-22	22½	-15	82	91	26-3	6	5.8	0.29
GTE/Dec	48-22	48-35	37½	-6	90	102	10-6	7	6.8	0.55
Guarantee Fincl Calif/Dec	11-3	10-6	6½	-19	78	98	9-3	11	5.2	0.15
Gulf/Dec	76-23	76-31	75½	143	234	185	9-3	15	12.5	0.34
Gulf & Western Inds/July	33-11	33-23	31½	25	120	118	10-4	9	9.1	0.60
Gulf States Utils/Dec	16-9	16-12	12½	-13	84	96	8-5	5	5.3	0.71
Gulfstream Aerospace/Dec	24-15	24-15	19½	NA	NA	NA	15-9	12	10.7	1.11
Halliburton/Dec	86-21	47-30	42	39	133	109	20-5	16	11.6	0.90
Hammermill Paper/Dec	50-18	50-30	47½	38	132	115	15-4	15	13.1	0.26
Harris Bankcorp/Dec	75-22	75-33	74½	125	216	210	14-4	16	12.7	0.54
Harris Corp/June	60-20	49-29	29½	-38	60	58	32-10	16	13.8	0.65
Hartford National/Dec	28-7	28-21	21½	2	98	96	7-3	6	5.2	0.52
G Heileman Brewing/Dec	44-7	44-21	24½	10	NA	NA	14-4	13	9.8	0.58
H J Heinz/Apr	40-12	40-27	35½	21	116	96	13-6	11	9.5	0.68
Hercules/Dec	43-15	43-29	33	-6	90	69	16-5	12	8.6	0.66
Hershey Foods/Dec	35-9	35-26	28½	1	97	92	11-4	9	7.9	0.52
Hewlett-Packard/Oct	48-11	48-34	36½	-9	87	103	29-11	21	17.1	2.00
Hilton Hotels/Dec	60-22	60-43	52	17	112	117	17-6	16	12.2	2.04

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983. D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$2.26	\$2.35	\$2.85	\$1.28D	3.5%	50%	20%	11.3%	30%	80.0	0.6%	68.9%
2.22	1.22	3.01	1.20D	4.0	172	4	1.8	290	13.1	1.0	52.2
3.67	4.48	5.43	0.88	1.6	16	41	10.9	38	20.4	0.5	63.3
2.51	-1.46	1.12	0.56	3.3	NM	26	NM	NM	13.9	1.2	56.9
2.14	3.03	NA	0.64D	1.8	18	27	6.1	53	11.3	0.8	39.9
2.92	5.30	6.72	1.00	2.1	18	13	4.0	2	55.9	1.6	30.9
4.00	4.45	5.15	2.00D	3.8	40	9	7.6	8	454.2	0.6	45.3
5.73	6.14e	6.72	2.40D	4.9	40	9	3.5	39	52.0	1.0	54.2
3.34	1.30e	2.51	0.50	2.0	15	99	10.7	6	31.5	3.5	47.5
4.89	5.12e	5.71	2.04D	4.4	38	18	4.4	38	47.9	1.2	57.2
3.09	11.84	16.17	4.00D	6.0	34	-13	5.0	17	314.8	1.1	35.2
0.55	1.10	1.32	—	—	NA	-26	2.7	139	61.3	1.0	13.6
4.66	4.26	5.14	1.44	2.5	34	61	11.6	8	45.1	1.1	75.1
3.85	3.16	4.11	1.68D	3.8	53	20	5.7	9	28.5	0.8	50.5
2.50	3.06	4.45	1.50D	4.4	49	4	3.0	29	21.5	0.7	34.6
1.85	1.91	2.33	1.02	3.9	47	19	5.0	4	36.2	0.8	48.1
0.50	0.96	3.00	0.60D	2.6	63	-6	1.6	72	101.5	1.2	45.1
1.14	2.77e	3.02	0.60	2.6	22	13	2.1	73	14.7	0.4	26.3
-1.91	2.02	2.34	—	—	NA	-22	5.1	371	16.5	1.9	29.7
-3.20	6.19	4.60	—	—	NA	NA	10.7	172	7.1	2.4	46.8
4.45	4.78	5.48	2.44D	5.0	51	11	6.7	41	30.7	1.7	47.4
-0.79	1.13	2.60	—	—	NA	NA	2.4	0	21.0	2.0	1.2
-0.97	3.75	4.10	0.09	0.5	2	-17	8.4	NM	20.6	1.7	48.1
-2.43	0.51	3.97	1.56	4.7	NM	6	0.4	59	23.3	1.6	57.9
2.99	3.32	4.21	1.40D	5.3	42	2	3.4	22	105.2	1.6	52.3
2.10	1.75	2.36	0.68D	2.3	98	3	6.0	26	44.3	1.9	51.6
5.17	3.28	4.35	2.80D	6.8	86	11	2.6	59	48.5	0.9	30.4
3.50	3.58	4.50	1.20	2.2	33	12	5.9	7	14.4	0.6	55.7
NA	2.52	NA	—	—	NA	NA	NA	NA	5.7	2.0	12.5
0.57	0.84e	0.95	—	—	NA	-26	0.6	79	37.4	0.9	9.3
3.22	3.25	4.27	1.40D	3.5	43	13	5.4	55	24.7	0.9	59.3
-2.68	2.08	3.71	0.88	4.5	25	-6	3.7	355	35.4	2.7	64.7
2.30	1.47	3.11	1.20	4.8	82	4	3.3	44	48.1	2.0	28.6
3.36	3.81	3.95	0.90D	3.9	22	10	4.9	51	28.1	1.4	31.6
4.59	5.12	5.54	3.00D	8.0	59	5	7.6	146	190.4	0.8	39.4
-0.46	0.59	1.25	—	—	NA	-7	1.4	407	6.0	0.5	1.8
4.49	5.15	6.06	3.00	4.0	58	11	2.3	22	165.1	2.3	38.4
2.01	3.38	3.43	0.90D	2.9	27	9	6.5	52	77.3	1.4	40.5
1.95	2.31	2.30	1.64D	13.5	70	6	16.0	140	83.0	0.9	19.3
1.41	1.62	1.80	—	—	NA	NA	9.1	95	33.8	1.4	15.5
4.34	2.66	3.61	1.80	4.3	62	26	5.7	21	118.3	1.4	53.1
3.07	3.25	3.61	1.84D	3.9	57	8	2.0	82	8.8	1.3	35.6
5.39	4.71e	5.86	2.32	3.1	41	8	3.9	7	6.6	1.6	47.1
2.42	1.60	2.10	0.88D	3.0	55	15	3.5	33	39.5	1.1	38.2
2.97	3.83	4.21	1.48D	6.8	39	18	9.0	19	9.9	1.0	22.7
1.73	2.15	2.50	0.46D	1.9	19	29	5.0	88	26.5	NA	18.3
3.01	3.31e	3.71	1.40	3.9	47	24	5.9	28	70.6	0.6	53.6
1.98	2.76	3.85	1.44D	4.4	50	8	5.7	27	52.7	1.4	58.2
3.00	3.20	3.61	1.15D	4.0	34	17	5.9	21	31.3	0.5	18.9
1.53	1.69	2.16	0.18	0.5	9	26	9.2	2	250.6	1.1	49.4
3.12	3.20	4.27	1.80	3.5	56	25	12.5	32	26.7	1.1	66.0

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	industry	price/earnings 5-year high-low	latest 12 months	1984 est	price/ sales
Holiday Inns/Dec	59-14	59-39	42%	8%	103	107	18-5	13	9.0	1.01
Home Federal S&L-Cal/Dec	NA	25-12	13½	NA	NA	NA	NA	8	4.4	0.36
Homestake Mining/Dec	44-8	38-24	34	39	134	120	55-4	31	26.1	4.79
Honeywell/Dec	70-30	70-44	55	17	112	120	14-5	11	9.0	0.45
Horizon Bancorp/Dec	21-6	21-13	20%	57	150	146	8-3	7	7.4	0.81
George A Hormel/Oct	35-12	35-24	29%	-2	98	101	12-4	9	7.6	0.20
Hospital Corp of Am/Dec	57-9	57-35	38%	-26	71	97	23-8	14	11.2	1.03
Household Intl/Dec	34-14	34-24	26%	9	104	133	13-5	7	6.5	0.16
Houston Industries/Dec	24-16	24-18	19	-8	88	101	7-5	5	4.8	0.44
Houston Natural Gas/July	63-21	63-31	50	42	137	112	13-4	11	10.0	0.69
Hughes Tool/Dec	49-14	25-16	19%	21	116	95	19-5	NM	22.7	0.95
Humana/Aug	33-4	33-20	24	-22	75	102	24-9	14	12.2	1.30
Huntington Bkhs/Dec	32-12	32-23	29%	26	121	118	11-3	10	6.1	0.40
E F Hutton Group/Dec	53-5	53-24	29%	-21	76	92	12-2	6	7.2	0.34
IC Industries/Dec	49-17	49-39	45	16	111	105	12-3	12	8.2	0.20
Idaho Power/Dec	35-18	35-29	33½	8	104	118	11-4	7	7.7	1.44
Illinois Power/Dec	24-16	24-18	19%	-17	80	91	9-5	5	5.7	0.77
Imperial Corp of Am/Dec	35-5	17-7	8%	-36	61	77	12-3	NM	10.5	0.20
Indiana National/Dec	28-9	28-20	27%	28	123	119	9-3	9	6.4	0.45
Ingersoll-Rand/Dec	80-36	58-42	49%	8	104	100	25-6	NM	17.8	0.43
Inland Steel/Dec	40-18	35-24	28%	-7	90	82	25-5	NM	7.0	0.23
Integrated Resources/Dec	46-4	46-22	22%	-27	70	83	19-5	7	6.1	0.55
Intel/Dec	45-8	45-22	36%	55	149	144	67-9	35	20.1	3.66
Interco/Feb	85-36	85-58	58½	-18	79	98	16-5	9	6.8	0.35
InterFirst/Dec	32-13	23-13	12%	-30	67	65	11-4	NM	6.9	0.40
Intergraph/Dec	51-8	51-28	37½	24	119	128	NM-21	32	22.3	3.79
IBM/Dec	134-48	134-101	114	12	107	115	16-8	13	10.9	1.73
Intl Flavors & Frag/Dec	36-17	36-24	24%	-16	81	62	19-10	13	11.1	1.92
Intl Harvester/Oct	46-3	15-6	8%	34	129	125	4-3	NM	NM	0.10
Intl Minerals & Chem/June	67-24	49-37	40%	2	98	75	16-5	13	10.1	0.74
International Paper/Dec	60-31	60-47	57%	8	103	90	23-5	15	10.1	0.65
InterNorth/Dec	50-17	43-25	40%	60	153	126	11-4	9	7.2	0.36
Iowa-Illinois G & E/Dec	28-15	28-22	22%	-2	94	108	8-4	5	5.5	0.52
IPALCO Enterprises/Dec	31-17	31-26	27%	2	98	112	9-5	7	7.2	1.10
Irving Bank/Dec	69-29	69-44	56½	26	121	117	6-3	6	5.5	0.27
ITT/Dec	48-22	48-34	40%	9	104	102	10-5	10	7.7	0.40
IU International/Dec	30-10	30-14	23	28	123	120	18-4	17	8.5	0.30
James River Corp Va/Apr	42-6	42-27	31%	4	99	87	20-4	10	9.0	0.47
Jefferson-Pilot/Dec	41-22	41-31	39%	20	115	126	9-5	9	8.1	0.91
Jewel Cos/Jan	55-20	55-42	44%	-4	92	108	10-4	7	7.5	0.09
Jim Walter/Aug	48-16	48-32	35%	20	77	88	21-5	8	6.9	0.29
Johnson & Johnson/Dec	52-22	52-34	34%	-27	70	95	20-10	13	10.5	1.09
Johnson Controls/Sept	49-18	49-34	43%	13	108	128	14-5	10	9.1	0.43
K Mart/Jan	39-15	39-28	31	-2	94	97	14-6	10	7.2	0.21
Kaiser Alum & Chem/Dec	30-12	23-16	19%	2	98	95	11-3	NM	8.0	0.28
Kansas City Pwr & Lt/Dec	23-12	23-17	18	-4	92	105	12-4	4	4.9	0.91
Kansas Gas & Elec/Dec	21-13	21-15	15%	-19	78	89	11-4	5	5.2	1.28
Kansas Power & Light/Dec	31-15	31-25	29%	14	109	124	7-5	6	6.9	0.56
Kellogg/Dec	36-16	36-25	30%	14	109	115	11-7	10	9.3	0.97
Kemper/Dec	52-20	52-36	39%	-8	88	97	10-3	8	7.4	0.25

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D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$2.50	\$3.28	\$4.73	\$0.90	2.1%	25%	10%	7.8%	46%	37.4	1.7%	60.6%
-1.81	1.59	3.08	—	—	NA	NA	4.2	235	20.5	4.0	64.9
0.51	1.08	1.30	0.20D	0.6	19	11	15.2	2	37.2	2.0	20.9
4.60	5.03	6.13	1.90D	3.5	36	16	4.0	30	46.8	3.1	72.6
2.23	2.72	2.73	1.04D	5.1	38	9	10.8	25	8.1	0.5	7.4
2.92	2.90	3.92	1.04	3.5	34	10	2.0	31	9.6	0.2	20.4
2.25	2.80	3.40	0.50D	1.3	18	52	7.5	128	86.1	1.5	56.8
2.05	3.68	4.06	1.70D	6.4	46	4	2.3	254	49.0	1.1	45.1
3.78	3.54	3.95	2.32D	12.2	66	13	7.6	112	92.8	1.4	37.3
6.46	4.66	5.00	1.82D	3.6	39	20	6.4	33	41.1	2.4	46.7
2.65	-0.68	0.87	0.84D	4.3	NM	47	NM	53	55.4	1.3	35.1
1.33	1.63	1.97	0.60D	2.5	29	84	9.1	175	95.8	1.4	39.7
4.77	2.94	4.82	1.48D	5.0	47	15	4.4	43	7.5	0.6	7.6
3.46	4.78	4.10	0.80	2.7	17	50	5.5	85	24.9	3.1	36.7
3.16	3.69	5.45	2.60D	5.8	70	8	1.7	121	15.8	0.8	57.9
4.71	4.50	4.31	3.08D	9.3	66	7	23.4	113	16.2	0.7	15.5
3.04	3.80	3.44	2.64D	13.4	65	2	16.2	114	49.3	1.8	36.9
-4.30	-2.46	0.77	—	—	NM	-19	NM	236	14.2	1.9	71.4
3.75	2.89	4.20	1.30	4.8	45	34	4.8	3	4.6	0.8	35.0
2.35	-1.56	2.75	2.60D	5.3	NM	-1	NM	58	19.8	1.1	55.5
-6.33	-2.14	4.03	0.50D	1.8	NM	-15	NM	70	24.9	1.5	54.4
2.82	3.37	3.70	—	—	NA	NA	8.2	103	8.1	2.9	32.6
0.32	1.05	1.83	—	—	NA	NA	10.3	11	110.3	2.5	48.5
5.22	7.05e	8.52	2.88	4.9	55	12	3.3	29	14.5	0.7	62.0
3.80	-2.82	1.86	0.60	4.7	NM	29	NM	46	66.6	1.0	38.1
0.56	1.16	1.68	—	—	NA	NA	11.8	3	25.5	2.8	28.7
7.39	9.04	10.45	3.80D	3.3	41	4	13.7	12	609.4	0.8	48.7
1.73	1.87	2.16	1.08	4.5	56	14	14.8	0	36.6	0.9	40.4
-27.10	-14.23	-1.26	—	—	NM	-22	NM	NM	40.6	2.8	16.7
3.50	3.02	4.03	2.60D	6.4	86	11	5.5	42	26.7	1.5	51.9
2.24	3.73	5.67	2.40D	4.2	64	4	4.9	28	49.7	1.9	55.0
4.06	4.56	5.56	2.32D	5.8	49	16	4.6	72	44.3	0.8	53.4
3.95	4.20	4.04	2.60D	11.6	59	5	11.6	128	12.0	0.4	10.4
3.41	4.17	3.78	2.92D	10.7	65	7	15.8	100	17.1	0.9	23.9
9.13	-9.72	10.21	3.68	6.5	38	13	4.6	50	8.7	0.8	27.9
4.35	4.16	5.27	2.76D	6.8	66	10	4.0	51	136.1	1.2	42.6
0.88	1.33	2.69	1.15D	5.0	86	5	1.8	118	27.1	1.4	27.2
2.21	3.55e	4.38	0.40	1.3	12	60	3.3	124	26.0	0.8	44.4
4.02	4.62	4.91	1.76D	4.4	38	15	10.6	0	21.3	0.6	35.8
6.82	6.36	5.88	2.60D	5.9	41	18	1.3	74	11.7	1.2	46.0
2.66	4.05	5.15	1.20D	3.4	30	6	3.4	155	16.7	1.8	55.3
2.79	2.57	3.26	1.10D	3.2	42	18	8.2	5	190.8	1.0	55.0
3.83	4.17	4.77	1.66D	3.8	36	10	4.5	25	14.1	0.5	34.5
2.06	3.08	4.30	1.08	3.5	35	10	2.6	93	124.8	1.7	70.8
-5.98	-1.69	2.41	0.60D	3.1	NM	-5	NM	76	43.3	1.1	63.9
2.79	4.15	3.67	2.24D	12.4	52	5	22.5	121	28.1	0.8	11.0
3.00	3.08	3.06	2.36D	14.9	74	5	27.3	117	31.6	0.8	3.1
3.60	4.66	4.27	2.76D	9.4	54	8	9.7	110	16.4	0.8	13.5
2.91	2.99	3.25	1.68D	5.6	56	7	9.5	2	76.5	0.4	71.9
5.30	4.68	5.30	1.80	4.6	38	36	3.0	0	14.4	0.6	19.4

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance— —latest 12 months— price change relative to market industry			Stock price ratios— —price/earnings— 5-year high-low latest 12 months 1984 est price/sales			
	5-year high-low	12-month high-low	recent	price change	market	industry	5-year high-low	latest 12 months	1984 est	price/sales
Kentucky Utilities/Dec	24-14	24-21	22½	6%	102	116	13-6	8	7.8	0.82
Kerr-McGee/Dec	47-23	38-27	30%	3	99	78	17-6	11	8.1	0.45
Key Banks/Dec	33-10	33-19	28½	39	133	129	9-3	7	6.4	0.61
Kidde/Dec	37-14	37-19	28	-2	94	92	12-4	8	7.6	0.27
Kimberly-Clark/Dec	99-38	99-70	89½	25	120	104	12-5	11	9.1	0.62
Knight-Ridder News/Dec	30-10	30-21	24½	-3	93	106	17-7	14	11.2	1.07
Koppers/Dec	35-11	24-16	19%	17	112	86	46-5	35	11.2	0.36
Kroger/Dec	47-14	43-30	31%	-25	72	83	16-4	11	8.7	0.09
Lear Siegler/June	50-17	50-32	40%	19	114	112	13-5	9	8.8	0.46
LeaseWay Transportn/Dec	48-19	48-32	33½	-17	80	85	18-5	11	8.3	0.31
Levi Strauss/Nov	56-17	56	36½	-21	76	83	14-4	8	7.7	0.56
Libbey-Owens-Ford/Dec	44-20	44-30	42	26	121	139	36-5	13	7.6	0.40
Liberty National/Dec	20-8	20-14	13%	23	74	72	10-5	8	6.4	0.41
Eli Lilly/Dec	69-45	68-57	62½	2	98	106	15-8	10	9.1	1.51
Limited/Jan	31-1	31-13	23%	55	149	155	26-3	20	15.0	1.28
Lincoln First Banks/Dec	65-19	65-34	65	90	182	177	9-3	9	8.0	0.54
Lincoln National/Dec	34-16	34-24	29%	16	111	122	9-5	8	7.0	0.32
Litton Industries/July	87-17	72-54	60%	8	103	101	13-5	11	9.6	0.53
Lockheed/Dec	48-6	48-31	32½	-7	90	100	17-3	8	6.3	0.31
Loews/Dec	82-16	82-53	80%	18	113	102	9-4	9	7.6	0.19
Long Island Lighting/Dec	18-6	18-6	6%	-59	39	45	8-4	2	2.5	0.42
Longs Drug Stores/Jan	50-22	50-40	42	-3	93	97	16-9	12	10.6	0.37
Louisiana Land/Dec	35-24	35-24	28½	NA	NA	NA	NA*	11	9	0.71
Louisiana-Pacific/Dec	35-13	35-24	25%	-15	82	93	52-5	31	10.3	0.79
Louisville Gas & Elec/Dec	25-15	25-20	24%	6	102	116	10-5	8	8.4	0.69
Lowe's Cos/Jan	33-5	33-18	20	-14	83	92	30-8	14	10.9	0.51
LTV/Dec	26-6	20-13	16%	17	112	110	6-2	NM	6.5	0.20
Lubrizol/Dec	42-14	28-18	20%	5	100	77	20-9	14	10.4	0.99
Lucky Stores/Jan	25-12	25-16	16%	-26	71	83	13-7	8	6.9	0.10
M/A-Com/Sept	36-5	35-13	15	-44	53	51	46-11	20	14.8	1.01
Mack Trucks/Dec	NA	22-16	19½	NA	NA	NA	NA	NM	9.4	0.49†
R H Macy/July	65-7	65-43	48	-4	100	113	17-4	11	10.6	0.70
Malone & Hyde/June	33-11	33-24	24%	-14	82	92	16-7	10	10.0	0.14
Mfrs Hanover/Dec	51-26	51-35	37½	-13	84	81	7-3	4	4.3	0.23
Manufacturers Natl/Dec	41-12	41-29	34½	15	110	107	20-3	5	4.5	0.33
Manville/Dec	31-4	17-10	10%	-9	87	100	16-5	7	3.5	0.15
MAPCO/Dec	52-21	29-22	26%	17	112	91	17-7	15	10.0	0.37
Marine/Dec	48-18	48-39	39	-3	94	91	5-3	5	4.8	0.31
Marine Midland Bks/Dec	31-12	31-20	24	3	99	96	10-3	5	4.6	0.21
Marion Laboratories/June	48-6	48-27	33%	0	96	104	62-12	43	27.1	3.41
Marriott/Dec	81-12	81-57	65½	3	99	103	20-6	16	12.7	0.58
Marsh & McLennan/Dec	51-27	51-40	47%	16	111	132	15-9	14	12.2	1.73
Marshall & Ilsley/Dec	50-17	50-39	45%	10	105	102	8-3	7	6.2	0.64
Martin Marietta/Dec	43-13	43-31	33%	9	105	103	16-4	8	7.3	0.29
Maryland National/Dec	36-13	36-26	32	9	105	102	8-3	7	5.8	0.45
Masco/Dec	37-10	37-26	29½	-13	84	96	19-7	15	10.7	1.55
May Dept Stores/Jan	63-18	63-46	46½	-11	85	96	11-5	24	7.1	0.32
Maytag/Dec	57-22	57-40	46%	-3	93	102	15-7	11	9.4	1.08
MCA/Dec	45-19	45-33	39%	7	103	113	16-5	13	12.2	1.19
McDonald's/Dec	75-24	75-56	66½	-4	92	96	13-7	12	10.1	1.30

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$2.78	\$2.96	\$2.91	\$2.36D	10.3%	77%	3%	12.7%	111%	18.1	0.7%	6.5%
4.88	2.74	3.73	1.10D	3.7	40	16	4.1	49	52.8	1.2	44.7
3.50	4.21	4.40	1.50	5.3	36	5	9.1	22	7.4	0.5	10.6
3.02	3.43	3.66	1.15D	4.1	34	11	3.4	65	19.9	1.4	53.3
8.21	8.39	9.84	4.40D	4.9	49	14	5.8	25	22.5	0.8	56.5
1.57	1.80	2.19	0.64	2.6	31	20	8.1	10	65.4	0.5	40.2
-1.07	0.56	1.75	0.80D	4.1	143	-3	1.0	51	28.6	0.9	40.8
4.05	2.76	3.56	2.00D	6.4	69	20	0.8	83	44.7	1.2	34.7
4.36	3.84	4.61	1.60D	3.9	42	26	4.4	23	16.7	1.1	40.2
2.22	3.12	4.02	1.50D	4.5	48	8	2.9	108	11.9	0.6	47.9
3.05	4.61	4.75	1.85D	5.1	37	26	7.1	21	41.9	1.2	36.8
0.88	3.18	5.52	1.20D	2.9	38	-11	3.5	33	11.2	0.6	31.4
2.79	1.77	2.15	1.00	7.3	56	19	5.3	45	7.1	0.5	35.9
5.42	6.13	6.80	2.90D	4.7	45	13	15.1	4	73.7	1.0	60.8
0.58	1.18	1.57	0.24	1.0	20	NA	6.1	61	58.9	1.0	23.6
6.61	7.04	8.13	2.00D	3.1	28	1	6.1	39	3.5	2.0	24.1
2.79	3.87	4.22	1.68D	5.6	39	6	4.3	17	42.2	0.7	51.4
7.39	5.41	6.28	1.80	3.0	30	22	4.9	13	41.9	1.0	58.0
3.65	4.18	5.13	—	—	NA	NA	4.0	203	63.1	2.7	79.5
7.20	9.11	10.56	0.48	0.6	5	5	2.1	50	27.2	0.4	28.1
2.70	2.80	2.73	—	—	NA	4	20.4	85	108.3	1.6	4.9
2.92	3.43	3.95	1.12	2.7	32	15	3.0	0	10.6	0.7	28.3
2.01	2.65	3.28	1.00	3.5	38	NA	6.6	78	38.0	1.4	28.2
-0.48	0.81	2.46	0.80D	3.2	101	15	2.5	25	34.1	1.0	29.1
2.21	2.87	2.90	2.36D	9.7	81	4	9.4	112	17.7	0.9	13.7
0.75	1.40	1.83	0.32D	1.6	23	19	3.5	28	36.2	1.2	37.4
-3.36	-4.79	2.54	0.25	1.5	NM	NA	NM	131	54.6	2.5	24.3
1.21	1.46	1.94	1.08	5.4	74	11	7.1	4	39.2	0.9	56.7
1.91	1.94	2.34	1.16D	7.2	59	7	1.2	77	50.7	1.2	42.2
1.08	0.76	1.01	0.22	1.5	29	52	4.9	33	43.1	1.9	50.2
-1.26	-0.92	2.07	—	—	NM	NA	NM	55	30.3	1.6	35.4
2.74	3.72	4.54	1.04D	2.2	20	25	5.4	22	50.4	1.1	64.6
1.76	2.12	2.43	0.84D	3.5	40	18	1.3	43	15.4	0.8	28.8
7.78	8.37	8.74	3.16	8.4	38	11	5.1	108	40.0	1.4	48.2
4.47	6.66	7.65	1.60	4.6	24	-6	6.3	14	5.2	1.3	16.5
-1.93	1.47	3.10	—	—	NA	-19	2.0	2	24.0	1.6	29.3
2.67	1.73	2.64	1.00D	3.8	81	4	2.4	107	28.8	1.2	26.9
6.83	7.75	8.12	2.40D	6.2	31	NA	6.1	14	2.0	0.7	16.2
4.54	4.85	5.25	1.60	6.7	33	12	4.3	68	19.1	0.6	69.7
0.50	0.78	1.24	0.40D	1.2	41	2	8.2	1	18.4	1.0	32.6
3.44	4.15	5.15	0.44	0.7	9	43	3.8	172	26.7	0.8	41.3
3.36	3.39	3.87	2.20D	4.7	65	12	12.4	20	35.5	0.7	49.6
5.94	6.53	7.22	2.00D	4.4	30	8	9.1	22	4.9	0.3	12.7
1.95	4.23	4.53	1.34	4.0	32	15	3.6	84	34.3	1.5	49.8
5.11	4.69	5.47	1.36D	4.3	29	16	7.0	53	7.8	1.3	56.7
1.50	1.93	2.72	0.44	1.5	23	17	10.1	63	56.2	0.9	52.2
1.50	1.93	6.48	2.40	5.2	30	11	4.2	57	28.8	1.2	48.9
2.68	4.37	4.97	2.95D	6.3	62	7	10.2	11	13.9	0.9	38.0
3.69	3.06	3.22	0.88D	2.2	29	12	9.3	0	48.2	1.2	48.5
5.00	5.74	6.58	1.00D	1.5	17	77	11.2	69	59.4	1.7	57.3

Source: Media General Financial Services, Inc.; Forbes.

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Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	industry	price/earnings 5-year high-low	latest 12 months	1984 est	price/ sales
McDonnell Douglas/Dec	63-20	63-46	52½	-1%	95	106	16-4	8	7.0	0.25
McGraw-Edison/Dec	51-21	47-33	36½	-12	84	86	25-6	19	9.8	0.29
McGraw-Hill/Dec	54-12	54-34	37½	-21	76	87	21-7	15	12.6	1.44
MCI Communications/Mar	28-1	28-8	8½	-63	35	40	NM-13	10	9.3	1.83
McKesson/Mar	51-18	51-35	35½	-14	82	91	15-6	9	8.7	0.15
Mead/Dec	42-14	42-23	37	56	150	131	41-4	36	10.1	0.47
Medtronic/Apr	60-15	60-28	32¼	-34	64	87	23-10	9	7.4	1.32
Mellon National/Dec	57-22	57-40	41	-12	85	82	8-4	5.5	5.5	0.41
Melville/Dec	48-12	48-31	35	-13	84	87	14-5	10	9.0	0.47
Mercantile Bancorp/Dec	42-21	42-34	38½	12	107	104	6-3	9	5.2	0.71
Mercantile Bankshrs/Dec	38-10	38-26	37½	45	139	135	8-4	8	7.0	1.04
Mercantile Stores/Jan	76-12	76-46	46¼	-19	78	88	13-4	8	7.0	0.42
Mercantile Texas/Dec	36-12	35-25	25¼	-11	85	83	11-4	7	5.7	0.58
Merchants National/Dec	31-14	31-22	29¼	34	128	125	NM-3	7	5.9	0.28
Merck/Dec	105-58	105-82	92	8	104	112	19-11	15	13.5	2.10
Meridian Bancorp/Dec	33-11	33-13	30%	143	233	226	7-3	6	5.7	0.52
Merrill Lynch/Dec	57-8	57-24	26¼	-37	61	74	16-3	8	8.5	0.41
Mesa Petroleum/Dec	35-8	19-11	17%	62	155	127	21-11	16	11.4	3.00
Metromedia/Dec	57-5	57-20	37%	-13	83	84	51-5	34	24.4	1.97
MGM/UA Entertainment/Aug	22-5	22-11	15½	32	127	140	39-9	27	8.7	1.07
MGM/UA Home Entertainmt/Aug	29-12	29-14	24¼	52	145	160	21-4	17	24.7	4.45
Michigan National/Dec	20-10	19-13	14½	-12	85	82	63-3	10	5.4	0.20
MidCon/Sept	39-19	39-23	34¼	44	138	113	10-4	8	7.3	0.31
Middle South Utils/Dec	17-10	17-13	13%	-13	83	95	8-5	5	5.5	0.75
Midlantic Banks/Dec	49-15	49-35	45½	33	128	124	7-3	7	5.6	0.69
Minn Mining & Mfg/Dec	91-46	91-73	75½	-4	92	90	16-8	13	10.9	1.26
Minnesota Power/Dec	28-15	28-23	25½	3	98	112	8-5	7	6.7	0.87
Mitchell Energy & Dev/Jan	46-4	33-16	22¼	43	138	113	22-4	15	9.8	1.17
Mobil/Dec	45-17	35-26	30%	18	113	90	10-4	8	6.8	0.23
Molex/June	43-5	43-24	37%	55	149	144	39-7	34	21.1	4.28
Monfort Of Colorado/Aug	21-3	21-14	14¼	-25	72	74	6-1	4	4.2	0.05
Monsanto/Dec	116-42	116-80	93¼	5	101	77	13-4	10	7.4	0.60
Montana Power/Dec	36-18	30-26	28¼	4	99	114	10-5	7	6.8	1.18
Moore Financial/Dec	28-16	28-21	23	3	99	96	9-4	6	5.5	0.49
J P Morgan/Dec	86-40	86-63	69½	-6	90	88	8-4	7	5.9	0.49
Morrison-Knudsen/Dec	47-9	34-26	29¼	1	97	90	13-3	7	8.1	0.13
Morton Thiokol/June	83-21	83-59	64½	8	103	79	16-6	11	10.1	0.72
Motorola/Dec	150-36	150-101	114½	4	100	97	24-7	18	12.5	1.05
Mountain Fuel Supply/Dec	34-12	34-17	27%	61	154	126	16-4	9	8.3	0.87
Murphy Oil/Dec	64-13	39-21	36	72	166	131	16-4	10	9.6	0.55
Nabisco Brands/Dec	46-25	46-34	42½	21	116	122	10-6	9	8.1	0.45
Nalco Chemical/Dec	37-13	37-23	26	-10	87	66	21-8	15	11.9	1.57
Natl Bancshares Texas/Dec	29-11	29-22	23¼	1	97	94	12-5	12	9.6	0.91
National Can/Dec	38-15	38-23	36	52	145	127	10-3	10	9.0	0.20
National City/Dec	32-16	32-23	28¼	22	117	114	8-4	8	5.2	0.51
National Distillers/Dec	33-18	31-24	27½	2	98	96	17-5	16	9.0	0.39
National Intergroup/Dec	38-14	38-23	30%	33	128	116	7-4	NM	5.6	0.21
Natl Medical Entprps/May	32-3	32-19	20½	-30	67	92	24-8	13	11.3	0.76
Natl Semiconductor/May	20-4	20-10	13%	37	132	127	24-7	24	20.4	0.82
National Svc Inds/Aug	29-7	29-21	22¼	3	98	116	13-5	10	9.5	0.60

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$5.44	\$6.91	\$7.43	\$1.62	3.1%	20%	29%	3.4%	3%	39.4	1.1%	28.9%
3.09	1.92	3.71	2.00D	5.5	104	4	1.5	78	16.5	0.9	49.3
2.20	2.52	2.94	1.24D	3.3	43	21	9.8	2	50.1	0.6	55.0
0.85	0.89e	0.91	—	—	NA	NA	15.9	117	234.5	3.5	38.8
3.44	3.50e	4.05	2.40D	6.8	69	29	1.6	53	17.8	1.0	40.7
-1.25	1.03	3.67	1.00D	2.7	97	-1	1.3	115	30.0	1.5	44.0
3.34	3.76e	4.37	0.72	2.2	19	58	13.6	5	16.3	1.8	62.6
6.83	7.44	7.47	2.60	6.3	35	12	6.1	46	25.7	0.8	48.6
2.73	3.36	3.87	1.32	3.8	32	17	4.5	15	52.4	1.0	56.6
4.57	4.47	7.25	2.88	7.6	64	4	8.3	28	6.0	0.5	25.2
4.11	4.64	5.34	1.48	3.9	32	9	12.8	10	6.6	0.5	19.2
4.74	5.80	6.58	1.00	2.2	17	36	5.3	27	14.7	0.6	18.7
4.14	3.96	4.49	1.32D	5.1	33	17	8.9	32	25.0	0.6	29.2
3.51	4.14	5.00	1.00	3.4	24	-3	3.9	17	2.3	0.5	23.8
5.61	6.10	6.79	3.00D	3.3	46	14	13.9	16	74.0	1.0	58.5
4.71	4.72	5.32	2.20	7.2	47	23	8.1	24	6.8	1.1	15.4
3.80	3.56	3.14	0.80D	3.0	22	17	5.5	53	87.5	4.3	42.2
1.08	1.09	1.52	0.20	1.2	18	30	18.8	163	66.9	2.4	39.2
0.97	1.11	1.54	0.76	2.0	66	73	6.2	299	28.0	1.2	43.5
0.55	0.57	1.77	0.60	3.9	105	47	4.0	116	49.8	1.2	13.9
3.13	1.40	0.98	0.20	0.8	14	NA	24.5	0	29.5	0.4	3.4
0.30	1.36	2.60	1.20	8.5	88	13	2.0	27	11.1	0.3	9.0
4.50	4.11	4.74	2.24D	6.4	52	2	3.7	79	29.7	0.7	35.6
2.30	2.46	2.43	1.74D	13.0	71	3	13.8	178	162.9	1.0	19.4
7.74	6.90	8.10	2.00D	4.4	29	8	10.4	19	7.9	0.8	11.3
5.37	5.67	6.93	3.40	4.5	58	12	9.5	10	117.4	0.8	59.1
3.51	3.82	3.75	2.56D	10.1	63	6	14.5	124	12.6	0.6	9.3
1.68	1.52	2.32	0.24	1.1	16	62	7.8	185	47.9	0.5	14.6
2.91	3.70	4.56	2.20D	7.1	59	17	2.8	32	406.7	0.6	34.7
1.05	1.11	1.79	0.03	0.1	2	9	12.5	5	20.0	0.4	34.5
3.23	3.48	3.40	—	—	NA	-23	1.2	22	4.6	0.6	10.5
8.21	8.97	12.53	4.20D	4.5	46	6	5.9	29	40.9	1.8	65.8
3.89	3.85	4.15	3.00D	10.6	78	9	16.1	135	20.3	1.2	26.4
3.73	3.68	4.14	1.20D	5.2	33	29	7.9	17	6.2	0.4	17.1
9.53	10.52	11.72	4.00D	5.8	35	14	8.0	18	40.5	1.6	56.2
3.85	3.96	3.62	1.40D	4.8	33	35	1.9	25	9.9	0.7	39.4
3.60	5.15	6.40	1.76	2.7	31	8	5.2	27	16.8	1.1	55.0
4.64	6.26	9.16	1.60	1.4	26	12	5.6	13	39.3	2.6	72.1
2.79	3.04	3.33	1.44	5.2	44	4	9.8	100	17.8	1.3	42.8
4.28	3.65	3.76	1.00	2.8	27	78	5.6	33	36.6	0.7	35.3
4.41	4.95	5.25	2.48D	5.9	50	13	5.5	35	63.9	1.0	38.1
1.62	1.78	2.18	1.20	4.6	64	20	10.8	5	39.8	0.7	72.1
2.45	1.95	2.41	0.80	3.4	41	27	7.6	21	6.9	0.5	8.9
3.35	3.55	4.01	1.00D	2.8	27	12	2.0	40	9.3	0.7	70.4
3.75	3.67	5.40	1.90D	6.7	52	4	6.6	0	11.3	0.8	60.0
1.90	1.77	3.05	2.20D	8.0	124	6	2.5	34	32.5	0.7	27.9
-18.90	-6.72	5.50	0.25D	0.8	NM	15	NM	67	20.3	2.1	56.3
1.47	1.81e	2.19	0.44D	2.1	24	79	5.3	131	66.4	1.9	38.6
-0.24	0.68e	1.24	—	—	NA	NA	1.4	44	85.3	4.9	81.8
2.04	2.25	2.38	0.88D	3.9	35	16	5.9	3	24.6	0.3	33.0

Source: Media General Financial Services, Inc.; Forbes.

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	industry	5-year high-low	price/earnings latest 12 months	1984 est	price/ sales
NBD Bancorp/Dec	46-20	46-33	40¼	15%	110	107	7-3	6	5.5	0.42
NCNB/Dec	30-10	30-22	25¼	14	110	106	8-4	7	6.3	0.52
NCR/Dec	137-39	137-103	110%	-3	93	97	13-4	10	8.6	0.78
New England Electric/Dec	43-17	43-34	35½	-1	97	110	8-5	6	6.4	0.63
N Y State Elec & Gas/Dec	23-13	22-15	16½	-21	75	86	8-4	5	4.9	0.78
New York Times/Dec	31-6	31-21	24	8	104	119	17-5	13	10.2	0.86
Newmont Mining/Dec	79-22	61-46	51	2	98	95	36-3	29	17.4	2.14
Niagara Mohawk Pwr/Dec	19-10	19-12	13%	-17	79	90	8-5	5	4.9	0.52
NICOR/Dec	46-24	35-24	26¼	-10	86	71	21-6	16	10.7	0.30
A C Nielsen/Aug	39-10	39-28	29	-19	77	91	18-8	13	12.0	0.96
Nike/May	28-9	20-11	11¼	-27	70	87	30-9	8	6.2	0.50
NL Industries/Dec	49-10	21-14	15%	7	103	84	17-5	NM	23.3	0.68
Noble Affiliates/Dec	33-7	21-12	17%	34	129	106	40-6	33	19.2	2.84
Norfolk Southern/Dec	71-40	71-54	58¼	5	101	95	13-6	12	8.1	1.17
Norstar Bancorp/Dec	39-15	39-31	32%	-2	98	95	8-4	7	6.0	0.82
North Amer Philips/Dec	40-12	40-28	33%	6	102	105	12-4	10	8.3	0.26
Northeast Savings/Mar	NA	13-8	10	NA	NA	NA	NA	NM	NA	0.13
Northeast Utilities/Dec	14-7	14-11	11%	-7	89	102	9-5	5	4.9	0.60
No Indiana Pub Svc/Dec	17-10	16-13	13%	-3	99	113	15-7	8	7.4	0.47
No States Power/Dec	41-18	41-30	36¼	16	111	127	8-5	6	6.6	0.65
Northern Trust/Dec	64-28	64-53	60¼	13	108	105	9-4	16	10.2	0.35
Northrop/Dec	98-28	98-66	74	-2	94	105	NM-4	11	7.7	0.35
Northwest Airlines/Dec	56-20	56-35	39%	-21	76	92	NM-7	18	8.9	0.39
Northwest Industries/Dec	81-25	54-33	46%	32	126	124	NM-3	NM	12.0	0.57
Northwestern Finl/Dec	32-8	32-22	29%	32	126	123	9-4	9	4.2	0.56
Norton/Dec	62-22	48-32	32%	-15	82	85	38-5	21	11.3	0.57
Norwest/Dec	40-17	40-27	32	13	109	106	10-4	8	6.7	0.39
NYNEX/Dec	NA	67-60	61¼	NA	NA	NA	NA	6	6.4	0.58
Occidental Petroleum/Dec	39-16	30-18	28%	48	142	116	51-2	33	14.2	0.14
Ogden/Dec	40-18	34-25	26%	-1	95	93	15-5	10	8.0	0.30
Ohio Casualty/Dec	56-26	56-43	44¼	-11	85	94	12-4	9	7.9	0.54
Ohio Edison/Dec	18-10	16-12	12%	-16	80	92	10-5	6	5.5	0.87
Oklahoma Gas & Elec/Dec	22-12	22-18	20¼	7	102	117	13-5	8	7.6	0.84
Old Kent Financial/Dec	25-10	25-15	21½	32	127	123	7-4	6	5.1	0.46
Old Stone/Dec	28-15	28-21	23½	7	103	100	8-3	8	5.5	0.18
Olin/Dec	34-13	34-25	27½	-4	92	90	16-5	9	7.1	0.34
Owens-Corning Fibrgls/Dec	47-15	47-27	28%	-35	62	71	39-7	10	6.2	0.30
Owens-Illinois/Dec	42-17	42-30	36	10	105	92	22-4	15	8.5	0.29
PACCAR/Dec	60-19	60-44	48%	0	96	93	29-3	24	8.7	0.63
Pacific Gas & Elec/Dec	17-10	17-12	13%	-13	84	96	8-4	5	5.2	0.59
Pacific Lighting/Dec	38-17	38-30	35%	16	111	91	7-4	7	6.6	0.25
Pacific Pwr & Lt/Dec	26-16	26-20	22¼	8	104	118	10-5	6	6.3	0.79
Pacific Resources/Dec	16-6	13-8	9¼	9	105	83	18-7	13	6.7	0.08
Pacific Telesis Grp/Dec	NA	63-51	57	NA	NA	NA	NA	9	7.3	0.69
Paine Webber/Sept	61-5	61-24	28%	-42	56	67	18-4	7	7.6	0.29
Pan Am World Airways/Dec	9-2	9-5	6¼	23	118	143	8-5	NM	8.4	0.18
Panhandle Eastern/Dec	52-20	40-24	38½	46	140	115	11-3	9	8.5	0.48
Parker-Hannifin/June	37-15	37-25	32	19	114	111	33-7	18	13.9	0.78
Payless Cashways/Nov	35-5	35-17	17¼	-34	64	71	27-8	21	11.0	0.55

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D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$6.69	\$6.73	\$7.28	\$2.20D	5.5%	33%	5%	7.0%	16%	11.9	0.6%	51.4%
3.18	3.68	4.00	1.12D	4.4	28	16	7.4	37	25.6	1.0	33.8
8.75	10.55	12.76	3.20D	2.9	24	28	7.7	16	27.2	2.1	69.6
4.65	5.48	5.49	3.40D	9.6	57	12	9.7	117	24.4	0.6	13.3
3.36	3.06	3.36	2.32D	14.1	74	7	15.8	114	48.5	1.1	16.1
1.35	1.80	2.34	0.48D	2.0	24	14	6.4	45	39.0	0.5	50.9
1.76	1.75	2.93	1.00D	2.0	57	1	7.4	16	30.0	0.9	31.2
2.64	2.77	2.76	1.92D	14.1	68	8	11.9	109	101.0	0.6	9.2
3.30	1.66	2.44	3.04D	11.6	193	6	2.2	88	25.3	0.8	20.6
1.97	2.20	2.42	0.68	2.3	30	19	7.3	9	22.5	0.9	40.9
1.53	1.53e	1.89	0.40	3.4	26	NA	6.6	4	37.3	1.9	13.4
3.12	-0.37	0.66	0.20D	1.3	NM	18	NM	48	61.8	1.4	31.2
1.58	0.52	0.89	0.12	0.7	23	44	8.6	28	44.7	0.9	34.1
7.37	5.01	7.28	3.20D	5.4	64	5	10.0	32	62.9	0.9	51.1
4.62	4.70	5.32	2.20D	6.8	47	12	12.4	24	12.1	0.2	8.8
2.67	3.30	4.07	1.00	2.5	26	2	2.5	34	28.6	0.4	19.8
2.99	NA	NA	—	—	NM	NA	NM	0	4.5	NA	NA
1.76	2.37	2.35	1.48D	12.7	58	7	11.7	163	98.3	0.9	14.7
0.90	1.73	1.88	1.50D	10.8	87	0	7.0	135	66.7	1.3	27.3
4.79	5.60	5.45	2.96D	8.2	51	7	10.8	106	30.4	1.0	35.1
6.71	3.76	5.92	2.72	4.5	39	12	4.1	9	4.9	0.9	38.9
0.36	6.62	9.63	1.80	2.4	27	3	3.1	3	15.2	1.1	37.4
0.23	2.19	4.49	0.80	2.0	37	1	2.3	0	21.7	2.5	82.3
8.75	0.23	3.86	2.68D	5.8	NM	19	0.5	69	19.7	2.5	26.0
1.75	3.42	4.20	1.16	3.9	34	29	6.5	19	5.1	0.5	3.8
2.13	1.55	2.90	2.00D	6.1	129	17	2.7	34	19.2	0.6	47.2
3.08	4.05	4.77	1.80D	5.6	44	15	4.9	124	27.2	0.8	61.9
NA	10.18	9.51	6.00D	9.8	59	NA	9.7	76	98.3	0.5	NA
0.49	0.86	1.98	2.50D	8.9	291	26	0.4	164	96.4	1.0	19.1
2.01	2.64	3.36	1.80	6.7	68	14	2.9	117	18.9	1.0	27.3
4.91	4.85	5.67	2.68	6.0	52	25	5.9	0	11.4	0.8	39.5
1.89	2.22	2.23	1.84D	14.9	81	0	18.0	179	106.6	0.7	5.2
2.57	2.68	2.67	1.92D	9.5	69	4	12.1	114	40.3	1.2	22.8
3.04	3.60	4.20	1.12	5.2	30	4	9.3	14	7.5	0.4	15.5
3.50	2.89	4.25	2.08	8.9	55	15	5.2	105	2.5	0.4	1.6
2.63	3.01	3.88	1.32D	4.8	44	8	3.7	36	24.0	0.6	60.4
0.98	2.77	4.61	1.20D	4.2	43	3	2.9	50	28.9	1.4	57.0
1.35	2.41	4.25	1.68D	4.7	70	11	2.0	41	27.6	1.1	50.4
2.06	2.07	5.58	1.20	2.5	51	2	2.7	2	18.1	0.4	41.7
2.46	2.59	2.54	1.60D	12.0	62	9	13.8	108	294.2	0.5	26.2
4.57	5.02	5.29	3.16D	9.0	61	13	3.4	109	32.8	0.4	27.9
3.05	3.84	3.51	2.16D	9.7	56	3	16.4	150	56.9	0.8	17.3
0.73	0.71	1.35	—	—	NA	50	0.6	176	13.7	0.3	5.7
NA	6.54	7.78	5.40	9.5	83	NA	7.9	93	98.1	0.6	NA
2.37	5.41	3.70	0.60D	2.1	9	9	5.9	56	15.7	3.8	31.9
-6.30	-0.60	0.80	—	—	NM	NA	NM	340	100.2	2.8	15.5
6.18	4.24	4.51	2.30D	6.0	54	16	5.2	128	42.1	1.0	43.8
2.03	1.17	2.30	1.04	3.3	86	9	2.8	30	25.5	0.8	55.0
0.96	1.29	1.61	0.16	0.9	9	29	4.0	36	27.0	1.3	60.0

Source: Media General Financial Services, Inc., Forbes.

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	industry	price/earnings	5-year high-low	latest 12 months	1984 est
Pay/N Save/Jan	29-8	29-18	20%	13%	84	87	14-5	10	7.9	0.26
Penn Central/Dec	43-9	43-25	41%	49	143	117	18-5	14	11.9	0.52
J C Penney/Jan	68-20	68-49	51½	-14	83	93	11-4	8	6.9	0.32
Penn Power & Light/Dec	25-15	25-20	20%	-14	83	94	8-5	7	6.2	1.15
Pennzoil/Dec	63-20	43-31	38½	5	101	80	14-4	13	9.8	0.85
Peoples Energy/Sept	11-7	10-8	9½	12	107	88	12-4	6	6.9	0.22
PepsiCo/Dec	50-20	40-33	36½	0	96	91	16-6	12	10.3	0.43
Perkin-Elmer/July	38-13	38-24	28	-1	97	115	33-10	24	19.2	1.19
Petrolane/Sept	26-8	18-12	13	1	97	79	18-6	NM	26.0	0.69
Pfizer/Dec	45-15	45-34	35½	-4	92	99	19-9	13	11.2	1.52
Phibro-Salomon/Dec	41-10	41-26	31½	-12	85	67	14-3	10	7.4	0.15
Phila Electric/Dec	18-11	18-14	14½	-19	78	89	10-5	6	5.6	0.78
Philip Morris/Dec	75-29	75-56	66½	5	101	91	11-6	9	7.9	0.65
Phillips Petroleum/Dec	63-24	45-30	39	28	123	97	10-5	8	8.0	0.39
Pillsbury/May	39-14	39-27	36%	25	120	126	12-5	10	9.7	0.43
Pioneer/Dec	33-6	33-18	26	48	142	116	16-4	13	9.4	0.96
Pioneer Hi-Bred Intl/Aug	52-18	34-23	28	14	NA	NA	26-9	22	11.0	1.75
Pitney Bowes/Dec	37-11	37-27	29¼	1	97	101	12-4	10	8.5	0.64
Pittston/Dec	35-12	18-12	14½	4	100	97	31-7	NM	31.8	0.45
PNC Financial/Dec	46-9	46-35	38½	10	105	102	8-3	7	5.9	0.65
Pneumo/Nov	33-4	33-20	23½	-6	101	118	13-4	9	8.5	0.29
Polaroid/Dec	56-17	37-26	28¼	-10	87	103	51-7	18	11.9	0.71
Portland Genl Elec/Dec	18-11	17-13	14½	-10	87	99	17-4	5	5.4	1.04
Potomac Elec Power/Dec	24-10	24-17	19%	8	104	119	9-5	7	7.4	0.78
PPG Industries/Dec	38-12	38-27	31	0	96	110	12-4	9	7.2	0.59
Premier Industrial/May	39-8	39-28	29½	-11	85	75	26-7	18	12.8	1.90
Price Co/Aug	83-5	83-44	54¼	13	111	123	61-16	34	25.8	0.96
Primark/Dec	27-14	27-17	25½	36	130	107	10-5	7	6.4	0.11
Prime Computer/Dec	33-4	29-13	18%	-35	63	67	45-8	27	17.3	1.69
Procter & Gamble/June	63-31	63-46	48¼	-21	75	79	13-8	9	8.9	0.64
Provident Life & Acc/Dec	72-33	72-54	68½	13	109	119	8-5	7	7.0	0.56
PSFS/Dec	NA	12-8	8½	NA	NA	NA	NA	11	NA	0.27
Public Service Colo/Dec	19-11	19-16	17%	-1	95	108	13-6	9	8.1	0.52
Public Service Ind/Dec	28-7	27-7	9	-65	34	38	8-2	2	3.5	0.54
Public Service N H/Dec	21-10	20-10	10¼	-47	51	58	8-3	3	3.1	0.81
Public Service N M/Dec	30-15	30-23	23½	-14	82	94	11-5	8	6.8	1.99
Pub Svc Elec & Gas/Dec	27-16	27-20	21¼	-9	88	100	9-5	6	6.0	0.55
Puget Sound Pwr & Lt/Dec	18-11	16-13	13½	-17	80	91	11-4	7	6.8	1.04
Quaker Oats/June	65-22	65-43	58¼	24	119	125	11-5	10	8.7	0.45
Rainier Bancorp/Dec	41-17	41-29	37¼	30	124	121	8-4	8	6.8	0.53
Ralston Purina/Sept	31-9	31-20	27	26	121	128	23-6	11	9.1	0.52
Raychem/June	93-33	93-53	55	-31	66	67	32-9	17	16.0	0.91
Raytheon/Dec	58-21	58-36	36¼	-31	66	74	17-7	10	8.6	0.52
RCA/Dec	38-16	38-23	31	16	112	110	23-6	15	10.6	0.28
Republic Airlines/Dec	12-3	10-4	4	-59	39	47	14-8	NM	NM	0.08
Republic New York/Dec	50-11	50-35	37	-19	78	76	12-4	7	5.9	0.50
Republic Steel/Dec	32-14	32-20	29¼	33	128	116	9-3	NM	8.9	0.19
RepublicBank/Dec	38-17	38-29	30%	-4	92	89	9-4	7	5.8	0.48
Revo D S/May	38-9	38-27	32½	7	103	106	20-7	14	11.0	0.58
Revlon/Dec	55-23	37-29	30½	-15	82	102	15-7	11	9.5	0.46

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983. D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$1.52	\$2.02	\$2.59	\$0.60	2.9%	30%	16%	2.5%	119%	15.2	2.5%	31.0%
3.79	3.08	3.51	—	—	NA	NA	3.9	31	30.3	1.6	59.1
5.87	6.25	7.41	2.16D	4.2	34	5	3.9	43	74.2	1.2	56.6
3.35	3.06	3.29	2.48D	12.2	78	5	23.7	130	68.2	0.5	5.5
3.60	3.03	3.89	2.20D	5.8	73	13	7.1	97	51.5	1.3	40.5
1.54	1.25	1.37	1.06D	11.2	80	NA	2.9	104	31.0	0.6	23.0
3.23	3.01	3.54	1.62D	4.4	54	14	3.6	52	93.5	1.6	42.1
1.45	1.15	1.46	0.50D	1.8	43	35	4.9	10	43.2	2.0	61.4
1.84	-0.64	0.50	0.50D	3.8	NM	25	NM	31	52.2	1.6	29.0
2.11	2.73	3.19	1.32D	3.7	42	20	11.9	26	158.6	1.3	58.5
2.26	3.10	4.20	0.54D	1.7	16	8	1.6	43	142.0	1.5	41.7
2.39	2.40	2.53	2.20D	15.6	88	4	15.0	132	139.3	0.7	8.4
6.23	7.17	8.43	3.40D	5.1	39	42	7.0	102	126.3	1.3	57.9
4.23	4.71	4.85	2.40D	6.2	51	18	4.7	34	153.2	1.2	45.9
2.94	3.77e	4.15	1.40D	3.8	46	18	3.6	60	43.3	1.5	52.4
1.74	1.95	2.76	1.24	4.8	64	42	7.2	94	37.7	1.1	34.1
2.24	1.37	2.54	0.72D	2.6	53	NA	4.3	6	31.9	NA	36.0
2.43	3.01	3.48	1.04	3.5	15	13	6.4	34	34.3	1.2	58.2
-0.11	-1.89	0.46	—	—	NM	-10	NM	45	37.9	1.0	35.7
5.02	5.49	6.46	2.12	5.5	37	NA	9.6	25	20.7	0.8	45.6
1.69	2.53	2.79	0.60	2.5	19	28	2.9	56	14.6	1.6	34.3
0.73	1.61	2.42	1.00D	3.5	62	2	4.0	14	31.0	1.8	51.0
3.02	3.01	2.62	1.78D	12.6	58	1	27.7	135	43.3	0.7	3.4
2.28	2.66	2.66	1.94D	9.9	67	7	12.0	129	46.8	1.0	18.0
2.46	3.51	4.32	1.28D	4.1	36	9	6.7	32	69.9	0.6	51.4
1.49	1.89e	2.28	0.44D	1.5	28	32	9.8	0	20.7	0.1	11.7
0.79	1.35	2.10	—	—	NA	NA	2.3	6	11.2	1.9	31.3
2.07	3.48	3.92	1.80D	7.2*	46	2	1.6	110	8.8	1.1	26.3
0.99	0.68	1.06	—	—	NA	NA	6.3	8	47.4	3.7	44.4
4.63	5.12	5.40	2.40D	5.0	44	13	6.8	18	166.5	0.8	39.9
7.16	9.54	9.81	2.60	3.8	27	28	7.8	0	9.3	0.3	46.8
NA	0.75	NA	—	—	NA	NA	2.4	68	35.1	1.8	53.9
2.17	1.86	2.14	1.84D	10.6	98	4	6.5	114	48.7	1.4	25.8
4.55	4.46	2.55	1.00	11.1	63	7	29.3	108	52.3	2.5	38.5
2.73	3.49	3.27	2.12D	20.7	61	1	32.7	131	36.9	1.1	1.1
3.22	2.80	3.47	2.84D	12.1	100	15	29.3	104	33.6	0.8	19.0
3.24	3.40	3.52	2.64D	12.4	77	5	9.8	96	103.5	0.9	15.5
2.29	1.93	1.99	1.76D	13.0	91	4	19.7	90	39.9	0.5	4.0
5.56	6.06	6.74	2.20D	3.7	32	19	4.7	24	20.1	1.8	43.5
4.12	4.90	5.57	1.76D	4.7	33	14	6.8	18	9.7	0.8	41.1
0.84	2.51	2.97	0.92D	3.4	37	14	4.8	29	95.5	1.4	45.5
3.31	2.95	3.43	0.44	0.8	15	34	4.8	6	9.6	1.1	70.4
3.78	3.55	4.26	1.40D	3.8	39	28	5.1	4	84.6	1.3	47.8
1.39	2.06	2.92	0.90D	2.9	44	-6	2.7	88	81.7	2.8	45.9
-1.99	-4.51	-0.02	—	—	NM	-20	NM	NM	30.4	2.2	11.8
5.26	5.47	6.22	1.60	4.3	29	81	7.4	92	13.4	0.6	16.1
-15.26	-11.95	3.27	0.50D	1.7	NM	-13	NM	61	17.8	2.9	45.3
5.01	4.30	5.20	1.64D	5.4	38	33	6.8	36	27.3	0.5	37.5
2.13	2.54e	2.94	0.68D	2.1	27	41	3.7	11	32.1	1.3	58.4
2.45	2.75	3.22	1.84	6.0	67	10	4.1	34	35.7	1.8	62.3

Source: Media General Financial Services, Inc.; Forbes.

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months market	relative to industry	5-year price/earnings high-low	latest 12 months	1984 est	price/sales
R J Reynolds Inds/Dec	67-27	67-48	55½	5%	101	91	9-4	8	6.9	0.46
Reynolds Metals/Dec	42-19	42-30	36¼	11	106	103	10-3	NM	9.6	0.23
Richardson-Vicks/June	35-21	30-24	28¾	14	109	117	14-6	14	10.7	0.61
Riggs National/Dec	39-17	39-29	33¼	13	108	105	10-4	9	7.4	0.52
RIHT Financial/Dec	58-17	58-36	51½	43	137	133	23-3	21	NA	0.50
Rite Aid/Feb	23-5	23-18	18¼	2	98	101	20-7	12	10.6	0.63
Roadway Services/Dec	74-22	74-57	57¼	-13	84	89	16-6	12	10.1	0.92
A H Robins/Dec	29-7	29-17	16%	-12	85	91	12-5	7	6.3	0.76
Rochester Gas & Elec/Dec	19-10	19-14	15¼	-15	82	93	8-4	5	4.7	0.49
Rockwell Intl/Sept	36-9	36-24	25%	-2	94	105	14-5	10	8.3	0.49
Rohm & Haas/Dec	81-16	81-46	58¾	19	114	87	15-4	11	9.0	0.80
ROLM/June	80-10	80-34	36½	-23	74	80	47-12	25	20.5	1.59
Ryder Systems/Dec	61-14	61-45	47¾	-1	97	103	14-5	11	8.9	0.45
Safeco/Dec	60-28	60-47	60¼	7	103	113	10-4	8	7.9	0.68
Safeway Stores/Dec	30-12	30-24	24%	4	92	108	9-4	8	6.6	0.08
St Paul Cos/Dec	71-31	71-54	59½	-15	82	90	12-4	10	8.3	0.51
St Regis Paper/Dec	45-18	45-26	40%	29	124	108	26-5	29	11.0	0.52
San Diego Gas & Elec/Dec	22-9	22-17	18%	5	101	115	15-4	6	6.1	0.63
Sanders Associates/July	61-8	61-35	38	-4	92	89	30-7	17	14.6	1.22
Santa Fe Southern/Dec	NA	27-21	24½	NA	NA	NA	NA	14	8.2	0.81
Schering-Plough/Dec	48-25	48-34	35¼	-19	78	84	14-7	11	9.9	1.00
SCM/June	40-17	40-32	38½	11	106	111	14-3	13	9.8	0.21
SCOA Industries/Jan	34-6	34-19	21¼	-31	66	69	16-4	10	8.0	0.31
Scott Paper/Dec	35-14	35-20	30½	53	146	128	13-4	12	8.9	0.60
G D Searle/Dec	56-12	56-35	45½	25	120	129	23-7	19	13.4	2.37
Sears, Roebuck/Dec	45-14	45-33	33¾	-6	90	102	13-6	9	7.4	0.33
Security Pacific/Dec	55-18	55-37	44¾	18	113	110	8-3	6	5.5	0.38
SEDCO/June	49-8	49-27	38½	41	136	111	60-4	6	7.3	1.51
Service Merchandise/Dec	27-4	27-13	14%	-15	81	84	19-4	11	8.4	0.30
ServiceMaster Inds/Dec	46-8	46-28	32½	-0	96	132	39-15	28	23.2	1.01
Shared Medical System/Dec	44-5	44-25	25½	-27	70	75	39-7	23	18.3	2.93
Shawmut/Dec	43-15	43-31	37½	11	107	104	8-4	7	6.0	0.39
Shell Oil/Dec	66-15	59-35	57¼	60	154	122	13-4	11	10.1	0.89
Sherwin-Williams/Dec	32-5	32-22	25¼	-3	93	107	15-6	11	10.0	0.29
Signal Cos/Dec	39-13	39-25	28¼	-9	87	85	39-4	28	10.6	0.50
Singer/Dec	33-6	33-20	24½	-12	85	83	51-3	38	8.6	0.17
SmithKline Beckman/Dec	88-39	77-52	51%	-26	71	77	18-9	9	8.1	1.52
Society/Dec	33-14	33-22	29¼	29	124	121	7-3	6	5.7	0.44
SONAT/Dec	40-16	40-24	34¼	40	134	110	10-4	7	7.0	0.52
So Carolina E & G/Dec	21-12	21-17	17%	-8	88	100	10-6	8	6.7	0.69
South Carolina Natl/Dec	45-14	45-36	40	12	107	104	8-4	7	6.2	0.66
Southeast Banking/Dec	28-12	28-21	22½	6	102	99	10-4	8	6.6	0.47
So Calif Edison/Dec	43-20	43-34	37	-4	92	105	8-5	6	6.0	0.83
Southern Company/Dec	18-10	18-15	15%	2	98	111	10-5	6	6.2	0.66
So New England Tel/Dec	40-15	40-30	30%	-8	88	100	10-4	8	7.7	0.76
Southland/Dec	48-11	48-25	35¼	24	119	138	15-5	11	7.7	0.19
Southland Royalty/Dec	41-14	22-15	16	6	102	83	49-13	27	18.8	2.33
Southmark/June	13-1	13-7	7%	3	99	112	NM-3	4	4.8	0.61
SouthTrust/Dec	17-6	17-10	15%	55	149	144	8-4	7	5.4	0.60
Southwest Airlines/Dec	35-3	35-19	24	-7	89	108	32-3	22	12.0	1.58

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$6.96	\$7.25	\$7.93	\$3.20D	5.8%	44%	15%	5.8%	35%	113.3	0.8%	45.3%
-0.27	-1.67	3.75	1.00D	2.8	NM	-5	NM	82	20.5	1.2	44.8
2.74	2.10	2.64	1.48D	5.2	70	24	4.6	36	23.8	0.7	36.7
4.04	3.90	4.50	1.80	5.4	46	8	6.1	0	6.0	0.1	9.3
2.48	2.46	NA	2.32	4.5	73	4	3.1	56	2.1	1.0	22.4
1.19	1.47	1.72	0.40	2.2	27	52	5.1	9	42.2	0.7	51.0
3.83	4.94	5.67	2.00	3.5	33	43	7.9	0	20.1	0.9	51.0
1.98	2.40	2.68	0.68	4.0	26	15	10.3	9	24.2	1.1	44.0
2.81	3.23	3.22	2.04D	13.4	57	10	11.4	110	24.4	0.5	15.0
2.11	2.46	3.07	0.88D	3.4	34	10	4.8	8	154.5	0.6	47.6
2.92	5.33	6.46	1.60	2.7	28	23	7.3	25	25.8	0.7	56.3
1.70	1.80	1.78	—	—	NA	NA	7.1	6	26.0	2.0	38.8
3.73	4.43	5.35	1.08D	2.3	24	14	4.2	137	22.4	1.1	74.9
5.73	7.12	7.55	2.60	4.3	34	20	8.1	27	18.7	1.0	55.3
3.06	3.26	3.75	1.50D	6.0	44	4	1.0	110	58.2	0.9	47.2
9.23	6.03	7.15	3.00D	5.0	46	20	5.5	8	20.0	1.4	66.6
1.29	1.41	3.71	1.12	2.7	79	-5	2.0	61	35.6	1.7	39.8
2.90	2.91	3.08	1.96D	10.4	67	7	11.2	96	50.8	0.8	13.9
1.65	2.04	2.60	0.44	1.2	18	19	6.4	4	18.9	1.8	59.9
1.62	1.77	2.98	1.00D	4.1	56	NA	5.9	28	198.0	0.2	NA
3.39	3.40	3.62	1.68D	4.7	49	7	9.9	15	50.5	1.3	51.2
4.20	2.93	3.89	2.00D	5.2	68	25	1.6	55	9.6	1.2	36.1
4.03	2.22	2.64	0.68D	3.2	31	30	3.2	91	18.9	0.9	37.8
1.61	2.58	3.43	1.12D	3.7	39	4	5.0	39	48.1	1.1	36.4
2.56	2.39	3.40	0.52D	1.1	22	0	11.6	31	49.3	1.7	69.3
2.37	3.68	4.52	1.76D	5.3	48	3	3.6	66	354.2	0.7	46.8
6.53	7.23	8.00	2.24D	5.0	30	14	6.1	20	36.7	1.0	50.9
3.65	6.04	5.27	0.58	1.5	8	56	23.9	56	21.9	1.2	36.6
1.15	1.38	1.74	0.08	0.5	6	13	3.1	82	30.1	3.3	61.8
0.98	1.17	1.40	0.96	3.0	71	55	3.6	0	21.8	0.7	28.8
0.88	1.11	1.39	0.40	1.6	29	73	13.0	10	24.2	1.5	42.8
5.39	5.33	6.22	2.12D	5.7	36	22	5.6	37	6.2	1.3	28.5
5.19	5.28	5.67	2.00D	3.5	35	22	8.2	32	309.1	0.2	19.0
1.75	2.32	2.52	0.76D	3.0	33	56	2.7	47	23.1	1.2	37.7
1.90	1.00	2.66	0.94D	3.3	90	17	1.9	28	108.8	1.0	48.2
-1.01	0.64	2.85	0.10	0.4	16	-20	0.7	81	16.9	1.8	49.4
5.50	5.85	6.38	2.80D	5.4	45	41	17.1	4	83.3	1.5	56.1
4.17	4.53	5.05	1.70	5.8	35	6	6.9	23	6.4	0.5	15.4
5.05	5.20	4.86	1.55D	4.5	28	32	7.8	49	40.5	0.8	42.4
2.08	2.29	2.61	2.05D	11.6	86	5	10.7	128	38.2	0.9	23.4
3.89	6.01	6.40	1.76	4.4	29	20	10.2	23	4.1	0.3	30.9
2.93	2.93	3.39	1.08D	4.8	35	17	6.3	32	18.8	0.7	24.1
5.13	6.22	6.12	3.80D	10.3	58	12	15.5	107	100.5	1.2	41.9
2.26	2.72	2.57	1.80D	11.3	66	3	12.9	174	229.6	0.6	13.8
3.06	3.96	4.00	2.64D	8.6	64	12	10.2	69	29.1	0.3	9.1
3.02	3.26	4.57	0.92D	2.6	26	19	1.5	83	46.8	1.6	30.4
0.64	0.59	0.85	0.08D	0.5	14	-17	8.3	395	43.5	1.0	27.4
1.27	1.48	1.60	0.16	2.1	11	NA	11.7	119	30.0	1.4	13.7
2.07	2.44	2.92	0.88	5.5	36	6	8.1	32	11.0	0.3	11.8
1.01	1.10	1.99	0.13	0.5	12	47	9.1	44	29.4	1.6	60.7

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios				
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	relative to industry	price/earnings	5-year high-low	latest 12 months	1984 est	price/ sales
Southwest Bancshares/Dec	34-14	66-19	26	25%	120	117	11-4	NM	6.6	0.52	
Southwestern Bell/Dec	NA	66-58	58%	NA	NA	NA	NA	6	6.7	0.72	
Southwestern Pub Svc/Aug	21-10	21-17	19½	14	109	125	11-6	8	7.8	1.01	
Sovran Financial/Dec	36-9	36-22	32%	51	145	141	8-3	8	6.9	0.66	
Sperry/Mar	66-21	50-34	42½	13	108	116	20-4	11	7.7	0.38	
Square D/Dec	42-18	42-30	36½	12	107	110	20-5	17	11.0	0.91	
Squibb/Dec	56-24	56-43	45%	-11	86	92	45-10	14	12.2	1.37	
A E Staley Mfg/Sept	43-11	34-20	21%	-12	84	89	NM-3	68	11.4	0.36	
Standard Oil Calif/Dec	59-22	41-32	34%	-4	93	73	11-4	7	6.4	0.40	
Standard Oil Ind/Dec	100-27	56-40	52%	29	124	98	15-5	8	7.5	0.57	
Standard Oil Ohio/Dec	92-20	59-37	45%	13	109	86	13-4	6	6.1	0.92	
Stanley Works/Dec	30-11	30-20	23%	5	91	95	22-6	13	9.4	0.68	
State Street Boston/Dec	47-5	47-29	31%	-6	90	88	11-2	8	6.4	0.62	
Stauffer Chemical/Sept	32-15	32-20	22%	-7	89	68	10-5	NM	8.9	0.62	
Sterling Drug/Dec	30-15	30-24	25%	1	95	102	14-8	11	10.3	0.81	
J P Stevens/Oct	26-12	26-17	21	-15	81	81	24-4	60	10.2	0.20	
Stop & Shop Cos/Jan	63-5	63-34	35%	-2	94	109	15-2	33	6.8	0.15	
Student Loan Mktg/Dec	NA	29-21	24%	NA	NA	NA	26-19	18	10.3	1.13	
Suburban Bancorp/Dec	36-13	36-27	35%	29	124	120	7-4	7	6.6	0.72	
Sumitomo Bank Cal/Dec	18-9	17-12	14½	18	114	110	8-4	7	NA	0.24	
Sun Banks of Florida/Dec	30-11	30-22	24%	5	101	98	10-4	8	6.8	0.89	
Sun Company/Dec	55-21	55-32	49%	57	151	119	13-4	10	10.2	0.37	
Sundstrand/Dec	60-22	52-38	43½	-9	87	97	18-6	15	11.9	0.87	
Super Food Services/Aug	32-6	32-15	20	-27	122	136	16-6	10	8.5	0.05	
Super Valu Stores/Feb	37-8	37-25	25	16	81	90	20-7	12	10.1	0.18	
Superior Oil/Dec	50-12	42-31	41½	32	126	103	31-6	31	21.5	2.95	
Supermarkets General/Jan	28-5	28-19	21%	-2	94	110	12-4	16	7.4	0.11	
Swift Independent/Oct	38-9	38-27	28	-22	75	78	9-2	6	5.4	0.06	
Sysco/June	45-6	40-31	38%	2	94	105	25-6	19	17.1	0.41	
Tandem Computers/Sept	40-4	40-26	33½	24	119	127	72-18	41	26.8	3.17	
Tandon/Sept	34-4	34-13	13½	-33	65	69	73-16	25	12.6	2.26	
Tandy/June	65-4	65-31	33%	-39	59	65	28-5	12	11.1	1.43	
TECO Energy/Dec	27-13	27-22	26	19	114	130	9-4	8	7.9	0.91	
Tecumseh Products/Dec	105-52	105-86	91	5	100	115	11-5	9	7.9	0.60	
Tektronix/May	87-34	87-55	58½	-15	82	79	34-8	23	14.8	0.93	
Tele-Communications/Dec	22-4	22-12	17	35	130	131	NM-8	47	29.3	2.51	
Teledyne/Dec	178-47	178-137	169%	10	105	103	12-3	11	8.9	1.16	
Telerate/Sept	NA	24-16	17%	NA	NA	NA	50-34	33	24.6	11.75	
Temple-Inland/Dec	NA	38-25	32½	NA	NA	NA	NA	NA	8.7	0.66	
Tenneco/Dec	58-23	42-34	40%	18	113	111	10-4	9	6.7	0.39	
Teradyne/Dec	39-4	39-20	29%	41	135	161	74-6	29	17.6	2.51	
Tesoro Petroleum/Sept	32-8	17-14	16½	8	104	85	10-3	5	9.5	0.07	
Texaco/Dec	54-24	48-31	39%	24	119	94	6-3	8	7.1	0.25	
Texas Air/Dec	15-4	12-5	6½	-32	66	80	27-1	NM	-8.6	0.07	
Texas American Bsha/Dec	46-16	46-28	37%	33	128	124	13-4	10	8.3	0.72	
Texas Commerce Bsha/Dec	48-18	48-32	44½	32	127	123	10-5	8	7.2	0.86	
Texas Eastern/Dec	89-34	70-47	64%	34	129	105	11-5	11	8.3	0.31	
Texas Instruments/Dec	176-71	171-101	134%	-20	77	74	27-9	NM	11.6	0.71	
Texas Oil & Gas/Aug	27-3	27-17	24	41	135	110	28-7	17	14.3	2.74	

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan e: estimate NA: not available or not applicable NM: not meaningful

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$4.24	\$0.16	\$3.92	\$1.44D	5.5%	28%	17%	8.7%	30%	15.9	0.7%	24.4%
NA	9.24	8.71	5.60D	9.6	NA	NA	11.3	82	97.4	0.5	NA
2.02	2.36	2.46	1.74D	9.0	69	8	13.1	120	38.1	0.8	22.5
3.71	3.95	4.77	1.62	4.9	41	19	7.9	37	16.0	0.6	17.7
2.65	4.12e	5.47	1.92D	4.5	72	-14	2.3	36	52.7	2.2	58.7
2.61	2.12	3.32	1.84D	5.0	87	7	5.3	35	28.6	0.9	57.4
3.01	3.31	3.74	1.44D	3.1	41	6	9.8	31	52.9	1.2	52.0
2.75	0.31	1.91	0.80D	3.7	NM	5	0.6	37	27.9	1.2	38.2
4.27	4.65	5.33	2.40D	7.0	52	20	5.4	15	342.1	0.5	42.5
6.25	6.39	7.04	3.00D	5.7	44	24	7.0	31	292.6	0.6	35.3
7.63	7.04	7.39	2.60D	5.8	37	57	14.3	58	246.5	0.5	20.0
1.23	1.79	2.53	0.84D	3.5	47	10	5.1	19	28.0	0.7	44.6
4.16	4.18	4.92	0.94	3.0	21	34	8.7	28	8.7	1.2	33.9
3.06	-0.03	2.55	1.44D	6.3	NM	-1	NM	39	44.2	1.6	59.5
2.17	2.24	2.45	1.12D	4.4	50	10	7.2	8	60.9	1.4	51.5
1.50	1.08	2.06	1.20D	5.7	111	4	1.0	53	18.3	2.0	64.6
3.43	4.73	5.20	0.75D	2.1	16	14	1.9	118	11.5	2.1	50.9
1.08	1.37	2.40	0.12	0.5	9	NA	6.2	5	41.1	1.2	9.7
3.95	4.74	5.28	1.84D	5.2	37	4	9.7	3	4.8	0.6	11.3
1.68	2.07	NA	1.16D	8.0	56	5	3.5	29	4.2	0.1	8.8
2.55	3.06	3.63	1.20D	4.9	36	15	7.8	31	14.3	0.7	34.0
4.67	5.16	4.89	2.30D	4.6	45	16	4.0	41	116.7	0.4	39.7
3.48	2.81	3.62	1.80D	4.2	64	26	5.7	24	18.3	1.2	52.9
1.08	1.94	2.35	0.40	2.0	15	12	0.4	92	3.1	1.4	26.1
1.85	2.08	2.46	0.60	2.4	29	37	1.2	52	36.9	1.0	46.8
1.75	1.35	1.93	0.20	0.5	15	22	9.6	55	127.2	1.9	31.4
2.19	2.30	2.87	0.38	1.8	17	17	1.2	92	17.7	1.0	48.6
5.18	4.40	5.13	1.20	4.3	27	NA	0.9	74	5.0	0.7	34.6
1.71	1.94	2.23	0.36	0.9	15	48	2.0	43	21.3	1.1	43.9
0.76	0.76	1.25	—	—	NA	NA	7.4	8	39.9	3.7	63.6
0.36	0.47	1.07	—	—	NA	NA	7.8	0	50.8	4.6	57.6
2.17	2.67	3.04	—	—	NA	NA	11.3	12	104.3	2.3	47.3
2.49	3.14	3.30	2.04D	7.8	64	11	11.0	99	26.0	1.4	39.9
7.49	10.09	11.50	3.40	3.7	42	-4	6.7	0	5.5	0.2	37.8
3.16	3.94e	5.87	1.00	1.7	32	21	4.1	23	19.1	1.3	62.5
0.14	0.36	0.58	—	—	NA	NA	4.1	282	43.0	1.0	50.4
16.25	14.81	18.87	—	—	NA	NA	10.1	22	20.4	2.7	36.0
0.28	0.48	0.72	0.20	1.1	42	NA	29.8	0	44.4	0.5	4.7
0.00	1.99	3.69	0.50	1.6	25	NA	4.1	28	23.5	0.5	NA
5.18	4.75	5.98	2.80D	6.9	58	6	5.0	92	139.4	0.7	34.7
0.24	1.01	1.66	—	—	NA	NA	8.5	81	21.6	1.9	62.7
2.77	3.05	1.70	0.40	2.5	13	48	1.4	25	13.7	1.4	22.6
5.46	4.80	5.49	3.00D	7.7	63	11	3.0	17	257.5	0.9	26.9
-7.27	-14.58	-0.74	—	—	NA	5	14.2	NM	12.8	3.3	21.6
4.70	3.66	4.50	1.52D	4.0	41	28	6.6	39	10.0	0.8	26.6
5.34	5.50	6.13	1.42D	3.2	23	23	10.6	5	32.2	0.9	44.1
8.05	5.95	7.73	4.10D	6.4	69	19	2.9	70	26.1	0.9	49.5
6.10	-6.09	11.64	2.00	1.5	NM	2	3.2	19	24.0	4.1	63.8
1.18	1.41	1.68	0.16	0.7	10	117	16.1	57	209.8	0.9	54.6

Source: Media General Financial Services, Inc.; Forbes

The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	relative to industry	price/earnings 5-year high-low	latest 12 months	1984 est	price/ sales
Texas Utilities/Dec	27-15	27-22	23%	0%	96	110	8-5	6	5.7	0.84
Texttron/Dec	39-17	37-26	27%	2	98	96	15-5	12	8.4	0.32
Third National/Dec	40-12	40-25	36%	47	141	137	8-4	6	5.8	0.54
Thrifty Corp/Aug	25-4	25-11	13%	15	110	114	22-6	11	9.7	0.22
TIE/Communications/Dec	40-1	40-17	19½	-24	73	83	45-6	17	14.9	1.96
Tiger International/Dec	29-4	12-4	7%	12	107	114	14-5	NM	18.7	0.12
Time Inc/Dec	NA	45-38	41%	NA	NA	NA	NA	19	11.2	0.92
Times Mirror/Dec	44-14	44-28	36%	3	99	113	19-7	14	11.1	1.01
Timken/Dec	78-40	68-54	55%	0	96	101	NM-5	NM	12.0	0.69
Toledo Edison/Dec	23-15	22-16	18	-19	78	89	9-5	5	5.2	1.06
Toledo Trustcorp/Dec	41-16	41-30	38½	27	122	118	10-4	9	NA	0.76
Torchmark/Dec	45-16	45-28	39%	27	122	134	9-5	8	7.1	0.66
Tosco/Dec	45-4	15-4	4%	-55	44	36	32-2	NM	3.5	0.03
Toys 'R' Us/Jan	49-2	49-32	38%	11	106	118	32-5	24	19.0	1.53
Trans World/Dec	NA	34-21	27%	-2	98	119	NA	21	8.8	0.40
Trans World Airlines/Dec	NA	18-7	9%	38	60	73	NA	NM	7.0	0.09
Transamerica/Dec	33-15	33-23	24	-16	81	79	12-4	10	6.8	0.33
Transco Energy/Dec	64-19	43-25	40%	63	157	128	15-5	8	7.5	0.25
TRANSOHIO Fincl/Dec	18-3	13-8	8%	-7	90	113	18-1	8	3.7	0.13
Travelers/Dec	35-17	35-28	33%	9	105	115	8-4	8	7.9	0.24
Tribune/Dec	33-24	33-24	26%	NA	NA	NA	18-15	14	11.0	0.60
Trust Co of Georgia/Dec	31-6	31-20	26%	35	129	126	10-3	9	7.7	1.11
TRW/Dec	82-33	82-61	68%	3	99	106	17-6	13	10.1	0.45
Tucson Electric Pwr/Dec	41-12	41-27	37%	40	134	153	10-5	9	7.7	2.38
Turner Construction/Dec	24-6	24-17	23½	22	118	109	7-4	8	NA	1.44
UAL/Dec	42-14	42-28	33½	-5	91	111	NM-7	9	6.6	0.19
Union Camp/Dec	87-37	87-67	77%	3	99	87	16-6	14	9.9	1.12
Union Carbide/Dec	74-34	74-52	55%	-9	87	66	24-4	18	8.4	0.43
Union Electric/Dec	16-10	16-12	12%	-11	86	98	9-5	5	5.0	0.86
Union National/Dec	29-16	29-25	27	10	106	103	8-4	8	NA	0.55
Union Pacific/Dec	96-26	62-43	45%	-1	95	90	23-7	14	9.9	0.63
Uniroyal/Dec	18-3	18-11	13½	13	108	118	16-4	9	5.7	0.21
United Banks of Colo/Dec	24-12	19-15	18	17	112	109	10-5	8	6.1	0.41
United Brands/Mar	27-7	27-9	18%	73	166	138	NM-4	NM	6.1	0.09
Utd Energy Resources/Dec	56-16	36-23	24%	-7	89	73	14-3	24	6.8	0.17
United Financial Group/Dec	13-2	13-7	7%	-2	94	119	7-5	NM	NA	0.17
United Illuminating/Dec	29-17	29-19	22%	-20	77	88	7-3	4	4.2	0.64
United Jersey Banks/Dec	34-8	34-20	29½	35	129	126	9-4	8	6.9	0.51
United Missouri Bkhs/Dec	33-10	33-22	31%	40	134	131	7-4	8	7.9	0.96
U S Bancorp/Dec	27-14	27-20	22%	10	106	103	9-4	8	6.6	0.62
United States Gypsum/Dec	64-26	64-40	59%	16	111	127	21-4	12	7.8	0.61
United States Shoe/Jan	49-5	49-29	30%	-8	89	110	18-4	20	7.6	0.52
United States Steel/Dec	35-16	33-22	30%	34	128	117	5-2	NM	7.8	0.18
U S Tobacco/Dec	43-9	43-26	37	39	133	120	17-6	15	12.7	2.72
U S Trust/Dec	41-12	41-32	38	15	111	107	11-6	9	8.0	0.67
U S West/Dec	NA	65-55	59½	NA	NA	NA	NA	6	6.7	0.74
United Technologies/Dec	77-31	77-57	61%	-12	85	94	10-5	8	7.2	0.25
United Telecom/Dec	25-14	25-19	19%	-8	89	100	10-6	7	6.5	0.66
United Virginia Bkhs/Dec	32-11	32-25	27½	9	105	102	8-4	7	6.0	0.59
Unocal/Dec	57-14	40-27	34%	16	111	88	15-5	10	7.8	0.56

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D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$3.85	\$3.90	\$4.13	\$2.36D	10.0%	55%	9%	13.2%	106%	123.7	1.0%	57.2%
2.02	2.40	3.30	1.80D	6.5	75	2	3.0	19	34.4	0.7	37.3
4.83	5.73	6.30	1.62	4.4	28	15	8.4	26	5.7	0.3	36.7
0.92	1.13	1.37	0.52	3.9	39	14	1.9	79	19.9	1.8	21.9
0.60	1.13	1.31	—	—	NA	NA	11.4	43	32.9	2.0	46.4
-4.34	-5.30	0.38	—	—	NA	-17	NM	575	20.5	2.4	35.1
1.97	2.25	3.72	0.82D	2.0	36	5	5.3	45	58.7	0.2	NA
1.79	2.61	3.27	1.20	3.3	38	22	7.2	46	68.7	0.4	43.6
-0.27	0.05	4.60	1.80D	3.3	NM	-6	0.1	6	11.6	0.4	39.7
3.18	3.50	3.46	2.52D	14.0	70	3	25.4	138	29.4	0.7	7.7
3.74	4.27	NA	1.80D	4.7	41	9	10.6	10	3.8	0.2	38.7
4.01	5.12	5.55	1.60	4.1	31	16	8.6	27	1.0	0.6	35.2
0.64	-4.62	1.24	—	—	NM	NA	NM	143	18.0	2.8	26.3
1.17	1.62	2.01	—	—	NA	NA	6.5	12	52.9	1.4	55.9
1.03	1.29	3.09	—	—	NA	NA	3.2	199	28.1	4.9	80.2
-0.95	-1.90	1.39	—	—	NM	NA	NM	223	32.3	1.8	7.4
2.23	2.37	3.50	1.56D	6.5	65	15	3.2	130	64.2	0.8	40.9
5.26	5.10	5.35	2.04D	5.1	38	16	3.5	158	23.7	1.2	31.7
-6.41	1.12	2.38	—	—	NA	NA	1.7	334	2.8	0.9	13.2
3.67	4.08	4.29	1.92D	5.7	44	25	2.9	2	83.7	1.0	66.0
1.16	1.95	2.42	0.72	2.7	37	-17	4.4	69	40.4	0.5	23.9
2.36	3.05	3.46	1.20D	4.5	22	32	13.4	15	23.8	0.3	26.2
4.26	5.21	6.75	2.80D	4.1	51	10	3.6	16	36.0	0.6	57.7
3.01	4.21	4.88	2.60D	6.9	52	14	28.1	133	23.1	0.8	30.4
2.72	2.93	NA	1.10	4.7	34	31	18.3	31	3.8	0.5	6.0
0.36	3.88	5.04	—	—	NA	NA	2.4	94	34.5	3.3	65.8
5.10	5.45	7.80	3.00D	3.9	55	8	7.9	41	24.4	0.8	59.8
4.33	3.10	6.57	3.40D	6.2	110	5	2.4	47	70.5	1.1	51.0
2.17	2.66	2.55	1.72D	13.5	62	4	19.7	136	93.7	0.5	8.5
4.24	3.43	NA	1.84	6.8	51	13	7.0	0	4.0	0.2	40.4
3.31	3.35	4.62	1.80D	3.9	54	17	4.6	54	114.7	0.8	50.2
0.76	1.55	2.35	—	—	NA	NA	2.5	55	32.4	2.1	44.5
2.19	2.40	2.92	1.00	5.6	42	8	6.6	22	9.2	0.9	27.2
-13.82	NA	3.00	—	—	NA	NA	NM	76	12.5	1.5	46.4
6.42	1.04	3.65	2.48D	10.0	NM	33	0.7	49	27.8	1.0	27.3
-3.14	-0.29	NA	—	—	NM	NA	NM	84	8.1	1.3	1.4
5.39	5.67	5.20	3.20D	14.5	54	4	17.9	94	12.7	0.8	5.7
3.17	3.65	4.27	1.40D	4.7	38	2	6.3	34	5.9	0.6	12.4
4.40	3.86	3.98	1.00	3.2	23	13	11.7	5	6.7	0.1	6.8
2.91	2.93	3.45	1.00D	4.4	34	18	8.0	43	17.8	0.9	36.2
2.61	4.77	7.60	2.60D	4.4	51	6	5.0	16	16.7	1.2	53.8
2.72	3.41e	4.05	0.76D	2.5	28	12	5.0	18	21.6	1.4	58.9
-3.47	-12.07	3.90	1.00D	3.3	NM	-4	NM	115	104.0	1.6	32.0
2.01	2.42	2.90	1.44D	3.9	48	25	18.4	15	28.1	0.5	37.9
3.42	4.17	4.75	1.60	4.2	38	1	7.3	31	4.5	1.8	51.1
NA	9.26	8.85	5.40D	9.1	58	NA	11.6	81	98.0	0.6	NA
6.41	7.48	8.48	2.60	4.3	34	5	3.5	27	59.8	1.3	45.8
2.59	2.72	2.95	1.84D	9.5	68	6	9.4	107	83.9	0.9	43.0
3.61	4.10	4.56	1.44D	5.2	35	20	9.1	27	12.0	0.4	28.3
4.63	3.60	4.39	1.00D	2.9	28	17	5.9	27	173.7	1.1	32.3

Source: Media General Financial Services, Inc.; Forbes.

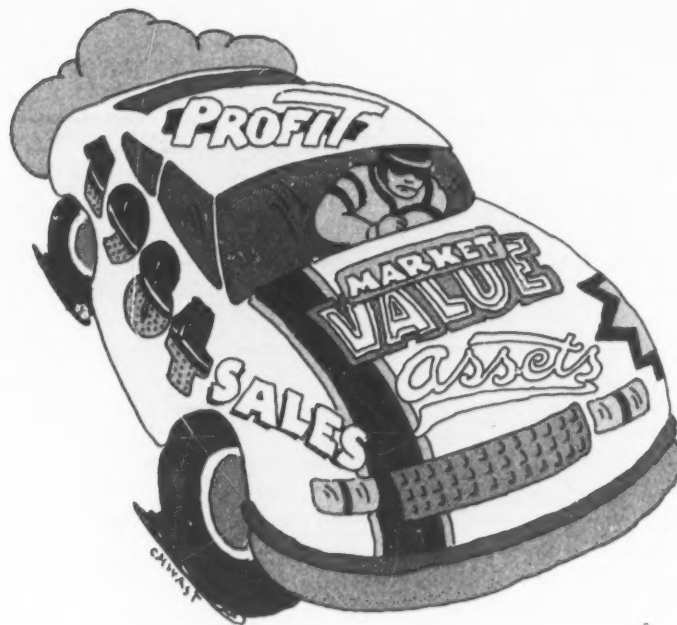
The Forbes 500s on Wall Street

Company/fiscal year-end	Stock price			Stock performance			Stock price ratios			
	5-year high-low	12-month high-low	recent	price change	latest 12 months relative to market	industry	price/earnings 5-year high-low	latest 12 months	1984 est	price/ sales
Upjohn/Dec	69-38	69-51	60%	10%	106	114	14-7	12	10.2	0.93
USAir Group/Dec	40-7	40-25	28%	-19	77	94	13-2	9	7.2	0.46
USF&G/Dec	60-30	60-46	59	19	114	125	12-4	10	8.7	0.67
USLIFE/Dec	34-15	30-22	27%	14	109	120	8-4	8	6.8	0.56
Utah Power & Light/Dec	25-13	25-21	21%	-3	93	106	12-6	9	8.3	1.30
Valero Energy/Dec	44-6	37-13	13%	-29	68	56	23-4	8	4.8	0.20
Valley Fed Sav & Loan/Dec	NA	30-14	14%	NA	NA	NA	NA	NM	3.7	0.16
Valley National/Dec	31-13	27-19	23%	24	119	116	9-4	9	6.8	0.48
Varian Associates/Sept	63-7	63-37	41%	-5	91	88	NM-6	19	15.3	1.18
VF/Dec	41-4	41-23	27%	-1	95	95	11-3	7	6.7	0.81
Vulcan Materials/Dec	70-28	70-59	61%	-1	95	109	15-5	13	9.8	0.87
Wachovia/Dec	48-15	48-37	45%	21	116	113	11-4	9	7.6	0.91
Wal-Mart Stores/Jan	47-3	47-28	35%	18	113	117	33-8	8	19.4	1.06
Waldbaum/Dec	28-4	28-11	16%	-29	68	79	12-3	6	NA	0.05
Walgreen/Aug	40-6	40-27	34	18	113	117	18-6	14	12.7	0.44
Wang Laboratories/June	43-4	43-26	28%	-18	79	85	45-12	21	18.6	2.43
Warner Commu/Dec	63-12	31-19	22%	-21	76	84	17-6	NM	18.0	0.43
Warner-Lambert/Dec	35-17	35-26	34	6	102	110	15-7	14	12.0	0.87
Washington Mutual Sav/Dec	NA	19-11	11	-13	84	106	16-10	9	3.4	0.21
Washington National/Dec	38-12	38-21	22%	-16	80	88	19-4	12	9.1	0.30
Washington Post/Dec	75-16	75-61	63	1	97	111	17-7	13	11.4	1.02
Washington Water Pwr/Dec	24-15	23-18	18%	-17	80	91	9-5	6	5.8	1.08
Waste Management/Dec	62-9	57-32	35%	-26	71	84	25-8	14	10.8	1.62
Weis Markets/Dec	40-10	40-28	32%	-2	94	109	17-6	13	11.6	0.75
Wells Fargo/Dec	42-18	42-29	37%	22	117	113	7-3	6	5.8	0.30
Wendy's International/Dec	17-3	17-11	14%	15	110	114	16-4	14	12.4	1.11
West Point-Pepperell/Aug	55-14	55-39	40%	-14	82	82	11-3	7	6.6	0.34
Western Savings & Loan/Dec	23-3	23-13	18%	24	119	151	14-2	6	NA	0.24
Western Union/Dec	54-15	48-25	26%	-38	60	68	17-7	NM	8.7	0.60
Westinghouse Elec/Dec	57-17	57-41	47%	-0	96	99	11-4	9	7.8	0.44
Westvaco/Oct	42-17	42-30	36%	13	108	95	18-5	13	9.3	0.68
Wetterau/Mar	23-9	21-16	19	-2	98	109	NM-6	9	8.0	0.09
Weyerhaeuser/Dec	42-23	42-29	33%	-14	83	95	44-6	25	10.9	0.90
Whirlpool/Dec	57-15	57-39	42%	-15	82	89	13-5	10	7.5	0.58
White Consolidated/Dec	49-17	49-34	35%	-21	76	73	18-4	11	8.0	0.26
Whitney Holding/Dec	167-99	140-132	135	NA	NA	NA	NA	9	16.5	9.17
Whittaker/Oct	51-12	34-17	19%	-22	75	74	13-4	6	6.4	0.18
Wickes Cos/Jan	17-2	6-3	4%	-46	NA	NA	NA	7	NA	0.02
Williams Cos/Dec	50-13	30-21	28	22	118	90	30-4	12	9.1	0.44
Wilson Foods/July	15-4	14-7	10	-28	69	72	4-2	NM	6.0	0.03
Winn-Dixie Stores/June	37-14	37-26	29%	9	105	122	14-7	11	10.3	0.19
Wisconsin Elec Pwr/Dec	29-13	29-22	25%	7	103	117	8-5	6	6.5	0.63
Wisconsin Pwr & Lt/Dec	30-14	30-23	26%	7	102	117	8-5	7	6.9	0.61
Witco Chemical/Dec	40-13	40-22	33%	47	141	108	11-5	10	8.0	0.35
Wometco Enterprises/Dec	45-7	45-30	44%	38	132	133	25-6	25	38.2	1.50
F W Woolworth/Jan	39-16	39-30	32%	-3	93	96	11-3	9	7.3	0.18
Xerox/Dec	72-27	52-39	41%	2	94	98	12-6	9	7.8	0.46
Zayre/Jan	52-4	52-32	36%	-1	95	98	16-3	11	8.7	0.25
Zenith Radio/Dec	39-8	39-16	28%	72	165	160	26-6	14	9.7	0.46
Zions Utah Bancorp/Dec	35-12	35-23	30	28	123	119	9-4	7	6.3	0.69

*Provided by Institutional Brokers Estimate System, a service of Lynch, Jones & Ryan. †Provided by Computer Directions Advisors, Inc. Stock prices as of Mar. 21, 1983.
D: dividend reinvestment plan. e: estimate. NA: not available or not applicable. NM: not meaningful.

Per-share earnings			Dividends				Financial ratios		Trading activity		
1982	1983	1984*	indicated rate	yield	payout ratio	5-year growth rate	net profit margin	debt/equity	shares outstanding (mil)	average weekly volume	bank & fund holdings†
\$4.18	\$5.28	\$5.95	\$2.56D	4.2%	43%	15%	8.1%	47%	30.4	1.2%	62.3%
2.86	3.25	3.98	0.12	0.4	4	9	5.6	69	22.8	3.2	70.3
3.98	6.04	6.78	4.16D	7.1	63	20	7.2	0	27.0	1.1	59.6
3.61	3.60	4.11	0.96D	3.4	25	10	8.2	44	18.7	0.9	37.1
2.38	2.39	2.54	2.32D	10.9	95	9	16.9	116	52.2	0.5	13.6
3.21	1.57	2.77	0.44	3.3	25	46	3.0	108	22.3	2.1	36.3
NA	0.17	3.92	—	—	NA	NA	0.2	0	2.6	6.3	54.3
3.00	2.72	3.40	1.16D	5.0	43	13	5.6	6	16.9	2.0	56.2
1.47	1.99	2.73	0.26D	0.6	13	9	5.5	12	21.4	1.8	60.7
2.82	3.64	4.08	1.00D	3.7	23	40	10.8	11	32.8	1.3	56.4
4.73	4.69	6.32	2.44D	4.0	52	17	6.6	18	11.5	0.2	54.9
3.33	5.26	5.97	1.72D	3.8	28	27	10.8	3	15.6	0.6	46.1
0.91	1.40	1.83	0.21	0.6	15	78	4.2	67	139.5	0.7	33.4
3.14	2.66	NA	—	—	NA	NA	0.9	84	5.2	1.0	11.1
1.87	2.28	2.68	0.72D	2.1	32	21	3.0	15	30.6	0.8	41.0
0.88	1.16	1.52	0.12	0.4	9	124	9.9	39	137.4	1.2	34.6
3.96	-6.44	1.26	1.00D	4.4	NM	60	NM	30	65.4	2.5	18.4
2.05	2.51	2.84	1.48D	4.4	57	4	6.5	49	80.0	1.4	49.3
0.00	1.19	3.20	—	—	NA	NA	2.2	35	6.1	2.4	29.9
2.07	1.88	2.43	1.08D	4.9	57	16	2.5	6	10.9	1.4	38.0
3.70	4.82	5.54	0.80	1.3	14	24	7.8	4	14.2	0.2	42.8
3.17	3.02	3.11	2.48D	13.6	82	6	20.0	124	20.1	0.5	2.9
2.40	2.50	3.25	0.68D	1.9	24	76	11.6	25	47.7	3.0	44.6
2.10	2.43	2.77	0.64D	2.0	23	22	5.6	0	20.6	0.1	42.6
5.81	6.03	6.43	2.16D	5.8	32	7	5.2	128	23.9	1.1	61.2
0.84	1.01	1.18	0.24D	1.6	20	31	7.7	28	54.4	1.7	25.3
4.27	5.10	6.10	2.20	5.5	43	12	4.4	25	10.3	0.9	44.1
-9.76	2.96	NA	1.05	5.6	35	-15	3.8	148	4.2	3.3	16.3
3.34	-2.78	2.98	1.40D	5.4	NM	0	NM	111	24.1	2.7	25.1
5.16	5.08	6.14	1.80	3.8	35	21	4.7	10	87.6	1.3	35.5
2.40	2.30	3.87	1.20D	3.3	52	10	4.2	40	28.1	0.5	43.2
1.91	2.08e	2.38	0.80D	4.2	44	5	0.7	50	10.8	1.9	20.5
0.90	1.36	3.06	1.30D	3.9	96	8	4.2	41	131.7	0.7	40.5
3.75	4.47	5.62	2.00D	4.7	41	10	6.1	6	36.5	1.4	59.3
2.10	3.12	4.37	1.50D	4.3	48	4	2.4	50	15.4	1.0	61.1
17.88	15.13	8.19	7.50	5.6	50	NA	NA	NA	21.0	NA	NA
3.77	2.55	3.08	1.60	8.1	63	120	2.3	43	14.4	2.9	40.8
-9.89	0.66	NA	—	—	NM	NM	0.3	NA	14.4	NA	0.9
1.00	2.35	3.08	1.20D	4.3	51	5	3.3	64	33.9	1.6	41.0
2.55	-7.31	1.67	—	—	NM	NA	NM	95	5.9	6.7	16.9
2.51	2.72	2.89	1.56D	5.2	53	19 ¹	1.6	18	41.7	0.2	10.0
3.60	3.97	3.92	2.10D	8.2	52	8	10.6	80	34.5	1.1	35.8
3.51	3.97	3.84	2.48D	9.3	59	8	9.8	92	12.7	0.7	6.8
2.10	3.47	4.17	1.32D	4.0	36	14	3.8	50	14.4	1.0	40.9
1.51	1.76	1.17	0.44D	1.0	25	10	5.9	92	17.5	0.8	15.5
1.51	3.72	4.46	1.80D	5.5	48	5	2.1	52	31.4	1.6	45.8
4.34	4.42	5.24	3.00D	7.3	68	11	5.5	23	95.1	1.5	50.9
0.75	3.46	4.21	0.30	0.8	8	59	2.3	84	17.9	1.5	53.5
-1.28	2.11	2.96	—	—	NA	-20	3.4	59	21.9	3.5	38.7
3.75	4.05	4.75	1.16	3.9	29	24	9.3	37	5.6	0.4	8.4

Source: Media General Financial Services, Inc.; Forbes



The alphabetical list that follows contains basic information about all the 808 companies that appear on the four Forbes 500s rankings. Each entry includes the address and telephone number of corporate headquarters, the name of the chief executive officer, the ticker symbol and the industry group designation used in compiling this issue.

Where to find The Forbes 500s

Abbott Laboratories Route 137 and Waukegan Road Abbott Park, Ill 60064 312-937-6100 CEO: Robert A. Schoellhorn Ticker symbol: ABT (NYSE) Industry group: Drugs	Allegheny Power System 320 Park Avenue New York, NY 10022 212-752-2121 CEO: Charles B. Finch Ticker symbol: AYP (NYSE) Industry group: Electric utilities	American Brands 245 Park Avenue New York, NY 10167 212-880-4200 CEO: Edward W. Whittemore Ticker symbol: AMB (NYSE) Industry group: Tobacco
Advanced Micro Devices 901 Thompson Place Sunnyvale, Cal 94086 408-732-2400 CEO: Walter J. Sanders III Ticker symbol: AMD (NYSE) Industry group: Electronics	Allied Bancshares PO Box 1515 Houston, Tex 77251 713-224-6611 CEO: Gerald H. Smith Ticker symbol: ALBN (NASDAQ) Industry group: Banking	American Broadcasting Cos 1330 Avenue of the Americas New York, NY 10019 212-887-7777 CEO: Leonard H. Goldenson Ticker symbol: ABC (NYSE) Industry group: Broadcasting
Aetna Life & Casualty 151 Farmington Avenue Hartford, Conn 06156 203-273-0123 CEO: John H. Filer Ticker symbol: AET (NYSE) Industry group: Insurance	Allied Corp PO Box 1219R Morristown, NJ 07960 201-455-2000 CEO: Edward L. Hennessy Jr Ticker symbol: ALD (NYSE) Industry group: Multi-industry companies	American Can American Lane, PO Box 3610 Greenwich, Conn 06836 203-552-2000 CEO: William S. Woodside Ticker symbol: AC (NYSE) Industry group: Paper and packaging
Affiliated Bankshares of Colorado 1101 Arapahoe Avenue Boulder, Colo 80302 303-449-2030 CEO: Leo Hill Ticker symbol: AFBK (NASDAQ) Industry group: Banking	Allied Stores 1114 Avenue of the Americas New York, NY 10036 212-764-2000 CEO: Thomas M. Macioce Ticker symbol: ALS (NYSE) Industry group: Department stores	American Cyanamid 1 Cyanamid Plaza Wayne, NJ 07470 201-831-2000 CEO: George J. Sella Jr Ticker symbol: ACY (NYSE) Industry group: Chemicals
H F Ahmanson 3731 Wilshire Boulevard Los Angeles, Cal 90010 213-487-4277 CEO: Richard H. Deihl Ticker symbol: AHM (NYSE) Industry group: Thrift institutions	Allis-Chalmers 1205 South 70th Street West Allis, Wis 53214 414-475-2000 CEO: Wendell F. Beuche Ticker symbol: AH (NYSE) Industry group: Heavy machinery	American Electric Power 1 Riverside Plaza Columbus, Ohio 43215 614-223-1000 CEO: Willis S. White Jr Ticker symbol: AEP (NYSE) Industry group: Electric utilities
Air Products & Chemicals PO Box 538 Allentown, Pa 18105 215-481-4911 CEO: Edward Donley Ticker symbol: APD (NYSE) Industry group: Chemicals	ALLTEL 100 Executive Parkway Hudson, Ohio 44236 216-650-7000 CEO: Weldon W. Case Ticker symbol: AT (NYSE) Industry group: Communications	American Express American Express Plaza New York, NY 10004 212-323-2000 CEO: James D. Robinson III Ticker symbol: AXP (NYSE) Industry group: Credit
Albertson's PO Box 20 Boise, Ida 83726 208-344-7441 CEO: Warren E. McCain Ticker symbol: ABS (NYSE) Industry group: Supermarkets	Aluminum Company of America 1501 Alcoa Building Pittsburgh, Pa 15219 412-553-4545 CEO: Charles W. Parry Ticker symbol: AA (NYSE) Industry group: Coal, nonferrous metals	American Fletcher 111 Monument Circle Indianapolis, Ind 46277 317-639-3000 CEO: Frank E. McKinney Jr Ticker symbol: AFLT (NASDAQ) Industry group: Banking
Alco Standard PO Box 834 Valley Forge, Pa 19482 215-296-8000 CEO: Ray B. Mundt Ticker symbol: ASN (NYSE) Industry group: Multi-industry companies	AMAX AMAX Center Greenwich, Conn 06836 203-629-6000 CEO: Pierre Gousseland Ticker symbol: AMX (NYSE) Industry group: Coal, nonferrous metals	American General PO Box 3247 Houston, Tex 77253 713-522-1111 CEO: Harold S. Hook Ticker symbol: AGC (NYSE) Industry group: Insurance
Alexander & Baldwin PO Box 3440 Honolulu, Haw 96801 808-525-6611 CEO: Robert J. Pfeiffer Ticker symbol: ALEX (NASDAQ) Industry group: Trucking and air freight	Amdahl PO Box 470 Sunnyvale, Cal 94086 408-746-6000 CEO: John C. Lewis Ticker symbol: AMH (Amex) Industry group: Data processing	American Greetings 10500 American Road Cleveland, Ohio 44144 216-252-7300 CEO: Irving I. Stone Ticker symbol: AGREA (NASDAQ) Industry group: Distribution
Allegheny International PO Box 456 Pittsburgh, Pa 15230 412-562-4000 CEO: Robert J. Buckley Ticker symbol: AG (NYSE) Industry group: Multi-industry companies	Amerada Hess 1185 Avenue of the Americas New York, NY 10036 212-997-8500 CEO: Philip Kramer Ticker symbol: AHC (NYSE) Industry group: Oil refining, marketing	American Home Products 685 3rd Avenue New York, NY 10017 212-878-5000 CEO: John W. Culligan Ticker symbol: AHP (NYSE) Industry group: Drugs

Where to find The Forbes 500s

American Hospital Supply 1 American Plaza Evanston, Ill 60201 312-866-4000 CEO: Karl D. Bays Ticker symbol: AHS (NYSE) Industry group: Medical equip, services	American Stores PO Box 27447 Salt Lake City, Utah 84127 801-539-0112 CEO: Lennie S. Skaggs Ticker symbol: ASC (NYSE) Industry group: Drugs and discount retail	Anderson, Clayton PO Box 2538 Houston, Tex 77004 713-651-0641 CEO: Thomas J. Barlow Ticker symbol: AYL (NYSE) Industry group: Food products
American International Group 70 Pine Street New York, NY 10270 212-770-7000 CEO: Maurice R. Greenberg Ticker symbol: AIGR (NASDAQ) Industry group: Insurance	American Telephone & Telegraph 550 Madison Avenue New York, NY 10022 212-605-5689 CEO: Charles L. Brown Ticker symbol: T (NYSE) Industry group: Communications	Anheuser-Busch Cos 1 Busch Place St Louis, Mo 63118 314-577-2000 CEO: August A. Busch III Ticker symbol: BUD (NYSE) Industry group: Alcoholic beverages
American Medical International 414 North Camden Drive Beverly Hills, Cal 90210 213-278-6200 CEO: Royce Diener Ticker symbol: AMI (NYSE) Industry group: Medical equip, services	Amerifin (formerly Walter E Heller Intl) 1 North LaSalle Street Chicago, Ill 60602 312-621-7000 CEO: Franklin A. Cole Ticker symbol: AFN (NYSE) Industry group: Credit	Apple Computer 20525 Mariani Drive Cupertino, Cal 95014 408-996-1010 CEO: John Sculley Ticker symbol: AAPL (NASDAQ) Industry group: Data processing
American Motors 27777 Franklin Road Southfield, Mich 48034 313-827-1000 CEO: Paul Tippet Ticker symbol: AMO (NYSE) Industry group: Automotive	Ameritech 225 West Randolph Street Chicago, Ill 60606 312-750-5000 CEO: William L. Weiss Ticker symbol: AIT (NYSE) Industry group: Communications	ARA Services 625 Walnut Street Philadelphia, Pa 19106 215-574-5000 CEO: Joseph Neubauer Ticker symbol: ARA (NYSE) Industry group: Personal services
American National Insurance 1 Moody Plaza Galveston, Tex 77550 409-763-4661 CEO: Orson C. Clay Ticker symbol: ANR (NASDAQ) Industry group: Insurance	AmeriTrust 900 Euclid Avenue Cleveland, Ohio 44101 216-687-5000 CEO: Jerry V. Jarrett Ticker symbol: AMTR (NASDAQ) Industry group: Banking	Archer Daniels Midland 4666 Faries Parkway Decatur, Ill 62525 217-424-5200 CEO: Dwayne O. Andreas Ticker symbol: ADM (NYSE) Industry group: Food products
American Natural Resources 1 Woodward Avenue Detroit, Mich 48226 313-965-1200 CEO: Arthur P. Seder Jr Ticker symbol: ANR (NYSE) Industry group: Natural gas utilities	Amfac 50 O'Farrell Street San Francisco, Cal 94120 415-772-2000 CEO: Myron Du Bain Ticker symbol: AMA (NYSE) Industry group: Multi-industry companies	Arizona Bancwest 101 North 1st Avenue Phoenix, Ariz 85003 602-262-2000 CEO: Donald B. Tostenrud Ticker symbol: AZBW (NASDAQ) Industry group: Banking
American Petrofina PO Box 2159 Dallas, Tex 75221 214-750-2400 CEO: Paul D. Meek Ticker symbol: API A (Amex) Industry group: Oil refining, marketing	AMP 470 Friendship Road Harrisburg, Pa 17105 717-564-0100 CEO: Walter F. Raab Ticker symbol: AMP (NYSE) Industry group: Electrical equipment	Arizona Public Service PO Box 21666 Phoenix, Ariz 85036 602-271-7900 CEO: Keith L. Turley Ticker symbol: AZP (NYSE) Industry group: Electric utilities
American Savings & Loan Assn of Fla 17801 NW 2nd Avenue Miami, Fla 33169 305-653-5353 CEO: Morris N. Broad Ticker symbol: AAA (NYSE) Industry group: Thrift institutions	AMR PO Box 619616 Dallas/Ft Worth Airport, Tex 75261 817-355-1234 CEO: Albert V. Casey Ticker symbol: AMR (NYSE) Industry group: Airlines	Arkla PO Box 21734 Shreveport, La 71151 318-226-2700 CEO: Edward Sheffield Nelson Ticker symbol: ALG (NYSE) Industry group: Natural gas utilities
American Security 730 15th Street NW Washington, DC 20013 202-624-4000 CEO: W. Jarvis Moody Ticker symbol: ASEC (NASDAQ) Industry group: Banking	AmSouth Bancorporation PO Box 11007 Birmingham, Ala 35288 205-326-5771 CEO: John W. Woods Ticker symbol: ASO (NYSE) Industry group: Banking	Armco 703 Curtis Street Middletown, Ohio 45043 513-425-6541 CEO: Harry Holiday Jr Ticker symbol: AS (NYSE) Industry group: Iron and steel
American Standard 40 West 40th Street New York, NY 10018 212-840-5100 CEO: William A. Marquard Ticker symbol: AST (NYSE) Industry group: Building materials	Analog Devices 2 Technology Way Norwood, Mass 02062 617-329-4700 CEO: Ray Stata Ticker symbol: ADI (NYSE) Industry group: Electronics	Armstrong World Industries West Liberty St, PO Box 3001 Lancaster, Pa 17604 717-397-0611 CEO: Joseph L. Jones Ticker symbol: ACK (NYSE) Industry group: Building materials

Where to find The Forbes 500s

ASARCO 120 Broadway New York, NY 10271 212-669-1000 CEO: Ralph L. Hennebach Ticker symbol: AR (NYSE) Industry group: Coal, nonferrous metals	Bacardi PO Box G-3549 San Juan, PR 00936 809-795-1560 CEO: Manuel L. del Valle Ticker symbol: BACAA (NASDAQ) Industry group: Alcoholic beverages	Bank of Boston 100 Federal Street Boston, Mass 02110 617-434-2200 CEO: William L. Brown Ticker symbol: BKB (NYSE) Industry group: Banking
Ashland Oil PO Box 391 Ashland, Ky 41141 606-329-3333 CEO: John R. Hall Ticker symbol: ASH (NYSE) Industry group: Oil refining, marketing	Baker International PO Box 5500 Orange, Cal 92667 714-634-2333 CEO: Earnest H. Clark Jr Ticker symbol: BKO (NYSE) Industry group: Oil services	Bank of New England 28 State Street Boston, Mass 02109 617-742-4000 CEO: Roderick M. MacDougall Ticker symbol: BKNE (NASDAQ) Industry group: Banking
Associated Dry Goods 417 5th Avenue New York, NY 10016 212-679-8700 CEO: William P. Arnold Ticker symbol: DG (NYSE) Industry group: Department stores	Baltimore Gas & Electric Charles Center, PO Box 1475 Baltimore, Md 21203 301-234-5000 CEO: Bernard C. Trueschler Ticker symbol: BGE (NYSE) Industry group: Electric utilities	Bank of New York 48 Wall Street New York, NY 10015 212-530-1784 CEO: John Carter Bacot Ticker symbol: BK (NYSE) Industry group: Banking
Atlantic Bancorp General Mail Center Jacksonville, Fla 32231 904-632-6565 CEO: Billy J. Walker Ticker symbol: ABAN (NASDAQ) Industry group: Banking	Banc One 100 East Broad Street Columbus, Ohio 43215 614-463-5944 CEO: John B. McCoy Ticker symbol: ONE (NYSE) Industry group: Banking	Bank of Virginia PO Box 25970 Richmond, Va 23260 804-747-2000 CEO: Frederick Deane Jr Ticker symbol: BKV (NYSE) Industry group: Banking
Atlantic City Electric PO Box 1264 Pleasantville, NJ 08232 609-645-4100 CEO: John D. Feehan Ticker symbol: ATE (NYSE) Industry group: Electric utilities	BanCal Tri-State PO Box 45000 San Francisco, Cal 94145 415-765-0400 CEO: Chauncey E. Schmidt Ticker symbol: BNC (NYSE) Industry group: Banking	BankAmerica 555 California Street San Francisco, Cal 94104 415-622-3456 CEO: Samuel H. Armacost Ticker symbol: BAC (NYSE) Industry group: Banking
Atlantic Richfield 515 South Flower Street Los Angeles, Cal 90071 213-486-3511 CEO: William F. Kieschnick Ticker symbol: ARC (NYSE) Industry group: Oil refining, marketing	Banco Popular de Puerto Rico GPO Box 2708 San Juan, PR 00936 809-765-9800 CEO: Rafael Carrión Jr Ticker symbol: BPOP (NASDAQ) Industry group: Banking	Bankers Trust New York 280 Park Avenue New York, NY 10017 212-775-2500 CEO: Alfred Brittain III Ticker symbol: BT (NYSE) Industry group: Banking
Automatic Data Processing 1 ADP Boulevard Roseland, NJ 07068 201-994-5000 CEO: Josh S. Weston Ticker symbol: AUD (NYSE) Industry group: Data processing	BancOhio 155 East Broad Street Columbus, Ohio 43251 614-463-8100 CEO: Arthur D. Herrmann Ticker symbol: BOHI (NASDAQ) Industry group: Banking	Barnett Banks of Florida PO Box 40789 Jacksonville, Fla 32231 904-791-7720 CEO: Charles E. Rice Ticker symbol: BBF (NYSE) Industry group: Banking
Avco 1275 King Street Greenwich, Conn 06830 203-531-2800 CEO: Robert P. Bauman Ticker symbol: AV (NYSE) Industry group: Credit	BancOklahoma PO Box 2300 Tulsa, Okla 74192 918-588-6000 CEO: Leonard J. Eaton Ticker symbol: BOKC (NASDAQ) Industry group: Banking	Baxter Travenol Laboratories 1 Baxter Parkway Deerfield, Ill 60015 312-948-4106 CEO: Vernon R. Loucks Jr Ticker symbol: BAX (NYSE) Industry group: Medical equip, services
Avnet 767 5th Avenue New York, NY 10153 212-644-1050 CEO: Anthony R. Hamilton Ticker symbol: AVT (NYSE) Industry group: Electronics	Bancorp Hawaii 111 South King Street Honolulu, Haw 96813 808-537-8111 CEO: Frank J. Manaut Ticker symbol: BNHI (NASDAQ) Industry group: Banking	BayBanks 175 Federal Street Boston, Mass 02110 617-482-1040 CEO: William M. Crozier Ticker symbol: BBNK (NASDAQ) Industry group: Banking
Avon Products 9 West 57th Street New York, NY 10019 212-546-6015 CEO: Hicks B. Waldron Ticker symbol: AVP (NYSE) Industry group: Cosmetics	BancTEXAS Group PO Box 50972 Dallas, Tex 75250 214-969-6100 CEO: Edward C. Nash Jr Ticker symbol: BTX (NYSE) Industry group: Banking	Beatrice Foods 2 North LaSalle Chicago, Ill 60602 312-782-3820 CEO: James L. Dutt Ticker symbol: BRY (NYSE) Industry group: Meat and dairy products

Where to find The Forbes 500s

Becton, Dickinson Mack Centre Drive Paramus, NJ 07652 201-967-3700 CEO: Wesley J. Howe Ticker symbol: BDX (NYSE) Industry group: Medical equip, services	Blue Bell PO Box 21488 Greensboro, NC 27420 919-373-3400 CEO: Edward J. Bauman Ticker symbol: BBL (NYSE) Industry group: Apparel	Brown Group 8400 Maryland Avenue St Louis, Mo 63105 314-854-4000 CEO: Bernard A. Bridgewater Jr Ticker symbol: BG (NYSE) Industry group: Footwear
Bell Atlantic 1600 Market Street Philadelphia, Pa 19103 215-963-6000 CEO: Thomas E. Bolger Ticker symbol: BEL (NYSE) Industry group: Communications	Boatmen's Bancshares PO Box 236 St Louis, Mo 63166 314-425-7500 CEO: Donald N. Brandin Ticker symbol: BOAT (NASDAQ) Industry group: Banking	Browning-Ferris Industries PO Box 3151 Houston, Tex 77253 713-870-8100 CEO: Harry J. Phillips Sr Ticker symbol: BFI (NYSE) Industry group: Business services
BellSouth 675 West Peachtree Street NE Atlanta, Ga 30375 404-420-8600 CEO: Wallace R. Bunn Ticker symbol: BLS (NYSE) Industry group: Communications	Boeing PO Box 3707 Seattle, Wash 98124 206-655-2121 CEO: Thornton A. Wilson Ticker symbol: BA (NYSE) Industry group: Aerospace	Brunswick 1 Brunswick Plaza Skokie, Ill 60077 312-470-4700 CEO: Jack F. Reichert Ticker symbol: BC (NYSE) Industry group: Mobile homes-recreation
Beneficial Corp 1100 Carr Road Wilmington, Del 19899 302-798-0800 CEO: Finn M. W. Caspersen Ticker symbol: BNL (NYSE) Industry group: Credit	Boise Cascade 1 Jefferson Square Boise, Ida 83728 208-384-6161 CEO: John B. Fery Ticker symbol: BCC (NYSE) Industry group: Building materials	Burlington Industries PO Box 21207 Greensboro, NC 27420 919-379-2000 CEO: William A. Klopman Ticker symbol: BUR (NYSE) Industry group: Textiles
Bergen Brunswig 1900 Avenue of the Stars Los Angeles, Cal 90067 213-879-4991 CEO: Emil P. Martini Jr Ticker symbol: BBCA (Amex) Industry group: Distribution	Borden 180 East Broad Street Columbus, Ohio 43215 614-225-4000 CEO: Eugene J. Sullivan Ticker symbol: BN (NYSE) Industry group: Meat and dairy products	Burlington Northern 999 3rd Avenue Seattle, Wash 98104 206-467-3838 CEO: Richard M. Bressler Ticker symbol: BNI (NYSE) Industry group: Railroads
Berkshire Hathaway 1440 Kiewit Place Omaha, Neb 68131 402-346-1400 CEO: Warren E. Buffett Ticker symbol: BKHT (NASDAQ) Industry group: Insurance	Borg-Warner 200 South Michigan Avenue Chicago, Ill 60604 312-322-8500 CEO: James F. Beré Ticker symbol: BOR (NYSE) Industry group: Multi-industry companies	Burroughs Burroughs Place Detroit, Mich 48232 313-972-7000 CEO: W. Michael Blumenthal Ticker symbol: BGH (NYSE) Industry group: Data processing
Best Products PO Box 26303 Richmond, Va 23260 804-261-2000 CEO: Sydney Lewis Ticker symbol: BES (NYSE) Industry group: Drugs and discount retail	Boston Edison 800 Boylston Street Boston, Mass 02199 617-424-2000 CEO: Thomas J. Galligan Jr Ticker symbol: BSE (NYSE) Industry group: Electric utilities	Cabot 125 High Street Boston, Mass 02110 617-423-6000 CEO: Robert A. Charpie Ticker symbol: CBT (NYSE) Industry group: Chemicals
Bethlehem Steel Martin Tower Bethlehem, Pa 18016 215-694-2424 CEO: Donald H. Trautlein Ticker symbol: BS (NYSE) Industry group: Iron and steel	Bristol-Myers 345 Park Avenue New York, NY 10154 212-546-4000 CEO: Richard L. Gelb Ticker symbol: BMY (NYSE) Industry group: Drugs	CalFed 5670 Wilshire Boulevard Los Angeles, Cal 90036 213-932-4200 CEO: Robert R. Dockson Ticker symbol: CALF (NASDAQ) Industry group: Thrift institutions
Big Three Industries 3535 West 12th Street Houston, Tex 77008 713-868-0333 CEO: Harry K. Smith Ticker symbol: BIG (NYSE) Industry group: Chemicals	Broadview Financial 6000 Rockside Woods Boulevard Cleveland, Ohio 44131 216-447-1900 CEO: John E. Rupert Ticker symbol: BDVF (NASDAQ) Industry group: Thrift institutions	California First Bank 350 California Street San Francisco, Cal 94104 415-445-0200 CEO: Yasushi Sumiya Ticker symbol: CFBK (NASDAQ) Industry group: Banking
Black & Decker Manufacturing 701 East Joppa Road Towson, Md 21204 301-583-3900 CEO: Laurence J. Farley Ticker symbol: BDK (NYSE) Industry group: Light machinery	Brown-Forman Distillers 850 Dixie Highway, Box 1080 Louisville, Ky 40201 502-585-1100 CEO: W. L. Lyons Brown Jr Ticker symbol: BFD (Amex) Industry group: Alcoholic beverages	Campbell Soup Campbell Place Camden, NJ 08101 609-342-4800 CEO: R. Gordon McGovern Ticker symbol: CPB (NYSE) Industry group: Food processing

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Capital Cities Communications 24 East 51st Street New York, NY 10022 212-421-9595 CEO: Thomas S. Murphy Ticker symbol: CCB (NYSE) Industry group: Broadcasting	Celanese 1211 Avenue of the Americas New York, NY 10036 212-719-8000 CEO: John D. Macomber Ticker symbol: CZ (NYSE) Industry group: Chemicals	Centran PO Box 6179 Cleveland, Ohio 44101 216-344-3000 CEO: Wilson M. Brown Jr Ticker symbol: CENB (NASDAQ) Industry group: Banking
Capital Holding PO Box 32830 Louisville, Ky 502-560-2000 CEO: Thomas C. Simons Ticker Symbol: CPH (NYSE) Industry Group: Insurance	Centel 5725 N East River Road Chicago, Ill 60631 312-399-2500 CEO: Robert P. Reuss Ticker symbol: CNT (NYSE) Industry group: Communications	CFS Continental 100 South Wacker Drive Chicago, Ill 60606 312-368-7500 CEO: Robert H. Cohn Ticker symbol: CFSC (NASDAQ) Industry group: Food processing
Carnation 5045 Wilshire Boulevard Los Angeles, Cal 90036 213-932-6000 CEO: H. Everett Olson Ticker symbol: CMK (NYSE) Industry group: Meat and dairy products	Center Bancorporation 1 Center Plaza St Louis, Mo 63101 314-554-6000 CEO: Clarence C. Barksdale Ticker symbol: CTBC (NASDAQ) Industry group: Banking	Champion International 1 Champion Plaza Stamford, Conn 06921 203-358-7000 CEO: Andrew C. Sigler Ticker symbol: CHA (NYSE) Industry group: Building materials
Carolina Power & Light 411 Fayetteville Street Raleigh, NC 27602 919-836-6111 CEO: Sherwood H. Smith Jr Ticker symbol: CPL (NYSE) Industry group: Electric utilities	Central & South West 2121 San Jacinto Street Dallas, Tex 75266 214-745-1000 CEO: Durwood Chalker Ticker symbol: CSR (NYSE) Industry group: Electric utilities	Charter 1 Charter Plaza Jacksonville, Fla 32202 904-358-4111 CEO: Raymond K. Mason Ticker symbol: CHR (NYSE) Industry group: Oil refining, marketing
Carter Hawley Hale Stores 550 South Flower Street Los Angeles, Cal 90071 213-620-0150 CEO: Philip M. Hawley Ticker symbol: CHH (NYSE) Industry group: Department stores	Central Bancorporation 201 East 5th Street Cincinnati, Ohio 45202 513-651-8896 CEO: Oliver W. Birkhead Ticker symbol: CBAN (NASDAQ) Industry group: Banking	CharterCorp PO Box 38 Kansas City, Mo 64183 816-221-3200 CEO: Cordon E. Wells Ticker symbol: CHCP (NASDAQ) Industry group: Banking
Carteret Savings & Loan Association 200 South Street Morristown, NJ 07960 201-326-1000 CEO: Robert B. O'Brien Jr Ticker symbol: CFCC (NASDAQ) Industry group: Thrift institutions	Central Bancshares Of The South 701 South 20th Street Birmingham, Ala 35233 205-933-3000 CEO: Harry B. Brock Jr Ticker symbol: CBSS (NASDAQ) Industry group: Banking	Chase Manhattan 1 Chase Manhattan Plaza New York, NY 10081 212-552-2222 CEO: Willard C. Butcher Ticker symbol: CMB (NYSE) Industry group: Banking
Castle & Cooke PO Box 2990 Honolulu, Haw 96802 808-548-6611 CEO: Ian R. Wilson Ticker symbol: CKE (NYSE) Industry group: Food processing	Central Fidelity Banks PO Box 27602 Richmond, Va 23261 804-782-4000 CEO: Carroll L. Saine Ticker symbol: CFBS (NASDAQ) Industry group: Banking	Chemical New York 277 Park Avenue New York, NY 10172 212-310-6161 CEO: Walter V. Shipley Ticker symbol: CHL (NYSE) Industry group: Banking
Caterpillar Tractor 100 NE Adams Street Peoria, Ill 61629 309-675-1000 CEO: Lee L. Morgan Ticker symbol: CAT (NYSE) Industry group: Heavy machinery	Central Illinois Public Service 607 East Adams Street Springfield, Ill 62701 217-523-3600 CEO: Donald G. Raymer Ticker symbol: CIP (NYSE) Industry group: Electric utilities	Chesebrough-Pond's 33 Benedict Place Greenwich, Conn 06830 203-661-2000 CEO: Ralph E. Ward Ticker symbol: CBM (NYSE) Industry group: Cosmetics
CBS 51 West 52nd Street New York, NY 10019 212-705-4321 CEO: Thomas H. Wyman Ticker symbol: CBS (NYSE) Industry group: Broadcasting	Central Maine Power Edison Drive Augusta, Me 04336 207-623-3521 CEO: John W. Rowe Ticker symbol: CTF (NYSE) Industry group: Electric utilities	Chrysler PO Box 1919 Detroit, Mich 48288 313-956-5252 CEO: Lee A. Iacocca Ticker symbol: C (NYSE) Industry group: Automotive
CBT 1 Constitution Plaza Hartford, Conn 06115 203-244-5000 CEO: Walter J. Connolly Jr Ticker symbol: CBCT (NASDAQ) Industry group: Banking	Central Soya PO Box 1400 Fort Wayne, Ind 46801 219-425-5100 CEO: Douglas G. Fleming Ticker symbol: CSY (NYSE) Industry group: Food products	Chubb PO Box 1615 Warren, NJ 07061 201-580-2000 CEO: Henry U. Harder Ticker symbol: CB (NYSE) Industry group: Insurance

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CIGNA 1 Logan Square Philadelphia, Pa 19103 215-557-5000 CEO: Robert D. Kilpatrick Ticker symbol: CI (NYSE) Industry group: Insurance	City National 400 North Roxbury Drive Beverly Hills, Cal 90210 213-550-5400 CEO: Bram Goldsmith Ticker symbol: CTYN (NASDAQ) Industry group: Banking	Columbia Savings & Loan 8730 Wilshire Boulevard Beverly Hills, Cal 90211 213-657-6134 CEO: Thomas Spiegel Ticker symbol: CSLA (NASDAQ) Industry group: Thrift institutions
Cincinnati Gas & Electric PO Box 960 Cincinnati, Ohio 45201 513-381-2000 CEO: William H. Dickhoner Ticker symbol: CIN (NYSE) Industry group: Electric utilities	Cleveland Electric Illuminating PO Box 5000 Cleveland, Ohio 44101 216-622-9800 CEO: Robert M. Ginn Ticker symbol: CVX (NYSE) Industry group: Electric utilities	Combined International 707 Skokie Boulevard Northbrook, Ill 60062 312-564-8000 CEO: Patrick G. Ryan Ticker symbol: PMA (NYSE) Industry group: Insurance
Cincinnati Milacron 4701 Marburg Avenue Cincinnati, Ohio 45209 513-841-8100 CEO: James A. D. Geier Ticker symbol: CMZ (NYSE) Industry group: Light machinery	Clorox 1221 Broadway Oakland, Cal 94612 415-271-7000 CEO: Calvin S. Hatch Ticker symbol: CLX (NYSE) Industry group: Food products	Combustion Engineering 900 Long Ridge Road Stamford, Conn 06902 203-329-8771 CEO: Arthur J. Santry Jr Ticker symbol: CSP (NYSE) Industry group: Heavy machinery
Citadel Holding (formerly Fidelity Federal S&L) 600 North Brand Boulevard Glendale, Cal 91203 818-956-7100 CEO: Spencer Scott Ticker symbol: CDL (Amex) Industry group: Thrift institutions	Coastal Corp 9 Greenway Plaza Houston, Tex 77046 713-877-1400 CEO: Oscar S. Wyatt Jr Ticker symbol: CGP (NYSE) Industry group: Oil production	Comerica 211 West Fort Street Detroit, Mich 48226 313-222-3300 CEO: Donald R. Mandich Ticker symbol: CMCA (NASDAQ) Industry group: Banking
Citicorp 399 Park Avenue New York, NY 10043 212-559-1000 CEO: Walter B. Wriston Ticker symbol: FNC (NYSE) Industry group: Banking	Coca-Cola PO Box 1734 Atlanta, Ga 30301 404-676-2121 CEO: Roberto C. Goizueta Ticker symbol: KO (NYSE) Industry group: Candy and soft drinks	Commerce Bancshares PO Box 13686 Kansas City, Mo 64199 816-234-2000 CEO: James M. Kemper Jr Ticker symbol: CBSH (NASDAQ) Industry group: Banking
Citizens & Southern Georgia PO Box 4899 Atlanta, Ga 30302 404-581-2121 CEO: Bennett A. Brown Ticker symbol: CSGA (NASDAQ) Industry group: Banking	Colgate-Palmolive 300 Park Avenue New York, NY 10022 212-310-2000 CEO: Keith Crane Ticker symbol: CL (NYSE) Industry group: Food products	Commerce Union 1 Commerce Place Nashville, Tenn 37219 615-749-3333 CEO: Edward G. Nelson Ticker symbol: COMU (NASDAQ) Industry group: Banking
Citizens & Southern S C 1801 Main Street Columbia, SC 29222 803-765-8011 CEO: Hugh M. Chapman Ticker symbol: CITS (NASDAQ) Industry group: Banking	Colonial Penn Group 5 Penn Center Plaza Philadelphia, Pa 19181 215-988-8000 CEO: John J. MacWilliams Ticker symbol: CPG (NYSE) Industry group: Insurance	Commonwealth Edison 1 First National Plaza Chicago, Ill 60690 312-294-4321 CEO: James J. O'Connor Ticker symbol: CWE (NYSE) Industry group: Electric utilities
Citizens Fidelity Citizens Plaza Louisville, Ky 40202 502-581-2100 CEO: J. David Grissom Ticker symbol: CFDY (NASDAQ) Industry group: Banking	Colorado National Bankshares PO Box 5168 Denver, Colo 80217 303-629-1968 CEO: Will F. Nicholson Jr Ticker symbol: COLC (NASDAQ) Industry group: Banking	Computervision 201 Burlington Road Bedford, Mass 01730 617-275-1800 CEO: James R. Berrett Ticker symbol: CVN (NYSE) Industry group: Data processing
City Federal Savings & Loan Association East Jersey St and Jefferson Ave Elisabeth, NJ 07201 201-355-3300 CEO: Gilbert G. Roessner Ticker symbol: CTYF (NASDAQ) Industry group: Thrift institutions	Colt Industries 430 Park Avenue New York, NY 10022 212-940-0400 CEO: George A. Strichman Ticker symbol: COT (NYSE) Industry group: Heavy machinery	ConAgra 1 Central Park Plaza Omaha, Neb 68102 402-978-4000 CEO: Charles M. Harper Ticker symbol: CAG (NYSE) Industry group: Food products
City Investing 59 Maiden Lane New York, NY 10038 212-530-7300 CEO: George T. Scharffenberger Ticker symbol: CNV (NYSE) Industry group: Multi-industry companies	Columbia Gas System 20 Montchanin Road Wilmington, Del 19807 302-429-5000 CEO: W. Frederick Laird Ticker symbol: CG (NYSE) Industry group: Natural gas utilities	Consolidated Edison 4 Irving Place New York, NY 10003 212-460-4600 CEO: Arthur Hauspurg Ticker symbol: ED (NYSE) Industry group: Electric utilities

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Consolidated Foods 3 First National Plaza Chicago, Ill 60602 312-726-2600 CEO: John H. Bryan Jr Ticker symbol: CFD (NYSE) Industry group: Food processing	Convergent Technologies 2500 Augustine Drive Santa Clara, Cal 95051 408-727-8830 CEO: Allen H. Michels Ticker symbol: CVGT (NASDAQ) Industry group: Data processing	Crown Cork & Seal 9300 Ashton Road Philadelphia, Pa 19136 215-696-5100 CEO: John F. Connelly Ticker symbol: CCK (NYSE) Industry group: Paper and packaging
Consolidated Freightways PO Box 10340 Palo Alto, Cal 94303 415-494-2900 CEO: Raymond F. O'Brien Ticker symbol: CNF (NYSE) Industry group: Trucking and air freight	Cooper Industries PO Box 4446 Houston, Tex 77210 713-739-5400 CEO: Robert Cizik Ticker symbol: CBE (NYSE) Industry group: Heavy machinery	Crown Zellerbach 1 Bush Street San Francisco, Cal 94104 415-951-5000 CEO: William T. Creson Ticker symbol: ZB (NYSE) Industry group: Paper and packaging
Consolidated Natural Gas 4 Gateway Center Pittsburgh, Pa 15222 412-227-1000 CEO: George J. Tankersley Ticker symbol: CNG (NYSE) Industry group: Natural gas utilities	Adolph Coors Golden, Colo 80401 303-279-6565 CEO: William K. Coors Ticker symbol: ACCOB (NASDAQ) Industry group: Alcoholic beverages	CSX PO Box C-32222 Richmond, Va 23261 804-782-1400 CEO: Hays T. Watkins Ticker symbol: CSX (NYSE) Industry group: Railroads
Consumers Power 212 West Michigan Avenue Jackson, Mich 49201 517-788-0550 CEO: John D. Selby Ticker symbol: CMS (NYSE) Industry group: Electric utilities	CoreStates Financial (formerly Philadelphia Natl) PO Box 7618 Philadelphia, Pa 19101 215-629-3100 CEO: G. Morris Dorrance Jr Ticker symbol: CSFN (NASDAQ) Industry group: Banking	Cullen/Frost Bankers PO Box 1600 San Antonio, Tex 78296 512-220-4011 CEO: Thomas C. Frost Ticker symbol: CFBI (NASDAQ) Industry group: Banking
Continental Bancorp Centre Square, 1500 Market St Philadelphia, Pa 19102 215-564-7000 CEO: Roy T. Peraino Ticker symbol: CBRP (NASDAQ) Industry group: Banking	Corning Glass Works Houghton Park Corning, NY 14831 607-974-9000 CEO: James R. Houghton Ticker symbol: GLW (NYSE) Industry group: Appliances-furnishings	Cummins Engine PO Box 3005 Columbus, Ind 47202 812-377-5000 CEO: Henry B. Schacht Ticker symbol: CUM (NYSE) Industry group: Heavy machinery
Continental Corp 180 Maiden Lane New York, NY 10038 212-440-3000 CEO: John P. Mascotte Ticker symbol: CIC (NYSE) Industry group: Insurance	Cox Communications 1400 Lake Hearn Drive Atlanta, Ga 30319 404-843-5000 CEO: William A. Schwartz Ticker symbol: COX (NYSE) Industry group: Broadcasting	Dana 4500 Dorr Street, PO Box 1000 Toledo, Ohio 43697 419-535-4500 CEO: Gerald B. Mitchell Ticker symbol: DCN (NYSE) Industry group: Automotive
Continental Group 1 Harbor Plaza, PO Box 10129 Stamford, Conn 06904 203-964-6000 CEO: S. Bruce Smart Jr Ticker symbol: CCC (NYSE) Industry group: Paper and packaging	CPC International International Plaza, PO Box 8000 Englewood Cliffs, NJ 07632 201-894-4000 CEO: James W. McKee Jr Ticker symbol: CPC (NYSE) Industry group: Food products	Dart & Kraft 2211 Sanders Road Northbrook, Ill 60062 312-498-8000 CEO: John M. Richman Ticker symbol: DKJ (NYSE) Industry group: Meat and dairy products
Continental Illinois 231 South LaSalle Street Chicago, Ill 60697 312-828-2345 CEO: David G. Taylor Ticker symbol: CIL (NYSE) Industry group: Banking	Cray Research 608 2nd Avenue South Minneapolis, Minn 55402 612-333-5889 CEO: John A. Rollwagen Ticker symbol: CYR (NYSE) Industry group: Data processing	Data General 4400 Computer Drive Westboro, Mass 01580 617-366-8911 CEO: Edson D. DeCastro Ticker symbol: DGN (NYSE) Industry group: Data processing
Continental Telecom 245 Perimeter Center Parkway Atlanta, Ga 30346 404-391-8000 CEO: James V. Napier Ticker symbol: CTC (NYSE) Industry group: Communications	Crocker National 1 Montgomery Street West Tower San Francisco, Cal 94104 415-983-2000 CEO: John B. M. Place Ticker symbol: CKN (NYSE) Industry group: Banking	Dauphin Deposit 213 Market Street Harrisburg, Pa 17105 717-255-2121 CEO: J.D. Wickert Ticker symbol: DAPN (NASDAQ) Industry group: Banking
Control Data PO Box 0 Minneapolis, Minn 55420 612-853-8100 CEO: William C. Norris Ticker symbol: CDA (NYSE) Industry group: Data processing	Crown Central Petroleum PO Box 1168 Baltimore, Md 21203 301-539-7400 CEO: Henry A. Rosenberg Jr Ticker symbol: CPNA (Amex) Industry group: Oil refining, marketing	Dayton-Hudson 777 Nicollet Mall Minneapolis, Minn 55402 612-370-6948 CEO: Kenneth A. Macke Ticker symbol: DH (NYSE) Industry group: Department stores

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Dayton Power & Light Courthouse Plaza SW, Box 1247 Dayton, Ohio 45401 513-224-6000 CEO: Robert E. Frazer Ticker symbol: DPL (NYSE) Industry group: Electric utilities	Dominion Bankshares PO Box 13327 Roanoke, Va 24040 703-563-7000 CEO: Warner N. Dalhouse Ticker symbol: DMBK (NASDAQ) Industry group: Banking	Duke Power 422 S Church St, PO Box 3318 Charlotte, NC 28242 704-373-4011 CEO: William S. Lee Ticker symbol: DUK (NYSE) Industry group: Electric utilities
Deere John Deere Road Moline, Ill 61265 309-752-8000 CEO: Robert A. Hanson Ticker symbol: DE (NYSE) Industry Group: Heavy machinery	Dominion Resources (formerly Va Elec. & Power) PO Box 26532 Richmond, Va 23261 804-771-3000 CEO: William W. Berry Ticker symbol: D (NYSE) Industry group: Electric utilities	Dun & Bradstreet 299 Park Avenue New York, NY 10171 212-593-6800 CEO: Harrington Drake Ticker symbol: DNB (NYSE) Industry group: Business services
Delmarva Power & Light PO Box 231 Wilmington, Del 19899 302-429-3011 CEO: Nevius M. Curtis Ticker symbol: DEW (NYSE) Industry group: Electric utilities	Donaldson, Lufkin & Jenrette 140 Broadway New York, NY 10005 212-902-2000 CEO: Richard H. Jenrette Ticker symbol: DLJ (NYSE) Industry group: Securities	Duquesne Light 301 Grant Street Pittsburgh, Pa 15279 412-393-6000 CEO: John M. Arthur Ticker symbol: DQU (NYSE) Industry group: Electric utilities
Delta Air Lines Atlanta Airport Atlanta, Ga 30320 404-346-6011 CEO: David C. Garrett Jr Ticker symbol: DAL (NYSE) Industry group: Airlines	R R Donnelley & Sons 2223 Martin Luther King Drive Chicago, Ill 60616 312-326-8000 CEO: John B. Schwemm Ticker symbol: DNY (NYSE) Industry group: Business services	E-Systems PO Box 660248 Dallas, Tex 75266 214-661-1000 CEO: John W. Dixon Ticker symbol: ESY (NYSE) Industry group: Electronics
Deluxe Check Printers PO Box 64399 St Paul, Minn 55164 612-483-7111 CEO: Eugene R. Olson Ticker symbol: DLX (NYSE) Industry group: Business services	Dorchester Gas 5735 Pineland Drive Dallas, Tex 75231 214-750-3500 CEO: George S. Rooker Ticker symbol: DGS (Amex) Industry group: Oil production	Eastern Air Lines Miami International Airport Miami, Fla 33148 305-873-2211 CEO: Frank Borman Ticker symbol: EAL (NYSE) Industry group: Airlines
Deposit Guaranty PO Box 1200 Jackson, Miss 39205 601-354-8564 CEO: Emerson B. Robinson Jr Ticker symbol: DEPS (NASDAQ) Industry group: Banking	Dover 277 Park Avenue New York, NY 10017 212-826-7160 CEO: Gary L. Roubos Ticker symbol: DOV (NYSE) Industry group: Heavy construction	Eastern Gas & Fuel Associates 1 Beacon Street Boston, Mass 02108 617-742-9200 CEO: William J. Puggn Ticker symbol: EFU (NYSE) Industry group: Coal, nonferrous metals
Detroit Edison 2000 2nd Avenue Detroit, Mich 48226 313-237-8000 CEO: Walter J. McCarthy Jr Ticker symbol: DTE (NYSE) Industry group: Electric utilities	Dow Chemical 2030 Willard H. Dow Center Midland, Mich 48640 517-636-1000 CEO: Paul F. Orefice Ticker symbol: DOW (NYSE) Industry group: Chemicals	Eastman Kodak 343 State Street Rochester, NY 14650 716-724-4000 CEO: Colby H. Chandler Ticker symbol: EK (NYSE) Industry group: Precision instruments
Diamond Shamrock 717 North Harwood Street Dallas, Tex 75201 214-922-2808 CEO: William H. Bricker Ticker symbol: DIA (NYSE) Industry group: Oil refining, marketing	Dow Jones 22 Cortlandt Street New York, NY 10007 212-285-5000 CEO: Warren H. Phillips Ticker symbol: DJ (NYSE) Industry group: Publishing	Eaton 100 Erieview Plaza Cleveland, Ohio 44114 216-523-5000 CEO: E. Mandell De Windt Ticker symbol: ETN (NYSE) Industry group: Automotive
Digital Equipment 146 Main Street Maynard, Mass 01754 617-493-5111 CEO: Kenneth H. Olsen Ticker symbol: DEC (NYSE) Industry group: Data processing	Dresser Industries PO Box 718 Dallas, Tex 75221 214-746-6000 CEO: John J. Murphy Ticker symbol: DI (NYSE) Industry group: Oil services	Jack Eckerd 8333 Brian Dairy Largo, Fla 33543 813-397-7461 CEO: Stewart Turley Ticker symbol: ECK (NYSE) Industry group: Drugs and discount retail
Walt Disney Productions 500 South Buena Vista Street Burbank, Cal 91521 818-840-1000 CEO: Ronald W. Miller Ticker symbol: DIS (NYSE) Industry group: Movies and sports	E I du Pont de Nemours 1007 Market Street Wilmington, Del 19898 302-774-1000 CEO: Edward G. Jefferson Ticker symbol: DD (NYSE) Industry group: Chemicals	EG&G 45 William Street Wellesley, Mass 02181 617-237-5100 CEO: Dean W. Freed Ticker symbol: EGG (NYSE) Industry group: Electronics

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El Paso Electric P O Box 982 El Paso, Tex 79960 915-543-5711 CEO: Evorn R. Wall Ticker symbol: ELPA (NASDAQ) Industry group: Electric utilities	Ethyl 330 South 4th Street Richmond, Va 23219 804-788-5000 CEO: Floyd D. Gottwald Jr Ticker symbol: EY (NYSE) Industry group: Chemicals	Fidelcor Broad & Walnut Streets Philadelphia, Pa 19109 215-985-6000 CEO: Harold W. Pote Ticker symbol: FICR (NASDAQ) Industry group: Banking
Electronic Data Systems 7171 Forest Lane Dallas, Tex 75230 214-661-6000 CEO: Morton H. Meyerson Ticker symbol: EDS (NYSE) Industry group: Data processing	Evans Products 6917 Collins Avenue Miami Beach, Fla 33141 305-866-7771 CEO: Victor Posner Ticker symbol: EVY (NYSE) Industry group: Distribution	Fidelity Union Bancorp 765 Broad Street Newark, NJ 07101 201-246-6000 CEO: Peter Cartmell Ticker symbol: FDU (NYSE) Industry group: Banking
Emerson Electric 8000 West Florissant Avenue St Louis, Mo 63136 314-553-2000 CEO: Charles F. Knight Ticker symbol: EMR (NYSE) Industry group: Electrical equipment	Exxon 1251 Avenue of the Americas New York, NY 10020 212-398-3000 CEO: Clifton C. Garvin Jr Ticker symbol: XON (NYSE) Industry group: Oil refining, marketing	Financial Corp of America 6420 Wilshire Boulevard Los Angeles, Cal 90048 213-653-9550 CEO: Charles W. Knapp Ticker symbol: FIN (NYSE) Industry group: Thrift institutions
Emhart PO Box 2730 Hartford, Conn 06101 203-678-3000 CEO: T. Mitchell Ford Ticker symbol: EMH (NYSE) Industry group: Multi-industry companies	Farm & Home Savings Association 221 West Cherry Nevada, Mo 64772 417-667-3333 CEO: C. A. Duncan Jr Ticker symbol: FAHS (NASDAQ) Industry group: Thrift institutions	Financial Corp of Santa Barbara PO Box 1109 Santa Barbara, Cal 93102 805-963-2025 CEO: David L. Tilton Ticker symbol: FSB (NYSE) Industry group: Thrift institutions
Engelhard Menlo Park, CN-40 Edison, NJ 08818 201-632-6000 CEO: Orin R. Smith Ticker symbol: EC (NYSE) Industry group: Rare metals	Farm House Foods 777 East Wisconsin Avenue Milwaukee, Wisc 53202 414-271-5050 CEO: Donald E. Runge Ticker symbol: FHFC (NASDAQ) Industry group: Distribution	Firestone Tire & Rubber 1200 Firestone Parkway Akron, Ohio 44317 216-379-7000 CEO: John J. Nevin Ticker symbol: FIR (NYSE) Industry group: Rubber and plastics
ENSERCH 300 South St Paul Street Dallas, Tex 75201 214-651-8700 CEO: William C. McCord Ticker symbol: ENS (NYSE) Industry group: Natural gas utilities	Farmers Group 4680 Wilshire Boulevard Los Angeles, Cal 90010 213-932-3200 CEO: Richard G. Lindsley Ticker symbol: FGRP (NASDAQ) Industry group: Insurance	First Alabama Bancshares PO Box 1448 Montgomery, Ala 36102 205-832-8011 CEO: Willard L. Hurley Ticker symbol: FABC (NASDAQ) Industry group: Banking
Entex PO Box 2628 Houston, Tex 77001 713-654-5100 CEO: Jackson C. Hinds Ticker symbol: ETX (NYSE) Industry group: Natural gas utilities	Federal Co PO Box 17236 Memphis, Tenn 38187 901-761-3610 CEO: R. Lee Taylor II Ticker symbol: FFF (NYSE) Industry group: Meat and dairy products	First American First American Center Nashville, Tenn 37237 615-748-2100 CEO: Kenneth L. Roberts Ticker symbol: FATN (NASDAQ) Industry group: Banking
Equimark 2 Oliver Plaza Pittsburgh, Pa 15222 412-288-5000 CEO: William E. Bierer Ticker symbol: EQK (NYSE) Industry group: Banking	Federal Express PO Box 727 Memphis, Tenn 38194 901-369-3600 CEO: Frederick W. Smith Ticker symbol: FDX (NYSE) Industry group: Trucking and air freight	First Atlanta 2 Peachtree Street NW Atlanta, Ga 30383 404-588-5000 CEO: Thomas R. Williams Ticker symbol: FAC (NYSE) Industry group: Banking
Equitable Bancorporation 100 South Charles Street Baltimore, Md 21201 301-547-4396 CEO: H. Grant Hathaway Ticker symbol: EBNC (NASDAQ) Industry group: Banking	Federal National Mortgage Association 3900 Wisconsin Ave NW Washington, DC 20016 202-537-7000 CEO: David O. Maxwell Ticker symbol: FNM (NYSE) Industry group: Real estate investments	First Bank System PO Box 522 Minneapolis, Minn 55480 612-370-5100 CEO: George H. Dixon Ticker symbol: FBKS (NASDAQ) Industry group: Banking
Esmark 55 East Monroe Street Chicago, Ill 60603 312-431-3600 CEO: Donald P. Kelly Ticker symbol: ESM (NYSE) Industry group: Meat and dairy products	Federated Department Stores 7 West 7th Street Cincinnati, Ohio 45202 513-579-7000 CEO: Howard Goldfeder Ticker symbol: FDS (NYSE) Industry group: Department stores	First Boston Park Avenue Plaza New York, NY 10055 212-909-2000 CEO: Peter T. Buchanan Ticker symbol: FBC (NYSE) Industry group: Securities

Where to find The Forbes 500s

First Chicago 1 First National Plaza Chicago, Ill 60670 312-732-4000 CEO: Barry F. Sullivan Ticker symbol: FNB (NYSE) Industry group: Banking	First Maryland Bancorp 25 South Charles Baltimore, Md 21201 301-244-4000 CEO: J. Owen Cole Ticker symbol: FMDB (NASDAQ) Industry group: Banking	First Virginia Banks 6400 Arlington Boulevard Falls Church, Va 22046 703-241-4000 CEO: Thomas K. Malone Jr Ticker symbol: FVB (NYSE) Industry group: Banking
First City Bancorporation of Texas PO Box 2387 Houston, Tex 77252 713-658-6873 CEO: James A. Elkins Jr Ticker symbol: FBT (NYSE) Industry group: Banking	First National Cincinnati PO Box 1038 Cincinnati, Ohio 45201 513-632-4000 CEO: Oliver W. Waddell Ticker symbol: FNAC (NASDAQ) Industry group: Banking	First Wisconsin PO Box 532 Milwaukee, Wisc 53201 414-765-4321 CEO: Hal C. Kuehl Ticker symbol: FWB (NYSE) Industry group: Banking
First Commerce 210 Baronne Street New Orleans, La 70112 504-561-1371 CEO: Ian Arnof Ticker symbol: FCOM (NASDAQ) Industry group: Banking	First National State Bancorp 550 Broad Street Newark, NJ 07192 201-565-3200 CEO: Robert R. Ferguson Jr Ticker symbol: FNS (NYSE) Industry group: Banking	Fischbach 485 Lexington Avenue New York, NY 10017 212-986-4100 CEO: Alfred R. Manville Ticker symbol: FIS (NYSE) Industry group: Heavy construction
First Empire State 1 M&T Plaza Buffalo, NY 14240 716-842-4200 CEO: Robert G. Wilmers Ticker symbol: FEMP (NASDAQ) Industry group: Banking	First National Supermarkets 17000 Rockside Road Maple Heights, Ohio 44137 216-587-7190 CEO: Richard J. Bogomolny Ticker symbol: FOOD (NASDAQ) Industry group: Supermarkets	Fleet Financial Group 55 Kennedy Plaza Providence, RI 02903 401-278-5800 CEO: J. Terrence Murray Ticker symbol: FLT (NYSE) Industry group: Banking
First Executive 9777 Wilshire Boulevard Beverly Hills, Cal 90212 213-273-4202 CEO: Fred Carr Ticker symbol: FEXC (NASDAQ) Industry group: Insurance	First of America Bank 108 East Michigan Avenue Kalamazoo, Mich 49007 616-383-9000 CEO: James H. Duncan Ticker symbol: FABK (NASDAQ) Industry group: Banking	Fleetwood Enterprises 3125 Myers Street, PO Box 7638 Riverside, Cal 92523 714-351-3500 CEO: John C. Crean Ticker symbol: FLE (NYSE) Industry group: Mobile homes-recreation
First Federal of Michigan 1001 Woodward Avenue Detroit, Mich 48226 313-965-1400 CEO: James A. Aliber Ticker symbol: FFOM (NASDAQ) Industry group: Thrift institutions	First Oklahoma Bancorporation PO Box 25189 Oklahoma City, Okla 73125 405-272-4000 CEO: Charles A. Vose Jr Ticker symbol: FOKL (NASDAQ) Industry group: Banking	Fleming Cos PO Box 26647 Oklahoma City, Okla 73126 405-840-7200 CEO: Richard D. Harrison Ticker symbol: FLM (NYSE) Industry group: Distribution
First Florida Banks 111 Madison Street Tampa, Fla 33602 813-224-1455 CEO: A. Bronson Thayer Ticker symbol: FFBK (NASDAQ) Industry group: Banking	First Pennsylvania 1500 Market Street Philadelphia, Pa 19101 215-786-5000 CEO: George A. Butler Ticker symbol: FPA (NYSE) Industry group: Banking	Flickinger 2732 Transit Road Buffalo, NY 14224 716-675-4000 CEO: Jerry D. Metcalf Ticker symbol: FLIC (NASDAQ) Industry group: Distribution
First Hawaiian 165 South King Street Honolulu, Haw 96813 808-525-7000 CEO: John D. Bellinger Ticker symbol: FHWN (NASDAQ) Industry group: Banking	First Security PO Box 30006 Salt Lake City, Utah 84130 801-350-5000 CEO: Spencer F. Eccles Ticker symbol: FSCO (NASDAQ) Industry group: Banking	Florida Federal Savings & Loan Assn PO Box 1509 St Petersburg, Fla 33731 813-893-1131 CEO: Raleigh W. Greene Jr Ticker symbol: FLFE (NASDAQ) Industry group: Thrift institutions
First Interstate Bancorp PO Box 54068 Los Angeles, Cal 90054 213-614-3001 CEO: Joseph J. Pinola Ticker symbol: I (NYSE) Industry group: Banking	First Tennessee National PO Box 84 Memphis, Tenn 38101 901-523-4444 CEO: Ronald Terry Ticker symbol: FTEN (NASDAQ) Industry group: Banking	Florida National Banks of Florida PO Box 689 Jacksonville, Fla 32201 904-359-5111 CEO: John D. Uible Ticker symbol: FNBK (NASDAQ) Industry group: Banking
First Kentucky National PO Box 36000 Louisville, Ky 40233 502-581-4377 CEO: A. Stevens Miles Ticker symbol: FKYN (NASDAQ) Industry group: Banking	First Union First Union Plaza Charlotte, NC 28288 704-374-6565 CEO: C. Clifford Cameron Ticker symbol: FUNC (NASDAQ) Industry group: Banking	Florida Power & Light PO Box 029100 Miami, Fla 33102 305-552-5552 CEO: John I. Hudiburg Ticker symbol: FPL (NYSE) Industry group: Electric utilities

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Florida Progress 270 1st Avenue S, PO Box 33042 St Petersburg, Fla 33733 813-895-1700 CEO: Andrew H. Hines Jr Ticker symbol: FPC (NYSE) Industry group: Electric utilities	GATX 120 South Riverside Plaza Chicago, Ill 60606 312-621-6200 CEO: James J. Glasser Ticker symbol: GMT (NYSE) Industry group: Trucking and air freight	General Public Utilities 100 Interpace Parkway Parsippany, NJ 07054 201-263-6500 CEO: William G. Kuhns Ticker symbol: GPU (NYSE) Industry group: Electric utilities
Fluor 3333 Michelson Drive Irvine, Cal 92730 714-975-2000 CEO: J. Robert Fluor Ticker symbol: FLR (NYSE) Industry group: Heavy construction	GEICO GEICO Plaza Washington, DC 20076 301-986-3000 CEO: John J. Byrne Ticker symbol: GEC (NYSE) Industry group: Insurance	General Re 600 Steamboat Road Greenwich, Conn 06830 203-622-4000 CEO: Frank W. Munson Ticker symbol: GRN (NYSE) Industry group: Insurance
FMC 200 East Randolph Drive Chicago, Ill 60601 312-861-6000 CEO: Robert H. Malott Ticker symbol: FMC (NYSE) Industry group: Heavy machinery	Gelco 1 Gelco Drive Eden Prairie, Minn 55344 612-828-1000 CEO: N. Bud Grossman Ticker symbol: GEL (NYSE) Industry group: Business services	General Signal High Ridge Park, Box 10010 Stamford, Conn 06904 203-357-8800 CEO: David T. Kimball Ticker symbol: GSX (NYSE) Industry group: Precision instruments
Food Lion (formerly Food Town Stores) PO Box 1330 Salisbury, NC 28144 704-633-8250 CEO: Ralph W. Ketner Ticker symbol: FDLNB (NASDAQ) Industry group: Supermarkets	General Cinema 27 Boylston Street Chestnut Hill, Mass 02167 617-232-8200 CEO: Richard A. Smith Ticker symbol: GCN (NYSE) Industry group: Movies and sports	General Tire & Rubber 1 General Street Akron, Ohio 44329 216-798-3000 CEO: Michael G. O'Neil Ticker symbol: GY (NYSE) Industry group: Rubber and plastics
Ford Motor The American Road, PO Box 1899 Dearborn, Mich 48121 313-322-3000 CEO: Philip Caldwell Ticker symbol: F (NYSE) Industry group: Automotive	General Dynamics Pierre Laclede Center St Louis, Mo 63105 314-889-8200 CEO: David S. Lewis Ticker symbol: GD (NYSE) Industry group: Aerospace	Genuine Parts 2999 Circle 75 Parkway Atlanta, Ga 30339 404-953-1700 CEO: Wilton Looney Ticker symbol: GPC (NYSE) Industry group: Distribution
Fort Howard Paper PO Box 130 Green Bay, Wisc 54305 414-435-8821 CEO: Paul J. Schierl Ticker symbol: FHP (NYSE) Industry group: Paper and packaging	General Electric 3135 Easton Turnpike Fairfield, Conn 06431 203-373-2211 CEO: John F. Welch Jr Ticker symbol: GE (NYSE) Industry group: Electrical equipment	Georgia-Pacific 133 Peachtree Street NE Atlanta, Ga 30303 404-521-4000 CEO: T. Marshall Hahn Jr Ticker symbol: GP (NYSE) Industry group: Building materials
Foster Wheeler 110 South Orange Avenue Livingston, NJ 07039 201-533-1100 CEO: Louis E. Azzato Ticker symbol: FWC (NYSE) Industry group: Heavy machinery	General Foods 250 North Street White Plains, NY 10625 914-335-2500 CEO: James L. Ferguson Ticker symbol: GF (NYSE) Industry group: Food products	Giant Food PO Box 1804 Washington, DC 20013 301-341-4000 CEO: Israel Cohen Ticker symbol: GFSA (Amex) Industry group: Supermarkets
Freeport-McMoRan 200 Park Avenue New York, NY 10166 212-578-9200 CEO: Benno C. Schmidt Ticker symbol: FTX (NYSE) Industry group: Chemicals	General Instrument 1775 Broadway New York, NY 10019 212-708-7800 CEO: Frank G. Hickey Ticker symbol: GRI (NYSE) Industry group: Electronics	Gibraltar Financial Corp of California 9111 Wilshire Boulevard Beverly Hills, Cal 90213 213-278-8720 CEO: Herbert J. Young Ticker symbol: GFC (NYSE) Industry group: Thrift institutions
Fruehauf 10900 Harper Avenue Detroit, Mich 48213 313-267-1000 CEO: Robert D. Rowan Ticker symbol: FTR (NYSE) Industry group: Automotive	General Mills 9200 Wayzata Blvd, PO Box 1113 Minneapolis, Minn 55440 612-540-2311 CEO: H. Brewster Atwater Jr Ticker symbol: GIS (NYSE) Industry group: Food products	Gibraltar Savings Association PO Box 2507 Houston, Tex 77252 713-537-3100 CEO: E. Michael Lallinger Ticker symbol: GSTX (NASDAQ) Industry group: Thrift institutions
Gannett Lincoln First Tower Rochester, NY 14604 716-546-8600 CEO: Allen H. Neuharth Ticker symbol: GCI (NYSE) Industry group: Publishing	General Motors 3044 West Grand Boulevard Detroit, Mich 48202 313-556-5000 CEO: Roger B. Smith Ticker symbol: GM (NYSE) Industry group: Automotive	Gillette Prudential Tower Building Boston, Mass 02199 617-421-7449 CEO: Colman M. Mockler Jr Ticker symbol: GS (NYSE) Industry group: Cosmetics

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Glendale Federal Savings & Loan 700 North Brand Boulevard Glendale, Cal 91209 213-500-2000 CEO: Raymond D. Edwards Ticker symbol: GLEN (NASDAQ) Industry group: Thrift institutions	Great Western Financial 8484 Wilshire Boulevard Beverly Hills, Cal 90211 213-852-3411 CEO: James F. Montgomery Ticker symbol: GWF (NYSE) Industry group: Thrift institutions	Hammermill Paper East Lake Road, Box 10050 Erie, Pa 16533 814-456-8811 CEO: Albert F. Duval Ticker symbol: HML (NYSE) Industry group: Paper and packaging
Golden West Financial 1970 Broadway Oakland, Cal 94612 415-645-9200 CEO: Herbert M. Sandler/Marion Sandler Ticker symbol: GDW (NYSE) Industry group: Thrift institutions	Greyhound Greyhound Tower Phoenix, Ariz 85077 602-248-4000 CEO: John W. Teets Ticker symbol: G (NYSE) Industry group: Multi-industry companies	Harris Bankcorp 111 West Monroe Street Chicago, Ill 60603 312-461-2121 CEO: Charles M. Bliss Ticker symbol: HBC (NYSE) Industry group: Banking
B F Goodrich 500 South Main Street Akron, Ohio 44318 216-374-3985 CEO: John D. Ong Ticker symbol: GR (NYSE) Industry group: Multi-industry companies	Grumman 1111 Stewart Avenue Bethpage, NY 11714 516-575-0574 CEO: John C. Bierwirth Ticker symbol: GQ (NYSE) Industry group: Aerospace	Harris Corp 1025 West NASA Boulevard Melbourne, Fla 32919 305-727-9100 CEO: Joseph A. Boyd Ticker symbol: HRS (NYSE) Industry group: Electronics
Goodyear Tire & Rubber 1144 East Market Street Akron, Ohio 44316 216-796-2121 CEO: Robert E. Mercer Ticker symbol: GT (NYSE) Industry group: Rubber and plastics	GTE 1 Stamford Forum Stamford, Conn 06904 203-965-2000 CEO: Theodore F. Brophy Ticker symbol: GTE (NYSE) Industry group: Communications	Hartford National 777 Main Street Hartford, Conn 06115 203-728-2000 CEO: Robert L. Newell Ticker symbol: HNAT (NASDAQ) Industry group: Banking
Gould 10 Gould Center Rolling Meadows, Ill 60008 312-640-4000 CEO: William T. Ylvisaker Ticker symbol: GLD (NYSE) Industry group: Electrical equipment	Guarantee Financial Corp of California 1177 Fulton Mall Fresno, Cal 93721 209-268-8111 CEO: Lewis S. Eaton Ticker symbol: GFCC (NASDAQ) Industry group: Thrift institutions	G Heileman Brewing 100 Harborview Plaza La Crosse, Wisc 54601 608-785-1000 CEO: Russell G. Cleary Ticker symbol: GHB (NYSE) Industry group: Alcoholic beverages
W R Grace 1114 Avenue of the Americas New York, NY 10036 212-819-6000 CEO: J. Peter Grace Ticker symbol: GRA (NYSE) Industry group: Chemicals	Gulf PO Box 1166 Pittsburgh, Pa 15230 412-263-5000 CEO: James E. Lee Ticker symbol: GO (NYSE) Industry group: Oil refining, marketing	H J Heinz 600 Grant Street Pittsburgh, Pa 15219 412-237-5757 CEO: Anthony J. F. O'Reilly Ticker symbol: HNZ (NYSE) Industry group: Food processing
W W Grainger 5500 West Howard Street Skokie, Ill 60077 312-982-9000 CEO: David W. Grainger Ticker symbol: GWW (NYSE) Industry group: Distribution	Gulf & Western Industries 1 Gulf & Western Plaza New York, NY 10023 212-333-7000 CEO: Martin S. Davis Ticker symbol: GW (NYSE) Industry group: Multi-industry companies	Hercules Hercules Plaza Wilmington, Del 19894 302-594-5000 CEO: Alexander F. Giacco Ticker symbol: HPC (NYSE) Industry group: Chemicals
Great American Federal Savings Bank 600 B Street San Diego, Cal 92183 619-231-1885 CEO: Gordon C. Luce Ticker symbol: GRFA (NASDAQ) Industry group: Thrift institutions	Gulf States Utilities PO Box 2951 Beaumont, Tex 77704 409-838-6631 CEO: Paul W. Murrill Ticker symbol: GSU (NYSE) Industry group: Electric utilities	Hershey Foods 100 Mansion Road East Hershey, Pa 17033 717-534-4000 CEO: Richard A. Zimmerman Ticker symbol: HSY (NYSE) Industry group: Candy and soft drinks
Great Atlantic & Pacific Tea 2 Paragon Drive, PO Box 416 Montvale, NJ 07645 201-573-9700 CEO: James Wood Ticker symbol: GAP (NYSE) Industry group: Supermarkets	Gulfstream Aerospace PO Box 2206 Savannah, Ga 31402 912-964-3000 CEO: Allen E. Paulson Ticker symbol: HAL (NYSE) Industry group: Aerospace	Hewlett-Packard 3000 Hanover Street Palo Alto, Cal 94304 415-857-1501 CEO: John A. Young Ticker symbol: HWP (NYSE) Industry group: Precision instruments
Great Northern Nekoosa PO Box 9309 Stamford, Conn 06904 203-359-4000 CEO: Robert Hellendale Ticker symbol: GNN (NYSE) Industry group: Paper and packaging	Halliburton 2600 Southland Center Dallas, Tex 75201 214-748-7261 CEO: Thomas H. Cruikshank Ticker symbol: HAL (NYSE) Industry group: Oil services	Hilton Hotels 9880 Wilshire Boulevard Beverly Hills, Cal 90210 213-278-4321 CEO: Barron Hilton Ticker symbol: HLT (NYSE) Industry group: Lodging and restaurants

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Holiday Inns 3742 Lamar Avenue Memphis, Tenn 38195 901-362-4338 CEO: Michael D. Rose Ticker symbol: HIA (NYSE) Industry group: Lodging and restaurants	Hughes Tool 6500 Texas Commerce Tower Houston, Tex 77002 713-222-0686 CEO: James R. Lesch Ticker symbol: HT (NYSE) Industry group: Oil services	Inland Steel 30 West Monroe Street Chicago, Ill 60603 312-346-0300 CEO: Frank W. Luerssen Ticker symbol: IAD (NYSE) Industry group: Iron and steel
Home Federal Savings & Loan 707 Broadway San Diego, Cal 92101 619-699-8000 CEO: Kim Fletcher Ticker symbol: HFED (NASDAQ) Industry group: Thrift institutions	Humana PO Box 1438 Louisville, Ky 40201 502-561-2000 CEO: David A. Jones Ticker symbol: HUM (NYSE) Industry group: Medical equip, services	Integrated Resources 666 Third Avenue New York, NY 10017 212-551-6000 CEO: Selig A. Zises Ticker symbol: IRE (NYSE) Industry group: Business services
Homestake Mining 650 California Street San Francisco, Cal 94108 415-981-8150 CEO: Harry M. Conger Ticker symbol: HM (NYSE) Industry group: Rare metals	Huntington Bancshares 17 South High Street Columbus, Ohio 43215 614-469-7000 CEO: Frank Wobst Ticker symbol: HBAN (NASDAQ) Industry group: Banking	Intel 3065 Bowers Avenue Santa Clara, Cal 95051 408-987-8080 CEO: Gordon E. Moore Ticker symbol: INTC (NASDAQ) Industry group: Electronics
Honeywell Honeywell Plaza Minneapolis, Minn 55408 612-870-5200 CEO: Edson W. Spencer Ticker symbol: HON (NYSE) Industry group: Data processing	E F Hutton Group 1 Battery Park Plaza New York, NY 10004 212-742-5000 CEO: Robert Fomon Ticker symbol: EFH (NYSE) Industry group: Securities	Interco 10 Broadway St Louis, Mo 63102 314-231-1100 CEO: Harvey K. Saligman Ticker symbol: ISS (NYSE) Industry group: Footwear
Horizon Bancorp 334 Madison Avenue Morristown, NJ 07960 201-539-7700 CEO: William J. Shepherd Ticker symbol: HZB (NYSE) Industry group: Banking	IC Industries 111 East Wacker Drive Chicago, Ill 60601 312-565-3000 CEO: William B. Johnson Ticker symbol: ICX (NYSE) Industry group: Railroads	InterFirst 1201 Elm Street Dallas, Tex 75270 214-744-7100 CEO: Robert H. Stewart III Ticker symbol: IFC (NYSE) Industry group: Banking
George A Hormel PO Box 800 Austin, Minn 55912 507-437-5663 CEO: Richard L. Knowlton Ticker symbol: HRL (Amex) Industry group: Meat and dairy products	Idaho Power PO Box 70 Boise, Ida 83707 208-383-2200 CEO: James E. Bruce Ticker symbol: IDA (NYSE) Industry group: Electric utilities	Intergraph 1 Madison Industrial Park Huntsville, Ala 35807 205-772-2000 CEO: James W. Meadlock Ticker symbol: INGR (NASDAQ) Industry group: Data processing
Hospital Corp of America 1 Park Plaza, Nashville, Tenn 37203 615-327-9551 CEO: Thomas F. Frist Jr Ticker symbol: HCA (NYSE) Industry group: Medical equip, services	Illinois Power 500 South 27th Street Decatur, Ill 62525 217-424-6600 CEO: Wendell J. Kelley Ticker symbol: IPC (NYSE) Industry group: Electric utilities	International Business Machines Old Orchard Road Armonk, NY 10504 914-765-1900 CEO: John R. Opel Ticker symbol: IBM (NYSE) Industry group: Data processing
Household International 2700 Sanders Road Prospect Heights, Ill 60070 312-564-5000 CEO: Donald C. Clark Ticker symbol: HI (NYSE) Industry group: Credit	Imperial Corp of America PO Box 631 San Diego, Cal 92112 619-292-3900 CEO: Matthew J. Shevlin Ticker symbol: ICA (NYSE) Industry group: Thrift institutions	International Flavors & Fragrances 521 West 57th Street New York, NY 10019 212-765-5500 CEO: Henry G. Walter Jr Ticker symbol: IFF (NYSE) Industry group: Chemicals
Houston Industries PO Box 4505 Houston, Tex 77210 713-228-2474 CEO: Don D. Jordan Ticker symbol: HOU (NYSE) Industry group: Electric utilities	Indiana National 1 Indiana Square Indianapolis, Ind 46266 317-266-6000 CEO: Thomas M. Miller Ticker symbol: INAT (NASDAQ) Industry group: Banking	International Harvester 401 North Michigan Avenue Chicago, Ill 60611 312-836-2000 CEO: Donald D. Lennox Ticker symbol: HR (NYSE) Industry group: Heavy machinery
Houston Natural Gas PO Box 1188 Houston, Tex 77001 713-654-6161 CEO: M. D. Matthews Ticker symbol: HNG (NYSE) Industry group: Natural gas utilities	Ingersoll-Rand 200 Chestnut Ridge Road Woodcliff Lake, NJ 07675 201-573-0123 CEO: Thomas A. Holmes Ticker symbol: IR (NYSE) Industry group: Heavy machinery	International Minerals & Chemical 2315 Sanders Road Northbrook, Ill 60062 312-564-8600 CEO: George D. Kennedy Ticker symbol: IGL (NYSE) Industry group: Chemicals

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International Paper 77 West 45th Street New York, NY 10036 212-536-6000 CEO: Edwin A. Gee Ticker symbol: IP (NYSE) Industry group: Paper and packaging	Jim Walter 1500 North Dale Mabry Tampa, Fla 33607 813-871-4811 CEO: Joe B. Cordell Ticker symbol: JWC (NYSE) Industry group: Building materials	Kentucky Utilities 1 Quality Street Lexington, Ky 40507 606-255-1461 CEO: William B. Bechanan Ticker symbol: KU (NYSE) Industry group: Electric utilities
InterNorth 2223 Dodge Street Omaha, Neb 68108 402-633-4000 CEO: Sam F. Segnar Ticker symbol: INI (NYSE) Industry group: Natural gas utilities	Johnson & Johnson 1 Johnson & Johnson Plaza New Brunswick, NJ 08933 201-524-0400 CEO: James E. Burke Ticker symbol: JNJ (NYSE) Industry group: Medical equip, services	Kerr-McGee PO Box 25861 Oklahoma City, Okla 73125 405-270-1313 CEO: Frank A. McPherson Ticker symbol: KMG (NYSE) Industry group: Oil refining, marketing
Iowa-Illinois Gas & Electric 206 East 2nd Street Davenport, Iowa 52001 319-326-7111 CEO: Barry C. O'Brien Ticker symbol: IWC (NYSE) Industry group: Electric utilities	Johnson Controls 5757 North Green Bay Avenue Milwaukee, WI 53201 414-228-1200 CEO: Fred L. Brengel Ticker symbol: JCI (NYSE) Industry group: Precision instruments	Key Banks 60 State Street Albany, NY 12207 518-447-3500 CEO: Victor J. Riley Jr Ticker symbol: KEY (NYSE) Industry group: Banking
IPALCO Enterprises (formerly Indianapolis P&L) PO Box 1595-B Indianapolis, Ind 46206 317-261-8261 CEO: Zane G. Todd Ticker symbol: IPL (NYSE) Industry group: Electric utilities	K Mart 3100 West Big Beaver Road Troy, Mich 48064 313-643-1000 CEO: Bernard M. Fauber Ticker symbol: KM (NYSE) Industry group: Drugs and discount retail	Kidde Park 80 W-Plaza 2, PO Box 5555 Saddle Brook, NJ 07662 201-368-9000 CEO: Fred R. Sullivan Ticker symbol: KDE (NYSE) Industry group: Multi-industry companies
Irving Bank 1 Wall Street New York, NY 10005 212-487-2121 CEO: Joseph A. Rice Ticker symbol: V (NYSE) Industry group: Banking	Kaiser Aluminum & Chemical 300 Lakeside Drive Oakland, Cal 94643 415-271-3300 CEO: Cornell C. Maier Ticker symbol: KLU (NYSE) Industry group: Coal, nonferrous metals	Kimberly-Clark North Lake Street Neenah, Wisc 54956 414-721-2000 CEO: Darwin E. Smith Ticker symbol: KMB (NYSE) Industry group: Paper and packaging
ITT 320 Park Avenue New York, NY 10022 212-752-6000 CEO: Rand V. Araskog Ticker symbol: ITT (NYSE) Industry group: Multi-industry companies	Kansas City Power & Light 1330 Baltimore Avenue Kansas City, Mo 64105 816-556-2200 CEO: Arthur J. Doyle Ticker symbol: KLT (NYSE) Industry group: Electric utilities	Knight-Ridder Newspapers 1 Herold Plaza Miami, Fla 33101 305-350-2650 CEO: Alvah H. Chapman Jr Ticker symbol: KRN (NYSE) Industry group: Publishing
IU International 1105 North Market Street Wilmington, Del 19801 302-571-5000 CEO: John Gilray Christy Ticker symbol: IU (NYSE) Industry group: Multi-industry companies	Kansas Gas & Electric 201 North Market Street Wichita, Kan 67201 316-261-6611 CEO: Wilson K. Cadman Ticker symbol: KGE (NYSE) Industry group: Electric utilities	Koppers 436 7th Avenue Pittsburgh, Pa 15219 412-227-2000 CEO: Charles R. Pullin Ticker symbol: KOP (NYSE) Industry group: Chemicals
James River Corp of Virginia PO Box 2218 Richmond, Va 23217 804-644-5411 CEO: Brenton S. Halsey Ticker symbol: JR (NYSE) Industry group: Paper and packaging	Kansas Power & Light PO Box 889 Topeka, Kan 66601 913-296-6300 CEO: William E. Wall Ticker symbol: KAN (NYSE) Industry group: Electric utilities	Kroger 1014 Vine Street Cincinnati, Ohio 45201 513-762-4000 CEO: Lyle Everingham Ticker symbol: KR (NYSE) Industry group: Supermarkets
Jefferson-Pilot PO Box 21008 Greensboro, NC 27420 919-378-2011 CEO: W. Roger Soles Ticker symbol: JP (NYSE) Industry group: Insurance	Kellogg 235 Porter Street Battle Creek, Mich 49016 616-966-2000 CEO: William E. LaMothe Ticker symbol: K (NYSE) Industry group: Food products	Lear Siegler PO Box 2158 Santa Monica, Cal 90406 213-452-6000 CEO: Robert T. Campion Ticker symbol: LSI (NYSE) Industry group: Multi-industry companies
Jewel Cos 5725 East River Road Chicago, Ill 60631 312-691-6000 CEO: Weston R. Christopherson Ticker symbol: JWL (NYSE) Industry group: Supermarkets	Kemper Long Grove, Ill 60049 312-540-2000 CEO: Joseph E. Luecke Ticker symbol: KEMC (NASDAQ) Industry group: Insurance	Leaseway Transportation 3700 Park East Drive Cleveland, Ohio 44122 216-464-3300 CEO: Gerald C. McDonough Ticker symbol: LTC (NYSE) Industry group: Trucking and air freight

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Levi Strauss 1155 Battery Street San Francisco, Cal 94111 415-544-6000 CEO: Robert Hass Ticker symbol: LVI (NYSE) Industry group: Apparel	Long Island Lighting 250 Old Country Road Mineola, NY 11501 516-226-2890 CEO: William J Catacosinos Ticker symbol: LIL (NYSE) Industry group: Electric utilities	Mack Trucks 2100 Mack Boulevard, Box M Allentown, Penn 18105 215-439-3011 CEO: John B. Curcio Ticker symbol: MACK (NASDAQ) Industry group: Automotive
Libbey-Owens-Ford 811 Madison Avenue, PO Box 799 Toledo, Ohio 43695 419-247-3731 CEO: Don T. McKone Ticker symbol: LOF (NYSE) Industry group: Building materials	Longs Drug Stores PO Box 5222 Walnut Creek, Cal 94596 415-937-1170 CEO: Robert M. Long Ticker symbol: LDG (NYSE) Industry group: Drugs and discount retail	R H Macy 151 West 34th Street New York, NY 10001 212-560-3600 CEO: Edward S. Finkelstein Ticker symbol: MZ (NYSE) Industry group: Department stores
Liberty National PO Box 25848 Oklahoma City, Okla 73125 405-231-6000 CEO: John W. McLean Ticker symbol: LIBN (NASDAQ) Industry group: Banking	Louisiana Land & Exploration PO Box 60350 New Orleans, La 70160 504-566-6500 CEO: E. L. Williamson Ticker symbol: LLX (NYSE) Industry group: Oil services	Malone & Hyde 1991 Corporate Avenue Memphis, Tenn 38132 901-345-4200 CEO: Joseph R. Hyde III Ticker symbol: MHI (NYSE) Industry group: Distribution
Eli Lilly 307 East McCarty Street Indianapolis, Ind 46285 317-261-2000 CEO: Richard D. Wood Ticker symbol: LLY (NYSE) Industry group: Drugs	Louisiana-Pacific 111 SW 5th Avenue Portland, Ore 97204 503-221-0800 CEO: Harry A. Merlo Ticker symbol: LPX (NYSE) Industry group: Building materials	Manufacturers Hanover 270 Park Avenue New York, NY 10017 212-286-6000 CEO: John F. McGillicuddy Ticker symbol: MHC (NYSE) Industry group: Banking
Limited 1 Limited Parkway, PO Box 16528 Columbus, Ohio 43216 614-475-4000 CEO: Leslie H. Wexner Ticker symbol: LTD (NYSE) Industry group: Specialty retail	Louisville Gas & Electric PO Box 32010 Louisville, Ky 40232 502-566-4011 CEO: Robert L. Royer Ticker symbol: LOU (NYSE) Industry group: Electric utilities	Manufacturers National PO Box 659 Detroit, Mich 48231 313-222-4700 CEO: Dean E. Richardson Ticker symbol: MNLT (NASDAQ) Industry group: Banking
Lincoln First Banks 1 Lincoln First Square Rochester, NY 14643 716-258-5000 CEO: William Balderston III Ticker symbol: LFBK (NASDAQ) Industry group: Banking	Lowe's Companies Box 1111 North Wilkesboro, NC 28656 919-667-3111 CEO: Leonard G. Herring Ticker symbol: LOW (NYSE) Industry group: Distribution	Manville Ken Caryl Ranch Denver, Colo 80217 303-978-2000 CEO: John A. McKinney Ticker symbol: MAN (NYSE) Industry group: Building materials
Lincoln National PO Box 1110 Fort Wayne, Ind 46801 219-427-2000 CEO: Ian M. Rolland Ticker symbol: LNC (NYSE) Industry group: Insurance	LTV PO Box 225003 Dallas, Tex 75265 214-746-7711 CEO: Raymond A. Hay Ticker symbol: LTV (NYSE) Industry group: Multi-industry companies	MAPCO 1800 S Baltimore Avenue Tulsa, Okla 74119 918-584-4471 CEO: James E. Barnes Ticker symbol: MDA (NYSE) Industry group: Oil production
Litton Industries 360 North Crescent Drive Beverly Hills, Cal 90210 213-859-5000 CEO: Fred W. O'Green Ticker symbol: LIT (NYSE) Industry group: Multi-industry companies	Lubrizol 29400 Lakeland Boulevard Wickliffe, Ohio 44092 216-943-4200 CEO: Lester E. Coleman Ticker symbol: LZ (NYSE) Industry group: Chemicals	Marine PO Box 481 Milwaukee, Wisc 53201 414-765-3000 CEO: George R. Slater Ticker symbol: MCRP (NASDAQ) Industry group: Banking
Lockheed Box 551 Burbank, Cal 91520 818-847-6121 CEO: Roy A. Anderson Ticker symbol: LK (NYSE) Industry group: Aerospace	Lucky Stores PO Box 88 Dublin, Cal 94568 415-833-6000 CEO: S. Donley Ritchey Ticker symbol: MAI (NYSE) Industry group: Supermarkets	Marine Midland Banks 1 Marine Midland Center Buffalo, NY 14240 716-843-2424 CEO: John R. Petty Ticker symbol: MM (NYSE) Industry group: Banking
Loews 666 5th Avenue New York, NY 10103 212-841-1000 CEO: Laurence A. Tisch Ticker symbol: LTR (NYSE) Industry group: Tobacco	M/A-Com 7 New England Executive Park Burlington, Mass 01803 617-272-9600 CEO: Richard T. Di Bona Ticker symbol: MAI (NYSE) Industry group: Electronics	Marion Laboratories 9221 Ward Parkway Kansas City, Mo 64114 816-363-4900 CEO: Ewing M. Kauffmann Ticker symbol: MKC (NYSE) Industry group: Drugs

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Marriott 1 Marriott Drive Washington, DC 20058 301-897-9000 CEO: J. Willard Marriott Jr Ticker symbol: MHS (NYSE) Industry group: Lodging and restaurants	McDonnell Douglas PO Box 516 St Louis, Mo 63166 314-232-0232 CEO: Sanford N. McDonnell Ticker symbol: MD (NYSE) Industry group: Aerospace	Mercantile Bankshares 2 Hopkins Plaza, PO Box 1477 Baltimore, Md 21203 301-237-5900 CEO: H. Furlong Baldwin Ticker symbol: MRBK (NASDAQ) Industry group: Banking
Marsh & McLennan Cos 1221 Avenue of the Americas New York, NY 10020 212-997-2000 CEO: John M. Regan Jr Ticker symbol: MMC (NYSE) Industry group: Business services	McGraw-Edison 1701 Golf Road Rolling Meadows, Ill 60008 312-981-3800 CEO: Edward J. Williams Ticker symbol: MGR (NYSE) Industry group: Electrical equipment	Mercantile Stores 128 West 31st Street New York, NY 10001 212-560-0500 CEO: Leon F. Winbigler Ticker symbol: MST (NYSE) Industry group: Department stores
Marshall & Isley 770 North Water Street Milwaukee, Wis 53202 414-765-7801 CEO: William N. Godfrey Ticker symbol: MRIS (NASDAQ) Industry group: Banking	McGraw-Hill 1221 Avenue of the Americas New York, NY 10020 212-512-1000 CEO: Joseph L. Dionne Ticker symbol: MHP (NYSE) Industry group: Publishing	Mercantile Texas PO Box 225415 Dallas, Tex 75265 214-698-5000 CEO: Gene H. Bishop Ticker symbol: MTD (NYSE) Industry group: Banking
Martin Marietta 6801 Rockledge Drive Bethesda, Md 20817 301-897-6000 CEO: Thomas G. Pownall Ticker symbol: ML (NYSE) Industry group: Multi-industry companies	MCI Communications 1133 15th Street NW Washington, DC 20036 202-872-1600 CEO: William G. McGowan Ticker symbol: MCIC (NASDAQ) Industry group: Communications	Merchants National 1 Merchants Plaza Indianapolis, Ind 46255 317-267-6100 CEO: Otto N. Frenzel III Ticker symbol: MCHN (NASDAQ) Industry group: Banking
Maryland National 10 Light Street Baltimore, Md 21202 301-244-5000 CEO: Alan P. Hoblitzell Jr Ticker symbol: MDNT (NASDAQ) Industry group: Banking	McKesson 1 Post Street San Francisco, Cal 94104 415-983-8300 CEO: Neil E. Harlan Ticker symbol: MCK (NYSE) Industry group: Distribution	Merk PO Box 2000 Rahway, NJ 07065 201-574-4000 CEO: John I. Horan Ticker symbol: MRK (NYSE) Industry group: Drugs
Masco 21001 Van Born Road Taylor, Mich 48180 313-274-7400 CEO: Richard A. Manoogian Ticker symbol: MAS (NYSE) Industry group: Building materials	Mead Courthouse Plaza NE Dayton, Ohio 45463 513-222-6323 CEO: Burnell R. Roberts Ticker symbol: MEA (NYSE) Industry group: Paper and packaging	Meridian Bancorp (formerly American Bancorp) 35 North 6th St, PO Box 1102 Reading, Pa 19603 215-320-2500 CEO: Samuel A. McCullough Ticker symbol: MRDN (NASDAQ) Industry group: Banking
May Department Stores 611 Olive Street St Louis, Mo 63101 314-342-6300 CEO: David C. Farrell Ticker symbol: MA (NYSE) Industry group: Department stores	Medtronic 3055 Old Highway 8 Minneapolis, Minn 55418 612-574-4000 CEO: Dale R. Olseth Ticker symbol: MDT (NYSE) Industry group: Medical equip, services	Merrill Lynch 165 Broadway New York, NY 10038 212-637-7455 CEO: Roger E. Birk Ticker symbol: MER (NYSE) Industry group: Securities
Maytag 403 West 4th Street North Newton, Iowa 50208 515-792-7000 CEO: Daniel J. Krumm Ticker symbol: MYG (NYSE) Industry group: Appliances-furnishings	Mellon National Mellon Square Pittsburgh, Pa 15230 412-234-4100 CEO: J. David Barnes Ticker symbol: MEL (NYSE) Industry group: Banking	Mesa Petroleum 1 Mesa Square, PO Box 2009 Amarillo, Tex 79189 806-378-1000 CEO: T. Boone Pickens Jr Ticker symbol: MSA (NYSE) Industry group: Oil services
MCA 100 Universal City Plaza Universal City, Cal 91608 213-985-4321 CEO: Lew R. Wasserman Ticker symbol: MCA (NYSE) Industry group: Movies and sports	Melville 3000 Westchester Avenue Harrison, NY 10528 914-253-8000 CEO: Francis C. Rooney Jr Ticker symbol: MES (NYSE) Industry group: Specialty retail	Metromedia 1 Harmon Plaza Secaucus, NJ 07094 201-348-3244 CEO: John W. Kluge Ticker symbol: MET (NYSE) Industry group: Broadcasting
McDonald's 1 McDonalds Plaza Oak Brook, Ill 60521 312-887-3500 CEO: Fred L. Turner Ticker symbol: MCD (NYSE) Industry group: Lodging and restaurants	Mercantile Bancorporation Mercantile Tower St Louis, Mo 63166 314-425-2270 CEO: Donald E. Lasater Ticker symbol: MTRC (NASDAQ) Industry group: Banking	MGM/UA Entertainment 10202 West Washington Blvd Culver City, Cal 90230 213-558-5000 CEO: Frank Rothman Ticker symbol: MGM (NYSE) Industry group: Movies and sports

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MGM/UA Home Entertainment Group 1700 Broadway New York, NY 10019 212-408-0600 CEO: Seymour Leslie Ticker symbol: HEG (NYSE) Industry group: Movies and sports	Monfort Of Colorado PO Box G Greeley, Colo 80631 303-353-2311 CEO: Kenneth W. Monfort Ticker symbol: MNFT (NASDAQ) Industry group: Meat and dairy products	Nabisco Brands Nabisco Brands Plaza Parsippany, NJ 07054 201-898-7100 CEO: Robert M. Schaeberle Ticker symbol: NB (NYSE) Industry group: Food products
Michigan National PO Box 589 Bloomfield Hills, Mich 48303 313-642-9001 CEO: Stanford C. Stoddard Ticker symbol: MNCO (NASDAQ) Industry group: Banking	Monsanto 800 North Lindbergh Boulevard St Louis, Mo 63167 314-694-1000 CEO: Richard J. Mahoney Ticker symbol: MTC (NYSE) Industry group: Chemicals	Nalco Chemical 2901 Butterfield Road Oak Brook, Ill 60521 312-887-7500 CEO: Worley H. Clark Ticker symbol: NLC (NYSE) Industry group: Chemicals
MidCon 701 East 22nd St, PO Box 1207 Lombard, Ill 60148 312-691-2500 CEO: Orval C. Davis Ticker symbol: MCN (NYSE) Industry group: Natural gas utilities	Montana Power 40 East Broadway Butte, Mont 59701 406-723-5421 CEO: W. Paul Schmechel Ticker symbol: MTP (NYSE) Industry group: Electric utilities	National Bancshares Corp of Texas PO Drawer 121 San Antonio, Tex 78291 512-225-2511 CEO: Richard W. Calvert Ticker symbol: NBAN (NASDAQ) Industry group: Banking
Middle South Utilities PO Box 61005 New Orleans, La 70161 504-529-5262 CEO: Floyd W. Lewis Ticker symbol: MSU (NYSE) Industry group: Electric utilities	Moore Financial Group 101 South Capitol Boulevard Boise, Ida 83733 208-383-7000 CEO: Fred C. Humphreys Ticker symbol: MFGI (NASDAQ) Industry group: Banking	National Can 8101 Higgins Road Chicago, Ill 60631 312-399-3000 CEO: Frank W. Considine Ticker symbol: NAC (NYSE) Industry group: Paper and packaging
Midlantic Banks Metro Park Plaza, PO Box 600 Edison, NJ 08818 201-321-8000 CEO: Robert Van Buren Ticker symbol: MIDL (NASDAQ) Industry group: Banking	J P Morgan 23 Wall Street New York, NY 10015 212-483-2323 CEO: Lewis T. Preston Ticker symbol: JPM (NYSE) Industry group: Banking	National City 1900 East 9th Street Cleveland, Ohio 44114 216-575-2000 CEO: Julien L. McCall Ticker symbol: NCTY (NASDAQ) Industry group: Banking
Minnesota Mining & Manufacturing 3M Center St Paul, Minn 55144 612-733-1110 CEO: Lewis W. Lehr Ticker symbol: MMM (NYSE) Industry group: Multi-industry companies	Morrison-Knudsen PO Box 7808 Boise, Ida 83729 208-345-5000 CEO: William R. McMurren Ticker symbol: MRN (NYSE) Industry group: Heavy construction	National Distillers & Chemical 99 Park Avenue New York, NY 10016 212-949-5000 CEO: Drummond C. Bell Ticker symbol: DR (NYSE) Industry group: Multi-industry companies
Minnesota Power 30 West Superior Street Duluth, Minn 55802 218-722-2641 CEO: Jack F. Rowe Ticker symbol: MPL (NYSE) Industry group: Electric utilities	Morton Thiokol 110 North Wacker Drive Chicago, Ill 60606 312-621-5328 CEO: Charles S. Locke Ticker symbol: MTI (NYSE) Industry group: Chemicals	National Intergraph (formerly National Steel) 20 Stanwix Street Pittsburgh, Pa 15222 412-394-4100 CEO: Howard M. Love Ticker symbol: NII (NYSE) Industry group: Iron and steel
Mitchell Energy & Development PO Box 4000 The Woodlands, Tex 77380 713-363-5500 CEO: George P. Mitchell Ticker symbol: MND (Amex) Industry group: Oil production	Motorola 1303 East Algonquin Road Schaumburg, Ill 60196 312-397-5000 CEO: Robert W. Galvin Ticker symbol: MOT (NYSE) Industry group: Electronics	National Medical Enterprises 11620 Wilshire Boulevard Los Angeles, Cal 90025 213-479-5526 CEO: Richard K. Eamer Ticker symbol: NME (NYSE) Industry group: Medical equip, services
Mobil 150 East 42nd Street New York, NY 10017 212-883-4242 CEO: Rawleigh Warner Jr Ticker symbol: MOB (NYSE) Industry group: Oil refining, marketing	Mountain Fuel Supply PO Box 11368 Salt Lake City, Utah 84139 801-534-5555 CEO: R. D. Cash Ticker symbol: MFS (NYSE) Industry group: Natural gas utilities	National Semiconductor 2900 Semiconductor Drive Santa Clara, Cal 95051 408-721-5000 CEO: Charles E. Sporck Ticker symbol: NSM (NYSE) Industry group: Electronics
Molex 2222 Wellington Court Lisle, Ill 60532 312-969-4550 CEO: John H. Krehbiel Jr Ticker symbol: MOLX (NASDAQ) Industry group: Electronics	Murphy Oil 200 Peach Street El Dorado, Ark 71730 501-862-6411 CEO: Robert I. Sweeney Ticker symbol: MUR (NYSE) Industry group: Oil refining, marketing	National Service Industries 1180 Peachtree Street NE Atlanta, Ga 30309 404-892-2400 CEO: Erwin Zaban Ticker symbol: NAS (NYSE) Industry group: Business services

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NBD Bancorp 611 Woodward Avenue Detroit, Mich 48226 313-225-1000 CEO: Charles T. Fisher III Ticker symbol: NBD (NYSE) Industry group: Banking	Nike 3900 SW Murray Boulevard Beaverton, Ore 97005 503-641-6453 CEO: Philip H. Knight Ticker symbol: NIKE (NASDAQ) Industry group: Footwear	Northern Trust 50 South LaSalle Street Chicago, Ill 60675 312-630-6000 CEO: Philip W. K. Sweet Jr Ticker symbol: NTRS (NASDAQ) Industry group: Banking
NCNB PO Box 120 Charlotte, NC 28255 704-374-5000 CEO: Hugh L. McColl Jr Ticker symbol: NCB (NYSE) Industry group: Banking	NL Industries 1230 Avenue of the Americas New York, NY 10020 212-621-9400 CEO: Theodore C. Rogers Ticker symbol: NL (NYSE) Industry group: Oil services	Northrop 1800 Century Park East Los Angeles, Cal 90067 213-553-6262 CEO: Thomas V. Jones Ticker symbol: NOC (NYSE) Industry group: Aerospace
NCR 1700 South Patterson Boulevard Dayton, Ohio 45479 513-445-5000 CEO: Charles E. Exley Jr Ticker symbol: NCR (NYSE) Industry group: Office equipment	Noble Affiliates PO Box 1967 Ardmore, Okla 73402 405-226-1900 CEO: Roy Butler Ticker symbol: NBL (NYSE) Industry group: Oil services	Northwest Airlines Minn-St Paul Intl Airport St Paul, Minn 55111 612-726-2111 CEO: M. Joseph Lapensky Ticker symbol: NWA (NYSE) Industry group: Airlines
New England Electric System 25 Research Drive Westborough, Mass 01581 617-366-9011 CEO: Guy W. Nichols Ticker symbol: NES (NYSE) Industry group: Electric utilities	Norfolk Southern 1 Commercial Plaza Norfolk, Va 23514 804-629-2600 CEO: Robert B. Claytor Ticker symbol: NSC (NYSE) Industry group: Railroads	Northwest Industries 6300 Sears Tower Chicago, Ill 60606 312-876-7000 CEO: Ben W. Heineman Ticker symbol: NWT (NYSE) Industry group: Multi-industry companies
New York State Electric & Gas 4500 Vestal Parkway East Binghamton, NY 13902 607-729-2551 CEO: Wells P. Allen Jr Ticker symbol: NGE (NYSE) Industry group: Electric utilities	Norstar Bancorp 1450 Western Avenue Albany, NY 12203 518-447-4401 CEO: Peter D. Kiernan Ticker symbol: NSC (NYSE) Industry group: Banking	Northwestern Financial PO Box 310 Greensboro, NC 27420 919-378-9861 CEO: Ben T. Craig Ticker symbol: NWFN (NASDAQ) Industry group: Banking
New York Times 229 West 43rd Street New York, NY 10036 212-556-1234 CEO: Arthur Ochs Sulzberger Ticker symbol: NYTA (Amex) Industry group: Publishing	North American Philips 100 East 42nd Street New York, NY 10017 212-697-3600 CEO: Cees Bruynes Ticker symbol: NPH (NYSE) Industry group: Electrical equipment	Norton 1 New Bond Street Worcester, Mass 01606 617-853-1000 CEO: Donald R. Melville Ticker symbol: NRT (NYSE) Industry group: Light machinery
Newmont Mining 200 Park Avenue New York, NY 10166 212-953-6900 CEO: Plato Malozemoff Ticker symbol: NEM (NYSE) Industry group: Coal, nonferrous metals	Northeast Savings 147 Charter Oak Avenue Hartford, Conn 06106 203-727-1600 CEO: Kent Dixon Ticker symbol: NSC (NYSE) Industry group: Thrift institutions	Norwest (formerly Northwest Bancorp) 1200 Peavey Building Minneapolis, Minn 55479 612-372-8268 CEO: John W. Morrison Ticker symbol: NOB (NYSE) Industry group: Banking
Niagara Mohawk Power 300 Erie Boulevard West Syracuse, NY 13202 315-474-1511 CEO: John G. Haebl Jr Ticker symbol: NMK (NYSE) Industry group: Electric utilities	Northeast Utilities PO Box 270 Hartford, Conn 06141 203-665-5000 CEO: William B. Ellis Ticker symbol: NU (NYSE) Industry group: Electric utilities	NYNEX 335 Madison Avenue New York, NY 10017 212-370-7400 CEO: Delbert C. Staley Ticker symbol: NYN (NYSE) Industry group: Communications
NICOR 1700 West Ferry Road Naperville, Ill 60566 312-242-4470 CEO: Clarence J. Gauthier Ticker symbol: GAS (NYSE) Industry group: Natural gas utilities	Northern Indiana Public Service 5265 Hohman Avenue Hammond, Ind 46320 219-853-5200 CEO: Edmund A. Schroer Ticker symbol: NI (NYSE) Industry group: Electric utilities	Occidental Petroleum 10889 Wilshire Boulevard Los Angeles, Cal 90024 213-879-1700 CEO: Armand Hammer Ticker symbol: OXY (NYSE) Industry group: Oil production
A C Nielsen Nielsen Plaza Northbrook, Ill 60062 312-498-6300 CEO: Arthur C. Nielsen Jr Ticker symbol: NIELA (NASDAQ) Industry group: Business services	Northern States Power 414 Nicollet Mall Minneapolis, Minn 55401 612-330-5500 CEO: Donald W. McCarthy Ticker symbol: NSP (NYSE) Industry group: Electric utilities	Ogden 277 Park Avenue New York, NY 10172 212-754-4000 CEO: Ralph E. Ablon Ticker symbol: OG (NYSE) Industry group: Multi-industry companies

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Ohio Casualty 136 North 3rd Street Hamilton, Ohio 45025 513-867-3000 CEO: John G. Sloneker Ticker symbol: OCAS (NASDAQ) Industry group: Insurance	Pacific Lighting 810 South Flower Street Los Angeles, Cal 90017 213-689-3481 CEO: Paul A. Miller Ticker symbol: PLT (NYSE) Industry group: Natural gas utilities	Penn Central 500 West Putnam Avenue Greenwich, Conn 06836 203-629-5000 CEO: Alfred W. Martinelli Ticker symbol: PC (NYSE) Industry group: Oil services
Ohio Edison 76 South Main Street Akron, Ohio 44308 216-384-5100 CEO: Justin T. Rogers Jr Ticker symbol: OEC (NYSE) Industry group: Electric utilities	Pacific Power & Light 920 SW 6th Avenue Portland, Ore 97204 503-243-1122 CEO: Don C. Frisbee Ticker symbol: PPW (NYSE) Industry group: Electric utilities	J C Penney 1301 Avenue of the Americas New York, NY 10019 212-957-4321 CEO: William R. Howell Ticker symbol: JCP (NYSE) Industry group: Department stores
Oklahoma Gas & Electric PO Box 321 Oklahoma City, Okla 73101 405-272-3000 CEO: James G. Harlow Jr Ticker symbol: OGE (NYSE) Industry group: Electric utilities	Pacific Resources PO Box 3379 Honolulu, Haw 96842 808-547-3111 CEO: James F. Gary Ticker symbol: PRI (NYSE) Industry group: Oil refining, marketing	Pennsylvania Power & Light 2 North 9th Street Allentown, Pa 18101 215-770-5151 CEO: Robert K. Campbell Ticker symbol: PPL (NYSE) Industry group: Electric utilities
Old Kent Financial 1 Vandenberg Center Grand Rapids, Mich 49503 616-774-5000 CEO: John C. Canepa Ticker symbol: OKEN (NASDAQ) Industry group: Banking	Pacific Telesis Group 140 New Montgomery Street San Francisco, Cal 94105 415-882-8000 CEO: Donald E. Guinn Ticker symbol: PAC (NYSE) Industry group: Communications	Pennzoil PO Box 2967 Houston, Tex 77252 713-546-4000 CEO: J. Hugh Liedtke Ticker symbol: PZL (NYSE) Industry group: Oil refining, marketing
Old Stone 150 South Main Street Providence, RI 02903 401-278-2000 CEO: Theodore W. Barnes Ticker symbol: OSTN (NASDAQ) Industry group: Banking	Paine Webber 140 Broadway New York, NY 10005 212-437-2121 CEO: Donald B. Marron Ticker symbol: PWJ (NYSE) Industry group: Securities	Peoples Energy 122 South Michigan Avenue Chicago, Ill 60603 312-431-4000 CEO: Eugene A. Tracy Ticker symbol: PGL (NYSE) Industry group: Natural gas utilities
Olin 120 Long Ridge Road Stamford, Conn 06904 203-356-2000 CEO: John M. Henske Ticker symbol: OLN (NYSE) Industry group: Multi-industry companies	Pan American World Airways PO Box 7589 New York, NY 10249 212-880-1234 CEO: C. Edward Acker Ticker symbol: PN (NYSE) Industry group: Airlines	PepsiCo Anderson Hill Road Purchase, NY 10577 914-253-2000 CEO: Donald M. Kendall Ticker symbol: PEP (NYSE) Industry group: Candy and soft drinks
Owens-Corning Fiberglas Fiberglas Tower Toledo, Ohio 43659 419-248-8000 CEO: William W. Boeschstein Ticker symbol: OCF (NYSE) Industry group: Building materials	Panhandle Eastern PO Box 1642 Houston, Tex 77251 713-664-3401 CEO: Robert D. Hunsucker Ticker symbol: PEL (NYSE) Industry group: Natural gas utilities	Perkin-Elmer Main Avenue Norwalk, Conn 06856 203-762-1000 CEO: Robert H. Sorensen Ticker symbol: PKN (NYSE) Industry group: Precision instruments
Owens-Illinois 1 SeaGate Toledo, Ohio 43666 419-247-5000 CEO: Robert J. Lanigan Ticker symbol: OI (NYSE) Industry group: Paper and packaging	Parker-Hannifin 17325 Euclid Avenue Cleveland, Ohio 44112 216-531-3000 CEO: Paul G. Schlemer Ticker symbol: PH (NYSE) Industry group: Heavy machinery	Petrolane 1600 East Hill Street, Box 1410 Long Beach, Cal 90801 213-427-5471 CEO: John C. Wallace Ticker symbol: PTO (NYSE) Industry group: Oil services
PACCAR Box 1518 Bellevue, Wash 98009 206-455-7400 CEO: Charles M. Pigott Ticker symbol: PCAR (NASDAQ) Industry group: Heavy machinery	Payless Cashways 2301 Main Pershing Square Bldg Kansas City, Mo 64108 816-471-5500 CEO: David Stanley Ticker symbol: PCI (NYSE) Industry group: Distribution	Pfizer 235 East 42nd Street New York, NY 10017 212-573-2323 CEO: Edmund T. Pratt Jr Ticker symbol: PFE (NYSE) Industry group: Drugs
Pacific Gas & Electric 77 Beale Street San Francisco, Cal 94106 415-781-4211 CEO: Frederick W. Mielke Jr Ticker symbol: PCG (NYSE) Industry group: Electric utilities	Pay 'N Save 1511 6th Avenue Seattle, Wash 98101 206-621-6600 CEO: M. Lamont Bean Ticker symbol: PAYN (NASDAQ) Industry group: Drugs and discount retail	Phibro-Salomon 1221 Avenue of the Americas New York, NY 10020 212-575-5900 CEO: David Tendler/John H. Gutfreund Ticker symbol: PSB (NYSE) Industry group: Oil refining, marketing

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Philadelphia Electric 2301 Market Street, PO Box 8699 Philadelphia, Pa 19101 215-841-4000 CEO: James L. Everett Ticker symbol: PE (NYSE) Industry group: Electric utilities	Polaroid 549 Technology Square Cambridge, Mass 02139 617-577-2000 CEO: William J. McCune Jr Ticker symbol: PRD (NYSE) Industry group: Precision instruments	PSFS 1212 Market Street Philadelphia, Pa 19107 215-636-6000 CEO: M. Todd Cooke Ticker symbol: PSFS (NASDAQ) Industry group: Thrift institutions
Philip Morris 120 Park Avenue New York, NY 10017 212-880-5000 CEO: George Weissman Ticker symbol: MO (NYSE) Industry group: Tobacco	Portland General Electric 121 SW Salmon Street Portland, Ore 97204 503-226-8595 CEO: Robert H. Short Ticker symbol: PGN (NYSE) Industry group: Electric utilities	Public Service Company Of Colorado PO Box 840 Denver, Colo 80201 303-571-7511 CEO: Richard F. Walker Ticker symbol: PSR (NYSE) Industry group: Electric utilities
Phillips Petroleum Bartlesville, Okla 74004 918-661-6600 CEO: William C. Douce Ticker symbol: P (NYSE) Industry group: Oil refining, marketing	Potomac Electric Power 1900 Pennsylvania Avenue NW Washington, DC 20068 202-872-2000 CEO: W. Reid Thompson Ticker symbol: POM (NYSE) Industry group: Electric utilities	Public Service Company Of Indiana 1000 East Main Street Plainfield, Ind 46168 317-839-9611 CEO: Hugh A. Barker Ticker symbol: PIN (NYSE) Industry group: Electric utilities
Pillsbury Pillsbury Center Minneapolis, Minn 55402 612-330-4966 CEO: William H. Spoor Ticker symbol: PSY (NYSE) Industry group: Food products	PPG Industries 1 PPG Place Pittsburgh, Pa 15272 412-434-3131 CEO: L. Stanton Williams Ticker symbol: PPG (NYSE) Industry group: Building materials	Public Service Co Of New Hampshire 1000 Elm Street Manchester, NH 03105 603-669-4000 CEO: Robert J. Harrison Ticker symbol: PNH (NYSE) Industry group: Electric utilities
Pioneer PO Box 511 Amarillo, Tex 79163 806-373-6054 CEO: C. David Culver Ticker symbol: PNA (NYSE) Industry group: Natural gas utilities	Premier Industrial 4500 Euclid Avenue Cleveland, Ohio 44103 216-391-8300 CEO: Morton L. Mandel Ticker symbol: PRE (NYSE) Industry group: Automotive	Public Service Company Of New Mexico Alvarado Square Albuquerque, NM 87158 505-848-2700 CEO: Jerry D. Geist Ticker symbol: PNM (NYSE) Industry group: Electric utilities
Pioneer Hi-Bred International 400 Locust Street Des Moines, Iowa 50309 515-245-3500 CEO: Thomas N. Urban Ticker symbol: PHYB (NASDAQ) Industry group: Food products	Price Co 2657 Ariane Drive San Diego, Cal 92117 619-483-6600 CEO: Robert E. Price Ticker symbol: PCLB (NASDAQ) Industry group: Distribution	Public Service Electric & Gas PO Box 570 Newark, NJ 07101 201-430-7000 CEO: Harold W. Sonn Ticker symbol: PEG (NYSE) Industry group: Electric utilities
Pitney Bowes Walter H. Wheeler Jr Drive Stamford, Conn 06926 203-356-5000 CEO: George B. Harvey Ticker symbol: PBI (NYSE) Industry group: Office equipment	Primark 535 Griswold Street Detroit, Mich 48226 313-961-6161 CEO: Robert W. Stewart Ticker symbol: PMK (NYSE) Industry group: Natural gas utilities	Puget Sound Power & Light Puget Power Bldg Bellevue, Wash 98009 206-454-6363 CEO: John W. Ellis Ticker symbol: PSD (NYSE) Industry group: Electric utilities
Pittston 1 Pickwick Plaza Greenwich, Conn 06830 203-622-0900 CEO: Paul W. Douglas Ticker symbol: PCO (NYSE) Industry group: Coal, nonferrous metals	Prime Computer Prime Park Natick, Mass 01760 617-655-8000 CEO: Joe M. Henson Ticker symbol: PRM (NYSE) Industry group: Data processing	Quaker Oats 345 Merchandise Mart Plaza Chicago, Ill 60654 312-222-7111 CEO: William D. Smithburg Ticker symbol: OAT (NYSE) Industry group: Food products
PNC Financial 5th Avenue and Wood Street Pittsburgh, Pa 15265 412-355-2666 CEO: Merle E. Gilliland Ticker symbol: PNC (NASDAQ) Industry group: Banking	Procter & Gamble 301 East 6th Street Cincinnati, Ohio 45202 513-562-1100 CEO: John G. Smale Ticker symbol: PG (NYSE) Industry group: Food products	Rainier Bancorporation PO Box 3966 Seattle, Wash 98124 206-621-4111 CEO: G. Robert Truex Jr Ticker symbol: RBAN (NASDAQ) Industry group: Banking
Pneumo 4800 Prudential Tower Boston, Mass 02199 617-262-9300 CEO: Gerard A. Fulham Ticker symbol: PNC (NYSE) Industry group: Supermarkets	Provident Life & Accident Fountain Square Chattanooga, Tenn 37402 615-755-1011 CEO: H. Carey Hanlin Ticker symbol: PACC (NASDAQ) Industry group: Insurance	Ralston Purina Checkerboard Square St Louis, Mo 63164 314-982-1000 CEO: William P. Stultz Ticker symbol: RAL (NYSE) Industry group: Food products

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Raychem 300 Constitution Drive Menlo Park, Cal 94025 415-361-3333 CEO: Paul M. Cook Ticker symbol: RYC (NYSE) Industry group: Electrical equipment	Reynolds Metals 6601 Broad Street Road Richmond, Va 23261 804-281-2000 CEO: David P. Reynolds Ticker symbol: RLM (NYSE) Industry group: Coal, nonferrous metals	ROLM 4900 Old Ironsides Drive Santa Clara, Cal 95050 408-986-2025 CEO: M. Kenneth Oshman Ticker symbol: RM (NYSE) Industry group: Data processing
Raytheon 141 Spring Street Lexington, Mass 02173 617-862-6600 CEO: Thomas L. Phillips Ticker symbol: RTN (NYSE) Industry group: Aerospace	Richardson-Vicks 10 Westport Road Wilton, Conn 06897 203-834-5000 CEO: John S. Scott Ticker symbol: RVI (NYSE) Industry group: Drugs	Ryder Systems 3600 NW 82nd Avenue Miami, Fla 33166 305-593-3726 CEO: M. Anthony Burns Ticker symbol: RDR (NYSE) Industry group: Trucking and air freight
RCA 30 Rockefeller Plaza New York, NY 10020 212-621-6000 CEO: Thornton F. Bradshaw Ticker symbol: RCA (NYSE) Industry group: Multi-industry companies	Riggs National 1503 Pennsylvania Avenue NW Washington, DC 20005 202-835-6000 CEO: Joe L. Allbritton Ticker symbol: RIGS (NASDAQ) Industry group: Banking	Safeco SAFECO Plaza Seattle, Wash 98185 206-545-5000 CEO: Roland M. Trafton Ticker symbol: SAFC (NASDAQ) Industry group: Insurance
Republic Airlines 7500 Airline Drive Minneapolis, Minn 55450 612-726-7100 CEO: Daniel F. May Ticker symbol: RAI (NYSE) Industry group: Airlines	RIHT Financial (formerly Hospital Trust) 1 Hospital Trust Plaza Providence, RI 02903 401-278-8000 CEO: Henry S. Woodbridge Jr Ticker symbol: RIHT (NASDAQ) Industry group: Banking	Safeway Stores 201 4th Street Oakland, Cal 94660 415-891-3000 CEO: Peter A. Magowan Ticker symbol: SA (NYSE) Industry group: Supermarkets
Republic New York 452 5th Avenue New York, NY 10018 212-930-6000 CEO: Walter H. Weiner Ticker symbol: RNB (NYSE) Industry group: Banking	Rite Aid PO Box 3165 Harrisburg, Pa 17105 717-761-2633 CEO: Alex Grass Ticker symbol: RAD (NYSE) Industry group: Drugs and discount retail	St Paul Cos 385 Washington Street St Paul, Minn 55102 612-221-7911 CEO: Carl B. Drake Jr Ticker symbol: STPL (NASDAQ) Industry group: Insurance
Republic Steel 1629 Republic Bldg, PO Box 6778 Cleveland, Ohio 44101 216-622-5000 CEO: E. Bradley Jones Ticker symbol: RS (NYSE) Industry group: Iron and steel	Roadway Services PO Box 471 Akron, Ohio 44309 216-384-1717 CEO: Charles F. Zodrow Ticker symbol: ROAD (NASDAQ) Industry group: Trucking and air freight	St Regis Paper 237 Park Avenue New York, NY 10017 212-808-6000 CEO: William R. Haselton Ticker symbol: SRT (NYSE) Industry group: Paper and packaging
RepublicBank PO Box 222105 Dallas, Tex 75222 214-653-5031 CEO: James D. Berry Ticker symbol: RPT (NYSE) Industry group: Banking	A H Robins PO Box 26609 Richmond, Va 23261 804-257-2000 CEO: E. Claiborne Robins Jr Ticker symbol: RAH (NYSE) Industry group: Drugs	San Diego Gas & Electric PO Box 1831 San Diego, Cal 92101 619-232-4252 CEO: Thomas A. Page Ticker symbol: SDO (NYSE) Industry group: Electric utilities
Revco D S 1925 Enterprise Parkway Twinsburg, Ohio 44087 216-425-9811 CEO: Sydney Dworkin Ticker symbol: RDS (NYSE) Industry group: Drugs and discount retail	Rochester Gas & Electric 89 East Avenue Rochester, NY 14649 716-546-2700 CEO: Paul W. Briggs Ticker symbol: RGS (NYSE) Industry group: Electric utilities	Sanders Associates Daniel Webster Highway South Nashua, NH 03061 603-885-4321 CEO: Jack L. Bowers Ticker symbol: SAA (NYSE) Industry group: Electronics
Revlon 767 5th Avenue New York, NY 10153 212-572-5000 CEO: Michel C. Bergerac Ticker symbol: REV (NYSE) Industry group: Cosmetics	Rockwell International 600 Grant Street Pittsburgh, Pa 15219 412-565-2000 CEO: Robert Anderson Ticker symbol: ROK (NYSE) Industry group: Aerospace	Santa Fe Southern Pacific 224 South Michigan Avenue Chicago, Ill 60604 312-427-4900 CEO: John J. Schmidt Ticker symbol: SFX (NYSE) Industry group: Railroads
R J Reynolds Industries Reynolds Boulevard Winston-Salem, NC 27102 919-773-2000 CEO: J. Tylee Wilson Ticker symbol: RJR (NYSE) Industry group: Tobacco	Rohm & Haas Independence Mall West Philadelphia, Pa 19105 215-592-3000 CEO: Vincent L. Gregory Jr Ticker symbol: ROH (NYSE) Industry group: Chemicals	Schering-Plough 1 Giraida Farms Madison, Nj 07940 201-822-7000 CEO: Robert P. Luciano Ticker symbol: SGP (NYSE) Industry group: Drugs

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SCM 299 Park Avenue New York, NY 10171 212-752-2700 CEO: Paul H. Elicker Ticker symbol: SCM (NYSE) Industry group: Office equipment	Shawmut 1 Federal Street Boston, Mass 02211 617-292-2000 CEO: John P. LaWare Ticker symbol: SHAS (NASDAQ) Industry group: Banking	Southeast Banking 100 South Biscayne Boulevard Miami, Fla 33131 305-577-4000 CEO: Charles J. Zwick Ticker symbol: STB (NYSE) Industry group: Banking
SCOA Industries 33 North High Street Columbus, Ohio 43215 614-221-7262 CEO: Herbert H. Schiff Ticker symbol: SOA (NYSE) Industry group: Drugs and discount retail	Shell Oil 1 Shell Plaza Houston, Tex 77001 713-241-6161 CEO: John F. Bookout Ticker symbol: SUO (NYSE) Industry group: Oil refining, marketing	Southern California Edison PO Box 800 Rosemead, Cal 91770 818-572-1212 CEO: William R. Gould Ticker symbol: SCE (NYSE) Industry group: Electric utilities
Scott Paper Scott Plaza Philadelphia, Pa 19113 215-522-5000 CEO: Phillip A. Lippincott Ticker symbol: SPP (NYSE) Industry group: Paper and packaging	Sherwin-Williams 101 Prospect Avenue NW Cleveland, Ohio 44115 216-566-2000 CEO: John G. Breen Ticker symbol: SHW (NYSE) Industry group: Building materials	Southern Company 64 Perimeter Center East Atlanta, Ga 30346 404-393-0650 CEO: Edward L. Addison Ticker symbol: SO (NYSE) Industry group: Electric utilities
G D Searle PO Box 1045 Skokie, Ill 60076 312-982-7000 CEO: Donald H. Rumfeld Ticker symbol: SRL (NYSE) Industry group: Drugs	Signal Cos 11255 North Torrey Pines Road La Jolla, Cal 92037 619-457-3555 CEO: Forrest N. Shumway Ticker symbol: SGN (NYSE) Industry group: Multi-industry companies	Southern New England Telephone PO Box 1562 New Haven, Conn 06506 203-771-5200 CEO: Alfred W. Van Sinderen Ticker symbol: SNG (NYSE) Industry group: Communications
Sears,Roebuck 17 Sears Tower Chicago, Ill 60684 312-875-2500 CEO: Edward R. Telling Ticker symbol: S (NYSE) Industry group: Department stores	Singer 8 Stamford Forum, PO Box 10151 Stamford, Conn 06904 203-356-4200 CEO: Joseph B. Flavin Ticker symbol: SMF (NYSE) Industry group: Multi-industry companies	Southland PO Box 719 Dallas, Tex 75221 214-828-7011 CEO: John P. Thompson Ticker symbol: SLC (NYSE) Industry group: Supermarkets
Security Pacific 333 South Hope Street Los Angeles, Cal 90071 213-613-6211 CEO: Richard J. Flamson III Ticker symbol: SPC (NYSE) Industry group: Banking	SmithKline Beckman 1 Franklin Plaza, PO Box 7929 Philadelphia, Pa 19101 215-751-4000 CEO: Henry Wendt Ticker symbol: SKB (NYSE) Industry group: Drugs	Southland Royalty 200 InterFirst Tower Fort Worth, Tex 76102 817-390-9200 CEO: Jon Brumley Ticker symbol: SRO (NYSE) Industry group: Oil production
SEDCO 1901 North Akard Street Dallas, Tex 75201 214-720-8700 CEO: B. Gill Clements Ticker symbol: SED (NYSE) Industry group: Oil services	Society 127 Public Square Cleveland, Ohio 44114 216-622-9000 CEO: Gordon E. Heffern Ticker symbol: SOCI (NASDAQ) Industry group: Banking	Southmark 1601 LBJ Freeway Dallas, Tex 75234 214-241-8787 CEO: Gene E. Phillips Ticker symbol: SM (NYSE) Industry group: Real estate investments
Service Merchandise PO Box 24600 Nashville, Tenn 37202 615-251-6666 CEO: Raymond Zimmerman Ticker symbol: SMCH (NASDAQ) Industry group: Drugs and discount retail	SONAT PO Box 2563 Birmingham, Ala 35202 205-325-3800 CEO: Henry C. Goodrich Ticker symbol: SNT (NYSE) Industry group: Natural gas utilities	SouthTrust 112 North 20th St, PO Box 2554 Birmingham, Ala 35290 205-254-5680 CEO: Wallace D. Malone Jr Ticker symbol: SOTR (NASDAQ) Industry group: Banking
ServiceMaster Industries 2300 Warrenville Road Downers Grove, Ill 60515 312-964-1300 CEO: C. William Pollard Ticker symbol: SMAS (NASDAQ) Industry group: Medical equip, services	South Carolina Electric & Gas PO Box 764 Columbia, SC 29218 803-748-3000 CEO: Virgil C. Summer Ticker symbol: SCG (NYSE) Industry group: Electric utilities	Southwest Airlines Love Field, PO Box 37611 Dallas, Tex 75235 214-353-6100 CEO: Herbert D. Kelleher Ticker symbol: LUV (NYSE) Industry group: Airlines
Shared Medical Systems 51 Valley Stream Pkwy Malvern, Pa 19355 215-296-6300 CEO: R. James Macaleer Ticker symbol: SMED (NASDAQ) Industry group: Data processing	South Carolina National 1426 Main Street Columbia, SC 29226 803-765-3000 CEO: James G. Lindley Ticker symbol: SCNC (NASDAQ) Industry group: Banking	Southwest Bancshares 700 Milam, PO Box 2629 Houston, Tex 77252 713-751-7800 CEO: John T. Cater Ticker symbol: SWB (NYSE) Industry group: Banking

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Southwestern Bell 1 Bell Center St Louis, Mo 63101 314-247-9800 CEO: Zane E. Barnes Ticker symbol: SBC (NYSE) Industry group: Communications	Stanley Works 195 Lake Street New Britain, Conn 06050 203-225-5111 CEO: Donald W. Davis Ticker symbol: SWK (NYSE) Industry group: Light machinery	Sun Company 100 Matsonford Road Radnor, Pa 19087 215-293-6000 CEO: Theodore A. Burtis Ticker symbol: SUN (NYSE) Industry group: Oil refining, marketing
Southwestern Public Service PO Box 1261 Amarillo, Tex 79170 806-378-2121 CEO: Berl M. Springer Ticker symbol: SPS (NYSE) Industry group: Electric utilities	State Street Boston PO Box 351 Boston, Mass 02101 617-786-3000 CEO: William S. Edgerly Ticker symbol: STBK (NASDAQ) Industry group: Banking	Sundstrand PO Box 7003 Rockford, Ill 61101 815-226-6000 CEO: Evans W. Erikson Ticker symbol: SNS (NYSE) Industry group: Aerospace
Sovran Financial 1 Commercial Place Norfolk, Va 23510 804-441-4000 CEO: Clifford A. Cutchins III Ticker symbol: SOVN (NASDAQ) Industry group: Banking	Stauffer Chemical Westport, Conn 06880 203-222-3000 CEO: H. Barclay Morley Ticker symbol: STF (NYSE) Industry group: Chemicals	Super Food Services Kettering, Box 2323 Dayton, Ohio 45429 513-294-1731 CEO: Jack Twyman Ticker symbol: SFS (Amex) Industry group: Distribution
Sperry 1290 Avenue of the Americas New York, NY 10104 212-484-4444 CEO: Gerald G. Probst Ticker symbol: SY (NYSE) Industry group: Data processing	Sterling Drug 90 Park Avenue New York, NY 10016 212-907-2000 CEO: John M. Peitruski Ticker symbol: STY (NYSE) Industry group: Drugs	Super Valu Stores 1184 Valley View Road Eden Prairie, Minn 55344 612-828-4079 CEO: Michael W. Wright Ticker symbol: SVU (NYSE) Industry group: Distribution
Square D Executive Plaza Palatine, Ill 60067 312-397-2600 CEO: Dalton L. Knauss Ticker symbol: SQD (NYSE) Industry group: Electrical equipment	J P Stevens 1185 Avenue of the Americas New York, NY 10036 212-930-2000 CEO: Whitney Stevens Ticker symbol: STN (NYSE) Industry group: Textiles	Superior Oil 1021 Main Street Houston, Tex 77002 713-751-4111 CEO: Frederic C. Ackman Ticker symbol: SOC (NYSE) Industry group: Oil production
Squibb PO Box 4000 Princeton, NJ 08540 609-921-4000 CEO: Richard M. Furlaud Ticker symbol: SQB (NYSE) Industry group: Drugs	Stop & Shop Cos PO Box 369 Boston, Mass 02101 617-770-8000 CEO: Avram J. Goldberg Ticker symbol: SHP (NYSE) Industry group: Supermarkets	Supermarkets General 301 Blair Road Woodbridge, NJ 07095 201-499-3000 CEO: Leonard Lieberman Ticker symbol: SGL (NYSE) Industry group: Supermarkets
A E Staley Manufacturing PO Box 151 Decatur, Ill 62525 217-423-4411 CEO: Donald E. Nordlund Ticker symbol: STA (NYSE) Industry group: Food products	Student Loan Marketing Association 1050 Thomas Jefferson St NW Washington, DC 20007 202-333-8000 CEO: Edward A. Fox Ticker symbol: SLMA (NASDAQ) Industry group: Personal services	Swift Independent 115 West Jackson Boulevard Chicago, Ill 60604 312-431-3500 CEO: John A. Copeland Ticker symbol: SFT (Amex) Industry group: Meat and dairy products
Standard Oil Calif 225 Bush Street San Francisco, Cal 94104 415-894-7700 CEO: George M. Keller Ticker symbol: SD (NYSE) Industry group: Oil refining, marketing	Suburban Bancorp 6610 Rockledge Drive Bethesda, Md 20817 301-270-5000 CEO: Robert F. Tardio Ticker symbol: SUBC (NASDAQ) Industry group: Banking	Sysco 1177 West Loop South Houston, Tex 77027 713-877-1122 CEO: John F. Woodhouse Ticker symbol: SYU (NYSE) Industry group: Distribution
Standard Oil Indiana 200 East Randolph Drive Chicago, Ill 60601 312-856-6111 CEO: Richard M. Morrow Ticker symbol: SN (NYSE) Industry group: Oil refining, marketing	Sumitomo Bank of California 365 California Street San Francisco, Cal 94104 415-445-8000 CEO: Teruhisa Shimizu Ticker symbol: SUMI (NASDAQ) Industry group: Banking	Tandem Computers 19333 Valco Parkway Cupertino, Cal 95014 408-725-6000 CEO: James G. Treybig Ticker symbol: TNDM (NASDAQ) Industry group: Data processing
Standard Oil Ohio Midland Building Cleveland, Ohio 44115 216-575-4141 CEO: Alton W. Whitehouse Jr Ticker symbol: SOH (NYSE) Industry group: Oil refining, marketing	Sun Banks PO Box 2848 Orlando, Fla 32802 305-237-4585 CEO: Joel R. Wells Jr Ticker symbol: SU (NYSE) Industry group: Banking	Tandon 20320 Prairie Street Chatsworth, Cal 91311 818-993-6644 CEO: Sirjang Lal Tandon Ticker symbol: TCOR (NASDAQ) Industry group: Data processing

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Tandy PO Box 17180 Fort Worth, Tex 76102 817-390-3700 CEO: John V. Roach Ticker symbol: TAN (NYSE) Industry group: Distribution	Tesoro Petroleum 8700 Tesoro Drive San Antonio, Tex 78286 512-828-8484 CEO: Robert V. West Jr Ticker symbol: TSO (NYSE) Industry group: Oil production	Third National Third National Bank Building Nashville, Tenn 37244 615-748-891 CEO: Charles J. Kane Ticker symbol: TDAT (NASDAQ) Industry group: Banking
TECO Energy Box 111 Tampa, Fla 33601 813-228-4111 CEO: Hugh L. Culbreath Ticker symbol: TE (NYSE) Industry group: Electric utilities	Texaco 2000 Westchester Avenue White Plains, NY 10650 914-253-4000 CEO: John K. McKinley Ticker symbol: TX (NYSE) Industry group: Oil refining, marketing	Thrifty Corp PO Box 92333 Los Angeles, Cal 90009 213-293-5111 CEO: Leonard H. Straus Ticker symbol: TFD (NYSE) Industry group: Drugs and discount retail
Tecumseh Products E Paterson and S Ottawa Streets Tecumseh, Mich 49286 517-423-8411 CEO: Kenneth G. Herrick Ticker symbol: TECU (NASDAQ) Industry group: Building materials	Texas Air 333 Clay Street, Suite 4040 Houston, Tex 77002 713-658-9588 CEO: Francisco A. Lorenzo Ticker symbol: TEX (Amex) Industry group: Airlines	TIE/Communications 5 Research Drive Shelton, Conn 06484 203-926-2000 CEO: Thomas L. Kelly Jr Ticker symbol: TIE (Amex) Industry group: Communications
Tektronix Box 500 Beaverton, Ore 97077 503-627-7111 CEO: Earl Wantland Ticker symbol: TEK (NYSE) Industry group: Electronics	Texas American Bancshares PO Box 2050 Fort Worth, Tex 76113 817-338-8671 CEO: Lewis H. Bond Ticker symbol: TXA (NYSE) Industry group: Banking	Tiger International 1888 Century Park East Los Angeles, Cal 90067 213-552-6300 CEO: Wayne M. Hoffman Ticker symbol: TGR (NYSE) Industry group: Trucking and air freight
Tele-Communications 5455 South Valentia Way Englewood, Colo 80111 303-694-3405 CEO: John C. Malone Ticker symbol: TCOMA (NASDAQ) Industry group: Broadcasting	Texas Commerce Bancshares 600 Travis Street, Box 2558 Houston, Tex 77252 713-236-4865 CEO: Ben F. Love Ticker symbol: TCB (NYSE) Industry group: Banking	Time Inc Time & Life Building New York, NY 10020 212-586-1212 CEO: J. Richard Munro Ticker symbol: TL (NYSE) Industry group: Publishing
Teledyne 1901 Avenue of the Stars Los Angeles, Cal 90067 213-277-3311 CEO: Henry E. Singleton Ticker symbol: TDY (NYSE) Industry group: Multi-industry companies	Texas Eastern PO Box 2521 Houston, Tex 77252 713-759-3131 CEO: I. David Buifin Ticker symbol: TET (NYSE) Industry group: Natural gas utilities	Times Mirror Times Mirror Square Los Angeles, Cal 90053 213-972-3700 CEO: Robert F. Erburu Ticker symbol: TMC (NYSE) Industry group: Publishing
Telerate 1 World Trade Center New York, NY 10048 212-938-5200 CEO: Neil S. Hirsch Ticker symbol: TLR (NYSE) Industry group: Data processing	Texas Instruments PO Box 225474 Dallas, Tex 75265 214-995-3333 CEO: Mark Shepherd Jr Ticker symbol: TXN (NYSE) Industry group: Electronics	Timken 1835 Dueber Avenue SW Canton, Ohio 44706 216-453-4511 CEO: William R. Timken Jr Ticker symbol: TKR (NYSE) Industry group: Light machinery
Temple-Inland Draw N Diboll, Tex 75941 409-829-5511 CEO: Clifford J. Grum Ticker symbol: TIN (NYSE) Industry group: Paper and packaging	Texas Oil & Gas 1700 Pacific Avenue Dallas, Tex 75201 214-954-2000 CEO: Forrest E. Hoglund Ticker symbol: TXU (NYSE) Industry group: Oil production	Toledo Edison 300 Madison Avenue Toledo, Ohio 43652 419-259-5000 CEO: John P. Williamson Ticker symbol: TED (NYSE) Industry group: Electric utilities
Tenneco PO Box 2511 Houston, Tex 77001 713-757-2131 CEO: James L. Ketelsen Ticker symbol: TGT (NYSE) Industry group: Multi-industry companies	Texas Utilities 2001 Bryan Tower Dallas, Tex 75201 214-653-4600 CEO: Perry G. Brittain Ticker symbol: TXU (NYSE) Industry group: Electric utilities	Toledo Trustcorp 3 SeaGate Toledo, Ohio 43603 419-259-8598 CEO: George W. Haigh Ticker symbol: TTCO (NASDAQ) Industry group: Banking
Teradyne 183 Essex Street Boston, Mass 02111 617-482-2700 CEO: Alex V. D'Arbeloff Ticker symbol: TER (NYSE) Industry group: Precision instruments	Textron 40 Westminster Street Providence, RI 02903 401-421-2800 CEO: Robert P. Straetz Ticker symbol: TXT (NYSE) Industry group: Multi-industry companies	Torchmark 2001 3rd Avenue South Birmingham, Ala 35233 205-325-4200 CEO: Frank P. Samford Jr Ticker symbol: TMK (NYSE) Industry group: Insurance

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Tosco 2401 Colorado Avenue Santa Monica, Cal 90506 213-207-7000 CEO: Matthew J. Talbot Ticker symbol: TOS (NYSE) Industry group: Oil production	TRW 23555 Euclid Avenue Cleveland, Ohio 44117 216-383-2121 CEO: Ruben F. Mettler Ticker symbol: TRW (NYSE) Industry group: Data processing	United Banks of Colorado 1 United Bank Center Denver, Colo 80274 303-861-4700 CEO: N. Berne Hart Ticker symbol: UBKS (NASDAQ) Industry group: Banking
Toys 'R' Us 395 West Passaic Street Rochelle Park, NJ 07662 201-845-5033 CEO: Charles Lazarus Ticker symbol: TOY (NYSE) Industry group: Distribution	Tucson Electric Power Box 711 Tucson, Az 85702 602-622-6661 CEO: Theodore M. Welp Ticker symbol: TEP (NYSE) Industry group: Electric utilities	United Brands 1271 Avenue of the Americas New York, NY 10020 212-307-2000 CEO: Seymour M. Weinstein Ticker symbol: UB (NYSE) Industry group: Food processing
Trans World 605 3rd Avenue New York, NY 10158 212-557-5500 CEO: L. Edwin Smart Ticker symbol: TW (NYSE) Industry group: Airlines	Turner Construction 633 3rd Avenue New York, NY 10017 212-878-0300 CEO: Walter B. Shaw Ticker symbol: TUR (Amex) Industry group: Heavy construction	United Energy Resources PO Box 1478 Houston, Tex 77004 713-229-4123 CEO: J. Hugh Roff Jr. Ticker symbol: UER (NYSE) Industry group: Natural gas utilities
Trans World Airlines 605 3rd Avenue New York, NY 10158 212-557-3000 CEO: C. Edward Meyer Jr. Ticker symbol: TWA (NYSE) Industry group: Airlines	UAL 1200 Algonquin Road Elk Grove Township, Ill 60007 312-952-4000 CEO: Richard J. Ferris Ticker symbol: UAL (NYSE) Industry group: Airlines	United Financial Group 10333 Harwin Houston, Tex 77036 713-981-2300 CEO: C. E. Bentley Ticker symbol: UFGI (NASDAQ) Industry group: Thrift institutions
Transamerica 600 Montgomery Street San Francisco, Cal 94120 415-983-4000 CEO: James R. Harvey Ticker symbol: TA (NYSE) Industry group: Multi-industry companies	Union Camp 1600 Valley Road Wayne, NJ 07470 201-628-2000 CEO: Peter J. McLaughlin Ticker symbol: UCC (NYSE) Industry group: Paper and packaging	United Illuminating 80 Temple Street New Haven, Conn 06506 203-787-7200 CEO: John D. Fassett Ticker symbol: UIL (NYSE) Industry group: Electric utilities
Transco Energy PO Box 1396 Houston, Tex 77251 713-439-2000 CEO: William J. Bowen Ticker symbol: E (NYSE) Industry group: Natural gas utilities	Union Carbide Old Ridgebury Road Danbury, Conn 06817 203-794-2000 CEO: Warren M. Anderson Ticker symbol: UK (NYSE) Industry group: Chemicals	United Jersey Banks Box 2066 Princeton, NJ 08540 609-924-8000 CEO: T. Joseph Semrod Ticker symbol: UJB (NYSE) Industry group: Banking
TRANSOHIO Financial 1 Penton Plaza Cleveland, Ohio 44114 216-579-7700 CEO: Warner B. Bishop Ticker symbol: TFC (NYSE) Industry group: Thrift institutions	Union Electric PO Box 149 St Louis, Mo 63166 314-621-3222 CEO: Charles J. Dougherty Ticker symbol: UEP (NYSE) Industry group: Electric utilities	United Missouri Bancshares PO Box 1771 Kansas City, Mo 64141 816-283-1100 CEO: R. Crosby Kemper Jr. Ticker symbol: UMSB (NASDAQ) Industry group: Banking
Travelers 1 Tower Square Hartford, Conn 06115 203-277-0111 CEO: Edward H. Budd Ticker symbol: TIC (NYSE) Industry group: Insurance	Union National 670 Washington Road Mount Lebanon, Pa 15228 412-644-8111 CEO: George F. Kesel Ticker symbol: UNBC (NASDAQ) Industry group: Banking	U S Bancorp PO Box 8837 Portland, Ore 97208 503-225-6111 CEO: John A. Elorriaga Ticker symbol: USB (NASDAQ) Industry group: Banking
Tribune 435 North Michigan Avenue Chicago, Ill 60611 312-222-9100 CEO: Stanton R. Cook Ticker symbol: TRB (NYSE) Industry group: Publishing	Union Pacific 345 Park Avenue New York, NY 10154 212-418-7800 CEO: William S. Cook Ticker symbol: UNP (NYSE) Industry group: Railroads	United States Gypsum 101 South Wacker Drive Chicago, Ill 60606 312-321-4000 CEO: Edward W. Duffy Ticker symbol: USG (NYSE) Industry group: Building materials
Trust Company of Georgia PO Box 4418 Atlanta, Ga 30302 404-588-7711 CEO: Robert Strickland Ticker symbol: TRGA (NASDAQ) Industry group: Banking	Uniroyal World Headquarters Middlebury, Conn 06749 203-573-2000 CEO: Joseph P. Flannery Ticker symbol: R (NYSE) Industry group: Rubber and plastics	United States Shoe 1 Eastwood Drive Cincinnati, Ohio 45227 513-527-7000 CEO: Philip G. Barach Ticker symbol: USR (NYSE) Industry group: Footwear

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United States Steel 600 Grant Street Pittsburgh, Pa 15230 412-433-1121 CEO: David M. Roderick Ticker symbol: X (NYSE) Industry group: Iron and steel	USF&G 100 Light Street Baltimore, Md 21202 301-547-3000 CEO: Jack Moseley Ticker symbol: FG (NYSE) Industry group: Insurance	Wal-Mart Stores 702 SW 8th Street, PO Box 116 Bentonville, Ark 72712 501-273-4000 CEO: Sam M. Walton Ticker symbol: WMT (NYSE) Industry group: Drugs and discount retail
U S Tobacco 100 West Putnam Avenue Greenwich, Conn 06830 203-661-1100 CEO: Louis F. Bantle Ticker symbol: UBO (NYSE) Industry group: Tobacco	USLIFE 125 Maiden Lane New York, NY 10038 212-709-6000 CEO: Gordon E. Crosby Jr Ticker symbol: USH (NYSE) Industry group: Insurance	Waldbaum Hemlock St and Boulevard Avenue Central Islip, NY 11722 516-582-9300 CEO: Ira Waldbaum Ticker symbol: WALD (NASDAQ) Industry group: Supermarkets
U S Trust 45 Wall Street New York, NY 10005 212-806-4500 CEO: Daniel P. Davison Ticker symbol: USTC (NASDAQ) Industry group: Banking	Utah Power & Light PO Box 899 Salt Lake City, Utah 84110 801-535-2000 CEO: Harry Blundell Ticker symbol: UTP (NYSE) Industry group: Electric utilities	Walgreen 200 Wilmot Road Deerfield, Ill 60015 312-948-5000 CEO: Charles R. Walgreen III Ticker symbol: WAG (NYSE) Industry group: Drugs and discount retail
U S WEST 7800 East Orchard Road Englewood, Colo 80111 303-793-6500 CEO: Jack A. MacAllister Ticker symbol: USW (NYSE) Industry group: Communications	Valero Energy PO Box 500 San Antonio, Tex 78292 512-246-2000 CEO: William E. Greehey Ticker symbol: VLO (NYSE) Industry group: Natural gas utilities	Wang Laboratories 1 Industrial Avenue Lowell, Mass 01851 617-459-5000 CEO: An Wang Ticker symbol: WANB (Amex) Industry group: Data processing
United Technologies United Technologies Building Hartford, Conn 06101 203-728-7000 CEO: Harry J. Gray Ticker symbol: UTX (NYSE) Industry group: Aerospace	Valley Federal Savings & Loan Assoc 6842 Van Nuys Boulevard Van Nuys, Cal 91405 818-904-3000 CEO: Robert E. Gibson Ticker symbol: VFED (NASDAQ) Industry group: Thrift institutions	Warner Communications 75 Rockefeller Plaza New York, NY 10019 212-484-8000 CEO: Steven J. Ross Ticker symbol: WCI (NYSE) Industry group: Movies and sports
United Telecommunications PO Box 11315 Kansas City, Mo 64112 913-676-3000 CEO: Paul H. Henson Ticker symbol: UT (NYSE) Industry group: Communications	Valley National PO Box 71 Phoenix, Ariz 85001 602-261-2099 CEO: Howard C. McCrady Ticker symbol: VNCP (NASDAQ) Industry group: Banking	Warner-Lambert 201 Tabor Road Morris Plains, NJ 07950 201-540-2000 CEO: Ward S. Hagan Ticker symbol: WLA (NYSE) Industry group: Drugs
United Virginia Bankshares Box 26665 Richmond, Va 23261 804-782-5000 CEO: Joseph A. Jennings Ticker symbol: UVBK (NASDAQ) Industry group: Banking	Varian Associates 611 Hansen Way Palo Alto, Cal 94303 415-493-4000 CEO: Thomas D. Sege Ticker symbol: VAR (NYSE) Industry group: Electronics	Washington Mutual Saving Bank 1101 2nd Avenue Seattle, Wash 98101 206-464-4400 CEO: Lewis H. Pepper Ticker symbol: WAMU (NASDAQ) Industry group: Thrift institutions
Unocal (formerly Union Oil of California) 461 South Boylston Street Los Angeles, Cal 90017 213-977-7600 CEO: Fred L. Hartley Ticker symbol: UCL (NYSE) Industry group: Oil refining, marketing	VF 1047 North Park Road Wyomissing, Pa 19610 215-378-1151 CEO: Lawrence R. Pugh Ticker symbol: VFC (NYSE) Industry group: Textiles	Washington National 1630 Chicago Avenue Evanston, Ill 60201 312-866-3000 CEO: Stanley P. Hutchison Ticker symbol: WNT (NYSE) Industry group: Insurance
Upjohn 7000 Portage Road Kalamazoo, Mich 49001 616-323-4000 CEO: Ray T. Parfet Jr Ticker symbol: UPI (NYSE) Industry group: Drugs	Vulcan Materials 1 Metroplex Drive Birmingham, Ala 35209 205-877-3000 CEO: W. Houston Blount Ticker symbol: VMC (NYSE) Industry group: Building materials	Washington Post 1150 15th Street NW Washington, DC 20071 202-334-6000 CEO: Richard D. Simmons Ticker symbol: WPOB (Amex) Industry group: Publishing
USAir Group 1911 Jefferson Davis Highway Arlington, Va 22202 703-892-7000 CEO: Edwin I. Colodny Ticker symbol: U (NYSE) Industry group: Airlines	Wachovia 301 North Main Street Winston-Salem, NC 27101 919-748-5000 CEO: John G. Medlin Jr Ticker symbol: WB (NYSE) Industry group: Banking	Washington Water Power East 1411 Mission Spokane, Wash 99220 509-489-0500 CEO: Wendell J. Satre Ticker symbol: WWP (NYSE) Industry group: Electric utilities

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Waste Management 3003 Butterfield Road Oak Brook, Ill 60521 312-654-8800 CEO: Dean L. Buntrock Ticker symbol: WMX (NYSE) Industry group: Business services	Weyerhaeuser Weyerhaeuser Building Tacoma, Wash 98477 206-924-2345 CEO: George H. Weyerhaeuser Ticker symbol: WY (NYSE) Industry group: Building materials	Wisconsin Electric Power PO Box 2046 Milwaukee, Wisc 53201 414-277-2345 CEO: Charles S. McNeer Ticker symbol: WPC (NYSE) Industry group: Electric utilities
Weis Markets 1000 South 2nd Street Sunbury, Pa 17801 717-286-4571 CEO: Sigfried Weis Ticker symbol: WMK (NYSE) Industry group: Supermarkets	Whirlpool Administrative Center Benton Harbor, Mich 49022 616-926-5000 CEO: Jack D. Sparks Ticker symbol: WHR (NYSE) Industry group: Appliances-furnishings	Wisconsin Power & Light PO Box 192 Madison, Wisc 53701 608-252-3285 CEO: James R. Underkofler Ticker symbol: WPL (NYSE) Industry group: Electric utilities
Wells Fargo 420 Montgomery Street San Francisco, Cal 94163 415-396-0123 CEO: Carl E. Reichardt Jr Ticker symbol: WMK (NYSE) Industry group: Banking	White Consolidated Industries 11770 Berea Road Cleveland, Ohio 44111 216-252-3700 CEO: Roy H. Holdt Ticker symbol: WHL (NYSE) Industry group: Heavy machinery	Witco Chemical 520 Madison Avenue New York, NY 10022 212-605-3820 CEO: William Wishnick Ticker symbol: WIT (NYSE) Industry group: Chemicals
Wendy's International PO Box 256 Dublin, Ohio 43017 614-764-3100 CEO: Robert L. Barney Ticker symbol: WEN (NYSE) Industry group: Lodging and restaurants	Whitney Holding 228 St Charles Avenue New Orleans, La 70130 504-586-7272 CEO: Patrick A. Delaney Ticker symbol: WKR (NYSE) Industry group: Banking	Wometco Enterprises 306 North Miami Avenue Miami, Fla 33128 305-579-1200 CEO: Mitchell Wolfson Ticker symbol: WOM (NYSE) Industry group: Broadcasting
West Point-Pepperell PO Box 71 West Point, Ga 31833 205-756-7111 CEO: Joseph L. Lanier Jr Ticker symbol: WPM (NYSE) Industry group: Textiles	Whittaker 10880 Wilshire Boulevard Los Angeles, Cal 90024 213-475-9411 CEO: Joseph F. Alibrandi Ticker symbol: WHL (NYSE) Industry group: Multi-industry companies	F W Woolworth 233 Broadway New York, NY 10279 212-553-2000 CEO: John W. Lynn Ticker symbol: Z (NYSE) Industry group: Drugs and discount retail
Western Savings & Loan Association 3443 North Central Avenue Phoenix, Ariz 85012 602-248-1616 CEO: Gary H. Driggs Ticker symbol: WFN (Amex) Industry group: Thrift institutions	Wickes Cos 3340 Ocean Park Boulevard Santa Monica, Cal 90405 213-452-0161 CEO: Sanford C. Sigoloff Ticker symbol: QWIX (Pacific) Industry group: Speciality retail	Xerox PO Box 1600 Stamford, Conn 06904 203-329-8700 CEO: David T. Kearns Ticker symbol: XRX (NYSE) Industry group: Office equipment
Western Union 1 Lake Street Upper Saddle River, NJ 07458 201-825-5000 CEO: Robert M. Flanagan Ticker symbol: WU (NYSE) Industry group: Communications	Williams Cos 1 Williams Center Tulsa, Okla 74172 918-588-2000 CEO: Joseph H. Williams Ticker symbol: WMB (NYSE) Industry group: Chemicals	Zayre 770 Cochituate Road Framingham, Mass 01701 617-620-5000 CEO: Maurice Segall Ticker symbol: ZY (NYSE) Industry group: Drugs and discount retail
Westinghouse Electric Westinghouse Bldg, Gateway Ctr Pittsburgh, Pa 15222 412-244-2000 CEO: Douglas D. Danforth Ticker symbol: WX (NYSE) Industry group: Electrical equipment	Wilson Foods 4545 Lincoln Boulevard Oklahoma City, Okla 73105 405-525-4545 CEO: Kenneth J. Griggy Ticker symbol: WILFO (NASDAQ) Industry group: Meat and dairy products	Zenith Radio 1000 Milwaukee Avenue Glenview, Ill 60025 312-391-7000 CEO: Jerry K. Pearlman Ticker symbol: ZE (NYSE) Industry group: Electronics
Westvaco 299 Park Avenue New York, NY 10171 212-688-5000 CEO: David L. Luke III Ticker symbol: W (NYSE) Industry group: Paper and packaging	Winn-Dixie Stores 5050 Edgewood Court, Box B Jacksonville, Fla 32203 904-783-5000 CEO: Robert D. Davis Ticker symbol: WIN (NYSE) Industry group: Supermarkets	Zions Utah Bancorporation 1190 Kennecott Building Salt Lake City, Utah 84133 801-524-4787 CEO: Roy W. Simmons Ticker symbol: ZION (NASDAQ) Industry group: Banking
Wetterau 8920 Pershall Road Hazelwood, Mo 63042 314-524-5000 CEO: Ted C. Wetterau Ticker symbol: WETT (NASDAQ) Industry group: Distribution		

The world uses more aluminum than it produces. Maybe it's time to take a long position using the Comex' new contract.

THAT NEW KID ON THE BLOCK

By Stanley W. Angrist



In the fall of last year the Comex (Commodity Exchange Inc.) started to trade a new metals contract: aluminum. While it has not enjoyed the huge trading volume that is now typical of the stock indexes, it has achieved a respectable volume, with open interest of about 3,000 contracts. In the past ten years aluminum has taken an increasing share of markets that once belonged to copper, tin and zinc. Aluminum is traded and produced worldwide, but heretofore neither producers nor consumers had a convenient method to lay off their price risks. The Comex has now solved that problem with its new contract.

Aluminum is the most widely used nonferrous metal today, with annual consumption close to 15 million metric tons. The principal ore from which aluminum is made is bauxite—one of the most abundant materials found in the earth's crust. Guinea is estimated to have reserves of 5.9 billion metric tons, while Australia is estimated to have a reserve base of 4.6 billion metric tons. Closer to home, Jamaica has estimated reserves of 2 billion metric tons. In 1982 two-thirds of the world's bauxite was produced in those three countries.

Aluminum is closely tied to in-

dustrial production. Demand for aluminum revolves around its excellent properties of low density, corrosion resistance, electrical conductivity and its ability to alloy readily with other metals. Because of the large amount of energy required to produce aluminum—it takes 99 million Btu to produce a metric ton—aluminum producers

significant increases in demand, and although aluminum production has been increasing to meet it, it is still lagging. The result has been a sharp drawdown in stocks, which could lead to another deficit in production of 350,000 metric tons in 1984. Such a deficit could deplete primary stocks to a level below 1.5 million metric tons and producer stocks to less than 3.2 million metric tons. This is below the previous trough in stock levels of 3.3 million metric tons, reached in April 1980.

The Comex' new contract is for 40,000 pounds and trades with a minimum price fluctuation of 0.05 cents per pound (\$20 per contract). The daily limit is 5 cents per pound (\$2,000 per contract). The exchange minimum margin on an outright position is \$1,000, with a round-turn commission of about \$100.

Aluminum in late February went

Out of balance?

The dramatic switch from surplus to shortage in aluminum is what futures traders look for. The rapid drawdown in world stocks of aluminum could lead to a strengthening in prices. Total stocks include scrap metal, but do not include consumers' stocks.

	1980	1981	1982	1983	1984(E)
Production					
Western World output	12,767	12,469	10,740	11,100	12,000
Communist bloc (E)	3,268	3,232	3,230	3,250	3,250
Total output	16,035	15,701	13,970	14,350	15,250
Consumption					
Western World	12,007	11,238	10,842	11,650	12,200
Communist bloc (E)	3,309	3,299	3,300	3,300	3,400
Total consumption	15,316	14,537	14,142	14,950	15,600
Surplus or (deficit)	719	1,164	(172)	(600)	(350)
Year-end stocks					
Producers' primary	2,078	3,115	2,936	2,014	1,500
Producers' total	3,962	5,062	4,767	3,669	3,200

E: Estimated.

Source: Metal Research Division (London); Shearson/American Express.

are willing to pay handsomely to get people to recycle their aluminum beverage cans.

The supply/demand balance shown in the table illustrates the recent dramatic turn in the fortunes of the aluminum industry. In 1980 and 1981 production exceeded consumption by a total of more than 1.88 million metric tons, with the expected effects on prices and stocks. In 1982 the world's producers managed to cut back production to a little below demand. In 1984 the U.S.' strong recovery has led to

through some heavy selling that dropped all contracts 6 cents per pound. The metal seems to have now formed a base above those levels. Given a continuing strong economy, I would risk a long position in the July contract if I could do it at a price below 70 cents. Any close below the contract low price of 67.80 cents should be taken as a sign to bail out. The contract could easily move above 78 cents, for a minimum profit of \$3,200. The aluminum market is still relatively thin, so limit orders must be used. ■

Stanley W. Angrist is a commodity spectator, consultant and longtime observer of the commodity markets.